

# IN THE MARYLAND HEALTH CARE COMMISSION

## *APPLICATION FOR CERTIFICATE OF NEED*

to  
Replace and Consolidate  
Perioperative Services Facilities

---

---



---

---

### **Applicant**

*University of Maryland St. Joseph Medical Center, LLC*

February 2, 2018

## TABLE OF CONTENTS

|   | Page |
|---|------|
| PART I - PROJECT IDENTIFICATION AND GENERAL INFORMATION.....                          | 1    |
| 1. FACILITY.....  | 1    |
| 2. OWNER.....   | 1    |
| 3. APPLICANT.....   | 1    |
| 4. NAME OF LICENSEE OR PROPOSED LICENSEE .....  | 1    |
| 5. LEGAL STRUCTURE OF APPLICANT .....   | 2    |
| 6. PERSON(S) TO WHOM QUESTIONS REGARDING THIS APPLICATION<br>SHOULD BE DIRECTED ..... | 2    |
| 7. TYPE OF PROJECT .....  | 3    |
| 8. PROJECT DESCRIPTION .....  | 3    |
| A. Executive Summary of the Project: .....  | 3    |
| B. Comprehensive Project Description:.....  | 5    |
| I. UM SJMC's Existing Perioperative Services.....                                     | 5    |
| II. UM SJMC's New Perioperative Suites.....   | 6    |
| A. The Ground Floor - Renovations.....  | 7    |
| B. The First Floor Renovation.....  | 8    |
| C. Utility Support Spaces.....  | 8    |
| III. Project Phasing.....   | 9    |
| A. Phase 1 – Enabling Moves .....   | 9    |
| B. Phase 2 – Renovation of New Cath Labs.....   | 10   |
| C. Phase 3 – Renovation of New Cardiac Operating Rooms<br>and C-ICU.....              | 10   |
| D. Phase 4 – Construction of 2 South Operating Rooms and<br>PACU .....                | 10   |
| E. Phase 5 – Construction of 2 South Operating Rooms and<br>Prep and Recovery .....   | 11   |

|   |  |    |
|---|--|----|
| 9.  | CURRENT PHYSICAL CAPACITY AND PROPOSED CHANGES ..... | 11 |
| 10.   | REQUIRED APPROVALS AND SITE CONTROL .....            | 11 |
| 11.   | PROJECT SCHEDULE.....                                | 12 |
| 12.   | PROJECT DRAWINGS.....                                | 13 |
| 13.   | FEATURES OF PROJECT CONSTRUCTION.....                | 13 |
| PART II - PROJECT BUDGET .....  |  | 16 |
| PART III - APPLICANT HISTORY, STATEMENT OF RESPONSIBILITY,<br>AUTHORIZATION AND RELEASE OF INFORMATION, AND SIGNATURE ..... |  | 17 |
| PART IV - CONSISTENCY WITH GENERAL REVIEW CRITERIA AT COMAR   |  |    |
| 10.24.01.08G(3): .....  |  | 19 |
| 10.24.01.08G(3)(a). The State Health Plan .....   |  | 19 |
| COMAR 10.24.10. ACUTE CARE CHAPTER .....  |  | 20 |
| Standard .04A (1) – Information Regarding Charges.....  |  | 20 |
| Standard .04A(2) – Charity Care Policy. ....  |  | 21 |
| Standard .04A(3) – Quality of Care.....   |  | 23 |
| Standard .04B(1) – Geographic Accessibility.....  |  | 25 |
| Standard .04B(2) – Identification of Bed Need and Addition of Beds .....  |  | 25 |
| Standard .04B(3) – Minimum Average Daily Census for<br>Establishment of a Pediatric Unit .....                              |  | 26 |
| Standard .04B(4) – Adverse Impact.....  |  | 26 |
| Standard .04B(5) – Cost-Effectiveness.....  |  | 29 |
| Standard .04B (6) – Burden of Proof Regarding Need.....   |  | 33 |
| Standard .04B(7) – Construction Cost of Hospital Space .....  |  | 33 |
| Standard .04B(8) – Construction Cost of Non-Hospital Space.....   |  | 36 |
| Standard .04B(9) – Inpatient Nursing Unit Space .....   |  | 37 |
| Standard .04B(10) – Rate Reduction Agreement .....  |  | 37 |
| Standard .04B(11) – Efficiency .....  |  | 38 |

|  |    |
|--|----|
| Standard .04B(12) – Patient Safety .....   | 40 |
| Standard .04B(13) – Financial Feasibility.....   | 42 |
| Standard .04B(14) – Emergency Department Treatment Capacity<br>and Space .....                           | 43 |
| Standard .04B(15) – Emergency Department Expansion .....   | 44 |
| Standard .04B(16) – Shell Space .....  | 44 |
| COMAR 10.24.11. GENERAL SURGICAL SERVICES.....   | 46 |
| Standard .05(A)(1) – Information Regarding Charges .....   | 46 |
| Standard .05(A)(2) – Charity Care Policy.....  | 46 |
| Standard .05(A)(3) – Quality of Care .....   | 48 |
| Standard .05(A)(4) – Transfer Agreements .....   | 49 |
| Standard .05B(1) – Service Area .....  | 49 |
| Standard .05B(2) – Need- Minimum Utilization for Establishment of a<br>New or Replacement Facility ..... | 49 |
| Standard .05B(3) – Need - Minimum Utilization for Expansion of An<br>Existing Facility .....             | 59 |
| Standard .05B(4) – Design Requirements .....   | 60 |
| Standard .05B(5) – Support Services .....  | 61 |
| Standard .05B(6) – Patient Safety .....  | 61 |
| Standard .05B(7) – Construction Costs .....  | 61 |
| Standard .05B(8) – Financial Feasibility.....  | 62 |
| Standard .05B(9) – Preference in Comparative Reviews.....  | 63 |
| 10.24.01.08G(3)(b). Need.....  | 64 |
| 10.24.01.08G(3)(c). Availability of More Cost-Effective Alternatives. ....                               | 67 |
| 10.24.01.08G(3)(d). Viability of the Proposal. ....  | 68 |
| 10.24.01.08G(3)(e). Compliance with Conditions of Previous Certificates of<br>Need.....                  | 70 |



10.24.01.08G(3)(f). Impact on Existing Providers and the Health Care  
Delivery System.....71

TABLE OF EXHIBITS .....72

TABLE OF TABLES.....72

**MARYLAND  
HEALTH  
CARE  
COMMISSION**

*For internal staff use*

\_\_\_\_\_  
**MATTER/DOCKET NO.**

\_\_\_\_\_  
**DATE DOCKETED**

**HOSPITAL  
APPLICATION FOR CERTIFICATE OF NEED**

**PART I - PROJECT IDENTIFICATION AND GENERAL INFORMATION**

**1. FACILITY**

**Name of Facility:** University of Maryland St. Joseph Medical Center

**Address:**

7601 Osler Drive                      Towson                      21204                      Baltimore  
Street                                      City                                      Zip                                      County

**Name of Owner (if differs from applicant):**  
\_\_\_\_\_

**2. OWNER**

**Name of owner:** University of Maryland St. Joseph Medical Center, LLC

**3. APPLICANT. *If the application has co-applicants, provide the detail regarding each co-applicant in sections 3, 4, and 5 as an attachment.***

**Legal Name of Project Applicant**

University of Maryland St. Joseph Medical Center, LLC

**Address:**

250 W. Pratt Street, 24<sup>th</sup> Floor                      Baltimore                      21201                      MD                      Baltimore City  
Street                                      City                                      Zip                                      State                                      County

**Telephone:** (410) 337-1671

**Name of Owner/Chief Executive:** Thomas B. Smyth, MD, President and CEO

**4. NAME OF LICENSEE OR PROPOSED LICENSEE, if different from applicant:**  
\_\_\_\_\_

**5. LEGAL STRUCTURE OF APPLICANT (and LICENSEE, if different from applicant).  
Check  or fill in applicable information below and attach an organizational chart showing the owners of applicant (and licensee, if different).**

- A. Governmental
  - B. Corporation
    - (1) Non-profit
    - (2) For-profit
    - (3) Close  State & date of incorporation
  - C. Partnership
    - General
    - Limited
    - Limited liability partnership
    - Limited liability limited partnership
    - Other (Specify): \_\_\_\_\_
  - D. Limited Liability Company
  - E. Other (Specify): \_\_\_\_\_
- To be formed:
- Existing:

**6. PERSON(S) TO WHOM QUESTIONS REGARDING THIS APPLICATION SHOULD BE DIRECTED**

**A. Lead or primary contact:**

**Name and Title:** Walter Furlong, VP Strategy/Business Development

**Mailing Address:**

|                  |        |       |       |
|------------------|--------|-------|-------|
| 7601 Osler Drive | Towson | 21204 | MD    |
| Street           | City   | Zip   | State |

**Telephone:** 410-337-1702

**E-mail Address (required):** walterfurlong@umm.edu

**Fax:** 410-337-1755

**B. Additional or alternate contact:**

**Name and Title:** Craig Carmichael, Senior VP Operations

**Mailing Address:**

|                  |        |       |       |
|------------------|--------|-------|-------|
| 7601 Osler Drive | Towson | 21204 | MD    |
| Street           | City   | Zip   | State |

**Telephone:** 410-337-1738

**E-mail Address (required):** craigcarmichael@umm.edu

**Fax:** 410-337-1569

**7. TYPE OF PROJECT**

**The following list includes all project categories that require a CON under Maryland law. Please mark all that apply.**

If approved, this CON would result in:

- (1) A new health care facility built, developed, or established
- (2) An existing health care facility moved to another site
- (3) A change in the bed capacity of a health care facility
- (4) A change in the type or scope of any health care service offered by a health care facility
- (5) A health care facility making a capital expenditure that exceeds the current threshold for capital expenditures found at:   
[http://mhcc.maryland.gov/mhcc/pages/hcfs/hcfs\\_con/documents/con\\_capital\\_threshold\\_20140301.pdf](http://mhcc.maryland.gov/mhcc/pages/hcfs/hcfs_con/documents/con_capital_threshold_20140301.pdf)

**8. PROJECT DESCRIPTION**

**A. Executive Summary of the Project:**

The purpose of this BRIEF executive summary is to convey to the reader a holistic understanding of the proposed project: what it is; why you need/want to do it; and what it will cost. A one-page response will suffice. Please include:

- (1) Brief description of the project – what the applicant proposes to do;
- (2) Rationale for the project – the need and/or business case for the proposed project;
- (3) Cost – the total cost of implementing the proposed project; and
- (4) Master Facility Plans – how the proposed project fits in long term plans.

University of Maryland St. Joseph Medical Center (“UM SJMC”) proposes to replace and consolidate its current perioperative services facilities, including its outdated operating rooms, cardiac catheterization labs (including electrophysiology and interventional radiology labs), sterile processing department, and support spaces. The project will be a phased-in-place renovation of the main hospital building, including 11,725 SF of space on the first floor, 21,340 SF of space on the west side of the ground floor, and 48,037 SF on the east side of the ground floor. The project will also include renovating 6,388 SF of mechanical space on the third and fourth floors, and a very minor addition on the outside of the building for one new service elevator connecting the ground and first floors on the north-east side of the plan. A combined total of 87,490 SF of space will be renovated or newly constructed through this project.

The project will create three new areas:

- A cardiac focused suite on the west side of the ground floor including two

cardiac operating rooms, four cardiac catheterization labs (cath labs), a post-cardiac surgery unit (CSU) with six intensive care patient rooms, and support space

- A surgical suite on the east side of the ground floor containing 11 general operating rooms (six will be renovated under a separate project for which UM SJMC received a determination of coverage), and one special purpose hybrid operating room (renovated under a separate project for which UM SJMC received a determination of coverage)
- A sterile processing suite on the first floor to support the ground floor procedural space

Upon completion of the determination of coverage projects and this project, UM SJMC will have a net decrease of five operating rooms (four general and one special purpose operating room), three cardiac cath labs, and three CSU rooms from the current complement of rooms and labs.

The proposed project has a projected cost of \$60M of which an estimated \$37.4 Million is allocated for renovations. The sources of funds for this project include \$30.3M in cash, \$20.0M of philanthropy, and \$9.7M from UM SJMC's Escrow Fund. The Escrow Fund originates from the purchase of the facility by University of Maryland Medical System (UMMS), and was set aside by UMMS for the sole purpose of capital improvements and renovations at UM SJMC.

This project is necessary due to the age, size, and configuration of the existing perioperative services. The average age for UM SJMC's existing operating rooms to be replaced within this project is approximately 27 years old. The current minimum standard for an operating room is 600 SF of clear floor area. Most of the existing operating rooms are 450 – 550 SF and cannot accommodate the variety of equipment required in complex procedures. Similarly, the interventional labs are far less than the 400 SF clear minimum standard area, and any proposed replacement equipment will have limited mobility within the existing rooms. The interventional labs currently reside in two completely separate locations over 400 feet apart. The project will improve operational inefficiencies by moving these rooms to a single location.

In 2009, the age of the hospital's facility and the lack of infrastructure led hospital leadership to develop a UM SJMC Master Facility Plan. Phase 1 of that plan included replacement of many of the hospital's infrastructure components, such as boilers, chillers, emergency generators, and electrical power distribution. These upgrades have been constructed in phases over the past three years, and are anticipated to be completed within the next three years. The next phase of this Master Facility Plan is to consolidate and renovate the perioperative services department. Some of this work is already underway through separate projects for which UM SJMC sought determination of coverage for the building of the hybrid operating room and renovation of six flood-damaged operating rooms. This project flows directly from the Master Facility Plan and is in alignment with other projects already under way at UM SJMC.

## **B. Comprehensive Project Description:**

The description must include details, as applicable, regarding:

- (1) Construction, renovation, and demolition plans;
- (2) Changes in square footage of departments and units;
- (3) Physical plant or location changes;
- (4) Changes to affected services following completion of the project; and
- (5) If the project is a multi-phase project, describe the work that will be done in each phase. If the phases will be constructed under more than one construction contract, describe the phases and work that will be done under each contract.

### **I. UM SJMC's Existing Perioperative Services**

UM SJMC's existing complement of operating rooms includes:

- Nine general operating rooms on the east side of the ground floor of the original hospital, built in 1968. Six of the nine existing operating rooms were damaged in a major water incursion incident in May 2016, and are now in the process of being repaired through a separate project for which UM SJMC obtained a determination of coverage. A hybrid operating room on the east side of the ground floor is also in the process of being built under a separate determination of coverage.
- Two cardiac operating rooms on the west side of the ground floor of the hospital, built in a 1989 renovation. Two cardiac operating rooms on the east side of the ground floor of the original hospital, added in approximately 1990. These operating rooms, shown as operating room numbers 11 and 12 in **Exhibit 2**, drawing A1.00A, are in use as general operating rooms following the flood in May of 2016.
- Seven general operating rooms on the south side of the ground floor, built in a 1991 addition, and one cystoscopy procedure room.
- Two special purpose labor and delivery operating rooms on the third floor of the hospital. These will remain intact and will not be impacted in any way by this project. They will be the only operating rooms that are not co-located with the new perioperative suite.

UM SJMC's existing complement of interventional procedure labs includes:

- Five cath labs on the west side of the existing hospital, originally created in the early 1990s, and renovated periodically since then.
- One electrophysiology lab (EP lab) on the west side of the existing hospital, most recently renovated in 2011.
- One interventional radiology lab (IR lab) on the north side of the existing hospital, most recently renovated in 2005.

UM SJMC currently has four prep-recovery areas to serve these operating rooms and interventional labs, including:

- Surgical prep consisting of approximately 22 bays with walls on three sides and a cubicle curtain. Some bays share a curtain between pairs of bays. This was constructed in 1992 and has not been significantly renovated since then.
- Outpatient PACU consisting of approximately 15 bays with curtains on three sides, and four Phase 2 recovery bays with curtains on three sides. This was constructed in 1992 and has not been significantly renovated since then.
- Inpatient PACU consisting of approximately 18 bays with curtains on three sides. This was constructed in 1968 and was renovated and expanded most recently in 2010.
- Cardiac catheterization prep and recovery consisting of 41 private rooms with 4 walls and a sliding glass door. This unit serves both the interventional labs and the cardiac operating rooms, was opened in 2008 and will not be significantly modified in this project.

UM SJMC has an existing sterile processing department (SPD) that is dramatically undersized by current standards. It is the original SPD that was built in 1968, but has been renovated multiple times since then, most recently in 2013. In addition, sterile supplies are held in remote storage rooms near the east operating rooms, the cardiac operating rooms, and the supply storeroom warehouse, because there is insufficient storage space in the current SPD.

UM SJMC also has a dedicated nine-bed licensed CSU on the ground floor, which was originally constructed in 1988, and has had no significant renovations since then.

The total square footage of these existing spaces, including the mechanical space, is 98,682 SF.

## **II. UM SJMC's New Perioperative Suites**

UM SJMC proposes to replace its remaining outdated operating rooms, five cardiac cath labs, EP lab, IR lab, SPD, pre- and post-operative patient care spaces, and associated support spaces with a series of renovations to provide disease specific patient care areas to cater to the hospital's largest patient populations.

On the east side of the hospital, the renovated general surgery suite will include a total of 11 general operating rooms, and one hybrid special purpose operating room, as shown in **Exhibit 2**, drawing A2.00A. Six of the general purpose operating rooms and the hybrid operating room are currently being completed under separate projects for which UM SJMC has already received determinations of coverage. In addition, all remaining aspects of the perioperative suite will be modernized as part of this project, including renovated waiting, prep, PACU, phase 2 recovery, staff lockers, and staff lounges.

On the west side of the hospital, the renovated cardiac procedure suite will include a total of two cardiac operating rooms, two cardiac cath labs, one EP lab, and one IR lab, as

shown in **Exhibit 2**, drawing A2.00B. In addition, the existing nine-bed CSU will be renovated to provide a new, updated six-bed unit.

## **A. The Ground Floor - Renovations**

### **1. East Side**

The renovated general surgery suite will consolidate the proposed 12 operating rooms into a single general surgery department (excluding labor and delivery and cardiology) to include:

- One hybrid special purpose operating room currently under renovation in a separate project planned in April 2016, to open in February, 2018
- Six general operating rooms to replace the flood damaged operating rooms currently under renovation since April 2017, scheduled to open in three phases throughout 2018 under a separate project
- Five general operating rooms to be renovated through this project

A new prep and recovery suite for surgical patients will also be located within the renovated space on the east side of the ground floor. Today, patients are prepped in one area, and there are two separate post-anesthesia recovery units (PACUs), one for inpatient and one for outpatient procedures. Since the operating rooms are not separated by patient type, the current setup of the PACUs creates tremendous inefficiency in transporting patients between operating rooms and the PACUs.

The new layout will provide a prep area for patients coming in from the street, close to the existing main entrance of the hospital, and will re-use much of the existing waiting and registration components with minor renovation. There will be a single PACU that will be used for inpatient and outpatient procedures, located between the operating rooms, the patient transport elevator (for inpatients), and the phase 2 recovery (for outpatients). Phase 2 recovery will be co-located with prep. This will allow a number of the rooms to swing between prep rooms in the morning and phase 2 recovery rooms in the afternoon, thus reducing the overall building requirement. The prep and phase 2 recovery spaces are being designed as enclosed rooms to maximize patient and family privacy and dignity.

Additional support space will be located on the ground floor, in the renovated areas, including staff locker rooms, lounges, dictation, clean supply, soiled utility, medication, nourishment, and other patient and staff support spaces.

### **2. West Side**

On the west side of the hospital, the current cardiac OR's and cardiac cath labs will be combined into a single cardiac interventional department. To conserve resources, both of the cath labs will contain relocated equipment. The new interventional spaces include:

- Two cardiac operating rooms
- Two cardiac cath labs
- One EP lab



- One IR lab

All of the new operating rooms and procedural labs will be co-located on the west side of the hospital. They will be immediately adjacent to one another, allowing for a single restricted zone for cardiac patient care. The cardiac operating rooms will be immediately adjacent to the four procedural labs, three of which share a common control room. These adjacencies will improve infection control and staff efficiencies.

Some additional support space will be located on the ground floor, in the renovated areas, including cardiology staff locker rooms, lounges, dictation, clean supply, soiled utility, medication, nourishment, and other patient and staff support spaces. The cardiac patients will continue to use the existing cardiac cath prep and recovery unit, built in 2008. No significant renovations are planned for this area.

The final remaining element of the cardiology portion of the project is to renovate the existing, nine-bed CSU. The CSU is undersized by current ICU standards, and does not provide appropriate patient amenities such as toilet rooms. By renovating it in place, and reducing the bed count to a total of six, it can be brought up to current standards and the missing spaces accommodated.

## **B. The First Floor Renovation**

The sterile processing department (SPD) will be located above the operating rooms on the first floor. Currently, the SPD is on the ground floor and is separated from sterile supply storage. The new department will provide integrated processing of instruments as well as storage of instruments and sterile supplies, and will consolidate the three existing remote storage locations. It will be connected to the operating room suite through two dedicated elevators, one (a mechanical lift) connecting a soiled utility room on the ground floor to the decontamination side of the SPD, and a second elevator connecting the clean side of the SPD to the clean core of the operating rooms. This new elevator will be placed just outside the north side of the building, and represents the only increase to the existing footprint.

This will enable a one-way flow of dirty instruments and case carts up from the operating rooms, through the decontamination process (utilizing one-way, pass-through equipment), through the sterilization and assembly process, into storage to be picked onto the next case cart, and returned back to the operating rooms without crossing paths between dirty and clean in the process.

Immediately adjacent to the SPD is the existing loading dock and warehouse. Today, because these are located on the first floor, every supply item for the operating room has to be brought down a common elevator to the SPD. In the new design, instruments and supplies destined for the operating rooms will be able to be brought directly to the SPD. The materials management staff will be able to work together on supply handling, thus reducing an existing inefficiency. In addition, multiple separate sterile processing and storage locations will be consolidated into one integrated department.

## **C. Utility Support Spaces**

In existing mechanical spaces in the basement, on the second and third floors, and on the roof, we are adding new mechanical equipment. This equipment will include:

- Two new Air Handling Units to replace aging units that do not meet current codes for surgical and procedural areas
- Retrofitting three existing Air Handling Units that serve the renovated areas to provide new controls
- Two new steam to hot water converters to provide code compliant local heating
- Three new re-cooling chillers to provide lower temperature air associated with the operating rooms and the SPD
- Three new medical air compressors to replace the existing compressors which have reached the end of their life
- Associated pumps, piping, etc.

### **III. Project Phasing**

Because this project involves a significant renovation to existing space, it will be constructed as a multiple-phase project under a single construction contract. The single contract will be established with the construction manager, but because of the phasing, the drawings may be released in multiple packages to subcontractors. This will allow UM SJMC to minimize disruption to patient care, and maintain the minimum number of key services, such as operating rooms and cath labs throughout the construction period. By carefully phasing the construction, UM SJMC is able to reduce the overall project cost by maximizing the reuse of existing infrastructure and services in the area. UM SJMC intends the phasing to be as follows:

#### **A. Phase 1 – Enabling Moves**

Phase 1 includes vacating office and support space on the first floor of the building to make room for the construction of the SPD.

- It also includes minor modifications to two operating rooms on the east side of the hospital ground floor to prepare them to be used as cardiac operating rooms temporarily during construction. After completion of Phase 3, these operating rooms will function as general operating rooms for the remaining two renovation phases. At the completion of all phases, one of the operating rooms will be decommissioned and become support space, and the other operating room will be retained as a general purpose operating room.
- UM SJMC anticipates this phase will take approximately five months to construct, plus one month for UM SJMC to relocate equipment into the space.
- UM SJMC will minimize disruption to patient care during this phase by taking appropriate infection control measures, and by performing all excessively loud or disruptive construction off-hours when patients and staff are not in the space.

## **B. Phase 2 – Renovation of New Cath Labs**

Phase 2 of the project includes building four interventional labs (two cardiac cath, one EP, and one IR) in the current space occupied by the two cardiac operating rooms, two cardiac cath labs to be vacated, and miscellaneous support space.

- UM SJMC anticipates this phase will take approximately eight months to construct, plus three months for UM SJMC to relocate into the space.
- UM SJMC will minimize disruption to patient care during this phase by taking appropriate infection control measures, and by performing all excessively loud or disruptive construction off-hours when patients and staff are not in the space.
- During this phase of construction, UM SJMC will shift cardiac surgery patients into the two operating rooms on the east side of the hospital that will be modified during Phase 1.
- During this phase of construction, since the ground floor cardiac ICU will not be accessible during construction, patients will be taken directly to the medical surgical ICU on the fourth floor.

## **C. Phase 3 – Renovation of New Cardiac Operating Rooms and C-ICU**

Phase 3 of the project includes renovating in place the existing nine-bed cardiac ICU (CSU) into a six-bed CSU. In addition, it includes renovating two new cardiac operating rooms in the space vacated by construction in the previous phase:

- UM SJMC anticipates this phase will take approximately six months to construct, plus two months for UM SJMC to relocate into the space.
- UM SJMC will minimize disruption to patient care during this phase by taking appropriate infection control measures, and by performing all excessively loud or disruptive construction off-hours when patients and staff are not in the space.
- During this phase of construction, cardiac surgery patients will remain in the two operating rooms on the east side of the hospital that will be modified during Phase 1.
- During this phase of construction, since the ground floor cardiac ICU will not be accessible, patients will be taken directly to the medical surgical ICU on the fourth floor.

## **D. Phase 4 – Construction of 2 South Operating Rooms and PACU**

Phase 4 of the project includes converting three existing operating rooms and an existing cystoscopy procedure room in the South Building into two larger, code compliant operating rooms. In addition, it includes renovating and expanding the existing PACU in place, with larger patient care areas.

- UM SJMC anticipates this phase will take approximately eight months to construct, plus two months for UM SJMC to relocate into the space.
- UM SJMC will minimize disruption to patient care during this phase by taking appropriate infection control measures, and by performing all excessively loud or disruptive construction off-hours when patients and staff are not in the space.
- During this phase of construction, PACU, Phase 1 patients, will be temporarily relocated to the existing cardiac cath prep and recovery unit to avoid disruption in patient care.

**E. Phase 5 – Construction of 2 South Operating Rooms and Prep and Recovery**

Phase 5 of the project includes converting the final four existing operating rooms in the South Building into two larger, code compliant operating rooms. In addition, it includes renovating and consolidating the existing prep and outpatient PACU in place, into a combined prep and recovery unit with rooms that will provide greater patient privacy and dignity.

- UM SJMC anticipates this phase will take approximately six months to construct, plus two months for UM SJMC to relocate into the space.
- UM SJMC will minimize disruption to patient care during this phase by taking appropriate infection control measures, and by performing all excessively loud or disruptive construction off-hours when patients and staff are not in the space.
- During this phase of construction, pre-surgical patients will be temporarily relocated to the existing cardiac cath prep and recovery unit to avoid disruption in patient care.

At the conclusion of the project, there will be no vacated space; all spaces will be used as part of the new perioperative suite. This is largely due to the fact that while the total number of patient treatment spaces will be reduced, the current spaces do not comply with current standards, so all renovated rooms will be larger.

**Complete the DEPARTMENTAL GROSS SQUARE FEET WORKSHEET (Table B) in the CON TABLE PACKAGE for the departments and functional areas to be affected.**

**9. CURRENT PHYSICAL CAPACITY AND PROPOSED CHANGES**

**Complete the Bed Capacity (Table A) worksheet in the CON Table Package if the proposed project impacts any nursing units.**

See Exhibit 1.

**10. REQUIRED APPROVALS AND SITE CONTROL**

- A. Site size: The existing UM SJMC campus is 37.012 acres. The portion disturbed by the project is approximately 0.15 acres +/-.

- B. Have all necessary State and local land use approvals, including zoning, for the project as proposed been obtained? YES  X  NO \_\_\_\_ (If NO, describe below the current status and timetable for receiving necessary approvals.)

The existing UM SJMC campus falls under a CRG designation within Baltimore County. The site is approved for this use as a hospital, and only major additions need to be approved by Baltimore County as part of the CRG process. As the expansion to the hospital is only a single elevator shaft that is one-story above grade and one-story below grade, it would not fall within this process.

- C. Form of Site Control (Respond to the one that applies. If more than one, explain.):

- (1) Owned by:  University of Maryland St. Joseph Medical Center, LLC   
 Please provide a copy of the deed. A copy of the deed for the main parcel dated November 30, 2012, which is recorded among the Land Records of Baltimore County, Maryland in Liber 32876, folio 393, is attached as **Exhibit 3**.

University of Maryland St. Joseph Medical Center, LLC has two additional deeds covering portions of the property not implicated by the current project. These deeds are attached as **Exhibits 4 and 5**.

- (2) Options to purchase held by: \_\_\_\_\_  
 Please provide a copy of the purchase option as an attachment.
- (3) Land Lease held by: \_\_\_\_\_  
 Please provide a copy of the land lease as an attachment.
- (4) Option to lease held by: \_\_\_\_\_  
 Please provide a copy of the option to lease as an attachment.
- (5) Other: \_\_\_\_\_  
 Explain and provide legal documents as an attachment.

**11. PROJECT SCHEDULE**

In completing this section, please note applicable performance requirement time frames set forth at COMAR 10.24.01.12B & C. Ensure that the information presented in the following table reflects information presented in Application Item 7 (Project Description).

|  | <b>Proposed Project Timeline</b> |        |
|--|----------------------------------|--------|
| <b>Multi-Phase Project</b> for an existing health care facility<br>(Add rows as needed under this section) |                                  |        |
| <b>One Construction Contract</b>   |                                  |        |
| Obligation of not less than 51% of capital expenditure up  | 6                                | months |

|  |    |        |
|--|----|--------|
| to 12 months from CON approval, as documented by a binding construction contract.  |    |        |
| Initiation of Construction within 4 months of the effective date of the binding construction contract.                             | 2  | months |
| Completion of Phase 1 of Construction (enabling moves) within 24 months of the effective date of the binding construction contract | 6  | months |
| <u>Fill out the following section for each phase. (Add rows as needed)</u>   |    |        |
| Completion of Phase 2 (cardiac cath. labs) within 24 months of completion of previous phase  | 11 | months |
| Completion of Phase 3 (cardiac operating rooms and C-ICU) within 24 months of completion of previous phase                         | 8  | months |
| Completion of Phase 4 (two south operating rooms and PACU) within 24 months of completion of previous phase                        | 10 | months |
| Completion of Phase 5 (two south operating rooms and prep and recovery) within 24 months of completion of previous phase           | 8  | months |

## 12. PROJECT DRAWINGS

A project involving new construction and/or renovations must include scalable schematic drawings of the facility at least a 1/16" scale. Drawings should be completely legible and include dates.

Project drawings must include the following before (existing) and after (proposed) components, as applicable:

- A. Floor plans for each floor affected with all rooms labeled by purpose or function, room sizes, number of beds, location of bathrooms, nursing stations, and any proposed space for future expansion to be constructed, but not finished at the completion of the project, labeled as "shell space".
- B. For a project involving new construction and/or site work a Plot Plan, showing the "footprint" and location of the facility before and after the project.
- C. For a project involving site work schematic drawings showing entrances, roads, parking, sidewalks and other significant site structures before and after the proposed project.
- D. Exterior elevation drawings and stacking diagrams that show the location and relationship of functions for each floor affected.

[Applicant Response:](#)

See **Exhibit 2.**

## 13. FEATURES OF PROJECT CONSTRUCTION

- A. If the project involves new construction or renovation, complete the Construction

Characteristics (Table C) and Onsite and Offsite Costs (Table D) worksheets in the CON Table Package.

- B. Discuss the availability and adequacy of utilities (water, electricity, sewage, natural gas, etc.) for the proposed project, and the steps necessary to obtain utilities. Please either provide documentation that adequate utilities are available or explain the plan(s) and anticipated timeframe(s) to obtain them.

The major utilities (normal power, emergency power, chilled water, steam, domestic water and sanitary sewer) for the renovation will come from the existing central utility plant on campus. These utilities will be run through the existing underground utility tunnel on the hospital's basement level to connect to the renovated areas. There will be several new mechanical systems required within the building to support the renovation. Below is a detailed breakdown of utilities:

- Normal Power – will be fed from the existing electrical gear through the utility tunnel to existing electrical substations throughout the hospital. New distribution panels will be provided.
- Emergency Power – will be fed from the existing central utility plant through the utility tunnel to existing electrical substations and automatic transfer switches (ATS) throughout the hospital. Additional ATS and distribution panels will be provided.
- Domestic Water – existing provisions are sufficient and will be reconfigured for the new layout.
- Sanitary Sewer – existing provisions are sufficient and will be reconfigured for the new layout.
- Chilled Water – will be fed from the existing central utility plant to several refurbished or new air handling units. In addition, three additional re-cooling chillers will be provided to supply lower temperature air to operating rooms, cardiac cath labs, and the SPD.
- Steam – will be fed from the existing central utility plant to several refurbished or new air handling units, and to two new steam-to-hot-water converters to provide heat throughout the renovated area.
- Air Handling Units – three existing air handling units will be re-commissioned and their controls upgraded to meet current standards. Two new air handling units will be installed to replace aging units which are no longer code compliant. These will be located on the west side of the second floor in an existing penthouse and the east side of the roof of the ambulatory building. These units will primarily serve the operating room and cardiac cath lab areas.
- Medical Gases – the existing medical gas capacity is sufficient and will be reconfigured for the new layout. Additionally, the medical air system in the basement is nearing the end of its life and the compressors will be replaced as part of this project.

- Storm Water Management – existing provisions are sufficient as there is no significant change in the amount of impervious area due to this project.



## **PART II - PROJECT BUDGET**

**Complete the Project Budget (Table E) worksheet in the CON Table Package.**

**Note:** Applicant must include a list of all assumptions and specify what is included in all costs, as well the source of cost estimates and the manner in which all cost estimates are derived.

See **Exhibit 1**.

**PART III - APPLICANT HISTORY, STATEMENT OF RESPONSIBILITY, AUTHORIZATION AND RELEASE OF INFORMATION, AND SIGNATURE**

1. List names and addresses of all owners and individuals responsible for the proposed project.

Owner: University of Maryland St. Joseph Medical Center, LLC

Responsible Individual: Thomas B. Smyth, M.D., President, CEO, Medical Director, University of Maryland St. Joseph Medical Center

Address: 250 W. Pratt Street, 24<sup>th</sup> floor, Baltimore, Maryland 21201

- 
2. Is any applicant, owner, or responsible person listed above now involved, or has any such person ever been involved, in the ownership, development, or management of another health care facility? If yes, provide a listing of each such facility, including facility name, address, the relationship(s), and dates of involvement.

Dr. Smyth was a Vice President with Chesapeake Urology Associates, LLC from September 2006 to August 2015. In that position, he was involved in the strategic development of its ambulatory surgery centers (ASC) which are organized under its ASC division in a separate entity called Summit Ambulatory Surgical Centers, LLC. The principal offices for Chesapeake Urology Associates, LLC and Summit Ambulatory Surgical Center, LLC are located at 25 Crossroads Drive, Suite 306, Owings Mills, MD 21117.

- 
3. In the last 5 years, has the Maryland license or certification of the applicant facility, or the license or certification from any state or the District of Columbia of any of the facilities listed in response to Question 2, above, ever been suspended or revoked, or been subject to any disciplinary action (such as a ban on admissions) ? If yes, provide a written explanation of the circumstances, including the date(s) of the actions and the disposition. If the applicant(s), owners, or individuals responsible for implementation of the Project were not involved with the facility at the time a suspension, revocation, or disciplinary action took place, indicate in the explanation.

No

- 
4. Other than the licensure or certification actions described in the response to Question 3, above, has any facility with which any applicant is involved, or has any facility with which any applicant has in the past been involved (listed in response to Question 2, above) ever received inquiries from a federal or any state authority, the Joint Commission, or other regulatory body regarding possible non-compliance with Maryland, another state, federal, or Joint Commission requirements for the provision of, the quality of, or the payment for health care services that have resulted in actions leading to the possibility of penalties, admission bans, probationary status, or other sanctions at the applicant facility or at any facility listed in response to Question 2? If yes, provide, for each such instance, copies of any settlement reached, proposed findings or final findings of non-compliance and related documentation including reports of non-compliance, responses of the facility, and any final disposition or conclusions reached by the applicable authority.

Yes. University of Maryland St. Joseph Medical Center's former owner, St. Joseph Medical Center, Inc., entered a five-year Corporate Integrity Agreement (CIA) in 2010 with the U.S. Department of Health and Human Services (HHS). In 2012, the facility was acquired by

University of Maryland St. Joseph Medical Center, LLC, which instituted substantial, system wide changes. On February 25, 2016, UM SJMC received a letter from HHS indicating that the terms of the CIA had been completely satisfied and the facility has been released from the CIA. Please see **Exhibit 6** for a copy of the release letter.

- 
5. Has any applicant, owner, or responsible individual listed in response to Question 1, above, ever pled guilty to, received any type of diversionary disposition, or been convicted of a criminal offense in any way connected with the ownership, development, or management of the applicant facility or any of the health care facilities listed in response to Question 2, above? If yes, provide a written explanation of the circumstances, including as applicable the court, the date(s) of conviction(s), diversionary disposition(s) of any type, or guilty plea(s).

No

---

One or more persons shall be officially authorized in writing by the applicant to sign for and act for the applicant for the project which is the subject of this application. Copies of this authorization shall be attached to the application. The undersigned is the owner(s), or Board-designated official of the applicant regarding the project proposed in the application.

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

4/27/18  
Date

  
Signature of Owner or Board-designated Official

President and CEO  
Position/Title

Thomas B. Smyth, M.D.  
Printed Name

**PART IV - CONSISTENCY WITH GENERAL REVIEW CRITERIA AT COMAR  
10.24.01.08G(3):**

**INSTRUCTION: Each applicant must respond to all criteria included in COMAR 0.24.01.08G(3), listed below.**

***An application for a Certificate of Need shall be evaluated according to all relevant State Health Plan standards and other review criteria.***

If a particular standard or criteria is covered in the response to a previous standard or criteria, the applicant may cite the specific location of those discussions in order to avoid duplication. When doing so, the applicant should ensure that the previous material directly pertains to the requirement and the directions included in this application form. Incomplete responses to any requirement will result in an information request from Commission Staff to ensure adequacy of the response, which will prolong the application's review period.

**10.24.01.08G(3)(a). The State Health Plan.**

To respond adequately to this criterion, the applicant must address each applicable standard from each chapter of the State Health Plan that governs the services being proposed or affected, and provide a direct, concise response explaining the project's consistency with each standard. In cases where demonstrating compliance with a standard requires the provision of specific documentation, documentation must be included as a part of the application.

Every acute care hospital applicant must address the standards in **COMAR 10.24.10: Acute Care Hospital Services**. A Microsoft Word version is available for the applicant's convenience on the Commission's website. Use of the *CON Project Review Checklist for Acute Care Hospitals General Standards* is encouraged. This document can be provided by staff.

Other State Health Plan chapters that may apply to a project proposed by an acute care hospital are listed in the table below. A pre-application conference will be scheduled by Commission Staff to cover this and other topics. It is highly advisable to discuss with Staff which State Health Plan chapters and standards will apply to a proposed project before application submission. Applicants are encouraged to contact Staff with any questions regarding an application.

## COMAR 10.24.10. ACUTE CARE CHAPTER

### .04A. GENERAL STANDARDS

The following general standards encompass Commission expectations for the delivery of acute care services by all hospitals in Maryland. Each hospital that seeks a Certificate of Need for a project covered by this Chapter of the State Health Plan must address and document its compliance with each of the following general standards as part of its Certificate of Need application. Each hospital that seeks a Certificate of Need exemption for a project covered by this Chapter of the State Health Plan must address and demonstrate consistency with each of the following general standards as part of its exemption request.

#### Standard .04A (1) – Information Regarding Charges.

Information regarding hospital charges shall be available to the public. After July 1, 2010, each hospital shall have a written policy for the provision of information to the public concerning charges for its services. At a minimum, this policy shall include:

- (a) Maintenance of a Representative List of Services and Charges that is readily available to the public in written form at the hospital and on the hospital's internet web site;
  - (b) Procedures for promptly responding to individual requests for current charges for specific services/procedures; and
  - (c) Requirements for staff training to ensure that inquiries regarding charges for its services are appropriately handled.
- 

#### *Applicant Response:*

UM SJMC has a written policy in place that meets the requirements of this standard. See **Exhibit 7**. This policy addresses all parts of this standard: procedures on maintenance of the Representative List of Services and Charges; procedures for responding to requests for information regarding current charges for specific services and procedures; and requirements for staff training on inquiries regarding charges for services.

The current list of representative services and charges is readily available to the public, both in written form at UM SJMC and on the Hospital's website under the "Patients" tab and "Charge Estimator" (<https://www.stjosephtowson.com/documents/copy-of-pricing-for-top-services-fy16-1-1217-umsjm.aspx>), it is also attached as **Exhibit 8**. The current list of charges was updated on December 5, 2017 and will continue to be updated quarterly, as required.

**Standard .04A(2) – Charity Care Policy.**

Each hospital shall have a written policy for the provision of charity care for indigent patients to ensure access to services regardless of an individual's ability to pay.

(a) The policy shall provide:

(i) **Determination of Probable Eligibility.** Within two business days following a patient's request for charity care services, application for medical assistance, or both, the hospital must make a determination of probable eligibility.

(ii) **Minimum Required Notice of Charity Care Policy.**

1. **Public notice of information regarding the hospital's charity care policy shall be distributed through methods designed to best reach the target population and in a format understandable by the target population on an annual basis;**

2. **Notices regarding the hospital's charity care policy shall be posted in the admissions office, business office, and emergency department areas within the hospital; and**

3. **Individual notice regarding the hospital's charity care policy shall be provided at the time of preadmission or admission to each person who seeks services in the hospital.**

---

**Applicant Response:**

UM SJMC provides inpatient and other care to all patients regardless of the ability to pay. A copy of the hospital's financial assistance policy is attached as **Exhibit 9**. The policy specifically states that UM SJMC will make a determination of probable eligibility within two (2) business days following a patient's request for charity care services, application for medical assistance, or both.

Notices regarding the availability of financial assistance at the hospital are posted at patient registration locations, the billing department, the ED, in key patient access areas, as well as on UM SJMC's website at: <https://www.stjosephstowson.com/patients/financial-assistance>. A one-page notice regarding the availability of financial assistance is provided to patients at all registration areas. A copy of that notice is attached as **Exhibit 10**. An annual notice regarding UM SJMC's financial assistance policy is also published in the Baltimore Sun and Towson Times. Please see **Exhibit 11**.

(b) **A hospital with a level of charity care, defined as the percentage of total operating expenses that falls within the bottom quartile of all hospitals, as reported in the most recent Health Service Cost Review Commission Community Benefit Report, shall demonstrate that its level of charity care is appropriate to the needs of its service area population.**

---

Applicant Response:

As shown in Table 1 below, UM SJMC is not in the bottom quartile in terms of percentage of Charity Care to Total Operating Expenses in the State of Maryland.

**Table 1**  
**HSCRC Community Benefit Report, Data Excerpts**  
**FY 2016**

| Hospital Name                             | Total Hospital Operating Expense | CB Reported Charity Care | % Charity/Total Operating Expenses | Quartile |
|---|----------------------------------|--------------------------|------------------------------------|----------|
| Holy Cross Hospital                       | 411,176,881                      | 33,462,706               | 8.14%                              | 1st      |
| Adventist Washington Adventist*           | 217,955,646                      | 14,800,908               | 6.79%                              |          |
| Doctors Community                         | 186,693,541                      | 12,200,284               | 6.53%                              |          |
| Garrett County Hospital                   | 42,622,790                       | 2,316,474                | 5.43%                              |          |
| UM Midtown                                | 191,264,500                      | 9,787,000                | 5.12%                              |          |
| St. Agnes                                 | 434,193,000                      | 21,867,282               | 5.04%                              |          |
| Mercy Medical Center                      | 461,664,800                      | 19,521,700               | 4.23%                              |          |
| Dimensions Prince Georges Hospital Center | 263,131,867                      | 9,769,558                | 3.71%                              |          |
| Frederick Memorial                        | 330,320,000                      | 11,277,000               | 3.41%                              |          |
| UM Charles Regional Medical Center        | 113,371,227                      | 3,798,238                | 3.35%                              |          |
| Western Maryland Health System            | 314,069,685                      | 9,670,307                | 3.08%                              |          |
| Dimensions Laurel Regional Hospital       | 95,998,834                       | 2,869,600                | 2.99%                              | 2nd      |
| Atlantic General                          | 112,904,430                      | 3,277,824                | 2.90%                              |          |
| Holy Cross Germantown                     | 86,826,724                       | 2,382,942                | 2.74%                              |          |
| UM Harford Memorial                       | 82,723,000                       | 1,915,000                | 2.31%                              |          |
| Ft. Washington                            | 42,405,282                       | 914,689                  | 2.16%                              |          |
| Johns Hopkins Bayview Medical Center      | 596,562,000                      | 12,679,000               | 2.13%                              |          |
| Shady Grove*                              | 316,512,363                      | 6,620,218                | 2.09%                              |          |
| UMMC                                      | 1,445,705,000                    | 28,945,000               | 2.00%                              |          |
| Peninsula Regional                        | 405,639,685                      | 7,836,700                | 1.93%                              |          |
| UM Baltimore Washington                   | 330,823,000                      | 5,655,016                | 1.71%                              |          |
| Meritus Medical Center                    | 299,130,713                      | 4,903,600                | 1.64%                              |          |
| MedStar Harbor Hospital                   | 190,376,563                      | 2,995,264                | 1.57%                              |          |
| Lifebridge Northwest Hospital             | 233,286,000                      | 3,524,100                | 1.51%                              | 3rd      |
| UM Upper Chesapeake                       | 261,076,000                      | 3,818,000                | 1.46%                              |          |
| Howard County Hospital                    | 250,602,000                      | 3,560,370                | 1.42%                              |          |
| UM Shore Medical Dorchester               | 39,677,059                       | 499,553                  | 1.26%                              |          |
| McCready                                  | 14,968,260                       | 185,796                  | 1.24%                              |          |
| Suburban Hospital                         | 271,382,000                      | 3,294,000                | 1.21%                              |          |
| MedStar Montgomery General                | 151,876,735                      | 1,821,317                | 1.20%                              |          |

| Hospital Name                       | Total Hospital Operating Expense | CB Reported Charity Care | % Charity/Total Operating Expenses | Quartile |
|-------------------------------------|----------------------------------|--------------------------|------------------------------------|----------|
| MedStar Southern Maryland           | 242,526,804                      | 2,691,523                | 1.11%                              |          |
| MedStar Good Samaritan              | 302,367,777                      | 3,308,833                | 1.09%                              |          |
| <b>UM St. Joseph Medical Center</b> | <b>330,061,000</b>               | <b>3,488,000</b>         | <b>1.06%</b>                       |          |
| Johns Hopkins Hospital              | 2,173,349,000                    | 22,047,000               | 1.01%                              |          |
| MedStar Franklin Square             | 508,064,432                      | 5,147,191                | 1.01%                              |          |
| MedStar St. Mary's Hospital         | 149,998,897                      | 1,508,919                | 1.01%                              | 4th      |
| MedStar Union Memorial              | 424,392,626                      | 4,012,263                | 0.95%                              |          |
| UM Shore Medical Easton             | 174,850,678                      | 1,575,225                | 0.90%                              |          |
| UM Shore Medical Chestertown        | 48,488,291                       | 407,715                  | 0.84%                              |          |
| LifeBridge Sinai                    | 714,926,000                      | 5,452,000                | 0.76%                              |          |
| Anne Arundel Medical Center         | 531,698,000                      | 3,486,700                | 0.66%                              |          |
| Carroll Hospital Center             | 216,062,000                      | 1,303,875                | 0.60%                              |          |
| Union Hospital of Cecil County      | 152,850,972                      | 899,826                  | 0.59%                              |          |
| Bon Secours                         | 115,814,419                      | 607,325                  | 0.52%                              |          |
| GBMC                                | 402,046,322                      | 2,007,183                | 0.50%                              |          |
| Calvert Hospital                    | 1,128,684,174                    | 3,808,206                | 0.34%                              |          |

Source: HSCRC [http://www.hscrc.state.md.us/init\\_cb.cfm](http://www.hscrc.state.md.us/init_cb.cfm)

**Standard .04A(3) – Quality of Care.**

**An acute care hospital shall provide high quality care.**

**(a) Each hospital shall document that it is:**

**(i) Licensed, in good standing, by the Maryland Department of Health and Mental Hygiene;**

**(ii) Accredited by the Joint Commission; and**

**(iii) In compliance with the conditions of participation of the Medicare and Medicaid programs.**

**Applicant Response:**

UM SJMC is licensed by the State of Maryland. Its license is attached as **Exhibit 12**.

UM SJMC was granted accreditation by the Joint Commission on December 12, 2015. Its accreditation certificate is attached as **Exhibit 13**. UM SJMC is in compliance with the Conditions of Participation of the Medicare and Medicaid programs.

**(b) A hospital with a measure value for a Quality Measure included in the most recent update of the Maryland Hospital Performance**



**Evaluation Guide that falls within the bottom quartile of all hospitals' reported performance measured for that Quality Measure and also falls below a 90% level of compliance with the Quality Measure, shall document each action it is taking to improve performance for that Quality Measure.**

---

*Applicant Response:*

As noted in the Commission's recent decision in the CON review for the replacement and relocation of Washington Adventist Hospital, "subpart (b) of this standard is essentially obsolete in that it requires an improvement plan for any measure that falls within the bottom quartile of all hospitals' reported performance on that measure as reported in the most recent Maryland [Hospital Evaluation Performance Guide]." *In re Washington Adventist Hospital*, Docket No. 13-15-2349, Decision at 19-20. The Commission's new format for the Hospital Guide for Maryland Health Care Quality Reports does not report quality measures in a manner that shows hospitals' relative scores in quartiles, nor is it easy to determine the 90% level of compliance. Instead, the new Hospital Guide shows the hospital's rating as "below average," "average," or "better than average," and shows the hospital's risk-adjusted rate.

Attached as **Exhibit 14** is a chart showing the quality measures for UM SJMC in the Commission's most recent Hospital Guide (accessed on 11/3/2017), which is found on the Maryland Health Care Quality Reports website. UM SJMC is ranked as "At average" in 27 categories, as "Better than average" in 27 categories, and as "Below average" in eight categories. There are also ten categories for which there is "Not enough data to report" a ranking. The exhibit also describes the actions UM SJMC is taking to improve performance for indicators for which it falls in the "Below average" category.

## COMAR 10.24.10 ACUTE CARE CHAPTER

### .04B. PROJECT REVIEW STANDARDS

#### Standard .04B(1) – Geographic Accessibility

A new acute care general hospital or an acute care general hospital being replaced on a new site shall be located to optimize accessibility in terms of travel time for its likely service area population. Optimal travel time for general medical/surgical, intensive/critical care and pediatric services shall be within 30 minutes under normal driving conditions for 90 percent of the population in its likely service area.

---

#### *Applicant Response:*

Not applicable.

#### Standard .04B(2) – Identification of Bed Need and Addition of Beds

Only medical/surgical/gynecological/addictions (“MSGA”) beds and pediatric beds identified as needed and/or currently licensed shall be developed at acute care general hospitals.

(a) Minimum and maximum need for MSGA and pediatric beds are determined using the need projection methodologies in Regulation .05 of this Chapter.

(b) Projected need for trauma unit, intensive care unit, critical care unit, progressive care unit, and care for AIDS patients is included in the MSGA need projection.

(c) Additional MSGA or pediatric beds may be developed or put into operation only if:

(i) The proposed additional beds will not cause the total bed capacity of the hospital to exceed the most recent annual calculation of licensed bed capacity for the hospital made pursuant to Health-General §19-307.2; or

(ii) The proposed additional beds do not exceed the minimum jurisdictional bed need projection adopted by the Commission and calculated using the bed need projection methodology in Regulation .05 of this Chapter.

(iii) The proposed additional beds exceed the minimum jurisdictional bed need projection but do not exceed the maximum jurisdictional bed need projection adopted by the Commission and calculated using the bed need projection methodology in Regulation .05 of this Chapter and the applicant can demonstrate need at the applicant

hospital for bed capacity that exceeds the minimum jurisdictional bed need projection; or

(iv) The number of proposed additional MSGA or pediatric beds may be derived through application of the projection methodology, assumptions, and targets contained in Regulation .05 of this Chapter, as applied to the service area of the hospital.

---

*Applicant Response:*

Not applicable.

**Standard .04B(3) – Minimum Average Daily Census for Establishment of a Pediatric Unit**

An acute care general hospital may establish a new pediatric service only if the projected average daily census of pediatric patients to be served by the hospital is at least five patients, unless:

- (a) The hospital is located more than 30 minutes travel time under normal driving conditions from a hospital with a pediatric unit; or
  - (b) The hospital is the sole provider of acute care general hospital services in its jurisdiction.
- 

*Applicant Response:*

Not applicable.

**Standard .04B(4) – Adverse Impact**

A capital project undertaken by a hospital shall not have an unwarranted adverse impact on hospital charges, availability of services, or access to services. The Commission will grant a Certificate of Need only if the hospital documents the following:

- (a) If the hospital is seeking an increase in rates from the Health Services Cost Review Commission to account for the increase in capital costs associated with the proposed project and the hospital has a fully-adjusted Charge Per Case that exceeds the fully adjusted average Charge Per Case for its peer group, the hospital must document that its Debt to Capitalization ratio is below the average ratio for its peer group. In addition, if the project involves replacement of physical plant assets, the hospital must document that the age of the physical plant assets being replaced exceed the Average Age of Plant for its peer group or otherwise demonstrate why the physical plant assets require replacement in order to achieve the primary objectives of the project; and
-

Applicant Response:

UM SJMC plans to pursue a partial rate application or Global Budget Revenue (GBR) modification with the Health Services Cost Review Commission (HSCRC) to fund the incremental depreciation cost of the project. This will result in a projected 0.79% increase in regulated revenue as demonstrated below:

|                              |               |       |
|------------------------------|---------------|-------|
| Operating Room Project Cost  | \$60,000,000  | A     |
| Useful Life                  | 20            | B     |
| Annual Depreciation          | \$2,750,000   | C=A/B |
| UM SJMC FY 18 Mark-Up        | 1.09532       | D     |
| Adjusted Annual Depreciation | \$3,285,946   | E=C*D |
| FY 18 Approved GBR           | \$418,279,002 | F     |
| % Increase in FY 18 GBR      | 0.79%         | G=E/F |

Based on FY 2017 approved unit rates and actual unit volumes, UM SJMC's unit rates are approximately 7.5% below its Inter-Hospital Cost Comparison (ICC) peer group average. After adjusting rates to reflect 100% of project depreciation (\$3,285,946), UM SJMC's unit rates are approximately 6.7% below the peer group average. See Table 2 below.

**Table 2**  
**University of Maryland St. Joseph Medical Center**  
**Comparison of Hospital Charges to Peer Group**

| <b>St. Joseph Medical Center Revenue</b>      |  |   | <b>Approved Rates Compared to Peer Group</b> |                         | <b>Capital-Adjusted Rates Compared to Peer Group</b> |                         |
|---|--|---|--|-------------------------|--|-------------------------|
| <b>FY 17 Pro-Forma Revenue <sup>(1)</sup></b> | <b>Capital-Adjusted Rates <sup>(2)</sup></b> | <b>At Peer Group <sup>(3)</sup> Average Rates</b> | <b>Over/(Under) Average Rates</b>            | <b>Percent Variance</b> | <b>Over/(Under) Average Rates</b>                    | <b>Percent Variance</b> |
| \$394,772                                     | \$398,058                                    | \$426,847   | \$(32,075)                                   | -7.5%                   | \$(28,789)   | -6.7%                   |

(1) Calculated as FY 2017 HSCRC approved unit rates x FY 2017 actual unit volume

(2) Capital-Adjusted rates calculated by increasing the FY 2017 GBR by \$3,285,946

(3) Calculated as average FY 2017 ICC peer group unit rates x UM SJMC FY 2017 actual unit volume. ICC peer group hospitals include: Atlantic General Hospital, Calvert Memorial Hospital, Carroll Hospital Center, UM Shore Medical Center at Chestertown, UM Charles Regional Medical Center, Doctors Community Hospital, UM Shore Dorchester, Fort Washington Medical Center, Frederick Memorial Hospital, Garrett County Memorial Hospital, Harford Memorial Hospital, Howard County General Hospital, Laurel Regional Hospital, McCready Memorial Hospital, UM Shore Easton, Meritus Medical Center, MedStar Montgomery Medical Center, Northwest Hospital Center, Peninsula Regional Medical Center, Saint Joseph Hospital, Shady Grove Adventist Hospital, MedStar Southern Maryland, St. Mary's Hospital, Union Hospital of Cecil County, Upper Chesapeake Medical Center, Washington Adventist Hospital, Western Maryland Regional Medical Center

Given UM SJMC's relative unit rates and the funding mechanisms within the GBR system, UM SJMC expects to demonstrate it can maintain a reasonable charge structure including the requested funding for incremental capital expenditures.

Due to the above-average age of UM SJMC's current plant, the hospital intends to replace physical plant assets. See Table 3 below. UM SJMC's plant age of 17.79 years ranks 25th out of the same 27 hospital peer group (Southern Maryland Hospital Center was removed because of MedStar acquisition). This plant age is 65% above the peer group average and 77% above the statewide average.

For Peer Group hospitals, plant age was calculated using total and current depreciation figures from the FY 2015 HSCRC Annual Filing H1 Schedules. For UM SJMC, the calculation required retrieving data from FY 2012's HSCRC Annual Filing. This is because of the University of Maryland Medical System (UMMS) acquisition, which occurred on December 1, 2012. At the time of the acquisition, Generally Accepted Accounting Principles required UMMS to record the acquired asset at fair market value. As such, the cost basis that drives depreciation was rebased. In order to neutralize the impact of the UMMS acquisition, UM SJMC's age of plant calculation was based on FY 2012's HSCRC Annual Filing, prior to the acquisition. Then, three years were added to that calculation to compare to FY 2015 Peer Group data.

UM SJMC believes that updated surgical space is necessary to provide high quality, safe, and technologically advanced surgical services to its community.

**Table 3**  
**Plant Age by Hospital**  
**ROC Peer Group 3**

| Rk                             | Hospital                                 | Total Depreciation     | Current Depreciation  | Plant Age            | Charge per ECMAD % Over/(Under) |                |
|--------------------------------|--|------------------------|-----------------------|----------------------|---------------------------------|----------------|
|                                |  |                        |                       |                      | Peer Group Avg.                 | Statewide Avg. |
| 1                              | Upper Chesapeake Medical Center          | \$ 24,364              | \$ 15,114             | 1.61                 | (85.0%)                         | (84.0%)        |
| 2                              | Howard County General Hospital           | 98,790                 | 15,555                | 6.35                 | (41.1%)                         | (36.9%)        |
| 3                              | Anne Arundel Medical Center              | 105,511                | 13,741                | 7.68                 | (28.8%)                         | (23.7%)        |
| 4                              | UM Charles Regional Medical Center       | 50,035                 | 6,111                 | 8.19                 | (24.0%)                         | (18.7%)        |
| 5                              | Meritus Medical Center                   | 169,163                | 20,388                | 8.30                 | (23.0%)                         | (17.6%)        |
| 6                              | Western Maryland Regional Medical Center | 239,367                | 24,365                | 9.82                 | (8.9%)                          | (2.4%)         |
| 7                              | Union Hospital of Cecil County           | 111,641                | 10,861                | 10.28                | (4.6%)                          | 2.1%           |
| 8                              | MedStar Montgomery Medical Center        | 109,517                | 10,644                | 10.29                | (4.5%)                          | 2.2%           |
| 9                              | Calvert Memorial Hospital                | 93,195                 | 8,630                 | 10.80                | 0.2%                            | 7.3%           |
| 10                             | St. Mary's Hospital                      | 78,420                 | 6,960                 | 11.27                | 4.5%                            | 11.9%          |
| 11                             | Frederick Memorial Hospital              | 266,610                | 23,279                | 11.45                | 6.3%                            | 13.8%          |
| 12                             | UM Shore Medical Center at Chestertown   | 39,843                 | 3,457                 | 11.53                | 6.9%                            | 14.5%          |
| 13                             | Garrett County Memorial Hospital         | 30,465                 | 2,635                 | 11.56                | 7.3%                            | 14.8%          |
| 14                             | McCready Memorial Hospital               | 10,978                 | 941                   | 11.66                | 8.2%                            | 15.8%          |
| 15                             | Peninsula Regional Medical Center        | 252,139                | 21,363                | 11.80                | 9.5%                            | 17.2%          |
| 16                             | Northwest Hospital Center                | 94,286                 | 7,797                 | 12.09                | 12.2%                           | 20.1%          |
| 17                             | Carroll Hospital Center                  | 178,505                | 14,631                | 12.20                | 13.2%                           | 21.2%          |
| 18                             | Atlantic General Hospital                | 12,644                 | 1,006                 | 12.57                | 16.6%                           | 24.8%          |
| 19                             | Shady Grove Adventist Hospital           | 190,202                | 13,850                | 13.73                | 27.4%                           | 36.4%          |
| 20                             | UM Shore Easton                          | 143,944                | 9,974                 | 14.43                | 33.9%                           | 43.3%          |
| 21                             | Doctors Community Hospital               | 108,343                | 7,252                 | 14.94                | 38.6%                           | 48.4%          |
| 22                             | Harford Memorial Hospital                | 84,940                 | 5,417                 | 15.68                | 45.5%                           | 55.7%          |
| 23                             | UM Shore Dorchester                      | 37,270                 | 2,354                 | 15.83                | 46.9%                           | 57.2%          |
| 24                             | Laurel Regional Hospital                 | 63,516                 | 3,961                 | 16.04                | 48.8%                           | 59.3%          |
| 25                             | UM St. Joseph Medical Center             | 265,764 <sup>(1)</sup> | 17,973 <sup>(1)</sup> | 17.79 <sup>(2)</sup> | 65.0%                           | 76.7%          |
| 26                             | Fort Washington Medical Center           | 7,753                  | 256                   | 30.29                | 181.0%                          | 200.8%         |
| 27                             | Washington Adventist Hospital            | 151,979                | 4,702                 | 32.32                | 199.9%                          | 221.0%         |
| <b>Peer Group Total</b>        |  | <b>\$ 3,043,576</b>    | <b>\$ 282,380</b>     | <b>10.78</b>         | <b>0.0%</b>                     | <b>7.1%</b>    |
| Statewide <sup>(3)</sup> Total |  | \$ 7,180,671           | \$ 713,208.4          | 10.07                | (6.6%)                          | 0.0%           |

Notes

- (1) Taken from FY2012 Annual Filing H1 Schedule due to misrepresentation of more recent depreciation totals
- (2) Three years added to be comparable to FY2015 plant age
- (3) Acute Care Facilities Only
- (4) Southern Maryland Hospital Center not included due to depreciation recalculation at time of MedStar acquisition

**(b) If the project reduces the potential availability or accessibility of a facility or service by eliminating, downsizing, or otherwise modifying a facility or service, the applicant shall document that each proposed change will not inappropriately diminish, for the population in the primary service area, the availability or accessibility to care, including access for the indigent and/or uninsured.**

---

*Applicant Response:*

The reduction in UM SJMC's ORs, cardiac cath, and IR labs will not inappropriately diminish the availability or accessibility to care for the population in its primary service area, including access to indigent and/or uninsured. As demonstrated in Standard 10.24.11.05B(2), the new proposed OR and lab numbers are supported as the appropriate number needed by the service area, and therefore, UM SJMC does not anticipate any impact on accessibility to its perioperative services.

**Standard .04B(5) – Cost-Effectiveness**

**A proposed hospital capital project should represent the most cost effective approach to meeting the needs that the project seeks to address.**

**(a) To demonstrate cost effectiveness, an applicant shall identify each primary objective of its proposed project and shall identify at least two alternative approaches that it considered for achieving these primary objectives. For each approach, the hospital must:**

**(i) To the extent possible, quantify the level of effectiveness of each alternative in achieving each primary objective;**

**(ii) Detail the capital and operational cost estimates and projections developed by the hospital for each alternative; and**

**(iii) Explain the basis for choosing the proposed project and rejecting alternative approaches to achieving the project's objectives.**

---

*Applicant Response:*

UM SJMC's project is the most-cost effective solution to the much needed replacement of its outdated operative rooms and other perioperative services. These spaces have not been significantly renovated since their original openings between 1968 and 1991. As a result, they are smaller than allowed by current code, are difficult to use modern equipment in, and do not have basic technology such as surgical booms to bring utilities close to the patient. In addition, they lack important infection control measures, such as a sterile core adjacent to each operating room, and an array of laminar flow diffusers. The current SPD is undersized, and is broken up in multiple areas, requiring transport of instruments through common corridors after sterilization.

UM SJMC's objectives for the proposed project are to:

1. Modernize surgical and procedural suites so that all spaces are in compliance with appropriate codes and meet industry standards.
2. Support UM SJMC's move towards Integrated Practice Units (IPUs) that allow for co-located centers of excellence based around patient disease states.
3. Improve infection control by providing appropriate flow of patients and materials.
4. Reuse existing hospital infrastructure.
5. Improve operational efficiency.
6. Achieve all programmatic elements within UM SJMC's \$60,000,000 budget.

UM SJMC, with assistance from a consultant, evaluated several alternative approaches to modernizing its perioperative suite. It considered the following three alternatives: (1) full renovation in place, (2) a minimal expansion with renovation, and (3) an addition to consolidate the perioperative services. A brief description of each option is outlined below along with an UM SJMC's assessment of how well the alternative meets its objectives.

### **Option 1: Renovate In Place**

Option 1 involves renovating approximately 87,500 SF of existing surgical, cardiac cath lab, pre-operative, post-operative, and post-open-heart patient care spaces, and related support spaces. In this scenario all spaces would be included in renovated space:

- Cardiac related spaces would remain on the west side of the hospital, including two cardiac cath labs, one EP lab, one IR Lab, and two cardiac operating rooms, post-open-heart patient care spaces, and related support spaces.
- The existing post-cardiac surgery unit would be renovated from nine beds to six beds.
- Surgery related spaces would remain on the east side of the hospital, including six existing and five renovated general operating rooms and surgical prep and recovery.
- The SPD would be relocated to the first floor to provide appropriately sized, consolidated space adjacent to the warehouse and loading dock. A new clean elevator and soiled lift would provide access down to the surgical floor.
- Re-use the existing hospital infrastructure as best as possible.

As can be seen in **Exhibit 15**, this option meets all the project goals.

### **Option 2: Minimal Expansion with Renovation**

Option 2 involves approximately 89,000 SF of combined new construction and renovated space. In particular, it includes expanding approximately 32,000 SF of new construction on two floors for the surgical department, and renovating approximately 57,000 SF of existing space, as described below:

- Renovate approximately 22,000 SF of cardiac related spaces on the west side of the hospital, including two cardiac cath labs, one EP lab, 1 IR lab, and two cardiac operating rooms, post-open-heart patient care spaces, and related support spaces.
- The existing post-cardiac surgery unit would be renovated from nine beds to six beds.
- Expand approximately 32,000 SF of new construction on two floors, and renovate approximately 24,000 SF of existing space on the east side of the hospital.
  - Existing surgery related spaces would remain on the east side of the hospital, including six existing general operating rooms.
  - Renovate existing surgical prep and recovery, staff support, and circulation.
  - Build a new, two-story, above grade ambulatory care pavilion with five operating rooms, associated prep and recovery, public lobby, and support space. This surgical environment would be separate from the existing operating rooms to remain.
- Renovate approximately 11,000 SF of space on the first floor in order to relocate the SPD to provide appropriately sized, consolidated space adjacent to the warehouse and loading dock. A new clean elevator and soiled lift would provide access down to the surgical floor.

As can be seen in **Exhibit 15**, this option does not meet all the project goals. This option leaves significant portions of vacated space within the hospital. It also exceeds the UM SJMC budget in part due to the cost of the new addition.

### **Option 3: Consolidation of Perioperative Services**

Option 3 involves approximately 110,600 SF of combined new construction and renovated space. In particular, it includes expanding approximately 65,400 SF of new construction on two floors, and renovating approximately 45,200 SF of existing space, as described below:

- Consolidate all new operating rooms and procedural spaces in new construction on the ground floor (two cardiac operating rooms, five new general operating rooms, two cardiac cath labs, one EP lab, and one IR lab). New procedural spaces are adjacent to recently renovated general operating rooms.
- Provide new loading dock, warehouse, and SPD in new construction on the second floor.
- Relocate and renovate a nine bed post-cardiac surgery care unit in the existing fourth floor critical care unit.



- Renovate new surgical patient prep and recovery and support spaces on the east side of the hospital adjacent to the operating rooms.
- Approximately 23,200 SF of vacated space would remain empty for future uses.

As can be seen in **Exhibit 15**, this option does not meet all the project goals. This option leaves significant portions of vacated space within the hospital, limits UM SJMC's ability to maintain distinct centers of excellence and exceeds UM SJMC's budget.

**Recommendation:**

After evaluating all three options, Option 1 was selected as the most cost-effective option that would best meet UM SJMC's objectives. Option 1 was selected for several reasons:

- Option 1 provides the proper physical environment for surgical and procedural spaces.
- Option 1 maintains the operational concept of Integrated Practice Units, with areas focused on cardiac or surgical centers of excellence. And, it keeps post-cardiac-surgery patients close to cardiac specialized staff in the critical post-surgical hours.
- Option 1 creates no significant new hospital space, and re-uses existing infrastructure wherever possible.
- Option 1 improves operational efficiency by supporting the operational concept of Integrated Practice Units and focusing the staff within smaller overall footprints.
- Option 1 fits within the organization's budget.

Please see **Exhibit 15** which provides additional detail on UM SJMC's assessment of each alternative.

**(b) An applicant proposing a project involving limited objectives, including, but not limited to, the introduction of a new single service, the expansion of capacity for a single service, or a project limited to renovation of an existing facility for purposes of modernization, may address the cost-effectiveness of the project without undertaking the analysis outlined in (a) above, by demonstrating that there is only one practical approach to achieving the project's objectives.**

---

[Applicant's Response](#)

This standard applies to the project because it involves the limited objective of renovating an existing facility for the purposes of modernization. It also involves a single service line – perioperative services. Nonetheless, UM SJMC has provided an analysis under section (a) above of the alternatives it considered during the planning process that led to its conclusion that there is only one practical approach to achieving the project's objectives.

(c) An applicant proposing establishment of a new hospital or relocation of an existing hospital to a new site that is not within a Priority Funding Area as defined under Title 5, Subtitle 7B of the State Finance and Procurement Article of the Annotated Code of Maryland shall demonstrate:

(i) That it has considered, at a minimum, an alternative project site located within a Priority Funding Area that provides the most optimal geographic accessibility to the population in its likely service area, as defined in Project Review Standard (1);

(ii) That it has quantified, to the extent possible, the level of effectiveness, in terms of achieving primary project objectives, of implementing the proposed project at each alternative project site and at the proposed project site;

(iii) That it has detailed the capital and operational costs associated with implementing the project at each alternative project site and at the proposed project site, with a full accounting of the cost associated with transportation system and other public utility infrastructure costs; and

(iv) That the proposed project site is superior, in terms of cost-effectiveness, to the alternative project site or sites located within a Priority Funding Area.

---

*Applicant Response:*

Not applicable.

**Standard .04B (6) – Burden of Proof Regarding Need**

A hospital project shall be approved only if there is demonstrable need. The burden of demonstrating need for a service not covered by Regulation .05 of this Chapter or by another chapter of the State Health Plan, including a service for which need is not separately projected, rests with the applicant.

---

*Applicant Response:*

Not applicable.

**Standard .04B(7) – Construction Cost of Hospital Space**

(a) The cost per square foot of hospital construction projects shall be no greater than the cost of good quality Class A hospital construction given in the Marshall and Swift Valuation Quarterly, updated to the nearest quarter using the Marshall and Swift update multipliers, and

adjusted as shown in the Marshall and Swift guide as necessary for terrain of the site, number of levels, geographic locality, and other listed factors.

(b) Each Certificate of Need applicant proposing costs per square foot above the limitations set forth in the Marshall and Swift Guide must demonstrate that the higher costs are reasonable.

Applicant Response:

UM SJMC’s project consists entirely of renovation, except for small elevator shaft which comprises just 316 square feet (compared to 87,174 square feet of renovation). UM SJMC has added the square footage and the perimeters to the relevant floor affected by the renovation. UM SJMC did not separate the cost of the new construction from the much larger renovation. As the following analysis shows, this project is far below the benchmark.

**I. Marshall Valuation Service  
Valuation Benchmark– New Construction - Hospital**

|  |   |                 |
|--|---|-----------------|
| Type   |   | Hospital        |
| Construction Quality/Class                                   |   | Good/A          |
| Stories  |   | 4               |
| Perimeter  |   | 1,204           |
| Average Floor to Floor Height                                |   | 12.8            |
| Square Feet  |   | 87,490          |
| f.1  | Average floor Area                      | 21,873          |
| <b>A. Base Costs</b>   |   |                 |
|  | Basic Structure                         | \$374.00        |
|  | Elimination of HVAC cost for adjustment | 0               |
|  | HVAC Add-on for Mild Climate            | 0               |
|  | HVAC Add-on for Extreme Climate         | 0               |
| <b>Total Base Cost</b>                                       |   | <b>\$374.00</b> |
| <b>Adjustment for Departmental Differential Cost Factors</b> |   | <b>1.54</b>     |
| <b>Adjusted Total Base Cost</b>                              |   | <b>\$576.71</b> |
| <b>B. Additions</b>  |   |                 |
|  | Elevator (If not in base)               | \$0.00          |
|  | Other                                   | \$0.00          |

|   |                  |                 |
|---|------------------|-----------------|
| <b>Subtotal</b>                             |                  | \$0.00          |
| <b>Total</b>                                |                  | \$576.71        |
| <b>C. Multipliers</b>                       |                  |                 |
| Perimeter Multiplier                        |                  | 0.988854619     |
|   | Product          | \$570.28        |
| Height Multiplier                           |                  | 1.02            |
|   | Product          | \$580.92        |
| Multi-story Multiplier                      |                  | 1.015           |
|   | Product          | \$589.63        |
| <b>D. Sprinklers</b>                        |                  |                 |
|   | Sprinkler Amount | \$2.95          |
| <b>Subtotal</b>                             |                  | \$592.58        |
| <b>E. Update/Location Multipliers</b>       |                  |                 |
| Update Multiplier                           |                  | 1.02            |
|   | Product          | \$604.43        |
| Location Multiplier                         |                  | 1.02            |
|   | Product          | \$616.52        |
| <b>Calculated Square Foot Cost Standard</b> |                  | <b>\$616.52</b> |

The MVS estimate for this project is impacted by the Adjustment for Departmental Differential Cost Factor. In Section 87 on page 8 of the Valuation Service, MVS provides the cost differential by department compared to the average cost for an entire hospital. The calculation of the average factor is shown below.

| Department/Function       | BGSF   | MVS Department Name    | MVS Differential Cost Factor | Cost Factor X SF |
|---------------------------|--------|------------------------|------------------------------|------------------|
| <b>ACUTE PATIENT CARE</b> |        |                        |                              |                  |
| SURGERY                   | 33,380 | Operating Suite, Total | 1.68                         | 56,078           |
| SPD                       | 10,809 | Central Sterile Supply | 1.54                         | 16,646           |
| PACU                      | 5,588  | Operating Suite, Total | 1.68                         | 9,388            |

| Department/Function                      | BGSF   | MVS Department Name            | MVS Differential Cost Factor | Cost Factor X SF |
|--|--------|--------------------------------|------------------------------|------------------|
| PREP/RECOVERY                            | 8,631  | Operating Suite, Total         | 1.68                         | 14,500           |
| CARDIAC PROCEDURE                        | 16,378 | Operating Suite, Total         | 1.68                         | 27,515           |
| CSU                                      | 4,962  | Inpatient Units                | 1.06                         | 5,260            |
| Mechanical                               | 6,385  | Mechanical Equipment and Shops | 0.7                          | 4,470            |
| Elevators                                | 316    | Mechanical Equipment and Shops | 0.7                          | 221              |
| Public Space not included in Departments | 1,041  | Public Space                   | 0.8                          | 833              |
| Total                                    | 87,490 |                                | 1.54                         | 134,910          |

## II. The Project

| Base Calculations                 | Actual              | Per Sq. Foot    |
|-----------------------------------|---------------------|-----------------|
| Building                          | \$31,532,581        | \$360.41        |
| Fixed Equipment                   | \$0                 | \$0.00          |
| Site Preparation                  | \$0                 | \$0.00          |
| Architectural Fees                | \$5,793,776         | \$66.22         |
| Permits                           | \$50,000            | \$0.57          |
| Capitalized Construction Interest | \$0                 | \$0             |
| <b>Subtotal</b>                   | <b>\$37,376,357</b> | <b>\$427.21</b> |

## III. Comparison

|               |           |
|---------------|-----------|
| MVS Benchmark | \$616.52  |
| The Project   | \$427.21  |
| Difference    | -\$189.31 |

### **Standard .04B(8) – Construction Cost of Non-Hospital Space**

The proposed construction costs of non-hospital space shall be reasonable and in line with current industry cost experience. The projected cost per square foot of non-hospital space shall be compared to the benchmark cost of good quality Class A construction given in the Marshall Valuation Service® guide for the appropriate structure. If the projected cost per square foot exceeds the Marshall Valuation Service® benchmark cost, any rate increase proposed by the hospital related to the capital cost of the non-hospital space shall not include the amount of the projected

construction cost that exceeds the Marshall Valuation Service® benchmark and those portions of the contingency allowance, inflation allowance, and capitalized construction interest expenditure that are based on the excess construction cost. In general, rate increases authorized for hospitals should not recognize the costs associated with construction of non-hospital space.

---

*Applicant Response:*

Not applicable.

**Standard .04B(9) – Inpatient Nursing Unit Space**

Space built or renovated for inpatient nursing units that exceeds reasonable space standards per bed for the type of unit being developed shall not be recognized in a rate adjustment. If the Inpatient Unit Program Space per bed of a new or modified inpatient nursing unit exceeds 500 square feet per bed, any rate increase proposed by the hospital related to the capital cost of the project shall not include the amount of the projected construction cost for the space that exceeds the per bed square footage limitation in this standard, or those portions of the contingency allowance, inflation allowance, and capitalized construction interest expenditure that are based on the excess space.

---

*Applicant Response:*

UM SJMC intends to renovate its existing CSU on the ground floor to downsize the unit from 9 to 6 beds, which will result in an overall reduction in operating expenses. Once renovated, the CSU (which is the space outlined in purple) will be 532 square feet per bed as shown in **Exhibit 16**. This 6-bed unit slightly exceeds the standard because it has few beds but still needs adequate support spaces. In addition, the CSU is located in a uniquely shaped area of the building which results in atypical room shapes within this unit and contributes to it slightly exceeding the 500 square feet per bed standard.

**Standard .04B(10) – Rate Reduction Agreement**

A high-charge hospital will not be granted a Certificate of Need to establish a new acute care service, or to construct, renovate, upgrade, expand, or modernize acute care facilities, including support and ancillary facilities, unless it has first agreed to enter into a rate reduction agreement with the Health Services Cost Review Commission, or the Health Services Cost Review Commission has determined that a rate reduction agreement is not necessary.

---

Applicant Response:

Not applicable. The Commission recently determined in the CON review for the replacement and relocation of Washington Adventist Hospital that this standard is inapplicable because the rate reduction agreements referenced in the standard have been replaced by the Global Budget revenue model (in this case, Total Patient Revenue model). *In re Washington Adventist Hospital*, Docket 13-15-2349, Decision at 51.

**Standard .04B(11) – Efficiency**

**A hospital shall be designed to operate efficiently. Hospitals proposing to replace or expand diagnostic or treatment facilities and services shall:**

**(a) Provide an analysis of each change in operational efficiency projected for each diagnostic or treatment facility and service being replaced or expanded, and document the manner in which the planning and design of the project took efficiency improvements into account; and**

**(b) Demonstrate that the proposed project will improve operational efficiency when the proposed replacement or expanded diagnostic or treatment facilities and services are projected to experience increases in the volume of services delivered; or**

**(c) Demonstrate why improvements in operational efficiency cannot be achieved.**

---

Applicant Response:

- a. The hospital is projecting eight areas of improvement in operational efficiency that will result from this project:
  1. A reduction in the hospital's operating room inventory from 21 operating rooms to 16 operating rooms. This reduction will facilitate a corresponding reduction in operating expenses. The new complement of operating rooms includes:
    - i. eleven general operating rooms (six previously renovated, five to be renovated through this project)
    - ii. two cardiac operating rooms (renovated through this project)
    - iii. one special purpose hybrid operating room (previously renovated)
    - iv. two C-Section operating rooms (located on the third floor, not impacted by this project)
  2. A reduction in the hospital's cardiac / IR lab inventory from seven total labs in three separate locations to four total labs in a single location. This

reduction will facilitate a corresponding reduction in operating expenses. The new complement of labs includes (all labs constructed in this project):

- i. two cardiac cath labs
  - ii. one EP lab
  - iii. one IR lab
3. Consolidation of the hospital's cardiac interventional services (cath labs and cardiac operating rooms) into one common corridor sterile area. This will eliminate inefficiencies in patient transport, and supplying two separate procedural areas.
  4. Consolidation of the two separate Post Anesthesia Care Units (PACUs) into a single Phase 1 PACU, and the cross-training of staff will eliminate inefficiencies in staffing and supplying two separate units.
  5. Consolidation of Phase 2 recovery with Patient Prep into a single swing unit, and the cross training of staff, will eliminate inefficiencies in staffing and supplying two separate units.
  6. Development of orthopedic dedicated physical therapy space within the Phase 2 recovery to provide appropriate patient training before discharge will reduce post-discharge care, and reduce the likelihood of post-surgical re-admission.
  7. Consolidation of the hospital's sterile processing and sterile supply storage from three locations (sterile processing, ground floor sterile supply storage, first floor sterile vendor supply storage) into one location will reduce the handling time required to process instruments and supplies and pick supplies for cases. Furthermore, the new SPD will be located immediately adjacent to the loading dock and main warehouse, providing efficiencies in materials handling.
  8. A reduction in the hospital's critical care bed count from 37 to 34 critical care beds. UM SJMC will renovate the nine bed existing CSU on the ground floor, into a new six bed unit on the ground floor. This reduction will facilitate a corresponding reduction in operating expenses.

In addition to these operational and design efficiencies, UM SJMC anticipates a reduction of 20.7 full time equivalents (FTEs) as a result of the efficiencies described above. As presented in the Workforce Table L (**Exhibit 1**), these reductions in FTEs include 6.8 FTEs in Surgery Services, 3.6 FTEs in Anesthesiology, 5.0 FTEs in the Post Anesthesia Care Unit, and 5.3 FTEs in the Cardiac Catheterization Lab. Uninflated, these reductions in FTEs will equal approximately \$2.0 million of efficiency improvements for the life of the project.

In addition to the efficiencies gained from the operating room renovations, UM SJMC expects to achieve annual reductions in hospital expenses to offset the negative



impact of annual expense inflation greater than revenue increases. The reductions will occur in areas related to revenue cycle, quality, utilization, labor, and supply chain. Approximately 50% of these performance improvements will relate to reductions in salaries and benefits. These reductions are presented in the Workforce Table L (**Exhibit 1**) as other changes in operations.

- b. As a result of an expected shift in surgical cases to freestanding Ambulatory Surgery Centers (ASCs), the volume of surgical cases at the hospital are expected to decline in fiscal year 2019 before increasing in fiscal years 2020 to 2025 with population growth and the recruitment of new and replacement surgeons. While surgical cases will grow in fiscal years 2021 through 2023, the renovation of the operating rooms will enable the reduction of 20.7 FTEs as described above.
- c. Not applicable – operational efficiencies will be obtained, see above.

#### **Standard .04B(12) – Patient Safety**

**The design of a hospital project shall take patient safety into consideration and shall include design features that enhance and improve patient safety. A hospital proposing to replace or expand its physical plant shall provide an analysis of patient safety features included for each facility or service being replaced or expanded, and document the manner in which the planning and design of the project took patient safety into account.**

---

#### **Applicant Response:**

Addressing patient safety was an important consideration in the planning and design of UM SJMC's replacement of its perioperative suites. The proposed project integrates best practices in facility design for inpatient and outpatient surgical and cardiac care including patient and staff safety. UM SJMC is developing a system of Integrated Patient Units (IPUs) that focus on providing high quality care focused around the patient's disease state. The hospital has developed multiple focused IPUs including cardiology, orthopedics, oncology, and general surgery. The project will organize the perioperative environment to reinforce this IPU care model.

The project also combines two PACU suites into a single Phase 1 PACU, and the separate prep and Phase 2 into a single, continuous prep and recovery suite. This will allow increased standardization of patient care to improve infection control and will provide additional support from staff members in the event of an emergency.

The proposed operating rooms meet current best practices with four new general operating rooms with a minimum clear area of 650 square feet and two new special purpose cardiac operating rooms with a minimum clear area of 850 square feet. In addition, there will be four interventional cardiology labs, each of which is a minimum of 550 square feet. All of these rooms will be sized to meet or exceed the minimum area requirements of the Facility Guidelines Institute Guidelines for Design and Construction of Hospitals and Outpatient Facilities (FGI Guidelines), and represent a 47% increase in the average room size from the current room

layouts. Further, these dimensions accommodate the advanced surgical technologies that promote high quality outcomes and patient safety as well as space for the number of clinicians that are often required to be in a room during an advanced surgery. The clear floor area contributes significantly to infection control as it eliminates room “crowding” which can increase the risk of breakdown in sterile techniques.

All new operating rooms and procedure rooms will have fully renovated MEP systems, including a laminar flow air distribution system which will allow proper positive air flow over the patient for the length of the procedure. Numerous independent studies, including some performed by the National Institutes for Health (NIH) conclude that laminar flow air distribution systems represent the best option for contamination control in an operating room. The rooms will be accommodated with ceiling mounted power and gas booms to bring utilities close to the patient table without cords and hoses lying across the floor.

Each room type (operating room, cardiac lab, prep, Phase I PACU and Phase II recovery) has been designed with a standardized room layout with all equipment in the same location in every room. This design feature has been shown to reduce errors and improve safety in other industries, and UM SJMC’s design partners believe it will have the same effect in UM SJMC’s surgical suite.

Sterile and semi-sterile circulation has been arranged to minimize the interaction between patients, visitors, staff, supplies, and instrumentation. Once taken back for prep, patients will be kept away from the public until they are ready to be discharged or taken to an inpatient bed. Sterile supply traffic is kept away from patient and public traffic through the use of a dedicated elevator from the SPD to the surgical suite. Sterile and semi-sterile areas have been designed with access control features. Peripheral support areas of the surgical suite, including storage areas, equipment rooms, and scrub sink areas are located off of a semi-restricted corridor. The clean core which directly connects to every operating room can only be accessed by authorized personnel.

The Phase I post-anesthetic care unit and Phase II recovery areas also meet the clear area and minimum space requirements of the FGI Guidelines. They also have a separating partition to allow for increased patient privacy and enhancing patient care and experience. The Phase I post-anesthetic care unit exceeds the 1.5 post-anesthesia patient care stations per operating room requirement of the FGI Guidelines. The prep and Phase II recovery areas will be combined to allow for sharing of space during off-peak times, and will include fully-enclosed private rooms for patient privacy and safety. Both Phase I and Phase II recovery will include airborne infection isolation rooms to isolate infectious patients.

The hospital is renovating the existing ground floor CSU to reduce the bed count from a nine-bed unit to a six-bed unit. The unit will be connected directly to the semi-restricted operating suite on the ground floor to allow quick transport of these critical patients from the operating room, and in the event of an emergency, back to the operating room. Patient rooms will exceed current size standards outlined in the FGI Guidelines, and will be upgraded to include private toilet rooms, increased patient privacy and improved staff observation as required in the Guidelines. The CSU will care for post-surgical patients in the first 24-48 hours after surgery, which is the most critical time for potential complications. Following that stabilizing period, patients will transfer directly to a cardiac-focused step-down unit on the second floor.

The project includes a new SPD to improve handling of instrument processing. The department will have all sterile supply storage room in a properly controlled environment adjacent to instrument processing. All new washing equipment will have a pass-through design to create a clear divide between clean and dirty instruments. By eliminating the opportunity for staff or instruments to freely move between the decontamination and sterile rooms in the SPD, the risk of cross-contamination between instruments is greatly reduced. Case carts will be picked in the sterile storage area and will travel to the clean core of the operating rooms through a dedicated clean case cart elevator. Dirty instruments will return to SPD on the case carts via a separate soiled elevator accessed on the periphery of the semi-restricted environment.

The project includes several automation systems. UM SJMC will extend the electronic medical records (EMR) system throughout the project, including patient tracking features. Computers will be provided in every procedural area, patient care area, and staff support area to promote data entry while with the patient, and extended “off-stage” charting time as well. Operating room integration systems will be added to each operating and procedure room to maximize visibility of technology within the environment. The hospital’s pneumatic tube system will be extended throughout the perioperative department, including at the operating room control desk, cardiac cath lab control room, SPD, and key prep and recovery locations.

The project includes several new MEP infrastructure upgrades to support patient safety. All new surgical and procedural areas will be served by new, dedicated air handling units, with code compliant filtration and higher than code minimum air changes to create a more sterile environment. Enhanced supplemental cooling systems will help control humidity in the procedural spaces to limit bacteria growth. In addition, emergency power will be extended to all procedural spaces using two separate critical branches of power to maintain power at every outlet in every operating room during a power outage.

#### **Standard .04B(13) – Financial Feasibility**

**A hospital capital project shall be financially feasible and shall not jeopardize the long-term financial viability of the hospital.**

**(a) Financial projections filed as part of a hospital Certificate of Need application must be accompanied by a statement containing each assumption used to develop the projections.**

**(b) Each applicant must document that:**

**(i) Utilization projections are consistent with observed historic trends in use of the applicable service(s) by the service area population of the hospital or State Health Plan need projections, if relevant;**

**(ii) Revenue estimates are consistent with utilization projections and are based on current charge levels, rates of reimbursement, contractual adjustments and discounts, bad debt, and charity care provision, as experienced by the applicant hospital or, if a new hospital, the recent experience of other similar hospitals;**

**(iii) Staffing and overall expense projections are consistent with utilization projections and are based on current expenditure levels and reasonably anticipated future staffing levels as experienced by the**

applicant hospital, or, if a new hospital, the recent experience of other similar hospitals; and

(iv) The hospital will generate excess revenues over total expenses (including debt service expenses and plant and equipment depreciation), if utilization forecasts are achieved for the specific services affected by the project within five years or less of initiating operations, with the exception that a hospital may receive a Certificate of Need for a project that does not generate excess revenues over total expenses even if utilization forecasts are achieved for the services affected by the project when the hospital can demonstrate that overall hospital financial performance will be positive and that the services will benefit the hospital's primary service area population.

---

*Applicant Response:*

A comprehensive statement of assumptions is included in **Exhibit 1**. As shown in Tables G and H, UM SJMC projects excess of revenues over expenses.

**Standard .04B(14) – Emergency Department Treatment Capacity and Space**

(a) An applicant proposing a new or expanded emergency department shall classify service as low range or high range based on the parameters in the most recent edition of *Department Design: A Practical Guide to Planning for the Future* from the American College of Emergency Physicians. The number of emergency department treatment spaces and the departmental space proposed by the applicant shall be consistent with the range set forth in the most recent edition of the American College of Emergency Physicians *Emergency Department Design: A Practical Guide to Planning for the Future*, given the classification of the emergency department as low or high range and the projected emergency department visit volume.

(b) In developing projections of emergency department visit volume, the applicant shall consider, at a minimum:

(i) The existing and projected primary service areas of the hospital, historic trends in emergency department utilization at the hospital, and the number of hospital emergency department service providers in the applicant hospital's primary service areas;

(ii) The number of uninsured, underinsured, indigent, and otherwise underserved patients in the applicant's primary service area and the impact of these patient groups on emergency department use;

(iii) Any demographic or health service utilization data and/or analyses that support the need for the proposed project;

(iv) The impact of efforts the applicant has made or will make to divert non-emergency cases from its emergency department to more appropriate primary care or urgent care settings; and

(v) Any other relevant information on the unmet need for emergency department or urgent care services in the service area.

---

*Applicant Response:*

Not applicable.

**Standard .04B(15) – Emergency Department Expansion**

A hospital proposing expansion of emergency department treatment capacity shall demonstrate that it has made appropriate efforts, consistent with federal and state law, to maximize effective use of existing capacity for emergent medical needs and has appropriately integrated emergency department planning with planning for bed capacity, and diagnostic and treatment service capacity. At a minimum:

(a) The applicant hospital must demonstrate that, in cooperation with its medical staff, it has attempted to reduce use of its emergency department for non-emergency medical care. This demonstration shall, at a minimum, address the feasibility of reducing or redirecting patients with non-emergent illnesses, injuries, and conditions, to lower cost alternative facilities or programs;

(b) The applicant hospital must demonstrate that it has effectively managed its existing emergency department treatment capacity to maximize use; and

(c) The applicant hospital must demonstrate that it has considered the need for bed and other facility and system capacity that will be affected by greater volumes of emergency department patients.

---

*Applicant Response:*

Not applicable.

**Standard .04B(16) – Shell Space**

(a) Unfinished hospital shell space for which there is no immediate need or use shall not be built unless the applicant can demonstrate that construction of the shell space is cost effective.

(b) If the proposed shell space is not supporting finished building space being constructed above the shell space, the applicant shall

provide an analysis demonstrating that constructing the space in the proposed time frame has a positive net present value that:

(i) Considers the most likely use identified by the hospital for the unfinished space;

(ii) Considers the time frame projected for finishing the space; and

(iii) Demonstrates that the hospital is likely to need the space for the most likely identified use in the projected time frame.

(c) Shell space being constructed on lower floors of a building addition that supports finished building space on upper floors does not require a net present value analysis. Applicants shall provide information on the cost, the most likely uses, and the likely time frame for using such shell space.

(d) The cost of shell space included in an approved project and those portions of the contingency allowance, inflation allowance, and capitalized construction interest expenditure that are based on the construction cost of the shell space will be excluded from consideration in any rate adjustment by the Health Services Cost Review Commission.

---

[Applicant Response:](#)

UM SJMC is not adding any new shell space. Other than a small expansion for a new elevator, the entire project is a phased-in-place renovation. Furthermore, at the completion of the project, there is not anticipated to be any vacant space created by the project.

## COMAR 10.24.11. GENERAL SURGICAL SERVICES

### .05A. GENERAL STANDARDS

#### Standard .05(A)(1) – Information Regarding Charges

Information regarding charges for surgical services shall be available to the public. A hospital or an ambulatory surgical facility shall provide to the public, upon inquiry or as required by applicable regulations or law, information concerning charges for the full range of surgical services provided.

---

#### [Applicant Response:](#)

Please see the response to COMAR 10.24.10.04A-Standard .04A (1) – Information Regarding Charges.

#### Standard .05(A)(2) – Charity Care Policy.

(a) Each hospital and ambulatory surgical facility shall have a written policy for the provision of charity care that ensures access to services regardless of an individual's ability to pay and shall provide ambulatory surgical services on a charitable basis to qualified indigent persons consistent with this policy. The policy shall have the following provisions:

(i) **Determination of Eligibility for Charity Care.** Within two business days following a patient's request for charity care services, application for medical assistance, or both, the facility shall make a determination of probable eligibility.

(ii) **Notice of Charity Care Policy.** Public notice and information regarding the facility's charity care policy shall be disseminated, on an annual basis, through methods designed to best reach the facility's service area population and in a format understandable by the service area population. Notices regarding the surgical facility's charity care policy shall be posted in the registration area and business office of the facility. Prior to a patient's arrival for surgery, facilities should address any financial concerns of patients, and individual notice regarding the facility's charity care policy shall be provided.

(iii) **Criteria for Eligibility.** Hospitals shall comply with applicable State statutes and HSCRC regulations regarding financial assistance policies and charity care eligibility. ASFs, at a minimum, must include the following eligibility criteria in charity care policies. Persons with family income below 100 percent of the current federal poverty guideline who have no health insurance coverage and are not eligible for any public program providing coverage for medical expenses shall be

eligible for services free of charge. At a minimum, persons with family income above 100 percent of the federal poverty guideline but below 200 percent of the federal poverty guideline shall be eligible for services at a discounted charge, based on a sliding scale of discounts for family income bands. A health maintenance organization, acting as both the insurer and provider of health care services for members, shall have a financial assistance policy for its members that is consistent with the minimum eligibility criteria for charity care required of ASFs described in these regulations.

(b) A hospital with a level of charity care, defined as the percentage of total operating expenses that falls within the bottom quartile of all hospitals, as reported in the most recent Health Service Cost Review Commission Community Benefit Report, shall demonstrate that its level of charity care is appropriate to the needs of its service area population.

(c) A proposal to establish or expand an ASF for which third party reimbursement is available, shall commit to provide charitable surgical services to indigent patients that are equivalent to at least the average amount of charity care provided by ASFs in the most recent year reported, measured as a percentage of total operating expenses. The applicant shall demonstrate that:

(i) Its track record in the provision of charitable health care facility services supports the credibility of its commitment; and

(ii) It has a specific plan for achieving the level of charitable care provision to which it is committed.

(iii) If an existing ASF has not met the expected level of charity care for the two most recent years reported to MHCC, the applicant shall demonstrate that the historic level of charity care was appropriate to the needs of the service area population.

(d) A health maintenance organization, acting as both the insurer and provider of health care services for members, if applying for a Certificate of Need for a surgical facility project, shall commit to provide charitable services to indigent patients. Charitable services may be surgical or nonsurgical and may include charitable programs that subsidize health plan coverage. At a minimum, the amount of charitable services provided as a percentage of total operating expenses for the health maintenance organization will be equivalent to the average amount of charity care provided statewide by ASFs, measured as a percentage of total ASF expenses, in the most recent year reported. The applicant shall demonstrate that:

(i) Its track record in the provision of charitable health care facility services supports the credibility of its commitment; and

(ii) It has a specific plan for achieving the level of charitable care provision to which it is committed.

(iii) If the health maintenance organization's track record is not consistent with the expected level for the population in the proposed



service area, the applicant shall demonstrate that the historic level of charity care was appropriate to the needs of the population in the proposed service area.

---

[Applicant Response:](#)

Please see the response to COMAR 10.24.10.04A(2) – Charity Care Policy.

**Standard .05(A)(3) – Quality of Care**

A facility providing surgical services shall provide high quality care.

- (a) An existing hospital or ambulatory surgical facility shall document that it is licensed, in good standing, by the Maryland Department of Health and Mental Hygiene.
  - (b) A hospital shall document that it is accredited by the Joint Commission.
  - (c) An existing ambulatory surgical facility shall document that it is:
    - (i) In compliance with the conditions of participation of the Medicare and Medicaid programs; and
    - (ii) Accredited by the Joint Commission, the Accreditation Association for Ambulatory Health Care, the American Association for Accreditation of Ambulatory Surgery Facilities, or another accreditation agency recognized by the Centers for Medicare and Medicaid as acceptable for obtaining Medicare certification.
  - (d) A person proposing the development of an ambulatory surgical facility shall demonstrate that the proposed facility will:
    - (i) Meet or exceed the minimum requirements for licensure in Maryland in the areas of administration, personnel, surgical services provision, anesthesia services provision, emergency services, hospitalization, pharmaceutical services, laboratory and radiologic services, medical records, and physical environment.
    - (ii) Obtain accreditation by the Joint Commission, the Accreditation Association for Ambulatory Health Care, or the American Association for Accreditation of Ambulatory Surgery Facilities within two years of initiating service at the facility or voluntarily suspend operation of the facility.
- 

[Applicant Response:](#)

Please see the response to COMAR 10.24.10.04A(3) – Quality of Care.

**Standard .05A(4) – Transfer Agreements**

(a) Each ASF and hospital shall have written transfer and referral agreements with hospitals capable of managing cases that exceed the capabilities of the ASF or hospital.

(b) Written transfer agreements between hospitals shall comply with the Department of Health and Mental Hygiene regulations implementing the requirements of Health-General Article §19-308.2.

(c) Each ASF shall have procedures for emergency transfer to a hospital that meet or exceed the minimum requirements in COMAR 10.05.05.09.

---

**Applicant Response:**

Please see **Exhibit 17**, which includes a copy of UM SJMC's transfer agreement with University of Maryland Medical Center (UMMC). UM SJMC has transfer agreements with other facilities but the facilities are not hospitals or the agreements do not address the transfer of surgical cases that exceed UM SJMC's capabilities.

**.05B. Project Review Standards**

**Standard .05B(1) – Service Area**

An applicant proposing to establish a new hospital providing surgical services or a new ambulatory surgical facility shall identify its projected service area. An applicant proposing to expand the number of operating rooms at an existing hospital or ambulatory surgical facility shall document its existing service area, based on the origin of patients served.

---

**Applicant Response:**

Not applicable. Applicant is not proposing to expand the number of operating rooms at UM SJMC.

**Standard .05B(2) – Need- Minimum Utilization for Establishment of a New or Replacement Facility**

An applicant proposing to establish or replace a hospital or ambulatory surgical facility shall demonstrate the need for the number of operating rooms proposed for the facility. This need demonstration shall utilize the operating room capacity assumptions and other guidance included in Regulation .06 of this Chapter. This needs assessment shall demonstrate that each proposed operating room is likely to be utilized at optimal

capacity or higher levels within three years of the initiation of surgical services at the proposed facility.

(a) An applicant proposing the establishment or replacement of a hospital shall submit a needs assessment that includes the following:

(i) Historic trends in the use of surgical facilities for inpatient and outpatient surgical procedures by the new or replacement hospital's likely service area population;

(ii) The operating room time required for surgical cases projected at the proposed new or replacement hospital by surgical specialty or operating room category; and

(iii) In the case of a replacement hospital project involving relocation to a new site, an analysis of how surgical case volume is likely to change as a result of changes in the surgical practitioners using the hospital.

(b) An applicant proposing the establishment of a new ambulatory surgical facility shall submit a needs assessment that includes the following:

(i) Historic trends in the use of surgical facilities for outpatient surgical procedures by the proposed facility's likely service area population;

(ii) The operating room time required for surgical cases projected at the proposed facility by surgical specialty or, if approved by Commission staff, another set of categories; and

(iii) Documentation of the current surgical caseload of each physician likely to perform surgery at the proposed facility.

---

### Applicant Response:

#### 1. Defining Surgical Services

The State Health Plan currently defines surgery using ICD-9 procedure codes. UM SJMC believes its FY 2017 experience to be an accurate baseline for projecting need. This time period includes cases coded in ICD-10 codes. Without a reliable crosswalk between ICD-9 and ICD-10, the State Health Plan definition cannot be used. UM SJMC defined inpatient surgery using the MS-DRG code system rather than the ICD procedure code in order to circumvent the obstacles posed by the ICD-9 to ICD-10 transition. The MS-DRG system was designed to include a division of medical and surgical cases. The mapping used to classify cases in this Need calculation is made publicly available by CMS<sup>1</sup>. Inpatient cases with a surgical MS-DRG and Operating Room ("OR") minutes greater than 0 were included in the calculation. The

---

<sup>1</sup> MS-DRG surgical mapping can be found at <https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/MedicareFeeforSvcPartsAB/Downloads/DRGdesc11.pdf>

requirement of minutes greater than 0 was used in order to filter out cases that do not utilize resources in the operating room setting.

Cardiac surgery inpatient cases were separated from the rest of the inpatient surgical cases based on a subset of MS-DRGs. Such cases were separated in order to properly assess the need for specialty operating rooms, which are designed to better handle the resource requirements of cardiac surgery.

Outpatient surgery was also defined differently from the State Health Plan due to the obstacles posed by the ICD transition. However, MS-DRGs do not apply to outpatient surgery cases so the decision was made to define outpatient surgeries using the primary CPT code. The CPT code system is categorized to include medical, surgical and diagnostic services. The range<sup>2</sup> for surgical codes is defined as 10021-69990. Outpatient cases with a primary CPT code falling within that surgical range and OR minutes greater than 0 were included in the calculation. The requirement of minutes greater than 0 was used in order to filter out cases that do not utilize resources in the operating room setting.

The definition of inpatient and outpatient surgeries are presented below in Table 4.

**Table 4**  
**Summary of Surgical Definition**

| <b>Definition Parameter</b> | <b>Inpatient</b>                             | <b>IP Cardiac</b>                 | <b>Outpatient</b>  |
|-----------------------------|--|-----------------------------------|--------------------|
| Code Feature                | Surgical MS-DRGs (excluding Cardiac MS-DRGs) | MS-DRGs 163-168, 215-221, 228-236 | Surgical CPT/HCPCS |
| Minutes Requirement         | OR Minutes > 0                               | OR Minutes > 0                    | OR Minutes > 0     |

## 2. Data Source and Parameters

UM SJMC utilized the HSCRC's comprehensive statewide inpatient and outpatient datasets as part of this analysis. Datasets for FY 2013 through FY 2017 were obtained and each fiscal year represents a full twelve-months of data.

For FY 2013 through FY 2017, UM SJMC filtered the inpatient and outpatient data for the following parameters:

- a. Surgical definition as described above
- b. Age cohort: using the Patient Age field, UM SJMC grouped the cases by the following shown in Table 5.

<sup>2</sup> UM SJMC referred to the following source for identifying the surgical code range: <http://coder.aapc.com/cpt-codes-range/79>.

**Table 5**  
**Age Cohorts**

| Age Cohort | Cohort Name                |
|------------|----------------------------|
| Ages 0-17  | Pediatric                  |
| Ages 18-64 | Adult                      |
| Ages 65-74 | Senior                     |
| Ages 75+   | Older Senior and Geriatric |

c. Service area: using the Zip field in the data tapes, UM SJMC identified the zip codes in Baltimore County, Baltimore City, Harford County and Carroll County from which 85% of surgical volumes originated in FY 2017. Table 6 lists the zip codes included the service area.

**Table 6**  
**Service Area Zip Codes**

| Zip   | City                 | State | County           | Zip   | City           | State | County           |
|-------|----------------------|-------|------------------|-------|----------------|-------|------------------|
| 21234 | Parkville            | MD    | Baltimore County | 21228 | Catonsville    | MD    | Baltimore County |
| 21093 | Lutherville Timonium | MD    | Baltimore County | 21152 | Sparks Glencoe | MD    | Baltimore County |
| 21236 | Nottingham           | MD    | Baltimore County | 21087 | Kingsville     | MD    | Baltimore County |
| 21030 | Cockeysville         | MD    | Baltimore County | 21057 | Glen Arm       | MD    | Baltimore County |
| 21286 | Towson               | MD    | Baltimore County | 21210 | Baltimore      | MD    | Baltimore City   |
| 21212 | Baltimore            | MD    | Baltimore City   | 21001 | Aberdeen       | MD    | Harford County   |
| 21208 | Pikesville           | MD    | Baltimore County | 21229 | Baltimore      | MD    | Baltimore City   |
| 21117 | Owings Mills         | MD    | Baltimore County | 21784 | Sykesville     | MD    | Carroll County   |
| 21204 | Towson               | MD    | Baltimore County | 21161 | White Hall     | MD    | Baltimore County |
| 21014 | Bel Air              | MD    | Harford County   | 21078 | Havre De Grace | MD    | Harford County   |
| 21136 | Reisterstown         | MD    | Baltimore County | 21013 | Baldwin        | MD    | Baltimore County |
| 21239 | Baltimore            | MD    | Baltimore City   | 21111 | Monkton        | MD    | Baltimore County |
| 21222 | Dundalk              | MD    | Baltimore County | 21213 | Baltimore      | MD    | Baltimore City   |
| 21221 | Essex                | MD    | Baltimore County | 21219 | Sparrows Point | MD    | Baltimore County |
| 21220 | Middle River         | MD    | Baltimore County | 21102 | Manchester     | MD    | Carroll County   |
| 21206 | Baltimore            | MD    | Baltimore City   | 21053 | Freeland       | MD    | Baltimore County |
| 21015 | Bel Air              | MD    | Harford County   | 21163 | Woodstock      | MD    | Howard County    |
| 21237 | Rosedale             | MD    | Baltimore County | 21211 | Baltimore      | MD    | Baltimore City   |
| 21209 | Baltimore            | MD    | Baltimore City   | 21048 | Finksburg      | MD    | Carroll County   |
| 21009 | Abingdon             | MD    | Harford County   | 21230 | Baltimore      | MD    | Baltimore City   |
| 21131 | Phoenix              | MD    | Baltimore County | 21216 | Baltimore      | MD    | Baltimore City   |
| 21050 | Forest Hill          | MD    | Harford County   | 21217 | Baltimore      | MD    | Baltimore City   |
| 21215 | Baltimore            | MD    | Baltimore City   | 21155 | Upperco        | MD    | Baltimore County |
| 21047 | Fallston             | MD    | Harford County   | 21104 | Marriottsville | MD    | Howard County    |
| 21128 | Perry Hall           | MD    | Baltimore County | 21153 | Stevenson      | MD    | Baltimore County |
| 21214 | Baltimore            | MD    | Baltimore City   | 21082 | Hydes          | MD    | Baltimore County |
| 21157 | Westminster          | MD    | Carroll County   | 21051 | Fork           | MD    | Baltimore County |
| 21133 | Randallstown         | MD    | Baltimore County | 21156 | Upper Falls    | MD    | Baltimore County |
| 21120 | Parkton              | MD    | Baltimore County | 21162 | White Marsh    | MD    | Baltimore County |
| 21218 | Baltimore            | MD    | Baltimore City   | 21223 | Baltimore      | MD    | Baltimore City   |
| 21040 | Edgewood             | MD    | Harford County   | 21201 | Baltimore      | MD    | Baltimore City   |
| 21085 | Joppa                | MD    | Harford County   | 21202 | Baltimore      | MD    | Baltimore City   |
| 21224 | Baltimore            | MD    | Baltimore City   | 21231 | Baltimore      | MD    | Baltimore City   |
| 21207 | Gwynn Oak            | MD    | Baltimore County | 21205 | Baltimore      | MD    | Baltimore City   |
| 21244 | Windsor Mill         | MD    | Baltimore County | 21017 | Belcamp        | MD    | Harford County   |
| 21074 | Hampstead            | MD    | Carroll County   | 21071 | Glyndon        | MD    | Baltimore County |
| 21084 | Jarrettsville        | MD    | Harford County   | 21252 | Towson         | MD    | Baltimore County |

3. Surgical Volume Projection Assumptions

UM SJMC took a step-wise approach in projecting surgical volume for FY 2018 to FY 2025. The following information represents such steps as well as the assumptions involved.

a. Establishment of FY 2017 Baseline: UM SJMC began with the FY 2017 statewide dataset and applied the surgical definition, age cohort parameters and service area parameters described above to establish a starting point for the projection, or the FY 2017 Baseline as shown below in Table 7.

**Table 7**  
**FY 2017 Surgical Volume Baseline**

| <u>Age Cohort</u> | <u>Inpatient</u> | <u>IP Cardiac</u> | <u>Outpatient</u> |
|-------------------|------------------|-------------------|-------------------|
| Ages 0-17         | 24               | -                 | 332               |
| Ages 18-64        | 1,908            | 242               | 4,813             |
| Ages 65-74        | 1,207            | 207               | 1,516             |
| Ages 75+          | 906              | 112               | 1,155             |
| <b>Total</b>      | <b>4,045</b>     | <b>561</b>        | <b>7,816</b>      |

b. Population Growth: the UM SJMC service area, as defined by the most common zip codes comprising 85% of surgical cases, demonstrates an overall population growth based on data provided by Spotlight (formerly Claritas). UM SJMC utilized Spotlight data organized by service area zip code and age cohort. Spotlight supplied 2017 and 2022 estimated figures. UM SJMC used a compound annual growth rate (CAGR) from the 2017 to 2022 data to project growth for each year through FY 2025. As seen below in Table 8, the age 65+ population is projected to grow significantly while the population under 65 is projected to stay flat or decline.

**Table 8**  
**Projected Population for UM SJMC Service Area**

| <u>Cohort</u> | <u>FY2017</u> | <u>FY2018</u> | <u>FY2019</u> | <u>FY2020</u> | <u>FY2021</u> | <u>FY2022</u> | <u>FY2023</u> | <u>FY2024</u> | <u>FY2025</u> | <u>% Change<br/>FY2017 - 25</u> |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------------------------|
| Ages 0-17     | 375,254       | 376,094       | 376,936       | 377,779       | 378,625       | 379,472       | 380,321       | 381,172       | 382,026       | 1.8%                            |
| Ages 18-64    | 1,102,586     | 1,100,308     | 1,098,035     | 1,095,766     | 1,093,502     | 1,091,243     | 1,088,988     | 1,086,739     | 1,084,493     | -1.6%                           |
| Ages 65-74    | 156,899       | 163,427       | 170,228       | 177,311       | 184,688       | 192,373       | 200,377       | 208,715       | 217,399       | 38.6%                           |
| Ages 75+      | 116,599       | 118,981       | 121,411       | 123,891       | 126,422       | 129,004       | 131,639       | 134,328       | 137,072       | 17.6%                           |
| Total         | 1,751,338     | 1,758,810     | 1,766,609     | 1,774,747     | 1,783,237     | 1,792,092     | 1,801,326     | 1,810,954     | 1,820,990     | 4.0%                            |

c. Use Rate Impact: Surgical use rates by age cohort for the service area were calculated for FY 2017 for Inpatient, Cardiac and Outpatient services (see Table 9 below). The FY 2017 use rate for each age cohort and service was carried forward through FY 2025.

**Table 9**  
**Inpatient, Cardiac and Outpatient Use Rates FY 2017**

| <u>Cohort</u> | <u>Inpatient</u> | <u>Cardiac</u> | <u>Outpatient</u> |
|---------------|------------------|----------------|-------------------|
| Ages 0-17     | 3.2              | 0.3            | 24.0              |
| Ages 18-64    | 18.6             | 1.1            | 50.3              |
| Ages 65-74    | 52.3             | 5.5            | 101.1             |
| Ages 75+      | 56.0             | 4.2            | 85.0              |
| Total         | 20.8             | 1.5            | 51.5              |

Applying the use rates, by age cohort, to the projected population results in the projected surgical cases presented below in Tables 10, 11, and 12.

**Table 10**  
**Inpatient Surgical Cases**

| <u>Cohort</u> | <u>Inpatient</u> |               |               |               |               |               |               |               |               |
|---------------|------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|               | <u>FY2017</u>    | <u>FY2018</u> | <u>FY2019</u> | <u>FY2020</u> | <u>FY2021</u> | <u>FY2022</u> | <u>FY2023</u> | <u>FY2024</u> | <u>FY2025</u> |
| Ages 0-17     | 24               | 24            | 24            | 24            | 24            | 24            | 24            | 24            | 24            |
| Ages 18-64    | 1,908            | 1,904         | 1,900         | 1,896         | 1,892         | 1,888         | 1,884         | 1,881         | 1,877         |
| Ages 65-74    | 1,207            | 1,257         | 1,310         | 1,364         | 1,421         | 1,480         | 1,541         | 1,606         | 1,672         |
| Ages 75+      | 906              | 925           | 943           | 963           | 982           | 1,002         | 1,023         | 1,044         | 1,065         |
| Total         | 4,045            | 4,110         | 4,177         | 4,247         | 4,320         | 4,395         | 4,473         | 4,554         | 4,639         |

**Table 11**  
**Cardiac Surgical Cases**

| <u>Cohort</u> | <u>Cardiac</u> |               |               |               |               |               |               |               |               |
|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|               | <u>FY2017</u>  | <u>FY2018</u> | <u>FY2019</u> | <u>FY2020</u> | <u>FY2021</u> | <u>FY2022</u> | <u>FY2023</u> | <u>FY2024</u> | <u>FY2025</u> |
| Ages 0-17     | 0              | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Ages 18-64    | 242            | 242           | 241           | 241           | 240           | 240           | 239           | 239           | 238           |
| Ages 65-74    | 207            | 216           | 225           | 234           | 244           | 254           | 264           | 275           | 287           |
| Ages 75+      | 112            | 114           | 117           | 119           | 121           | 124           | 126           | 129           | 132           |
| Total         | 561            | 571           | 582           | 593           | 605           | 617           | 630           | 643           | 657           |

**Table 12**  
**Outpatient Surgical Cases**

| <u>Cohort</u> | <u>Outpatient</u> |               |               |               |               |               |               |               |               |
|---------------|-------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|               | <u>FY2017</u>     | <u>FY2018</u> | <u>FY2019</u> | <u>FY2020</u> | <u>FY2021</u> | <u>FY2022</u> | <u>FY2023</u> | <u>FY2024</u> | <u>FY2025</u> |
| Ages 0-17     | 332               | 333           | 333           | 334           | 335           | 336           | 336           | 337           | 338           |
| Ages 18-64    | 4,813             | 4,803         | 4,793         | 4,783         | 4,773         | 4,763         | 4,754         | 4,744         | 4,734         |
| Ages 65-74    | 1,516             | 1,579         | 1,645         | 1,713         | 1,785         | 1,859         | 1,936         | 2,017         | 2,101         |
| Ages 75+      | 1,155             | 1,179         | 1,203         | 1,227         | 1,252         | 1,278         | 1,304         | 1,331         | 1,358         |
| Total         | 7,816             | 7,893         | 7,974         | 8,058         | 8,145         | 8,236         | 8,330         | 8,428         | 8,530         |

d. **Exclusion of Procedure Room Cases:** UM SJMC surgical facilities include procedure rooms deemed the Digestive Diseases Clinic (“DDC”). Cases performed in these procedure rooms are deemed surgical based on the definition of surgery used in this analysis but such cases do not utilize the resources of an operating room. UM SJMC considered it necessary to remove such cases from the projection in order to have an accurate representation of cases performed in operating rooms. Per the UM SJMC operating room management system, OpTime,<sup>3</sup> it was found that in FY 2017, 229 inpatient surgical cases performed took place in the DDC and 2,876 outpatient surgical cases took place in the DDC. These cases are projected to grow with population growth estimates and projected through FY 2025. The adjusted projection of surgical cases is shown in Table 13.

**Table 13**  
**Projected Surgical Volume Adjusted for DDC**

| Cases                 | Inpatient    |              |              |              |              |              |              |              |              |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                       | FY2017       | FY2018       | FY2019       | FY2020       | FY2021       | FY2022       | FY2023       | FY2024       | FY2025       |
| Cases                 | 4,045        | 4,110        | 4,177        | 4,247        | 4,320        | 4,395        | 4,473        | 4,554        | 4,639        |
| Population Growth     | -            | 0.4%         | 0.4%         | 0.5%         | 0.5%         | 0.5%         | 0.5%         | 0.5%         | 0.6%         |
| DDC Adjustment Cases  | (229)        | (233)        | (236)        | (240)        | (245)        | (249)        | (253)        | (258)        | (263)        |
| <b>Adjusted Cases</b> | <b>3,816</b> | <b>3,877</b> | <b>3,941</b> | <b>4,007</b> | <b>4,075</b> | <b>4,146</b> | <b>4,220</b> | <b>4,296</b> | <b>4,376</b> |

| Cases                 | Outpatient   |              |              |              |              |              |              |              |              |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                       | FY2017       | FY2018       | FY2019       | FY2020       | FY2021       | FY2022       | FY2023       | FY2024       | FY2025       |
| Cases                 | 7,816        | 7,893        | 7,974        | 8,058        | 8,145        | 8,236        | 8,330        | 8,428        | 8,530        |
| Population Growth     | -            | 0.4%         | 0.4%         | 0.5%         | 0.5%         | 0.5%         | 0.5%         | 0.5%         | 0.6%         |
| DDC Adjustment Cases  | (2,876)      | (2,905)      | (2,934)      | (2,965)      | (2,997)      | (3,030)      | (3,065)      | (3,101)      | (3,139)      |
| <b>Adjusted Cases</b> | <b>4,940</b> | <b>4,989</b> | <b>5,040</b> | <b>5,093</b> | <b>5,148</b> | <b>5,205</b> | <b>5,265</b> | <b>5,327</b> | <b>5,392</b> |

e. **Physician Recruitment:** UM SJMC projects that by 2025, physician recruitment will account for an increase of 340 additional Orthopedic/Spine inpatient surgical cases and 187 additional Thoracic outpatient surgical cases. The addition of these cases is projected to occur predominantly in FY 2019 – FY 2021. Table 14 shows the Physician Recruitment adjustments made to the projected cases.

**Table 14**  
**Projected Physician Recruitment**

| Cases        | FY2019     | FY2020     | FY2021     | FY2022     | FY2023     | FY2024     | FY2025     |
|--------------|------------|------------|------------|------------|------------|------------|------------|
| Inpatient    | 110        | 221        | 333        | 335        | 336        | 338        | 340        |
| Outpatient   | 61         | 121        | 183        | 184        | 185        | 186        | 187        |
| <b>Total</b> | <b>171</b> | <b>342</b> | <b>516</b> | <b>519</b> | <b>521</b> | <b>524</b> | <b>527</b> |

<sup>3</sup> OpTime is an operating room management system that is part of EPIC. The OpTime system has been in use since October 2014.



f. Inpatient to Outpatient Shift: Due to changes in payer reimbursement methodologies, it is expected that some joint replacement surgical cases will be shifted from the inpatient to the outpatient setting. UM SJMC projects that by FY 2025, 700 such surgical cases will be shifted from the inpatient to outpatient setting, beginning in FY 2019. Table 15 shows the adjustment made to projected cases.

**Table 15**  
**Projected Shift of Cases from IP to OP**

| <u>Cases</u> | <u>FY2019</u> | <u>FY2020</u> | <u>FY2021</u> | <u>FY2022</u> | <u>FY2023</u> | <u>FY2024</u> | <u>FY2025</u> |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Inpatient    | (679)         | (682)         | (685)         | (689)         | (692)         | (696)         | (700)         |
| Outpatient   | 679           | 682           | 685           | 689           | 692           | 696           | 700           |
| <b>Total</b> | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      |

g. ASC Impact: Publicly available MHCC data has shown that Ambulatory Surgery Centers (ASC) have a strong presence in the state of Maryland and the UM SJMC service area. Table 16 shows the count of ASC facilities and the count of operating room (OR) cases in the service area.<sup>4</sup>

**Table 16**  
**ASC Statistics in the UM SJMC Service Area**

| <u>Year</u> | <u>Count of Facilities</u> | <u>Total Cases</u> | <u>Total OR Cases</u> | <u>OR Case Change</u> |
|-------------|----------------------------|--------------------|-----------------------|-----------------------|
| CY2012      | 96                         | 176,742            | 52,479                |                       |
| CY2013      | 97                         | 178,660            | 56,160                | 7.01%                 |
| CY2014      | 99                         | 182,858            | 57,208                | 1.87%                 |
| CY2015      | 93                         | 188,454            | 59,213                | 3.50%                 |

UM SJMC projects a decline of 100 low acuity inpatient surgical cases and 558 outpatient surgical cases by FY 2025, due to the impact of Ambulatory Surgery Centers. This impact can be seen in Table 17.

**Table 17**  
**Projected Shift of Cases to ASCs**

| <u>Cases</u> | <u>FY2019</u> | <u>FY2020</u> | <u>FY2021</u> | <u>FY2022</u> | <u>FY2023</u> | <u>FY2024</u> | <u>FY2025</u> |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Inpatient    | (97)          | (97)          | (98)          | (98)          | (99)          | (99)          | (100)         |
| Outpatient   | (541)         | (544)         | (546)         | (549)         | (552)         | (555)         | (558)         |
| <b>Total</b> | <b>(638)</b>  | <b>(641)</b>  | <b>(644)</b>  | <b>(648)</b>  | <b>(651)</b>  | <b>(654)</b>  | <b>(658)</b>  |

<sup>4</sup> Data obtained through public use files available at <http://mhcc.maryland.gov/>.

#### 4. Surgical Case Projection

Based on the assumptions detailed above, UM SJMC projects the volume of surgical cases shown in Table 18.

**Table 18**  
**UM SJMC Surgical Cases**

| <b>Type</b>     | <b>FY2017</b> | <b>FY2018</b> | <b>FY2019</b> | <b>FY2020</b> | <b>FY2021</b> | <b>FY2022</b> | <b>FY2023</b> | <b>FY2024</b> | <b>FY2025</b> |
|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Inpatient       | 3,816         | 3,877         | 3,275         | 3,448         | 3,625         | 3,694         | 3,765         | 3,839         | 3,916         |
| Outpatient      | 4,940         | 4,989         | 5,238         | 5,353         | 5,470         | 5,529         | 5,590         | 5,654         | 5,720         |
| <b>Subtotal</b> | <b>8,756</b>  | <b>8,866</b>  | <b>8,514</b>  | <b>8,801</b>  | <b>9,095</b>  | <b>9,223</b>  | <b>9,355</b>  | <b>9,493</b>  | <b>9,637</b>  |
| Cardiac         | 561           | 571           | 582           | 593           | 605           | 617           | 630           | 643           | 657           |
| <b>Total</b>    | <b>9,317</b>  | <b>9,438</b>  | <b>9,096</b>  | <b>9,394</b>  | <b>9,700</b>  | <b>9,840</b>  | <b>9,985</b>  | <b>10,136</b> | <b>10,293</b> |

#### 5. Calculation of Operating Room Need

Along with the projection of surgical cases, UM SJMC also projected the related number of surgical minutes based on the total operating room minutes for Inpatient, Outpatient and Cardiac surgeries included in the FY 2017 Maryland State Data tapes. Total minutes for DDC cases were identified using UM SJMC's OpTime report, and deducted from the baseline. With this deduction, UM SJMC calculated minutes per case by surgical type, and used these numbers to project OR minutes in relation to population growth.

To identify additional minutes as a result of physician recruitment, UM SJMC applied OpTime minutes per case by specialty to the projected change in cases by specialty.

While it is expected that the shift of inpatient surgeries to the outpatient setting will be exclusively due to knee replacement surgeries, the shift will not change total operating room minutes. In order to calculate the number of minutes shifted from inpatient to outpatient, the projected number of cases was multiplied by the UM SJMC average OR minutes per knee replacement case (MSDRG 469 and 470) in the FY 2017 Maryland Statewide Data Tapes.

Because the inpatient portion of the ASC impact is projected to be comprised of knee replacement cases, the minutes per knee replacement case from above was applied to the 100 inpatient case reduction due to ASC impact. For the outpatient portion of the ASC impact, the minutes per case following the Physician Recruitment adjustment was used.

UM SJMC also utilized an average turnaround time of 25 minutes per case. Table 19 shows the average minutes per case figures used. The FY 2025 case projection is multiplied by the minutes per case to obtain projected FY 2025 OR minutes.

**Table 19**  
**Projected FY 2025 Minutes per Case**

| <u>Type</u> | <u>Average Minutes per Case</u> | <u>Turnaround Minutes</u> | <u>Minutes per Case Used in Calculation</u> |
|-------------|---------------------------------|---------------------------|---|
| Inpatient   | 143.18                          | 25.00                     | 168.18                                      |
| Outpatient  | 84.47                           | 25.00                     | 109.47                                      |
| Cardiac     | 314.99                          | 25.00                     | 339.99                                      |

In order to determine the number of operating rooms, UM SJMC utilized the MHCC's standard for optimal capacity per OR of 114,000 minutes per room per year. The projected FY 2025 OR minutes are divided by the 114,000 standard to obtain the projected operating room count. Tables 20 and 21 summarize the calculation of the operating room need.

**Table 20**  
**General Operating Room Need**

|                              | <u>FY2017 Baseline</u> | <u>DDC Removal</u> | <u>FY2017 Excl. DDC</u> | <u>Pop. Growth</u> | <u>Pop. Adjusted</u> | <u>Phys Recruit.</u> | <u>Phys Recruit. Adjusted</u> | <u>Shift IP to OP</u> | <u>Shift IP to OP Adjusted</u> | <u>ASC Impact</u> | <u>FY2025 Projected</u> |
|------------------------------|------------------------|--------------------|-------------------------|--------------------|----------------------|----------------------|-------------------------------|-----------------------|--------------------------------|-------------------|-------------------------|
| <b>Surgeries</b>             |                        |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| <b>Inpatient</b>             | 4,045                  | (229)              | 3,816                   | 560                | 4,376                | 340                  | 4,716                         | (700)                 | 4,016                          | (100)             | 3,916                   |
| Ages 0-17                    | 24                     |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| Ages 18-64                   | 1,908                  |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| Ages 65-74                   | 1,207                  |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| Ages 75+                     | 906                    |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| <b>Outpatient</b>            | 7,816                  | (2,876)            | 4,940                   | 452                | 5,392                | 187                  | 5,578                         | 700                   | 6,278                          | (558)             | 5,720                   |
| Ages 0-17                    | 332                    |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| Ages 18-64                   | 4,813                  |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| Ages 65-74                   | 1,516                  |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| Ages 75+                     | 1,155                  |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| <b>Total</b>                 | <b>11,861</b>          | <b>(3,105)</b>     | <b>8,756</b>            | <b>1,012</b>       | <b>9,768</b>         | <b>527</b>           | <b>10,295</b>                 | <b>-</b>              | <b>10,295</b>                  | <b>(658)</b>      | <b>9,637</b>            |
| <b>Avg Surg Min per Case</b> |                        |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| <b>Inpatient</b>             | 132.82                 | 88.79              | 135.46                  | 135.46             | 135.46               | 139.54               | 135.75                        | 99.41                 | 142.09                         | 99.41             | 143.18                  |
| <b>Outpatient</b>            | 60.87                  | 24.36              | 82.12                   | 82.12              | 82.12                | 90.14                | 82.39                         | 99.41                 | 84.29                          | 82.39             | 84.47                   |
| <b>Total</b>                 | <b>85.41</b>           | <b>29.11</b>       | <b>105.37</b>           | <b>111.65</b>      | <b>106.02</b>        | <b>122.02</b>        | <b>106.84</b>                 | <b>-</b>              | <b>106.84</b>                  | <b>84.98</b>      | <b>108.33</b>           |
| <b>Surgical Minutes</b>      |                        |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| <b>Inpatient</b>             | 537,244                | (20,333)           | 516,911                 | 75,859.19          | 592,770              | 47,452               | 640,222                       | (69,590)              | 570,632                        | (9,941)           | 560,690                 |
| <b>Outpatient</b>            | 475,748                | (70,068)           | 405,680                 | 37,079.19          | 442,759              | 16,851               | 459,610                       | 69,590                | 529,200                        | (45,974)          | 483,227                 |
| <b>Total</b>                 | <b>1,012,992</b>       | <b>(90,401)</b>    | <b>922,591</b>          | <b>112,938</b>     | <b>1,035,529</b>     | <b>64,303</b>        | <b>1,099,832</b>              | <b>-</b>              | <b>1,099,832</b>               | <b>(55,915)</b>   | <b>1,043,917</b>        |
| <b>Turn Around Time</b>      |                        |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| <b>Inpatient</b>             | 101,125                | (5,725)            | 95,400                  | 14,000             | 109,400              | 8,502                | 117,902                       | (17,500)              | 100,402                        | (2,500)           | 97,902                  |
| <b>Outpatient</b>            | 195,400                | (71,900)           | 123,500                 | 11,288             | 134,788              | 4,673                | 139,461                       | 17,500                | 156,961                        | (13,950)          | 143,011                 |
| <b>Total</b>                 | <b>296,525</b>         | <b>(77,625)</b>    | <b>218,900</b>          | <b>25,288</b>      | <b>244,188</b>       | <b>13,175</b>        | <b>257,363</b>                | <b>-</b>              | <b>257,363</b>                 | <b>(16,450)</b>   | <b>240,913</b>          |
| <b>Total Minutes</b>         |                        |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| <b>Inpatient</b>             | 638,369                | (26,058)           | 612,311                 | 89,860             | 702,171              | 55,954               | 758,124                       | (87,090)              | 671,034                        | (12,441)          | 658,592                 |
| <b>Outpatient</b>            | 671,148                | (141,968)          | 529,180                 | 48,367             | 577,547              | 21,524               | 599,071                       | 87,090                | 686,162                        | (59,924)          | 626,238                 |
| <b>Total</b>                 | <b>1,309,517</b>       | <b>(168,026)</b>   | <b>1,141,491</b>        | <b>138,227</b>     | <b>1,279,718</b>     | <b>77,478</b>        | <b>1,357,195</b>              | <b>-</b>              | <b>1,357,195</b>               | <b>(72,365)</b>   | <b>1,284,830</b>        |
| <b>Operating Rooms</b>       |                        |                    |                         |                    |                      |                      |                               |                       |                                |                   |                         |
| General OR                   | 11.5                   | (1.5)              | 10.0                    | 1.2                | 11.2                 | 0.7                  | 11.9                          | -                     | 11.9                           | (0.6)             | 11.3                    |

**Table 21**  
**Cardiac Operating Room Need**

|                              | FY2017<br>Baseline | DDC<br>Removal | FY2017<br>Excl. DDC | Pop.<br>Growth | Pop.<br>Adjusted | Phys<br>Recruit. | Phys<br>Recruit.<br>Adjusted | Shift<br>IP to OP | Shift<br>IP to OP<br>Adjusted | ASC<br>Impact | FY2023<br>Projected |
|------------------------------|--------------------|----------------|---------------------|----------------|------------------|------------------|------------------------------|-------------------|-------------------------------|---------------|---------------------|
| <b>Surgeries</b>             |                    |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| <b>Cardiac Inpatient</b>     | 561                | -              | 561                 | 96             | 657              | -                | 657                          |                   | 657                           | -             | 657                 |
| Ages 0-17                    | -                  |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| Ages 18-64                   | 242                |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| Ages 65-74                   | 207                |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| Ages 75+                     | 112                |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| <b>Avg Surg Min per Case</b> |                    |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| Cardiac Inpatient            | 314.99             | -              | 314.99              | 314.99         | 314.99           | -                | 314.99                       | -                 | 314.99                        | -             | 314.99              |
| <b>Surgical Minutes</b>      |                    |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| Cardiac Inpatient            | 176,709            | -              | 176,709             | 30,086         | 206,795          | -                | 206,795                      | -                 | 206,795                       | -             | 206,795             |
| <b>Turn Around Time</b>      |                    |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| Cardiac Inpatient            | 14,025             | -              | 14,025              | 2,388          | 16,413           | -                | 16,413                       | -                 | 16,413                        | -             | 16,413              |
| <b>Total Minutes</b>         |                    |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| Cardiac Inpatient            | 190,734            | -              | 190,734             | 32,474         | 223,208          | -                | 223,208                      | -                 | 223,208                       | -             | 223,208             |
| <b>Operating Rooms</b>       |                    |                |                     |                |                  |                  |                              |                   |                               |               |                     |
| Cardiac Inpatient            | 1.7                | -              | 1.7                 | 0.3            | 2.0              | -                | 2.0                          | -                 | 2.0                           | -             | 2.0                 |

UM SJMC projects an FY 2025 need of 11.3 general operating rooms and 2.0 cardiac operating rooms. UM SJMC is applying for 11 general operating rooms (six of which will be renovated under this project) and two cardiac operating rooms.

UM SJMC is also in the process of building a hybrid operating room for cardiac procedures for which it previously received a determination of coverage in June, 2016. The hybrid operating room will be designed to support invasive and non-invasive cardiac procedures, including transcatheter aortic valve replacement (TAVR), transcatheter mitral procedures, and hybrid coronary procedures, which are integral to the continued success of its cardiac surgery program. The TAVR procedure is not currently being performed at UM SJMC but will begin once the hybrid operating room opens in February 2018. The addition of the TAVR procedure will allow UM SJMC to handle complex medical procedures for high risk patients at UM SJMC who are not candidates for invasive surgery. The hybrid operating room will also serve an important backup function should an emergency case arise when the other two cardiac operating rooms are in use.

**Standard .05B(3) – Need - Minimum Utilization for Expansion of An Existing Facility**

**An applicant proposing to expand the number of operating rooms at an existing hospital or ambulatory surgical facility shall:**

**(a) Demonstrate the need for each proposed additional operating room, utilizing the operating room capacity assumptions and other guidance included at Regulation .06 of this Chapter;**

**(b) Demonstrate that its existing operating rooms were utilized at optimal capacity in the most recent 12-month period for which data has been reported to the Health Services Cost Review Commission or to the Maryland Health Care Commission; and**

(c) Provide a needs assessment demonstrating that each proposed operating room is likely to be utilized at optimal capacity or higher levels within three years of the completion of the additional operating room capacity. The needs assessment shall include the following:

(i) Historic trends in the use of surgical facilities at the existing facility;

(ii) Operating room time required for surgical cases historically provided at the facility by surgical specialty or operating room category; and

(iii) Projected cases to be performed in each proposed additional operating room.

---

*Applicant Response:*

Not applicable. The applicant does not propose to expand surgical capacity at UM SJMC.

**Standard .05B(4) – Design Requirements**

Floor plans submitted by an applicant must be consistent with the current FGI Guidelines.

(a) A hospital shall meet the requirements in Section 2.2 of the FGI Guidelines.

(b) An ASF shall meet the requirements in Section 3.7 of the FGI Guidelines.

(c) Design features of a hospital or ASF that are at variance with the current FGI Guidelines shall be justified. The Commission may consider the opinion of staff at the Facility Guidelines Institute, which publishes the FGI Guidelines, to help determine whether the proposed variance is acceptable.

---

*Applicant Response:*

Please see **Exhibit 18**, which is a letter from the architectural firm HORD | COPLAN | MACHT attesting that the floor plans submitted by UM SJMC are consistent with the FGI Guidelines.

**Standard .05B(5) – Support Services**

Each applicant shall agree to provide as needed, either directly or through contractual agreements, laboratory, radiology, and pathology services.

---

*Applicant Response:*

UM SJMC provides laboratory, radiology, and pathology services on-site.

**Standard .05B(6) – Patient Safety**

The design of surgical facilities or changes to existing surgical facilities shall include features that enhance and improve patient safety. An applicant shall:

- (a) Document the manner in which the planning of the project took patient safety into account; and
  - (b) Provide an analysis of patient safety features included in the design of proposed new, replacement, or renovated surgical facilities.
- 

*Applicant Response:*

Please see the response to COMAR 10.24.10.04B(12) – Patient Safety.

**Standard .05B(7) – Construction Costs**

The cost of constructing surgical facilities shall be reasonable and consistent with current industry cost experience.

- (a) Hospital projects.
  - (i) The projected cost per square foot of a hospital construction or renovation project that includes surgical facilities shall be compared to the benchmark cost of good quality Class A hospital construction given in the Marshall Valuation Service® guide, updated using Marshall Valuation Service® update multipliers, and adjusted as shown in the Marshall Valuation Service® guide as necessary for site terrain, number of building levels, geographic locality, and other listed factors.
  - (ii) If the projected cost per square foot exceeds the Marshall Valuation Service® benchmark cost, any rate increase proposed by the hospital related to the capital cost of the project shall not include:
    - 1. The amount of the projected construction cost and associated capitalized construction cost that exceeds the Marshall Valuation Service® benchmark; and

2. Those portions of the contingency allowance, inflation allowance, and capitalized construction interest expenditure that are based on the excess construction cost.

(b) **Ambulatory Surgical Facilities.**

(i) The projected cost per square foot of an ambulatory surgical facility construction or renovation project shall be compared to the benchmark cost of good quality Class A construction given in the Marshall Valuation Service® guide, updated using Marshall Valuation Service® update multipliers, and adjusted as shown in the Marshall Valuation Service® guide as necessary for site terrain, number of building levels, geographic locality, and other listed factors.

(ii) If the projected cost per square foot exceeds the Marshall Valuation Service® benchmark cost by 15% or more, then the applicant's project shall not be approved unless the applicant demonstrates the reasonableness of the construction costs. Additional independent construction cost estimates or information on the actual cost of recently constructed surgical facilities similar to the proposed facility may be provided to support an applicant's analysis of the reasonableness of the construction costs.

---

[Applicant Response:](#)

Please see the response to COMAR 10.24.10.04B(7) – Construction Cost of Hospital Space.

**Standard .05B(8) – Financial Feasibility**

A surgical facility project shall be financially feasible. Financial projections filed as part of an application that includes the establishment or expansion of surgical facilities and services shall be accompanied by a statement containing each assumption used to develop the projections.

(a) **An applicant shall document that:**

(i) Utilization projections are consistent with observed historic trends in use of the applicable service(s) by the likely service area population of the facility;

(ii) Revenue estimates are consistent with utilization projections and are based on current charge levels, rates of reimbursement, contractual adjustments and discounts, bad debt, and charity care provision, as experienced by the applicant facility or, if a new facility, the recent experience of similar facilities;

(iii) Staffing and overall expense projections are consistent with utilization projections and are based on current expenditure levels and reasonably anticipated future staffing levels as experienced by the

applicant facility, or, if a new facility, the recent experience of similar facilities; and

(iv) The facility will generate excess revenues over total expenses (including debt service expenses and plant and equipment depreciation), if utilization forecasts are achieved for the specific services affected by the project within five years of initiating operations.

(b) A project that does not generate excess revenues over total expenses even if utilization forecasts are achieved for the services affected by the project may be approved upon demonstration that overall facility financial performance will be positive and that the services will benefit the facility's primary service area population.

---

*Applicant Response:*

Please see the response to COMAR 10.24.10.04B(13) - Financial Feasibility.

**Standard .05B(9) – Preference in Comparative Reviews**

In the case of a comparative review of CON applications to establish an ambulatory surgical facility or provide surgical services, preference will be given to a project that commits to serve a larger proportion of charity care and Medicaid patients. Applicants' commitment to provide charity care will be evaluated based on their past record of providing such care and their proposed outreach strategies for meeting their projected levels of charity care.

---

*Applicant Response:*

Not applicable.



**10.24.01.08G(3)(b). Need.**

***The Commission shall consider the applicable need analysis in the State Health Plan. If no State Health Plan need analysis is applicable, the Commission shall consider whether the applicant has demonstrated unmet needs of the population to be served, and established that the proposed project meets those needs.***

**INSTRUCTIONS:** Please identify the need that will be addressed by the proposed project, quantifying the need, to the extent possible, for each facility and service capacity proposed for development, relocation, or renovation in the project. The analysis of need for the project should be population-based, applying utilization rates based on historic trends and expected future changes to those trends. This need analysis should be aimed at demonstrating needs of the population served or to be served by the hospital. The existing and/or intended service area population of the applicant should be clearly defined.

Fully address the way in which the proposed project is consistent with each applicable need standard or need projection methodology in the State Health Plan.

If the project involves modernization of an existing facility through renovation and/or expansion, provide a detailed explanation of why such modernization is needed by the service area population of the hospital. Identify and discuss relevant building or life safety code issues, age of physical plant issues, or standard of care issues that support the need for the proposed modernization.

Please assure that all sources of information used in the need analysis are identified. Fully explain all assumptions made in the need analysis with respect to demand for services, the projected utilization rate(s), the relevant population considered in the analysis, and the service capacity of buildings and equipment included in the project, with information that supports the validity of these assumptions.

Explain how the applicant considered the unmet needs of the population to be served in arriving at a determination that the proposed project is needed. Detail the applicant's consideration of the provision of services in non-hospital settings and/or through population-based health activities in determining the need for the project.

Complete the Statistical Projections (Tables F and I, as applicable) worksheets in the CON Table Package, as required. Instructions are provided in the cover sheet of the CON package.

[Applicant Response:](#)

UM SJMC incorporates its response to Standard .05B(2), which demonstrates need for the proposed operating rooms.

UM SJMC's proposed perioperative renovation project has two primary goals. The first goal is to design and construct a replacement facility for the hospital's antiquated operating rooms, procedural spaces, and relevant support space that updates the hospital relative to all appropriate standards for the delivery of surgical and interventional services. These include, but are not limited to the appropriate room dimensions to provide necessary clear floor area as well as other infrastructure in the rooms. The second goal is to improve the efficiency of the delivery

of surgical services at UM SJMC by reducing the number of general operating rooms in the hospital's inventory from 15 to 11, and interventional labs from seven to four. Additionally, UM SJMC will co-locate all of the interventional labs in one place to provide staff efficiencies, and will reduce the total travel distance required for the lab staff and patients.

With these goals in mind, UM SJMC proposes to renovate its current surgical and interventional labs facilities, including its remaining outdated general operating rooms, two outdated cardiac operating rooms, and seven interventional labs and support areas, with newly renovated spaces in similar areas on the ground floor, and additional support space for sterile processing on the first floor. The project will consist of a combined 87,490 SF of renovation and new construction, built in a total of five phases. After completion of this project, there will be one consolidated general operating department containing eleven general operating rooms and one hybrid operating room and prep/recovery space on the east side of the hospital. This represents a decrease of four general purpose operating rooms from the hospital's original inventory. It will also create one consolidated cardiac services center on the west side of the hospital containing two cardiac operating rooms and four interventional labs. This represents a decrease of three interventional labs from the hospital's current inventory of seven interventional labs.

This project is intended to correct these aging facilities, square footage limitations, and functional deficiencies and inefficiencies as follows:

- FGI guidelines for hospital surgical services indicate that operating rooms should have a minimum clear floor area of 400 SF, and operating rooms for image guided surgery or surgical procedures that require additional personnel or large equipment should have a minimum clear floor area of 600 SF. Only two of UM SJMC's operating rooms meet these requirements, even though more than 60% of their cases meet the 600 SF criteria. The remaining rooms are between 450 – 525 SF.
- The average age of the existing operating rooms is approximately 30 years.
- The clear floor area does not facilitate the number of clinicians necessary for surgical procedures.
- The operating rooms do not have the required HVAC systems including required air changes, laminar flow air over the surgical field, pressure relationships, and energy efficiency of the HVAC units.
- The operating rooms do not have the required utilities adjacent to the table, including power and medical gasses without draping cords and hoses across the floor.
- The layout of the surgical department does not provide a clean core that is separate from the patient, staff, and trash routes.
- The layout of the surgical department does not provide a single, red-line area that connects all of the general operating rooms together – currently pods of operating rooms are separated by non-sterile support space such as locker rooms, break rooms, and offices.

- The layout of the interventional labs does not provide a proper semi-restricted corridor outside of the labs.
- The location of the interventional labs requires that patients are transported to and from prep and recovery through a public hallway to get to the labs.
- The organization of the cardiac operating rooms and interventional labs does not provide a single red-line area that connects all of the cardiac operating rooms and labs together.
- The existing facilities are inefficient to use as operating rooms and the in-room “crowding” that occurs in smaller rooms presents challenges for the maintenance of sterile technique and increases risks for surgical site infection.

### **Need to Renovate**

In its analysis of alternatives UM SJMC examined the option of relocating. While such an option would allow for easier and faster construction, it was ultimately deemed cost prohibitive. This is because it was determined that the operating rooms needed to remain on the ground floor because of the importance of existing adjacencies such as the Emergency Department and Imaging Department. Any expansion of the ground floor would require significant excavation that would dramatically raise the costs of the project.

Additionally, relocation was deemed impractical because it would create new hospital space at a time when the hospital does not need to construct new space. Any significant construction of new space would likely result in abandoned space, thus adding further project and future maintenance expense.

**10.24.01.08G(3)(c). Availability of More Cost-Effective Alternatives.**

***The Commission shall compare the cost effectiveness of the proposed project with the cost effectiveness of providing the service through alternative existing facilities, or through an alternative facility that has submitted a competitive application as part of a comparative review.***

**INSTRUCTIONS:** Please describe the planning process that was used to develop the proposed project. This should include a full explanation of the primary goals or objectives of the project or the problem(s) being addressed by the proposed project. The applicant should identify the alternative approaches to achieving those goals or objectives or solving those problem(s) that were considered during the project planning process, including:

- a) the alternative of the services being provided through existing facilities;
- b) or through population-health initiatives that would avoid or lessen hospital admissions.

Describe the hospital's population health initiatives and explain how the projections and proposed capacities take these initiatives into account.

For all alternative approaches, provide information on the level of effectiveness in goal or objective achievement or problem resolution that each alternative would be likely to achieve and the costs of each alternative. The cost analysis should go beyond development costs to consider life cycle costs of project alternatives. This narrative should clearly convey the analytical findings and reasoning that supported the project choices made. It should demonstrate why the proposed project provides the most effective method to reach stated goal(s) and objective(s) or the most effective solution to the identified problem(s) for the level of costs required to implement the project, when compared to the effectiveness and costs of alternatives, including the alternative of providing the service through existing facilities, including outpatient facilities or population-based planning activities or resources that may lessen hospital admissions, or through an alternative facility that has submitted a competitive application as part of a comparative review.

[Applicant Response:](#)

Please see the response to COMAR 10.24.10.04B(5) – Cost-Effectiveness.

#### 10.24.01.08G(3)(d). Viability of the Proposal.

***The Commission shall consider the availability of financial and nonfinancial resources, including community support, necessary to implement the project within the time frames set forth in the Commission's performance requirements, as well as the availability of resources necessary to sustain the project.***

**INSTRUCTIONS:** Please provide a complete description of the funding plan for the project, documenting the availability of equity, grant(s), or philanthropic sources of funds and demonstrating, to the extent possible, the ability of the applicant to obtain the debt financing proposed. Describe the alternative financing mechanisms considered in project planning and provide an explanation of why the proposed mix of funding sources was chosen.

- Complete applicable Revenues & Expenses (Tables G, H, J and K as applicable), and the Work Force information (Table L) worksheets in the CON Table Package, as required. Instructions are provided in the cover sheet of the CON package. Explain how these tables demonstrate that the proposed project is sustainable and provide a description of the sources and methods for recruitment of needed staff resources for the proposed project, if applicable.
- Describe and document relevant community support for the proposed project.
- Identify the performance requirements applicable to the proposed project and explain how the applicant will be able to implement the project in compliance with those performance requirements. Explain the process for completing the project design, contracting and obtaining and obligating the funds within the prescribed time frame. Describe the construction process or refer to a description elsewhere in the application that demonstrates that the project can be completed within the applicable time frame.
- Audited financial statements for the past two years should be provided by all applicant entities and parent companies.

#### Applicant Response:

- See **Exhibit 1** for UM SJMC's Table Package, which includes projected Revenue & Expenses (Tables G and H), financial assumptions, and Work Force Information (Table L).
- The proposed project enjoys strong community support, as demonstrated by the numerous letters in support included in **Exhibit 19**.
- The performance requirements for this project are found on page 14. This will be a multi-phase project, under a single construction contract. UM SJMC does not anticipate any issues with meeting its performance requirements. UM SJMC is currently developing design documents for all phases of renovation in anticipation of CON approval. UM SJMC is also in the process of selecting the construction manager and critical medical equipment vendors to ensure that commitments from key stakeholders are in place upon CON approval. UM SJMC does not anticipate any issues obtaining or obligating the funds for this project.

The fundraising campaign to support this project and raise the \$20M in philanthropy is underway and is fully supported by the UM SJMC's Board of Directors and UM SJMC Foundation's Board of Directors. At this time, the Foundation has already raised \$9M towards the \$20M target.

- Audited financial statements for UMMS and UM SJMC are included in **Exhibit 20**. See pages 75-76 and 90 for UM SJMC's financial statements.

**10.24.01.08G(3)(e). Compliance with Conditions of Previous Certificates of Need.**

***An applicant shall demonstrate compliance with all terms and conditions of each previous Certificate of Need granted to the applicant, and with all commitments made that earned preferences in obtaining each previous Certificate of Need, or provide the Commission with a written notice and explanation as to why the conditions or commitments were not met.***

**INSTRUCTIONS:** List all of the Certificates of Need that have been issued to the applicant or related entities, affiliates, or subsidiaries since 2000, including their terms and conditions, and any changes to approved CONs that were approved. Document that these projects were or are being implemented in compliance with all of their terms and conditions or explain why this was not the case.

[Applicant Response:](#)

UM SJMC has not applied for or been issued any certificates of need since 2000.

**10.24.01.08G(3)(f). Impact on Existing Providers and the Health Care Delivery System.**

***An applicant shall provide information and analysis with respect to the impact of the proposed project on existing health care providers in the health planning region, including the impact on geographic and demographic access to services, on occupancy, on costs and charges of other providers, and on costs to the health care delivery system.***

**INSTRUCTIONS:** Please provide an analysis of the impact of the proposed project:

- a) On the volume of service provided by all other existing health care providers that are likely to experience some impact as a result of this project<sup>5</sup>;
- b) On access to health care services for the service area population that will be served by the project. (state and support the assumptions used in this analysis of the impact on access);
- c) On costs to the health care delivery system.

If the applicant is an existing hospital, provide a summary description of the impact of the proposed project on costs and charges of the applicant hospital, consistent with the information provided in the Project Budget, the projections of revenues and expenses, and the work force information.

[Applicant Response:](#)

UM SJMC does not anticipate any impact on the volume of services provided by existing providers or the health care delivery system. The proposed project replaces existing operating rooms due to the age, size, and configuration of the existing perioperative services. The project will result in an overall net reduction in the number of operating rooms and operating room capacity. In addition, the project will not impact access to services for the service area population, as the proposed reduction in capacity is attributed to the changing demand for surgical services over the last several years and increased efficiencies of the new operating room plan design.

UM SJMC intends to file a partial rate application with HSCRC for depreciation related to this project, and has assumed in its projections of revenue and expenses a rate assumption to offset depreciation resulting from the project. UM SJMC had an initial meeting with HSCRC staff in early January 2018 to discuss this plan and provide an overview of the project.

---

<sup>5</sup> Please assure that all sources of information used in the impact analysis are identified and identify all the assumptions made in the impact analysis with respect to demand for services, the relevant populations considered in the analysis, and changes in market share, with information that supports the validity of these assumptions.



## Table of Exhibits

| Exhibit | Description   |
|---------|---|
| 1       | MHCC Tables   |
| 2       | Project Drawings  |
| 3       | Deed for Main Parcel                                    |
| 4       | Deed for Osler Medical Building Condo Units 1C2 and 3B2 |
| 5       | Deed for Professional Building Condo Unit 106           |
| 6       | CIA Clearance Letter                                    |
| 7       | Public Disclosure of Charges Policy                     |
| 8       | List of Charges   |
| 9       | Charity Care Policy                                     |
| 10      | Charity Care Policy Notice                              |
| 11      | Charity Care Policy Ads                                 |
| 12      | Hospital License  |
| 13      | Accreditation Certificate from The Joint Commission     |
| 14      | Quality Measures  |
| 15      | Cost Effectiveness Assessment Table                     |
| 16      | CSU Inpatient Nursing Unit Space                        |
| 17      | Transfer Agreement                                      |
| 18      | Design Requirements Certification                       |
| 19      | Letters of Support                                      |
| 20      | Audited Financial Statements                            |

## Table of Tables

|         |  |    |
|---------|--|----|
| Table 1 | HSCRC Community Benefit Report, Data Excerpts FY 2016 .....  | 22 |
| Table 2 | University of Maryland St. Joseph Medical Center Comparison of Hospital<br>Charges to Peer Group ..... | 27 |
| Table 3 | Plant Age by Hospital ROC Peer Group 3 .....   | 28 |
| Table 4 | Summary of Surgical Definition .....   | 51 |
| Table 5 | Age Cohorts .....  | 52 |
| Table 6 | Service Area Zip Codes .....   | 52 |
| Table 7 | FY 2017 Surgical Volume Baseline .....   | 53 |
| Table 8 | Projected Population for UM SJMC Service Area .....  | 53 |

|   |    |
|---|----|
| Table 9 Inpatient, Cardiac and Outpatient Use Rates FY 2017 ..... | 54 |
| Table 10 Inpatient Surgical Cases.....                            | 54 |
| Table 11 Cardiac Surgical Cases.....                              | 54 |
| Table 12 Outpatient Surgical Cases.....                           | 54 |
| Table 13 Projected Surgical Volume Adjusted for DDC.....          | 55 |
| Table 14 Projected Physician Recruitment.....                     | 55 |
| Table 15 Projected Shift of Cases from IP to OP.....              | 56 |
| Table 16 ASC Statistics in the UM SJMC Service Area.....          | 56 |
| Table 17 Projected Shift of Cases to ASCs.....                    | 56 |
| Table 18 UM SJMC Surgical Cases.....                              | 57 |
| Table 19 Projected FY 2025 Minutes per Case.....                  | 58 |
| Table 20 General Operating Room Need.....                         | 58 |
| Table 21 Cardiac Operating Room Need .....                        | 59 |

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

February 2, 2018

\_\_\_\_\_  
Date

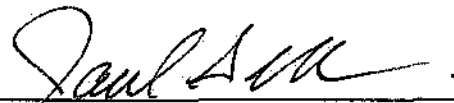


\_\_\_\_\_  
Craig Carmichael  
Senior Vice President, Operations  
University of Maryland St. Joseph  
Medical Center

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

February 2, 2018

Date



Paul Nicholson  
Senior Vice President/Chief Financial  
Officer  
University of Maryland St. Joseph  
Medical Center

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

February 2, 2018

Date

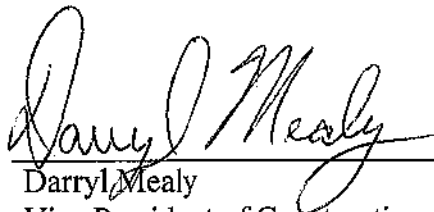


Walter Furlong  
Vice President, Strategy/Business  
Development  
University of Maryland St. Joseph  
Medical Center

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

February 2, 2018

Date



Darryl Mealy

Vice President of Construction and  
Facilities Planning

University of Maryland Medical System

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

February 2, 2018

\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Matthew M. McGovern

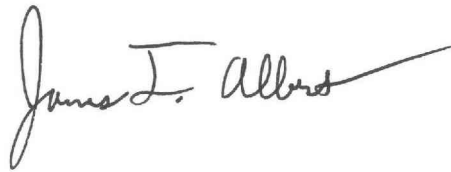
Program Manager  
University of Maryland St. Joseph  
Medical Center

I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

February 2, 2018

---

Date



---

Jim Albert, AIA, ACHA, LEED AP  
Principal  
Hord Coplan Macht



I hereby declare and affirm under the penalties of perjury that the facts stated in this application and its attachments are true and correct to the best of my knowledge, information, and belief.

February 2, 2018

Date



Andrew L. Solberg

A.L.S. Healthcare Consultant Services

# **EXHIBIT 1**

Name of Applicant: University of Maryland St. Joseph Medical Center

Date of Submission: 2-Feb-18

*Applicants should follow additional instructions included at the top of each of the following worksheets. Please ensure all green fields (see above) are filled.*

| <b>Table Number</b> | <b>Table Title</b>  | <b>Instructions</b>   |
|---------------------|---|---|
| <b>Table A</b>      | <b>Physical Bed Capacity Before and After Project</b>                           | All applicants whose project impacts any nursing unit, regardless of project type or scope, must complete Table A.  |
| <b>Table B</b>      | <b>Departmental Gross Square Feet</b>   | All applicants, regardless of project type or scope, must complete Table B for all departments and functional areas affected by the proposed project.   |
| <b>Table C</b>      | <b>Construction Characteristics</b>   | All applicants proposing new construction or renovation must complete Table C.  |
| <b>Table D</b>      | <b>Site and Offsite Costs Included and Excluded in Marshall Valuation Costs</b> | All applicants proposing new construction or renovation must complete Table D.  |
| <b>Table E</b>      | <b>Project Budget</b>   | All applicants, regardless of project type or scope, must complete Table E.   |
| <b>Table F</b>      | <b>Statistical Projections - Entire Facility</b>                                | Existing facility applicants must complete Table F. All applicants who complete this table must also complete Tables G and H.   |
| <b>Table G</b>      | <b>Revenues &amp; Expenses, Uninflated - Entire Facility</b>                    | Existing facility applicants must complete Table G. The projected revenues and expenses in Table G should be consistent with the volume projections in Table F.   |
| <b>Table H</b>      | <b>Revenues &amp; Expenses, Inflated - Entire Facility</b>                      | Existing facility applicants must complete Table H. The projected revenues and expenses in H should be consistent with the projections in Tables F and G.   |
| <b>Table I</b>      | <b>Statistical Projections - New Facility or Service</b>                        | Applicants who propose to establish a new facility, existing facility applicants who propose a new service, and applicants who are directed by MHCC staff must complete Table I. All applicants who complete this table must also complete Tables J and K.  |
| <b>Table J</b>      | <b>Revenues &amp; Expenses, Uninflated - New Facility or Service</b>            | Applicants who propose to establish a new facility and existing facility applicants who propose a new service and any other applicant who completes a Table I must complete Table J. The projected revenues and expenses in Table J should be consistent with the volume projections in Table I.  |
| <b>Table K</b>      | <b>Revenues &amp; Expenses, Inflated - New Facility or Service</b>              | Applicants who propose to establish a new facility and existing facility applicants who propose a new service and any other applicant that completes a Table I must complete Table K. The projected revenues and expenses in Table K should be consistent with the projections in Tables I and J. |
| <b>Table L</b>      | <b>Work Force Information</b>   | All applicants, regardless of project type or scope, must complete Table L.   |

**TABLE A. PHYSICAL BED CAPACITY BEFORE AND AFTER PROJECT**

**INSTRUCTION:** Identify the location of each nursing unit (add or delete rows if necessary) and specify the room and bed count before and after the project in accordance with the definition of physical capacity noted below. Applicants should add columns and recalculate formulas to address rooms with 3 and 4 bed capacity. See additional instruction in the column to the right of the table  
**NOTE:** Physical capacity is the total number of beds that could be physically set up in space without significant renovations. This should be the maximum operating capacity under normal, non-emergency circumstances and is a physical count of bed capacity, rather than a measure of staffing capacity. A room with two headwalls and two sets of gasses should be counted as having capacity for two beds, even if it is typically set up and operated with only one bed. A room with one headwall and one set of gasses is counted as a private room, even if it is large enough from a square footage perspective to be used as a semi-private room, since renovation/construction would be required to convert it to semi-private use. If the hospital operates patient rooms that contain no headwalls or a single headwall, but are normally used to accommodate one or more than one patient (e.g., for psychiatric patients), the physical capacity of such rooms should be counted as they are currently used.

| Before the Project                 |                        |                            |                            |              |             |                   | After Project Completion           |                        |                            |              |             |                   |  |
|------------------------------------|------------------------|----------------------------|----------------------------|--------------|-------------|-------------------|------------------------------------|------------------------|----------------------------|--------------|-------------|-------------------|--|
| Hospital Service                   | Location (Floor/Wing)* | Licensed Beds:<br>7/1/2018 | Based on Physical Capacity |              |             |                   | Hospital Service                   | Location (Floor/Wing)* | Based on Physical Capacity |              |             |                   |  |
|                                    |                        |                            | Room Count                 |              |             | Bed Count         |                                    |                        | Room Count                 |              |             | Bed Count         |  |
|                                    |                        |                            | Private                    | Semi-Private | Total Rooms | Physical Capacity |                                    |                        | Private                    | Semi-Private | Total Rooms | Physical Capacity |  |
| <b>ACUTE CARE</b>                  |                        |                            |                            |              |             |                   | <b>ACUTE CARE</b>                  |                        |                            |              |             |                   |  |
| <b>General Medical/Surgical*</b>   |                        |                            |                            |              |             |                   | <b>General Medical/Surgical*</b>   |                        |                            |              |             |                   |  |
| Medical Surgical & Cancer          | 7 East                 | 183                        | 21                         | 0            | 21          | 21                | Medical Surgical & Cancer          | 7 East                 | 21                         | 0            | 21          | 21                |  |
| Medical-Surgical & Dialysis        | 7 West                 |                            | 20                         | 0            | 20          | 20                | Medical-Surgical & Dialysis        | 7 West                 | 20                         | 0            | 20          | 20                |  |
| Ortho & Medical Surgical           | 6 East                 |                            | 18                         | 4            | 22          | 26                | Ortho & Medical Surgical           | 6 East                 | 18                         | 4            | 22          | 26                |  |
| Ortho & Medical Surgical           | 6 West                 |                            | 14                         | 5            | 19          | 24                | Ortho & Medical Surgical           | 6 West                 | 14                         | 5            | 19          | 24                |  |
| Telemetry                          | 5 East                 |                            | 3                          | 19           | 22          | 41                | Telemetry                          | 5 East                 | 3                          | 19           | 22          | 41                |  |
| Telemetry                          | 5 West                 |                            | 2                          | 20           | 22          | 42                | Telemetry                          | 5 West                 | 2                          | 20           | 22          | 42                |  |
| Medical Surgical                   | 4 East                 |                            | 2                          | 17           | 19          | 36                | Medical Surgical                   | 4 East                 | 2                          | 17           | 19          | 36                |  |
| Medical Surgical                   | 4 West                 |                            | 2                          | 17           | 19          | 36                | Medical Surgical                   | 4 West                 | 2                          | 17           | 19          | 36                |  |
| Gynecologic                        | 3 West                 |                            | 15                         | 0            | 15          | 15                | Gynecologic                        | 3 West                 | 15                         | 0            | 15          | 15                |  |
| Cardiac Telemetry                  | 2 Central              |                            | 30                         | 0            | 30          | 30                | Cardiac Telemetry                  | 2 Central              | 30                         | 0            | 30          | 30                |  |
| <b>SUBTOTAL Gen. Med/Surg*</b>     |                        | <b>183</b>                 | <b>127</b>                 | <b>82</b>    | <b>209</b>  | <b>291</b>        | <b>SUBTOTAL Gen. Med/Surg*</b>     |                        | <b>127</b>                 | <b>82</b>    | <b>209</b>  | <b>291</b>        |  |
| <b>ICU/CCU</b>                     |                        |                            |                            |              |             |                   | <b>ICU/CCU</b>                     |                        |                            |              |             |                   |  |
| CSU                                | Ground                 |                            | 9                          | 0            | 9           | 9                 | CSU                                | Ground                 | 6                          | 0            | 6           | 6                 |  |
| MSICU                              | 4 North                |                            | 22                         | 0            | 22          | 22                | MSICU                              | 4 North                | 22                         | 0            | 22          | 22                |  |
| IMC                                | 4 North                |                            | 6                          | 0            | 6           | 6                 | IMC                                | 4 North                | 6                          | 0            | 6           | 6                 |  |
| <b>TOTAL MSGA</b>                  |                        | <b>183</b>                 | <b>164</b>                 | <b>82</b>    | <b>246</b>  | <b>328</b>        | <b>TOTAL MSGA</b>                  |                        | <b>161</b>                 | <b>82</b>    | <b>243</b>  | <b>325</b>        |  |
| <b>Obstetrics/Post Partum</b>      |                        |                            |                            |              |             |                   | <b>Obstetrics/Post Partum</b>      |                        |                            |              |             |                   |  |
| Labor and Delivery                 | 3 East                 | 19                         | 20                         | 0            | 20          | 20                | Labor and Delivery                 | 3 East                 | 20                         | 0            | 20          | 20                |  |
| Pediatrics                         | 2 North                | 4                          | 0                          | 5            | 5           | 13                | Pediatrics                         | 2 North                | 0                          | 5            | 5           | 13                |  |
| Psychiatric                        | 1                      | 18                         | 1                          | 9            | 10          | 19                | Psychiatric                        | 1                      | 1                          | 9            | 10          | 19                |  |
| <b>TOTAL ACUTE</b>                 |                        | <b>224</b>                 | <b>194</b>                 | <b>96</b>    | <b>290</b>  | <b>389</b>        | <b>TOTAL ACUTE</b>                 |                        | <b>191</b>                 | <b>96</b>    | <b>287</b>  | <b>386</b>        |  |
| <b>NON-ACUTE CARE</b>              |                        |                            |                            |              |             |                   | <b>NON-ACUTE CARE</b>              |                        |                            |              |             |                   |  |
| Dedicated Observation**            | Ground                 | 16                         | 16                         | 0            | 16          | 16                | Dedicated Observation**            | Ground                 | 16                         | 0            | 16          | 16                |  |
| Rehabilitation                     |                        |                            |                            |              | 0           | 0                 | Rehabilitation                     |                        |                            |              | 0           | 0                 |  |
| Comprehensive Care                 |                        |                            |                            |              | 0           | 0                 | Comprehensive Care                 |                        |                            |              | 0           | 0                 |  |
| Other (Specify/add rows as needed) |                        |                            |                            |              | 0           | 0                 | Other (Specify/add rows as needed) |                        |                            |              | 0           | 0                 |  |
| <b>TOTAL NON-ACUTE</b>             |                        | <b>16</b>                  | <b>16</b>                  | <b>0</b>     | <b>16</b>   | <b>16</b>         | <b>TOTAL NON-ACUTE</b>             |                        | <b>16</b>                  | <b>0</b>     | <b>16</b>   | <b>16</b>         |  |
| <b>HOSPITAL TOTAL</b>              |                        | <b>240</b>                 | <b>210</b>                 | <b>96</b>    | <b>306</b>  | <b>405</b>        | <b>HOSPITAL TOTAL</b>              |                        | <b>207</b>                 | <b>96</b>    | <b>303</b>  | <b>402</b>        |  |

\* Include beds dedicated to gynecology and addictions, if unit(s) is separate for acute psychiatric unit

\*\* Include services included in the reporting of the "Observation Center". Service furnished by the hospital on the hospital's promise, including use of a bed and periodic monitoring by the hospital's nursing or other staff, which are reasonable and necessary to determine the need for a possible admission to the hospital as an inpatient; Must be ordered and documented in writing, given by a medical practitioner.

**TABLE B. DEPARTMENTAL GROSS SQUARE FEET AFFECTED BY PROPOSED PROJECT**

*INSTRUCTION: Add or delete rows if necessary. See additional instruction in the column to the right of the table.*

| DEPARTMENT/FUNCTIONAL AREA                     | DEPARTMENTAL GROSS SQUARE FEET |                                   |                 |                 |                                |
|--|--------------------------------|-----------------------------------|-----------------|-----------------|--------------------------------|
|  | Current                        | To be Added Thru New Construction | To Be Renovated | To Remain As Is | Total After Project Completion |
| SURGERY  | 43,741                         | 158                               | 33,380          | 14,123          | 47,661                         |
| SPD  | 5,615                          | 158                               | 10,809          | 0               | 10,967                         |
| PACU   | 7,669                          | 0                                 | 5,588           | 0               | 5,588                          |
| PREP/RECOVERY                                  | 3,938                          | 0                                 | 8,631           | 0               | 8,631                          |
| CARDIAC PROCEDURE                              | 16,800                         | 0                                 | 16,378          | 618             | 16,996                         |
| CSU  | 4,785                          | 0                                 | 4,962           | 0               | 4,962                          |
| MECHANICAL ROOMS RENOVATED WITHIN THIS PROJECT | 16,134                         | 0                                 | 6,388           | 9,746           | 16,134                         |
| Public Space not included in Departments       |                                |                                   | 1,038           |                 | 1,038                          |
|  |                                |                                   |                 |                 | 0                              |
|  |                                |                                   |                 |                 | 0                              |
|  |                                |                                   |                 |                 | 0                              |
|  |                                |                                   |                 |                 | 0                              |
|  |                                |                                   |                 |                 | 0                              |
|  |                                |                                   |                 |                 | 0                              |
|  |                                |                                   |                 |                 | 0                              |
|  |                                |                                   |                 |                 | 0                              |
| <b>Total</b>                                   | <b>98,682</b>                  | <b>316</b>                        | <b>87,174</b>   | <b>24,487</b>   | <b>111,977</b>                 |

**TABLE C. CONSTRUCTION CHARACTERISTICS**

*INSTRUCTION: If project includes non-hospital space structures (e.g., parking garages, medical office buildings, or energy plants), complete an additional Table C for each structure.*

|   | NEW CONSTRUCTION                    | RENOVATION                          |
|---|-------------------------------------|-------------------------------------|
| <b>BASE BUILDING CHARACTERISTICS</b>  | Check if applicable                 |                                     |
| <b>Class of Construction</b> (for renovations the class of the building being renovated)* |                                     |                                     |
| Class A   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Class B   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| Class C   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| Class D   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| <b>Type of Construction/Renovation*</b>   |                                     |                                     |
| Low   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| Average   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| Good  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Excellent   | <input type="checkbox"/>            | <input type="checkbox"/>            |
| <b>Number of Stories</b>  |                                     |                                     |

\*As defined by Marshall Valuation Service

| PROJECT SPACE                                      | List Number of Feet, if applicable                                    |          |
|--|---|----------|
| <b>Total Square Footage</b>                        | <b>Total Square Feet</b>  |          |
| Ground Floor                                       | 158   | 69,219   |
| First Floor  | 158   | 11,567   |
| Second Floor                                       |   | 3,299    |
| Third Floor  |   | 3,089    |
| Fourth Floor                                       |   |          |
| <b>Average Square Feet</b>                         |   |          |
| <b>Perimeter in Linear Feet</b>                    | <b>Linear Feet</b>  |          |
| Ground Floor                                       | 50  | 2,980    |
| First Floor  | 50  | 785      |
| Second Floor                                       |   | 551      |
| Third Floor  |   | 399      |
| Fourth Floor                                       |   |          |
| <b>Total Linear Feet</b>                           |   |          |
| <b>Average Linear Feet</b>                         |   |          |
| <b>Wall Height (floor to eaves)</b>                | <b>Feet</b>   |          |
| Ground Floor                                       | 12' - 6"  | 12' - 6" |
| First Floor  | 14' - 0"  | 14' - 0" |
| Second Floor                                       |   | 14' - 0" |
| Third Floor  |   | 12' - 0" |
| Fourth Floor                                       |   |          |
| <b>Average Wall Height</b>                         |   |          |
| <b>OTHER COMPONENTS</b>                            |   |          |
| <b>Elevators</b>                                   | <b>List Number</b>  |          |
| Passenger  | 0   | 0        |
| Freight  | 1   | 1        |
| <b>Sprinklers</b>                                  | <b>Square Feet Covered</b>  |          |
| Wet System   | 316   | 87,174   |
| Dry System   | 0   | 0        |
| <b>Other</b>                                       | <b>Describe Type</b>  |          |
| <b>Type of HVAC System for proposed project</b>    | Rooftop and Penthouse AHU's serving local VAV's with hot water reheat |          |
| <b>Type of Exterior Walls for proposed project</b> | Poured-in-place concrete  |          |

**TABLE D. ONSITE AND OFFSITE COSTS INCLUDED AND EXCLUDED IN MARSHALL VALUATION COSTS**

*additional Table D for each structure.*

|   | NEW CONSTRUCTION COSTS | RENOVATION COSTS |
|---|------------------------|------------------|
| <b>SITE PREPARATION COSTS</b>   |                        |                  |
| Normal Site Preparation   | \$0                    |                  |
| Utilities from Structure to Lot Line  | \$0                    |                  |
| <b>Subtotal included in Marshall Valuation Costs</b>  | <b>\$0</b>             |                  |
| Site Demolition Costs   |                        |                  |
| Storm Drains  |                        |                  |
| Rough Grading   |                        |                  |
| Hillside Foundation   |                        |                  |
| Paving  |                        |                  |
| Exterior Signs  |                        |                  |
| Landscaping   |                        |                  |
| Walls   |                        |                  |
| Yard Lighting   |                        |                  |
|   | \$0                    |                  |
| <b>Subtotal On-Site excluded from Marshall Valuation Costs</b>                                    | <b>\$0</b>             |                  |
| <b>OFFSITE COSTS</b>  |                        |                  |
| Roads   |                        |                  |
| Utilities   |                        |                  |
| Jurisdictional Hookup Fees  |                        |                  |
| Other ( <i>Specify/add rows if needed</i> )   |                        |                  |
| <b>Subtotal Off-Site excluded from Marshall Valuation Costs</b>                                   | <b>\$0</b>             |                  |
| <b>TOTAL Estimated On-Site and Off-Site Costs <u>not</u> included in Marshall Valuation Costs</b> | <b>\$0</b>             | <b>\$0</b>       |
| <b>TOTAL Site and Off-Site Costs included and excluded from Marshall Valuation Service*</b>       | <b>\$0</b>             | <b>\$0</b>       |

No Site Costs in  
this Project.  
Does Not Apply.

\*The combined total site and offsite cost included and excluded from Marshall Valuation Service should typically equal the estimated site preparation cost reported in Application Part II, Project Budget (see Table E. Project Budget). If these numbers are not equal, please reconcile the numbers in an explanation in an attachment to the application.

**TABLE E. PROJECT BUDGET**

| <i>INSTRUCTION: Estimates for Capital Costs (1.a-e), Financing Costs and Other Cash Requirements (2.a-g), and Working Capital Startup Costs (3) must reflect current costs as of the date of application and include all costs for construction and renovation. Explain the basis for construction cost estimates, renovation cost estimates, contingencies, interest during construction period, and inflation in an attachment to the application.</i> |                     |                 |                     |
|--|---------------------|-----------------|---------------------|
| <i>NOTE: Inflation should only be included in the Inflation allowance line A.1.e. The value of donated land for the project should be included on Line A.1.d as a use of funds and on line B.8 as a source of funds</i>  |                     |                 |                     |
|  | Hospital Building   | Other Structure | Total               |
| <b>A. USE OF FUNDS</b>   |                     |                 |                     |
| <b>1. CAPITAL COSTS</b>  |                     |                 |                     |
| <b>a. New Construction</b>   |                     |                 |                     |
| (1) Building   |                     |                 | \$0                 |
| (2) Fixed Equipment  |                     |                 | \$0                 |
| (3) Site and Infrastructure  |                     |                 | \$0                 |
| (4) Architect/Engineering Fees   |                     |                 | \$0                 |
| (5) Permits (Building, Utilities, Etc.)  |                     |                 | \$0                 |
| <b>SUBTOTAL</b>  | <b>\$0</b>          | <b>\$0</b>      | <b>\$0</b>          |
| <b>b. Renovations</b>  |                     |                 |                     |
| (1) Building   | \$31,532,581        |                 | \$31,532,581        |
| (2) Fixed Equipment (not included in construction)   | In Building         |                 | \$0                 |
| (3) Architect/Engineering Fees   | \$5,793,776         |                 | \$5,793,776         |
| (4) Permits (Building, Utilities, Etc.)  | \$50,000            |                 | \$50,000            |
| <b>SUBTOTAL</b>  | <b>\$37,376,357</b> | <b>\$0</b>      | <b>\$37,376,357</b> |
| <b>c. Other Capital Costs</b>  |                     |                 |                     |
| (1) Movable Equipment  | \$11,630,000        |                 | \$11,630,000        |
| (2) Contingency Allowance  | \$3,679,709         |                 | \$3,679,709         |
| (3) Gross interest during construction period  |                     |                 | \$0                 |
| (4) Other (Project Management, Enabling Relocations)   | \$2,050,000         |                 | \$2,050,000         |
| <b>SUBTOTAL</b>  | <b>\$17,359,709</b> | <b>\$0</b>      | <b>\$17,359,709</b> |
| <b>TOTAL CURRENT CAPITAL COSTS</b>   | <b>\$54,736,066</b> | <b>\$0</b>      | <b>\$54,736,066</b> |
| <b>d. Land Purchase</b>  |                     |                 |                     |
| <b>e. Inflation Allowance</b>  |                     |                 |                     |
|  | \$2,878,934         |                 | \$2,878,934         |
| <b>TOTAL CAPITAL COSTS</b>   | <b>\$57,615,000</b> | <b>\$0</b>      | <b>\$57,615,000</b> |
| <b>2. Financing Cost and Other Cash Requirements</b>   |                     |                 |                     |
| a. Loan Placement Fees   |                     |                 | \$0                 |
| b. Bond Discount   |                     |                 | \$0                 |
| <b>c. CON Application Assistance</b>   |                     |                 |                     |
| c1. Legal Fees   | \$150,000           |                 | \$150,000           |
| c2. Other (Specify/add rows if needed)   | \$736,000           |                 | \$736,000           |
| <b>d. Non-CON Consulting Fees</b>  |                     |                 |                     |
| d1. Legal Fees   |                     |                 | \$0                 |
| d2. Other (Specify/add rows if needed)   | \$1,499,000         |                 | \$1,499,000         |
| e. Debt Service Reserve Fund   |                     |                 | \$0                 |
| f. Other (Specify/add rows if needed)  |                     |                 | \$0                 |
| <b>SUBTOTAL</b>  | <b>\$2,385,000</b>  | <b>\$0</b>      | <b>\$2,385,000</b>  |
| <b>3. Working Capital Startup Costs</b>  |                     |                 |                     |
| <b>TOTAL USES OF FUNDS</b>   | <b>\$60,000,000</b> | <b>\$0</b>      | <b>\$60,000,000</b> |
| <b>B. Sources of Funds</b>   |                     |                 |                     |
| 1. Cash  | \$30,308,000        |                 | \$30,308,000        |
| 2. Philanthropy (to date and expected)   | \$20,000,000        |                 | \$20,000,000        |
| 3. Authorized Bonds  |                     |                 | \$0                 |
| 4. Interest Income from bond proceeds listed in #3   |                     |                 | \$0                 |
| 5. Mortgage  |                     |                 | \$0                 |
| 6. Working Capital Loans   |                     |                 | \$0                 |
| <b>7. Grants or Appropriations</b>   |                     |                 |                     |
| a. Federal   |                     |                 | \$0                 |
| b. State   |                     |                 | \$0                 |
| c. Local   |                     |                 | \$0                 |
| 8. Other (Escrow Funds for OR Renovations)   | \$9,692,000         |                 | \$9,692,000         |
| <b>TOTAL SOURCES OF FUNDS</b>  | <b>\$60,000,000</b> | <b>\$0</b>      | <b>\$60,000,000</b> |



**TABLE F. STATISTICAL PROJECTIONS - ENTIRE FACILITY**

*INSTRUCTION: Complete this table for the entire facility, including the proposed project. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). For sections 4 & 5, the number of beds and occupancy percentage should be reported on the basis of licensed beds. In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. See additional instruction in the column to the right of the table.*

| Indicate CY or FY   | Two Most Recent Years (Actual) |               | Current Year Projected | Projected Years (ending at least two years after project completion and full occupancy) Include additional years, if needed in order to be consistent with Tables G and H. |               |               |               |               |               |               |
|---|--------------------------------|---------------|------------------------|--|---------------|---------------|---------------|---------------|---------------|---------------|
|   | FY2016                         | FY2017        | FY2018                 | FY2019   | FY2020        | FY2021        | FY2022        | FY2023        | FY2024        | FY2025        |
| <b>1. DISCHARGES</b>  |                                |               |                        |  |               |               |               |               |               |               |
| a. General Medical/Surgical*  | 10,379                         | 10,472        | 10,580                 | 10,061   | 10,222        | 10,388        | 10,459        | 10,533        | 10,609        | 10,689        |
| b. ICU/CCU  | 1,465                          | 1,293         | 1,467                  | 1,395  | 1,417         | 1,440         | 1,450         | 1,460         | 1,471         | 1,482         |
| <b>Total MSGA</b>   | <b>11,844</b>                  | <b>11,765</b> | <b>12,047</b>          | <b>11,456</b>  | <b>11,640</b> | <b>11,828</b> | <b>11,909</b> | <b>11,993</b> | <b>12,080</b> | <b>12,171</b> |
| c. Pediatric  | 164                            | 218           | 190                    | 190  | 190           | 190           | 190           | 190           | 190           | 190           |
| d. Obstetric  | 2,605                          | 2,374         | 2,448                  | 2,448  | 2,448         | 2,448         | 2,448         | 2,448         | 2,448         | 2,448         |
| e. Acute Psychiatric  | 707                            | 774           | 717                    | 717  | 717           | 717           | 717           | 717           | 717           | 717           |
| <b>Total Acute</b>  | <b>15,320</b>                  | <b>15,131</b> | <b>15,402</b>          | <b>14,811</b>  | <b>14,995</b> | <b>15,183</b> | <b>15,264</b> | <b>15,348</b> | <b>15,435</b> | <b>15,526</b> |
| f. Rehabilitation   |                                |               |                        |  |               |               |               |               |               |               |
| g. Comprehensive Care   |                                |               |                        |  |               |               |               |               |               |               |
| h. Other (Specify/add rows of needed)                                 |                                |               |                        |  |               |               |               |               |               |               |
| <b>TOTAL DISCHARGES</b>   | <b>15,320</b>                  | <b>15,131</b> | <b>15,402</b>          | <b>14,811</b>  | <b>14,995</b> | <b>15,183</b> | <b>15,264</b> | <b>15,348</b> | <b>15,435</b> | <b>15,526</b> |
| <b>2. PATIENT DAYS</b>  |                                |               |                        |  |               |               |               |               |               |               |
| a. General Medical/Surgical*  | 41,848                         | 39,801        | 39,645                 | 37,699   | 38,305        | 38,925        | 39,191        | 39,468        | 39,755        | 40,053        |
| b. ICU/CCU  | 5,999                          | 5,694         | 5,783                  | 5,499  | 5,588         | 5,678         | 5,717         | 5,757         | 5,799         | 5,843         |
| <b>Total MSGA</b>   | <b>47,847</b>                  | <b>45,495</b> | <b>45,428</b>          | <b>43,199</b>  | <b>43,893</b> | <b>44,603</b> | <b>44,908</b> | <b>45,225</b> | <b>45,554</b> | <b>45,896</b> |
| c. Pediatric  | 446                            | 493           | 407                    | 407  | 407           | 407           | 407           | 407           | 407           | 407           |
| d. Obstetric  | 6,431                          | 5,552         | 5,870                  | 5,870  | 5,870         | 5,870         | 5,870         | 5,870         | 5,870         | 5,870         |
| e. Acute Psychiatric  | 6,032                          | 5,889         | 5,685                  | 5,685  | 5,685         | 5,685         | 5,685         | 5,685         | 5,685         | 5,685         |
| <b>Total Acute</b>  | <b>60,756</b>                  | <b>57,429</b> | <b>57,390</b>          | <b>55,161</b>  | <b>55,855</b> | <b>56,565</b> | <b>56,870</b> | <b>57,187</b> | <b>57,516</b> | <b>57,858</b> |
| f. Rehabilitation   |                                |               |                        |  |               |               |               |               |               |               |
| g. Comprehensive Care   |                                |               |                        |  |               |               |               |               |               |               |
| h. Other (Specify/add rows of needed)                                 |                                |               |                        |  |               |               |               |               |               |               |
| <b>TOTAL PATIENT DAYS</b>   | <b>60,756</b>                  | <b>57,429</b> | <b>57,390</b>          | <b>55,161</b>  | <b>55,855</b> | <b>56,565</b> | <b>56,870</b> | <b>57,187</b> | <b>57,516</b> | <b>57,858</b> |
| <b>3. AVERAGE LENGTH OF STAY (patient days divided by discharges)</b> |                                |               |                        |  |               |               |               |               |               |               |
| a. General Medical/Surgical*  | 4.0                            | 3.8           | 3.7                    | 3.7  | 3.7           | 3.7           | 3.7           | 3.7           | 3.7           | 3.7           |
| b. ICU/CCU  | 4.1                            | 4.4           | 3.9                    | 3.9  | 3.9           | 3.9           | 3.9           | 3.9           | 3.9           | 3.9           |
| <b>Total MSGA</b>   | <b>4.0</b>                     | <b>3.9</b>    | <b>3.8</b>             | <b>3.8</b>   | <b>3.8</b>    | <b>3.8</b>    | <b>3.8</b>    | <b>3.8</b>    | <b>3.8</b>    | <b>3.8</b>    |
| c. Pediatric  | 2.7                            | 2.3           | 2.1                    | 2.1  | 2.1           | 2.1           | 2.1           | 2.1           | 2.1           | 2.1           |
| d. Obstetric  | 2.5                            | 2.3           | 2.4                    | 2.4  | 2.4           | 2.4           | 2.4           | 2.4           | 2.4           | 2.4           |
| e. Acute Psychiatric  | 8.5                            | 7.6           | 7.9                    | 7.9  | 7.9           | 7.9           | 7.9           | 7.9           | 7.9           | 7.9           |
| <b>Total Acute</b>  | <b>4.0</b>                     | <b>3.8</b>    | <b>3.7</b>             | <b>3.7</b>   | <b>3.7</b>    | <b>3.7</b>    | <b>3.7</b>    | <b>3.7</b>    | <b>3.7</b>    | <b>3.7</b>    |
| f. Rehabilitation   | 0.0                            | 0.0           | 0.0                    | 0.0  | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| g. Comprehensive Care   | 0.0                            | 0.0           | 0.0                    | 0.0  | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| h. Other (Specify/add rows of needed)                                 | 0.0                            | 0.0           | 0.0                    | 0.0  | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| <b>TOTAL AVERAGE LENGTH OF STAY</b>                                   | <b>4.0</b>                     | <b>3.8</b>    | <b>3.7</b>             | <b>3.7</b>   | <b>3.7</b>    | <b>3.7</b>    | <b>3.7</b>    | <b>3.7</b>    | <b>3.7</b>    | <b>3.7</b>    |

**TABLE F. STATISTICAL PROJECTIONS - ENTIRE FACILITY**

*INSTRUCTION: Complete this table for the entire facility, including the proposed project. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). For sections 4 & 5, the number of beds and occupancy percentage should be reported on the basis of licensed beds. In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. See additional instruction in the column to the right of the table.*

| Indicate CY or FY   | Two Most Recent Years (Actual) |               | Current Year Projected | Projected Years (ending at least two years after project completion and full occupancy) Include additional years, if needed in order to be consistent with Tables G and H. |               |               |               |               |               |               |
|---|--------------------------------|---------------|------------------------|--|---------------|---------------|---------------|---------------|---------------|---------------|
|   | FY2016                         | FY2017        | FY2018                 | FY2019   | FY2020        | FY2021        | FY2022        | FY2023        | FY2024        | FY2025        |
| <b>4. NUMBER OF LICENSED BEDS</b>   |                                |               |                        |  |               |               |               |               |               |               |
| a. General Medical/Surgical*  | 166                            | 166           | 166                    | 166  | 166           | 166           | 166           | 166           | 166           | 166           |
| b. ICU/CCU  | 38                             | 38            | 38                     | 38   | 38            | 38            | 38            | 38            | 38            | 38            |
| <b>Total MSGA</b>   | <b>204</b>                     | <b>204</b>    | <b>204</b>             | <b>204</b>   | <b>204</b>    | <b>204</b>    | <b>204</b>    | <b>204</b>    | <b>204</b>    | <b>204</b>    |
| c. Pediatric  | 4                              | 4             | 4                      | 4  | 4             | 4             | 4             | 4             | 4             | 4             |
| d. Obstetric  | 20                             | 20            | 20                     | 20   | 20            | 20            | 20            | 20            | 20            | 20            |
| e. Acute Psychiatric  | 19                             | 19            | 19                     | 19   | 19            | 19            | 19            | 19            | 19            | 19            |
| <b>Total Acute</b>  | <b>247</b>                     | <b>247</b>    | <b>247</b>             | <b>247</b>   | <b>247</b>    | <b>247</b>    | <b>247</b>    | <b>247</b>    | <b>247</b>    | <b>247</b>    |
| f. Rehabilitation   |                                |               |                        |  |               |               |               |               |               |               |
| g. Comprehensive Care   |                                |               |                        |  |               |               |               |               |               |               |
| h. Other (Specify/add rows of needed)   |                                |               |                        |  |               |               |               |               |               |               |
| <b>TOTAL LICENSED BEDS</b>  | <b>247</b>                     | <b>247</b>    | <b>247</b>             | <b>247</b>   | <b>247</b>    | <b>247</b>    | <b>247</b>    | <b>247</b>    | <b>247</b>    | <b>247</b>    |
| <b>5. OCCUPANCY PERCENTAGE *IMPORTANT NOTE: Leap year formulas should be changed by applicant to reflect 366 days per year.</b> |                                |               |                        |  |               |               |               |               |               |               |
| a. General Medical/Surgical*  | 69.1%                          | 65.7%         | 65.4%                  | 62.2%  | 63.2%         | 64.2%         | 64.7%         | 65.1%         | 65.6%         | 66.1%         |
| b. ICU/CCU  | 43.3%                          | 41.1%         | 41.7%                  | 39.6%  | 40.3%         | 40.9%         | 41.2%         | 41.5%         | 41.8%         | 42.1%         |
| <b>Total MSGA</b>   | <b>64.3%</b>                   | <b>61.1%</b>  | <b>61.0%</b>           | <b>58.0%</b>   | <b>58.9%</b>  | <b>59.9%</b>  | <b>60.3%</b>  | <b>60.7%</b>  | <b>61.2%</b>  | <b>61.6%</b>  |
| c. Pediatric  | 30.5%                          | 33.8%         | 27.9%                  | 27.9%  | 27.9%         | 27.9%         | 27.9%         | 27.9%         | 27.9%         | 27.9%         |
| d. Obstetric  | 88.1%                          | 76.1%         | 80.4%                  | 80.4%  | 80.4%         | 80.4%         | 80.4%         | 80.4%         | 80.4%         | 80.4%         |
| e. Acute Psychiatric  | 87.0%                          | 84.9%         | 82.0%                  | 82.0%  | 82.0%         | 82.0%         | 82.0%         | 82.0%         | 82.0%         | 82.0%         |
| <b>Total Acute</b>  | <b>67.4%</b>                   | <b>63.7%</b>  | <b>63.7%</b>           | <b>61.2%</b>   | <b>62.0%</b>  | <b>62.7%</b>  | <b>63.1%</b>  | <b>63.4%</b>  | <b>63.8%</b>  | <b>64.2%</b>  |
| f. Rehabilitation   | 0.0%                           | 0.0%          | 0.0%                   | 0.0%   | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          |
| g. Comprehensive Care   | 0.0%                           | 0.0%          | 0.0%                   | 0.0%   | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          |
| h. Other (Specify/add rows of needed)   | 0.0%                           | 0.0%          | 0.0%                   | 0.0%   | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          |
| <b>TOTAL OCCUPANCY %</b>  | <b>67.4%</b>                   | <b>63.7%</b>  | <b>63.7%</b>           | <b>61.2%</b>   | <b>62.0%</b>  | <b>62.7%</b>  | <b>63.1%</b>  | <b>63.4%</b>  | <b>63.8%</b>  | <b>64.2%</b>  |
| <b>6. OUTPATIENT VISITS</b>   |                                |               |                        |  |               |               |               |               |               |               |
| a. Emergency Department   | 35,697                         | 35,361        | 35,383                 | 35,383   | 35,383        | 35,383        | 35,383        | 35,383        | 35,383        | 35,383        |
| b. Same-day Surgery   | 4,955                          | 4,940         | 5,278                  | 5,527  | 5,642         | 5,759         | 5,818         | 5,879         | 5,943         | 6,009         |
| c. Laboratory   |                                |               |                        |  |               |               |               |               |               |               |
| d. Imaging  |                                |               |                        |  |               |               |               |               |               |               |
| e. Other (Specify/add rows of needed)   |                                |               |                        |  |               |               |               |               |               |               |
| <b>TOTAL OUTPATIENT VISITS</b>  | <b>40,652</b>                  | <b>40,301</b> | <b>40,661</b>          | <b>40,910</b>  | <b>41,025</b> | <b>41,142</b> | <b>41,201</b> | <b>41,262</b> | <b>41,326</b> | <b>41,392</b> |
| <b>7. OBSERVATIONS**</b>  |                                |               |                        |  |               |               |               |               |               |               |
| a. Number of Patients   | 5,638                          | 6,573         | 6,102                  | 6,102  | 6,102         | 6,102         | 6,102         | 6,102         | 6,102         | 6,102         |
| b. Hours  | 109,479                        | 103,441       | 96,029                 | 96,029   | 96,029        | 96,029        | 96,029        | 96,029        | 96,029        | 96,029        |

\* Include beds dedicated to gynecology and addictions, if separate for acute psychiatric unit.

\*\* Services included in the reporting of the "Observation Center", direct expenses incurred in providing bedside care to observation patients; furnished by the hospital on the hospital's premises, including use of a bed and periodic monitoring by the hospital's nursing or other staff, in order to determine the need for a possible admission to the hospitals as an inpatient. Such services must be ordered and documented in writing, given by a medical practitioner; may or may not be provided in a distinct area of the hospital.

**TABLE G. REVENUES & EXPENSES, UNINFLATED - ENTIRE FACILITY**

*INSTRUCTION: Complete this table for the entire facility, including the proposed project. Table G should reflect current dollars (no inflation). Projected revenues and expenses should be consistent with the projections in Table F and with the costs of Manpower listed in Table L. Manpower. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. Specify the sources of non-operating income. See additional instruction in the column to the right of the table.*

|   | Two Most Recent Years<br>(Actual) |                   | Current Year<br>Projected | Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard. |                   |                   |                   |                   |                   |                   |
|---|-----------------------------------|-------------------|---------------------------|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|   | FY2016                            | FY2017            | FY2018                    | FY2019   | FY2020            | FY2021            | FY2022            | FY2023            | FY2024            | FY2025            |
| <b>1. REVENUE</b>   |                                   |                   |                           |  |                   |                   |                   |                   |                   |                   |
| a. Inpatient Services                                       | \$ 243,145                        | \$ 243,412        | \$ 249,556                | \$ 245,938   | \$ 251,273        | \$ 251,312        | \$ 250,241        | \$ 252,231        | \$ 252,263        | \$ 252,296        |
| b. Outpatient Services                                      | \$ 311,849                        | \$ 322,493        | \$ 339,390                | \$ 340,447   | \$ 339,662        | \$ 339,669        | \$ 339,486        | \$ 340,818        | \$ 340,825        | \$ 340,831        |
| <b>Gross Patient Service Revenues</b>                       | <b>\$ 554,994</b>                 | <b>\$ 565,905</b> | <b>\$ 588,946</b>         | <b>\$ 586,385</b>  | <b>\$ 590,935</b> | <b>\$ 590,982</b> | <b>\$ 589,727</b> | <b>\$ 593,049</b> | <b>\$ 593,088</b> | <b>\$ 593,127</b> |
| c. Allowance For Bad Debt                                   | \$ 21,673                         | \$ 13,646         | \$ 14,328                 | \$ 14,244  | \$ 14,393         | \$ 14,395         | \$ 14,354         | \$ 14,355         | \$ 14,356         | \$ 14,357         |
| d. Contractual Allowance                                    | \$ 120,243                        | \$ 125,132        | \$ 136,702                | \$ 133,662   | \$ 134,058        | \$ 134,062        | \$ 133,954        | \$ 133,957        | \$ 133,960        | \$ 133,963        |
| e. Charity Care   | \$ 3,803                          | \$ 6,458          | \$ 5,702                  | \$ 8,480   | \$ 8,543          | \$ 8,544          | \$ 8,528          | \$ 8,528          | \$ 8,529          | \$ 8,529          |
| <b>Net Patient Services Revenue</b>                         | <b>\$ 409,275</b>                 | <b>\$ 420,669</b> | <b>\$ 432,214</b>         | <b>\$ 429,999</b>  | <b>\$ 433,941</b> | <b>\$ 433,981</b> | <b>\$ 432,892</b> | <b>\$ 436,209</b> | <b>\$ 436,243</b> | <b>\$ 436,277</b> |
| f. Other Operating Revenues<br>(Specify/add rows if needed) | \$ 6,839                          | \$ 4,750          | \$ 5,106                  | \$ 5,106   | \$ 5,106          | \$ 5,106          | \$ 5,106          | \$ 5,106          | \$ 5,106          | \$ 5,106          |
| <b>NET OPERATING REVENUE</b>                                | <b>\$ 416,114</b>                 | <b>\$ 425,419</b> | <b>\$ 437,320</b>         | <b>\$ 435,105</b>  | <b>\$ 439,047</b> | <b>\$ 439,087</b> | <b>\$ 437,998</b> | <b>\$ 441,315</b> | <b>\$ 441,349</b> | <b>\$ 441,383</b> |
| <b>2. EXPENSES</b>  |                                   |                   |                           |  |                   |                   |                   |                   |                   |                   |
| a. Salaries & Wages (including benefits)                    | \$ 195,905                        | \$ 198,026        | \$ 203,855                | \$ 198,944   | \$ 197,439        | \$ 196,338        | \$ 195,241        | \$ 195,703        | \$ 194,618        | \$ 195,529        |
| b. Contractual Services                                     | \$ 95,593                         | \$ 100,076        | \$ 104,216                | \$ 101,865   | \$ 100,621        | \$ 100,070        | \$ 99,703         | \$ 100,091        | \$ 99,307         | \$ 99,592         |
| c. Interest on Current Debt                                 | \$ 12,982                         | \$ 12,841         | \$ 12,055                 | \$ 13,543  | \$ 13,153         | \$ 12,838         | \$ 12,508         | \$ 12,186         | \$ 11,873         | \$ 11,568         |
| d. Interest on Project Debt                                 | \$ -                              | \$ -              | \$ -                      | \$ -   | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              |
| e. Current Depreciation                                     | \$ 17,598                         | \$ 19,716         | \$ 21,539                 | \$ 21,920  | \$ 22,783         | \$ 23,031         | \$ 21,841         | \$ 20,420         | \$ 19,362         | \$ 15,656         |
| f. Project Depreciation                                     | \$ -                              | \$ -              | \$ -                      | \$ -   | \$ -              | \$ -              | \$ -              | \$ 1,500          | \$ 3,000          | \$ 3,000          |
| g. Current Amortization                                     | \$ -                              | \$ -              | \$ -                      | \$ -   | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              |
| h. Project Amortization                                     | \$ -                              | \$ -              | \$ -                      | \$ -   | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              |
| i. Supplies   | \$ 81,820                         | \$ 82,507         | \$ 84,337                 | \$ 82,331  | \$ 81,627         | \$ 81,480         | \$ 81,318         | \$ 81,775         | \$ 81,277         | \$ 81,657         |
| j. Other Expenses (Specify/add rows if needed)              | \$ 8,800                          | \$ 10,820         | \$ 6,931                  | \$ 6,768   | \$ 6,706          | \$ 6,689          | \$ 6,674          | \$ 6,710          | \$ 6,667          | \$ 6,696          |
| <b>TOTAL OPERATING EXPENSES</b>                             | <b>\$ 412,698</b>                 | <b>\$ 423,986</b> | <b>\$ 432,933</b>         | <b>\$ 425,372</b>  | <b>\$ 422,329</b> | <b>\$ 420,446</b> | <b>\$ 417,285</b> | <b>\$ 418,386</b> | <b>\$ 416,105</b> | <b>\$ 413,697</b> |
| <b>3. INCOME</b>  |                                   |                   |                           |  |                   |                   |                   |                   |                   |                   |
| a. Income From Operation                                    | \$ 3,416                          | \$ 1,433          | \$ 4,387                  | \$ 9,733   | \$ 16,718         | \$ 18,641         | \$ 20,713         | \$ 22,930         | \$ 25,244         | \$ 27,686         |
| b. Non-Operating Income                                     | \$ (1,839)                        | \$ (585)          | \$ 795                    | \$ 795   | \$ 795            | \$ 795            | \$ 795            | \$ 795            | \$ 795            | \$ 795            |
| <b>NET INCOME (LOSS)</b>                                    | <b>\$ 1,577</b>                   | <b>\$ 848</b>     | <b>\$ 5,182</b>           | <b>\$ 10,528</b>   | <b>\$ 17,513</b>  | <b>\$ 19,436</b>  | <b>\$ 21,508</b>  | <b>\$ 23,725</b>  | <b>\$ 26,039</b>  | <b>\$ 28,481</b>  |

**TABLE G. REVENUES & EXPENSES, UNINFLATED - ENTIRE FACILITY**

*INSTRUCTION* : Complete this table for the entire facility, including the proposed project. Table G should reflect current dollars (no inflation). Projected revenues and expenses should be consistent with the projections in Table F and with the costs of Manpower listed in Table L. Manpower. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. Specify the sources of non-operating income. See additional instruction in the column to the right of the table.

| Indicate CY or FY                              | Two Most Recent Years (Actual) |               | Current Year Projected | Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard. |               |               |               |               |               |               |
|--|--------------------------------|---------------|------------------------|--|---------------|---------------|---------------|---------------|---------------|---------------|
|  | FY2016                         | FY2017        | FY2018                 | FY2019   | FY2020        | FY2021        | FY2022        | FY2023        | FY2024        | FY2025        |
| <b>4. PATIENT MIX</b>                          |                                |               |                        |  |               |               |               |               |               |               |
| <b>a. Percent of Total Revenue</b>             |                                |               |                        |  |               |               |               |               |               |               |
| 1) Medicare                                    | 46.1%                          | 46.6%         | 46.6%                  | 46.6%  | 46.6%         | 46.6%         | 46.6%         | 46.6%         | 46.6%         | 46.6%         |
| 2) Medicaid                                    | 10.7%                          | 10.3%         | 10.3%                  | 10.3%  | 10.3%         | 10.3%         | 10.3%         | 10.3%         | 10.3%         | 10.3%         |
| 3) Blue Cross                                  | 12.3%                          | 13.1%         | 13.1%                  | 13.1%  | 13.1%         | 13.1%         | 13.1%         | 13.1%         | 13.1%         | 13.1%         |
| 4) Commercial Insurance                        | 27.6%                          | 26.6%         | 26.6%                  | 26.6%  | 26.6%         | 26.6%         | 26.6%         | 26.6%         | 26.6%         | 26.6%         |
| 5) Self-pay                                    | 1.7%                           | 1.8%          | 1.8%                   | 1.8%   | 1.8%          | 1.8%          | 1.8%          | 1.8%          | 1.8%          | 1.8%          |
| 6) Other                                       | 1.6%                           | 1.7%          | 1.7%                   | 1.7%   | 1.7%          | 1.7%          | 1.7%          | 1.7%          | 1.7%          | 1.7%          |
| <b>TOTAL</b>                                   | <b>100.0%</b>                  | <b>100.0%</b> | <b>100.0%</b>          | <b>100.0%</b>  | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |
| <b>b. Percent of Equivalent Inpatient Days</b> |                                |               |                        |  |               |               |               |               |               |               |
| 1) Medicare                                    | 43.3%                          | 43.3%         | 43.3%                  | 43.3%  | 43.3%         | 43.3%         | 43.3%         | 43.3%         | 43.3%         | 43.3%         |
| 2) Medicaid                                    | 14.9%                          | 14.9%         | 14.9%                  | 14.9%  | 14.9%         | 14.9%         | 14.9%         | 14.9%         | 14.9%         | 14.9%         |
| 3) Blue Cross                                  | 11.3%                          | 12.0%         | 12.0%                  | 12.0%  | 12.0%         | 12.0%         | 12.0%         | 12.0%         | 12.0%         | 12.0%         |
| 4) Commercial Insurance                        | 27.3%                          | 26.3%         | 26.3%                  | 26.3%  | 26.3%         | 26.3%         | 26.3%         | 26.3%         | 26.3%         | 26.3%         |
| 5) Self-pay                                    | 2.1%                           | 2.4%          | 2.4%                   | 2.4%   | 2.4%          | 2.4%          | 2.4%          | 2.4%          | 2.4%          | 2.4%          |
| 6) Other                                       | 1.1%                           | 1.1%          | 1.1%                   | 1.1%   | 1.1%          | 1.1%          | 1.1%          | 1.1%          | 1.1%          | 1.1%          |
| <b>TOTAL</b>                                   | <b>100.0%</b>                  | <b>100.0%</b> | <b>100.0%</b>          | <b>100.0%</b>  | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |

**University of Maryland Saint Joseph Medical Center**  
Key Financial Projection Assumptions - Uninflated

|  |   |
|--|---|
| <b>1) Basis of Projection</b>              | Based on UMSJMC's FY2018 budget.  |
| <b>2) Volumes</b>                          |   |
| - Inpatient Admissions                     |   |
| > Surgical Volume                          | Reflects 0.46% annual population increase throughout the projection period. Also reflects a cumulative increase of 340 inpatient surgical cases due to physician recruitment, a shift of 700 cases from inpatient to outpatient setting within the hospital and a loss of 100 cases to freestanding Ambulatory Surgery Centers. These and other volume related assumptions are presented in the General Standard 10.24.11.05B(2) section of this application. |
| > All Other Volume                         | Non-surgical inpatient volumes are projected to remain constant throughout the projection period.   |
| - Outpatient Visits, including Observation |   |
| > Surgical Volume                          | Reflects 0.46% annual population increase throughout the projection period. Also reflects a cumulative increase of 187 outpatient surgical cases due to physician recruitment, a shift of 700 cases from the inpatient setting and a loss of 558 cases to freestanding Ambulatory Surgery Centers. These and other volume related assumptions are presented in the General Standard 10.24.11.05B(2) section of this application.                              |
| > All Other Volume                         | Non-surgical outpatient volumes are projected to remain constant throughout the projection period.  |
| <b>3) Patient Revenue</b>                  |   |
| - Regulated Gross Charges                  |   |
| > Annual Update Factor                     | 0.0% annual update factor.  |
| > Population Adjustment                    | 0.0% annual demographic adjustment.   |
| > Shared Savings Adjustment                | 0.0% throughout the projection period   |
| > Other Rate Adjustments                   | 0.0% throughout the projection period   |
| > Market Share Adjustment                  | 40% variability with projected change in surgical volumes. Revenue is assumed to be recognized immediately / in the year of volume growth/decline.  |
| > Case Mix                                 | No governor on changes in case mix.   |
| - Unregulated Gross Charges                | 0.0% annual increase in FY2019-FY2025.  |
| - Regulated Revenue Deductions             |   |
| > Contractual Allowances                   | Remains constant at FY2018 budgeted 5.4% of gross revenues.   |
| > Assessments                              | Remains constant at FY2018 budgeted 3.3% of gross revenues.   |
| > Charity Care                             | Remains constant at FY2018 budgeted 1.3% of gross revenues.   |
| > Allowance for Bad Debt                   | Remains constant at FY2018 budgeted 2.6% of gross revenues.   |
| > UCC Pool Payment                         | Remains constant at FY2018 budgeted 0.7% of gross revenues.   |
| - Unregulated Revenue Deductions           |   |
| > Contractual Allowances                   | Remains constant at FY2018 budgeted 58.4% of gross revenues.  |
| > Charity Care                             | Remains constant at FY2018 budgeted 0.2% of gross revenues.   |
| > Allowance for Bad Debt                   | Remains constant at FY2018 budgeted 2.0% of gross revenues.   |
| <b>4) Other Operating Revenue</b>          | 0.0% annual inflation throughout the projection period.   |
| <b>5) Non-Operating Revenue</b>            | Held constant throughout the projection period.   |

**University of Maryland Saint Joseph Medical Center**  
Key Financial Projection Assumptions - Uninflated

|                                 |   |
|---------------------------------|---|
| <b>6) Expenses</b>              |   |
| - Operating Expense Drivers     |   |
| > Salaries                      | Driven by changes in surgical cases and a reduction of 20.7 FTE in FY2019 - FY2021 related to efficiencies gained from the OR renovation project.   |
| > Benefits                      | Remains constant at FY2018 budgeted 20.7% of salaries.  |
| > Other Operating Expenses      | Driven by changes in surgical cases.  |
| - Inflation                     |   |
| > Salaries                      | 0.0% throughout projection period.  |
| > Physician Services            | 0.0% throughout projection period.  |
| > Supplies & Drugs              | 0.0% throughout projection period.  |
| > Purchased Services            | 0.0% throughout projection period.  |
| > Other Operating Expenses      | 0.0% throughout projection period.  |
| - Expense Variability           | 55.64% throughout projection period.  |
| - Performance Improvements      | \$8.8M performance improvement in FY2019 (2.1% of non-capital operating expenses) growing to a cumulative \$15.3M by FY2025 (3.7% of non-capital operating expenses). The performance improvements will be achieved in the areas of revenue cycle, quality, utilization, labor, and supply chain. |
| - Interest Expense              | Reflects interest expense on existing debt of approximately \$1.6B. No additional debt and incremental interest expense are assumed to be incurred during the projection period.  |
| - Depreciation and Amortization |   |
| > OR Renovation Project         | Reflects incremental annual depreciation of \$3M for the OR renovation project with \$40.4M of building related assets depreciated over a useful life of 40 years, and \$20.2M of equipment depreciated over a useful life of 10 years.   |
| > Other Capital Expenditures    | Reflects depreciation of capital projects with useful lives of 30-40 years and IT and equipment with lives of 5-7 years.  |
| <b>7) Capital Expenditures</b>  |   |
| - OR Renovation Project         | Total of \$60.0M with \$2.7M in FY2017, \$1.9M in FY2018, \$5.0M in FY2019, \$11.1M in FY2020, \$14.6M in FY2021, \$13.3M in FY2022 and \$11.3M in FY2023.  |
| - Strategic and Other Capital   | \$39.1M in FY2018, \$24.2M in FY2019, \$13.7M in FY2020, \$3.6M in FY2021 and annual \$3.6M in FY2022-FY2025.   |
| - Routine Capital               | \$14.8M in FY2018, \$13.0M in FY2019, \$8.7M in FY2020, \$7.7M in FY2021 and annual \$5.5M in FY2022-FY2025   |
| <b>8) Debt</b>                  |   |
| - OR Renovation Project         | No debt will be issued to finance the OR renovation project   |
| - Other Debt                    | Existing debt of approximately \$1.6B will be amortized over the life of loans.   |

**TABLE H. REVENUES & EXPENSES, INFLATED - ENTIRE FACILITY**

*INSTRUCTION : Complete this table for the entire facility, including the proposed project. Table H should reflect inflation. Projected revenues and expenses should be consistent with the projections in Table F. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. See additional instruction in the column to the right of the table.*

| Indicate CY or FY  | Two Most Recent Years (Actual) |                   | Current Year Projected | Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard. |                   |                   |                   |                   |                   |                   |
|--|--------------------------------|-------------------|------------------------|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  | FY2016                         | FY2017            | FY2018                 | FY2019   | FY2020            | FY2021            | FY2022            | FY2023            | FY2024            | FY2025            |
| <b>1. REVENUE</b>  |                                |                   |                        |  |                   |                   |                   |                   |                   |                   |
| a. Inpatient Services                                    | \$ 243,145                     | \$ 243,412        | \$ 249,556             | \$ 251,874   | \$ 261,950        | \$ 267,496        | \$ 271,938        | \$ 279,656        | \$ 285,584        | \$ 291,646        |
| b. Outpatient Services                                   | 311,849                        | 322,493           | 339,390                | 348,116  | 355,118           | 363,120           | 371,097           | 380,794           | 389,385           | 398,176           |
| <b>Gross Patient Service Revenues</b>                    | <b>\$ 554,994</b>              | <b>\$ 565,905</b> | <b>\$ 588,946</b>      | <b>\$ 599,990</b>  | <b>\$ 617,068</b> | <b>\$ 630,616</b> | <b>\$ 643,035</b> | <b>\$ 660,449</b> | <b>\$ 674,969</b> | <b>\$ 689,822</b> |
| c. Allowance For Bad Debt                                | 21,673                         | 13,646            | 14,328                 | 14,579   | 15,025            | 15,353            | 15,642            | 15,983            | 16,333            | 16,690            |
| d. Contractual Allowance                                 | 120,243                        | 125,132           | 136,702                | 136,830  | 140,348           | 143,607           | 146,819           | 150,229           | 153,721           | 157,294           |
| e. Charity Care  | 3,803                          | 6,458             | 5,702                  | 8,670  | 8,908             | 9,097             | 9,272             | 9,469             | 9,670             | 9,875             |
| <b>Net Patient Services Revenue</b>                      | <b>\$ 409,275</b>              | <b>\$ 420,669</b> | <b>\$ 432,214</b>      | <b>\$ 439,910</b>  | <b>\$ 452,787</b> | <b>\$ 462,559</b> | <b>\$ 471,303</b> | <b>\$ 484,768</b> | <b>\$ 495,246</b> | <b>\$ 505,962</b> |
| f. Other Operating Revenues (Specify/add rows if needed) | 6,839                          | 4,750             | 5,106                  | 5,229  | 5,354             | 5,483             | 5,614             | 5,749             | 5,887             | 6,028             |
| <b>NET OPERATING REVENUE</b>                             | <b>\$ 416,114</b>              | <b>\$ 425,419</b> | <b>\$ 437,320</b>      | <b>\$ 445,139</b>  | <b>\$ 458,141</b> | <b>\$ 468,042</b> | <b>\$ 476,917</b> | <b>\$ 490,517</b> | <b>\$ 501,133</b> | <b>\$ 511,990</b> |
| <b>2. EXPENSES</b>                                       |                                |                   |                        |  |                   |                   |                   |                   |                   |                   |
| a. Salaries & Wages (including benefits)                 | \$ 195,905                     | \$ 198,026        | \$ 203,855             | \$ 204,545   | \$ 208,824        | \$ 213,622        | \$ 218,554        | \$ 225,201        | \$ 230,613        | \$ 238,207        |
| b. Contractual Services                                  | 95,593                         | 100,076           | 104,216                | 104,613  | 106,191           | 108,540           | 111,148           | 114,590           | 116,947           | 120,451           |
| c. Interest on Current Debt                              | 12,982                         | 12,841            | 12,055                 | 13,543   | 13,153            | 12,838            | 12,508            | 12,186            | 11,873            | 11,568            |
| d. Interest on Project Debt                              | -                              | -                 | -                      | -  | -                 | -                 | -                 | -                 | -                 | -                 |
| e. Current Depreciation                                  | 17,598                         | 19,716            | 21,539                 | 21,920   | 22,783            | 23,031            | 21,841            | 20,420            | 19,362            | 15,656            |
| f. Project Depreciation                                  | -                              | -                 | -                      | -  | -                 | -                 | -                 | 1,500             | 3,000             | 3,000             |
| g. Current Amortization                                  | -                              | -                 | -                      | -  | -                 | -                 | -                 | -                 | -                 | -                 |
| h. Project Amortization                                  | -                              | -                 | -                      | -  | -                 | -                 | -                 | -                 | -                 | -                 |
| i. Supplies  | 81,820                         | 82,507            | 84,337                 | 84,708   | 86,456            | 88,849            | 91,301            | 94,458            | 96,741            | 99,996            |
| j. Other Expenses (Specify/add rows if needed)           | 8,800                          | 10,820            | 6,931                  | 6,908  | 6,990             | 7,121             | 7,257             | 7,446             | 7,562             | 7,752             |
| <b>TOTAL OPERATING EXPENSES</b>                          | <b>\$ 412,698</b>              | <b>\$ 423,986</b> | <b>\$ 432,933</b>      | <b>\$ 436,236</b>  | <b>\$ 444,397</b> | <b>\$ 454,000</b> | <b>\$ 462,610</b> | <b>\$ 475,801</b> | <b>\$ 486,099</b> | <b>\$ 496,630</b> |
| <b>3. INCOME</b>   |                                |                   |                        |  |                   |                   |                   |                   |                   |                   |
| a. Income From Operation                                 | \$ 3,416                       | \$ 1,433          | \$ 4,387               | \$ 8,903   | \$ 13,744         | \$ 14,041         | \$ 14,308         | \$ 14,716         | \$ 15,034         | \$ 15,360         |
| b. Non-Operating Income                                  | (1,839)                        | (585)             | 795                    | 795  | 795               | 795               | 795               | 795               | 795               | 795               |
| <b>NET INCOME (LOSS)</b>                                 | <b>\$ 1,577</b>                | <b>\$ 848</b>     | <b>\$ 5,182</b>        | <b>\$ 9,698</b>  | <b>\$ 14,539</b>  | <b>\$ 14,836</b>  | <b>\$ 15,103</b>  | <b>\$ 15,511</b>  | <b>\$ 15,829</b>  | <b>\$ 16,155</b>  |

**TABLE H. REVENUES & EXPENSES, INFLATED - ENTIRE FACILITY**

*INSTRUCTION* : Complete this table for the entire facility, including the proposed project. Table H should reflect inflation. Projected revenues and expenses should be consistent with the projections in Table F. Indicate on the table if the reporting period is Calendar Year (CY) or Fiscal Year (FY). In an attachment to the application, provide an explanation or basis for the projections and specify all assumptions used. Applicants must explain why the assumptions are reasonable. See additional instruction in the column to the right of the table.

| Indicate CY or FY                              | Two Most Recent Years (Actual) |               | Current Year Projected | Projected Years (ending at least two years after project completion and full occupancy) Add columns if needed in order to document that the hospital will generate excess revenues over total expenses consistent with the Financial Feasibility standard. |               |               |               |               |               |               |
|--|--------------------------------|---------------|------------------------|--|---------------|---------------|---------------|---------------|---------------|---------------|
|  | FY2016                         | FY2017        | FY2018                 | FY2019   | FY2020        | FY2021        | FY2022        | FY2023        | FY2024        | FY2025        |
| <b>4. PATIENT MIX</b>                          |                                |               |                        |  |               |               |               |               |               |               |
| <b>a. Percent of Total Revenue</b>             |                                |               |                        |  |               |               |               |               |               |               |
| 1) Medicare                                    | 46.1%                          | 46.6%         | 46.6%                  | 46.6%  | 46.6%         | 46.6%         | 46.6%         | 46.6%         | 46.6%         | 46.6%         |
| 2) Medicaid                                    | 10.7%                          | 10.3%         | 10.3%                  | 10.3%  | 10.3%         | 10.3%         | 10.3%         | 10.3%         | 10.3%         | 10.3%         |
| 3) Blue Cross                                  | 12.3%                          | 13.1%         | 13.1%                  | 13.1%  | 13.1%         | 13.1%         | 13.1%         | 13.1%         | 13.1%         | 13.1%         |
| 4) Commercial Insurance                        | 27.6%                          | 26.6%         | 26.6%                  | 26.6%  | 26.6%         | 26.6%         | 26.6%         | 26.6%         | 26.6%         | 26.6%         |
| 5) Self-pay                                    | 1.7%                           | 1.8%          | 1.8%                   | 1.8%   | 1.8%          | 1.8%          | 1.8%          | 1.8%          | 1.8%          | 1.8%          |
| 6) Other                                       | 1.6%                           | 1.7%          | 1.7%                   | 1.7%   | 1.7%          | 1.7%          | 1.7%          | 1.7%          | 1.7%          | 1.7%          |
| <b>TOTAL</b>                                   | <b>100.0%</b>                  | <b>100.0%</b> | <b>100.0%</b>          | <b>100.0%</b>  | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |
| <b>b. Percent of Equivalent Inpatient Days</b> |                                |               |                        |  |               |               |               |               |               |               |
| 1) Medicare                                    | 43.3%                          | 43.3%         | 43.3%                  | 43.3%  | 43.3%         | 43.3%         | 43.3%         | 43.3%         | 43.3%         | 43.3%         |
| 2) Medicaid                                    | 14.9%                          | 14.9%         | 14.9%                  | 14.9%  | 14.9%         | 14.9%         | 14.9%         | 14.9%         | 14.9%         | 14.9%         |
| 3) Blue Cross                                  | 11.3%                          | 12.0%         | 12.0%                  | 12.0%  | 12.0%         | 12.0%         | 12.0%         | 12.0%         | 12.0%         | 12.0%         |
| 4) Commercial Insurance                        | 27.3%                          | 26.3%         | 26.3%                  | 26.3%  | 26.3%         | 26.3%         | 26.3%         | 26.3%         | 26.3%         | 26.3%         |
| 5) Self-pay                                    | 2.1%                           | 2.4%          | 2.4%                   | 2.4%   | 2.4%          | 2.4%          | 2.4%          | 2.4%          | 2.4%          | 2.4%          |
| 6) Other                                       | 1.1%                           | 1.1%          | 1.1%                   | 1.1%   | 1.1%          | 1.1%          | 1.1%          | 1.1%          | 1.1%          | 1.1%          |
| <b>TOTAL</b>                                   | <b>100.0%</b>                  | <b>100.0%</b> | <b>100.0%</b>          | <b>100.0%</b>  | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |



**University of Maryland Saint Joseph Medical Center**  
Key Financial Projection Assumptions - Inflated

|  |   |
|--|---|
| <b>1) Basis of Projection</b>              | Based on UMSJMC's FY2018 budget.  |
| <b>2) Volumes</b>                          |   |
| - Inpatient Admissions                     |   |
| > Surgical Volume                          | Reflects 0.46% annual population increase throughout the projection period. Also reflects a cumulative increase of 340 inpatient surgical cases due to physician recruitment, a shift of 700 cases from inpatient to outpatient setting within the hospital and a loss of 100 cases to freestanding Ambulatory Surgery Centers. These and other volume related assumptions are presented in the General Standard 10.24.11.05B(2) section of this application. |
| > All Other Volume                         | Non-surgical inpatient volumes are projected to remain constant throughout the projection period.   |
| - Outpatient Visits, including Observation |   |
| > Surgical Volume                          | Reflects 0.46% annual population increase throughout the projection period. Also reflects a cumulative increase of 187 outpatient surgical cases due to physician recruitment, a shift of 700 cases from the inpatient setting and a loss of 558 cases to freestanding Ambulatory Surgery Centers. These and other volume related assumptions are presented in the General Standard 10.24.11.05B(2) section of this application.                              |
| > All Other Volume                         | Non-surgical outpatient volumes are projected to remain constant throughout the projection period.  |
| <b>3) Patient Revenue</b>                  |   |
| - Regulated Gross Charges                  |   |
| > Annual Update Factor                     | 2.0% annual update factor.  |
| > Population Adjustment                    | 0.40% annual demographic adjustment.  |
| > Shared Savings Adjustment                | -0.26% in FY2018, -0.27% in FY2019, -0.92% in FY2020, -0.88% in FY2021, and -0.84% in FY2022-FY2025   |
| > Other Rate Adjustments                   | Reflects projected rate impact for items such as quality programs. -0.84% in FY2018, 0.07% in FY2019, 0.72% in FY2020, 0.68% in FY2021 and 0.64% in FY2022-FY2025.  |
| > Market Share Adjustment                  | 40% variability with projected change in surgical volumes. Revenue is assumed to be recognized immediately / in the year of volume growth/decline.  |
| > Case Mix                                 | No governor on changes in case mix.   |
| - Unregulated Gross Charges                | 2.4% annual increase in FY2019-FY2025.  |
| - Regulated Revenue Deductions             |   |
| > Contractual Allowances                   | Remains constant at FY2018 budgeted 5.4% of gross revenues.   |
| > Assessments                              | Remains constant at FY2018 budgeted 3.3% of gross revenues.   |
| > Charity Care                             | Remains constant at FY2018 budgeted 1.3% of gross revenues.   |
| > Allowance for Bad Debt                   | Remains constant at FY2018 budgeted 2.6% of gross revenues.   |
| > UCC Pool Payment                         | Remains constant at FY2018 budgeted 0.7% of gross revenues.   |
| - Unregulated Revenue Deductions           |   |
| > Contractual Allowances                   | Remains constant at FY2018 budgeted 58.4% of gross revenues.  |
| > Charity Care                             | Remains constant at FY2018 budgeted 0.2% of gross revenues.   |
| > Allowance for Bad Debt                   | Remains constant at FY2018 budgeted 2.0% of gross revenues.   |
| <b>4) Other Operating Revenue</b>          | 2.4% annual inflation throughout the projection period.   |
| <b>5) Non-Operating Revenue</b>            | Held constant throughout the projection period.   |

**University of Maryland Saint Joseph Medical Center**  
Key Financial Projection Assumptions - Inflated

|                                 |   |
|---------------------------------|---|
| <b>6) Expenses</b>              |   |
| - Operating Expense Drivers     |   |
| > Salaries                      | Driven by changes in surgical cases and a reduction of 20.7 FTE in FY2019 - FY2021 related to efficiencies gained from the OR renovation project.   |
| > Benefits                      | Remains constant at FY2018 budgeted 20.7% of salaries.  |
| > Other Operating Expenses      | Driven by changes in surgical cases.  |
| - Inflation                     |   |
| > Salaries                      | 2.75% throughout projection period.   |
| > Physician Services            | 3.00% throughout projection period.   |
| > Supplies & Drugs              | 2.82% throughout projection period.   |
| > Purchased Services            | 2.60% throughout projection period.   |
| > Other Operating Expenses      | 2.00% throughout projection period.   |
| - Expense Variability           | 55.64% throughout projection period.  |
| - Performance Improvements      | \$8.8M performance improvement in FY2019 (2.1% of non-capital operating expenses) growing to a cumulative \$15.3M by FY2025 (3.7% of non-capital operating expenses). The performance improvements will be achieved in the areas of revenue cycle, quality, utilization, labor, and supply chain. |
| - Interest Expense              | Reflects interest expense on existing debt of approximately \$1.6B. No additional debt and incremental interest expense are assumed to be incurred during the projection period.  |
| - Depreciation and Amortization |   |
| > OR Renovation Project         | Reflects incremental annual depreciation of \$3M for the OR renovation project with \$40.4M of building related assets depreciated over a useful life of 40 years, and \$20.2M of equipment depreciated over a useful life of 10 years.   |
| > Other Capital Expenditures    | Reflects depreciation of capital projects with useful lives of 30-40 years and IT and equipment with lives of 5-7 years.  |
| <b>7) Capital Expenditures</b>  |   |
| - OR Renovation Project         | Total of \$60.0M with \$2.7M in FY2017, \$1.9M in FY2018, \$5.0M in FY2019, \$11.1M in FY2020, \$14.6M in FY2021, \$13.3M in FY2022 and \$11.3M in FY2023.  |
| - Strategic and Other Capital   | \$39.1M in FY2018, \$24.2M in FY2019, \$13.7M in FY2020, \$3.6M in FY2021 and annual \$3.6M in FY2022-FY2025.   |
| - Routine Capital               | \$14.8M in FY2018, \$13.0M in FY2019, \$8.7M in FY2020, \$7.7M in FY2021 and annual \$5.5M in FY2022-FY2025   |
| <b>8) Debt</b>                  |   |
| - OR Renovation Project         | No debt will be issued to finance the OR renovation project   |
| - Other Debt                    | Existing debt of approximately \$1.6B will be amortized over the life of loans.   |

**TABLE L1. WORKFORCE INFORMATION - UMSJMC**

**INSTRUCTION:** List the facility's existing staffing and changes required by this project. Include all major job categories under each heading provided in the table. The number of Full Time Equivalents (FTEs) should be calculated on the basis of 2,080 paid hours per year equals one FTE. In an attachment to the application, explain any factor used in converting paid hours to worked hours. Please ensure that the projections in this table are consistent with expenses provided in uninflated projections in Tables G and J. See additional instruction in the column to the right of the table.

| Job Category   | CURRENT ENTIRE FACILITY - FY2018 |                        |                         | PROJECTED CHANGES AS A RESULT OF THE PROPOSED PROJECT THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS) |                        |   | OTHER EXPECTED CHANGES IN OPERATIONS THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS) |                        |                       | PROJECTED ENTIRE FACILITY THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS) - FY2025 |                        |   |
|--|----------------------------------|------------------------|-------------------------|---|------------------------|---|--|------------------------|-----------------------|--|------------------------|---|
|  | Current Year FTEs                | Average Salary per FTE | Current Year Total Cost | FTEs  | Average Salary per FTE | Total Cost (should be consistent with projections in Table J) | FTEs   | Average Salary per FTE | Total Cost            | FTEs   | Average Salary per FTE | Total Cost (should be consistent with projections in Table G) |
| <b>Administration (List general categories, add rows if needed)</b>    |                                  |                        |                         |   |                        |   |  |                        |                       |  |                        |   |
| SJHospital: NURSE STAFFING OFFICE                                      | 4.9                              | \$ 42,766              | \$ 208,272              | -   | \$ -                   | \$ -  | (0.4)  | \$ 42,766              | \$ (19,236)           | 4.4  | \$ 42,766              | \$ 189,036  |
| SJHospital: CLINICAL EDUCATION   | 12.9                             | 88,380                 | 1,140,101               | -   | -                      | -   | (0.6)  | 88,380                 | \$ (50,953)           | 12.3   | 88,380                 | 1,089,148   |
| SJHospital: NURSING ADMIN  | 9.9                              | 103,706                | 1,029,798               | -   | -                      | -   | (0.4)  | 103,706                | \$ (39,222)           | 9.6  | 103,706                | 990,576   |
| SJHospital: PROFESSIONAL ADVANC MODEL                                  | 2.1                              | 202,963                | 424,524                 | -   | -                      | -   | (0.0)  | 202,963                | \$ (8,262)            | 2.1  | 202,963                | 416,262   |
| SJHospital: PATIENT EXPERIENCE   | 1.0                              | 68,995                 | 68,995                  | -   | -                      | -   | (0.1)  | 68,995                 | \$ (3,950)            | 0.9  | 68,995                 | 65,045  |
| SJHospital: ANCILLARY PHYS SVC PSYCH                                   | 3.8                              | 82,040                 | 311,751                 | -   | -                      | -   | (0.2)  | 82,040                 | \$ (15,009)           | 3.6  | 82,040                 | 296,742   |
| SJHospital: REHAB SVCS ADMIN   | 3.0                              | 59,958                 | 179,873                 | -   | -                      | -   | (0.2)  | 59,958                 | \$ (11,850)           | 2.8  | 59,958                 | 168,023   |
| SJHospital: HOUSE STAFF ADMIN  | 1.0                              | 48,677                 | 48,677                  | -   | -                      | -   | (0.1)  | 48,677                 | \$ (3,950)            | 0.9  | 48,677                 | 44,727  |
| SJHospital: CLINICAL ENGINEERING                                       | 11.5                             | 70,512                 | 810,883                 | -   | -                      | -   | (0.6)  | 70,512                 | \$ (45,423)           | 10.9   | 70,512                 | 765,459   |
| SJHospital: SUPPLY CHAIN   | 20.9                             | 49,963                 | 1,044,224               | -   | -                      | -   | (1.7)  | 49,963                 | \$ (82,552)           | 19.2   | 49,963                 | 961,672   |
| SJHospital: HEALTH INFO MGMT   | 43.2                             | 54,204                 | 2,339,969               | -   | -                      | -   | (3.1)  | 54,204                 | \$ (170,515)          | 40.0   | 54,204                 | 2,169,454   |
| SJHospital: CORPORATE COMPLIANCE                                       | 1.0                              | 132,441                | 132,441                 | -   | -                      | -   | (0.0)  | 132,441                | \$ (3,950)            | 1.0  | 132,441                | 128,491   |
| SJHospital: ADMITTING/REGISTRATION                                     | 27.8                             | 32,049                 | 891,616                 | -   | -                      | -   | (3.4)  | 32,049                 | \$ (109,885)          | 24.4   | 32,049                 | 781,732   |
| SJHospital: PERFORMANCE MGMT   | 7.1                              | 95,865                 | 680,638                 | -   | -                      | -   | (0.3)  | 95,865                 | \$ (28,044)           | 6.8  | 95,865                 | 652,594   |
| SJHospital: PEER REVIEW  | 2.9                              | 91,411                 | 265,091                 | -   | -                      | -   | (0.1)  | 91,411                 | \$ (11,455)           | 2.8  | 91,411                 | 253,637   |
| SJHospital: CASE MGMT  | 40.2                             | 78,484                 | 3,155,073               | -   | -                      | -   | (2.0)  | 78,484                 | \$ (158,784)          | 38.2   | 78,484                 | 2,996,289   |
| SJHospital: PATIENT SITTERS  | -                                | -                      | 167,299                 | -   | -                      | -   | -  | -                      | \$ -                  | -  | -                      | 167,299   |
| SJHospital: CREDIT AND COLLECTIONS                                     | 16.1                             | 40,819                 | 658,713                 | -   | -                      | -   | (1.6)  | 40,819                 | \$ (63,741)           | 14.6   | 40,819                 | 594,972   |
| SJHospital: SWITCHBOARD OPERATIONS                                     | 9.8                              | 39,511                 | 387,698                 | -   | -                      | -   | (1.0)  | 39,511                 | \$ (38,758)           | 8.8  | 39,511                 | 348,940   |
| SJHospital: EMPLOYEE HEALTH SVCS                                       | 3.0                              | 80,416                 | 241,247                 | -   | -                      | -   | (0.1)  | 80,416                 | \$ (11,850)           | 2.9  | 80,416                 | 229,397   |
| SJHospital: LIGHT DUTY   | 0.5                              | 63,298                 | 31,649                  | -   | -                      | -   | (0.0)  | 63,298                 | \$ (1,975)            | 0.5  | 63,298                 | 29,674  |
| SJHospital: VOLUNTEER SVCS   | 1.0                              | 53,846                 | 53,846                  | -   | -                      | -   | (0.1)  | 53,846                 | \$ (3,950)            | 0.9  | 53,846                 | 49,896  |
| SJHospital: EDUCATIONAL SVCS CLINICAL                                  | 0.3                              | 77,548                 | 27,087                  | -   | -                      | -   | (0.0)  | 77,548                 | \$ (1,380)            | 0.3  | 77,548                 | 25,708  |
| SJHospital: EDUCATIONL SVCS FAMILY ED                                  | 2.1                              | 81,836                 | 171,855                 | -   | -                      | -   | (0.1)  | 81,836                 | \$ (8,295)            | 2.0  | 81,836                 | 163,560   |
| SJHospital: ADMIN  | 8.1                              | 471,844                | 3,838,451               | -   | -                      | -   | (0.1)  | 471,844                | \$ (32,132)           | 8.1  | 471,844                | 3,806,319   |
| SJHospital: ADMIN ORTHO INSTITUTE                                      | 1.2                              | 87,680                 | 102,585                 | -   | -                      | -   | (0.1)  | 87,680                 | \$ (4,621)            | 1.1  | 87,680                 | 97,964  |
| SJHospital: RISK MGMT  | 2.0                              | 85,938                 | 171,876                 | -   | -                      | -   | (0.1)  | 85,938                 | \$ (7,900)            | 1.9  | 85,938                 | 163,976   |
| SJHospital: STRATEGIC PLANNING   | 1.0                              | 95,180                 | 95,180                  | -   | -                      | -   | (0.0)  | 95,180                 | \$ (3,950)            | 1.0  | 95,180                 | 91,230  |
| SJHospital: CHAPLAINCY   | 8.0                              | 52,430                 | 420,748                 | -   | -                      | -   | -  | -                      | \$ -                  | 8.0  | 52,430                 | 420,748   |
| SJHospital: COMM HEALTH PRG ST CLARE                                   | 7.5                              | 61,514                 | 461,356                 | -   | -                      | -   | (0.5)  | 61,514                 | \$ (29,624)           | 7.0  | 61,514                 | 431,732   |
| SJHospital: LEAN PROCESS IMPROVEMENT                                   | 6.0                              | 93,211                 | 561,823                 | -   | -                      | -   | (0.3)  | 93,211                 | \$ (23,807)           | 5.8  | 93,211                 | 538,016   |
| SJHospital: CANCER CARE PROGRAM  | 16.8                             | 79,314                 | 1,332,474               | -   | -                      | -   | (0.8)  | 79,314                 | \$ (66,357)           | 16.0   | 79,314                 | 1,266,117   |
| SJHospital: HEALING THERAPIES  | 0.1                              | 75,958                 | 10,999                  | -   | -                      | -   | (0.0)  | 75,958                 | \$ (572)              | 0.1  | 75,958                 | 10,427  |
| SJHospital: RESEARCH OFFICE CLINICAL                                   | 2.5                              | 77,664                 | 193,840                 | -   | -                      | -   | (0.1)  | 77,664                 | \$ (9,858)            | 2.4  | 77,664                 | 183,982   |
| SJHospital: MEDICAL STAFF ADMIN  | 4.5                              | 76,145                 | 342,655                 | -   | -                      | -   | (0.2)  | 76,145                 | \$ (17,774)           | 4.3  | 76,145                 | 324,880   |
| SJHospital: PROPERTY MGMT  | 1.0                              | 72,434                 | 72,434                  | -   | -                      | -   | (0.1)  | 72,434                 | \$ (3,950)            | 0.9  | 72,434                 | 68,484  |
| SJFoundation   | 8.0                              | 210,866                | 830,644                 | -   | -                      | -   | -  | -                      | \$ -                  | 8.0  | 103,831                | 830,644   |
| Other  | -                                | -                      | 828,716                 | -   | -                      | -   | -  | -                      | \$ -                  | -  | -                      | 828,716   |
| <b>Total Administration</b>  | <b>292.9</b>                     | <b>\$ 81,041</b>       | <b>\$ 23,735,100</b>    | <b>-</b>  | <b>\$ -</b>            | <b>\$ -</b>   | <b>(18.5)</b>  | <b>\$ 59,207</b>       | <b>\$ (1,093,530)</b> | <b>274.4</b>   | <b>\$ 82,510</b>       | <b>\$ 22,641,571</b>  |
| <b>Direct Care Staff (List general categories, add rows if needed)</b> |                                  |                        |                         |   |                        |   |  |                        |                       |  |                        |   |
| SJO: Towson Ortho Associates   | 34.2                             | \$ 413,704             | \$ 14,135,077           | -   | \$ -                   | \$ -  | -  | -                      | \$ -                  | 34.2   | \$ 413,704             | \$ 14,135,077   |
| Towson Sports Medicine   | 42.7                             | 278,314                | 2,391,085               | -   | -                      | -   | -  | -                      | \$ -                  | 42.7   | 56,037                 | 2,391,085   |
| SJHospital: 2 CENTRAL  | 60.3                             | 59,692                 | 3,598,215               | -   | -                      | -   | (4.0)  | 59,692                 | (238,096)             | 56.3   | 59,692                 | 3,360,118   |
| SJHospital: MED/SURG 5th Floor   | 79.2                             | 61,327                 | 4,859,579               | -   | -                      | -   | (5.1)  | 61,327                 | (312,985)             | 74.1   | 61,327                 | 4,546,594   |
| SJHospital: MED/SURG 6th Floor   | 49.3                             | 65,773                 | 3,241,312               | -   | -                      | -   | (3.0)  | 65,773                 | (194,648)             | 46.3   | 65,773                 | 3,046,664   |
| SJHospital: MED/SURG 7th Floor   | 67.9                             | 59,925                 | 4,065,927               | -   | -                      | -   | (4.5)  | 59,925                 | (267,997)             | 63.4   | 59,925                 | 3,797,930   |
| SJHospital: CARDIAC TELEMETRY MONITOR                                  | 9.2                              | 42,088                 | 387,211                 | -   | -                      | -   | (0.9)  | 42,088                 | (36,339)              | 8.3  | 42,088                 | 350,873   |
| SJHospital: PEDIATRIC IP UNIT  | 14.5                             | 86,089                 | 1,249,146               | -   | -                      | -   | (0.7)  | 86,089                 | (57,312)              | 13.8   | 86,089                 | 1,191,834   |
| SJHospital: NURSING SUPPORT SUPERVISR                                  | 5.0                              | 116,876                | 579,706                 | -   | -                      | -   | (0.2)  | 116,876                | (19,591)              | 4.8  | 116,876                | 560,115   |
| SJHospital: NURSING SUPPORT FLOAT                                      | 2.8                              | 143,538                | 404,784                 | -   | -                      | -   | (0.1)  | 143,538                | (11,139)              | 2.7  | 143,538                | 393,645   |
| SJHospital: IV THERAPY   | 12.1                             | 91,494                 | 1,109,817               | -   | -                      | -   | (0.5)  | 91,494                 | (47,912)              | 11.6   | 91,494                 | 1,061,905   |
| SJHospital: CARDIAC ICU  | 13.0                             | 99,415                 | 1,295,380               | -   | -                      | -   | (0.5)  | 99,415                 | (51,466)              | 12.5   | 99,415                 | 1,243,914   |
| SJHospital: MED/SURG ICU   | 59.2                             | 70,283                 | 4,159,375               | -   | -                      | -   | (3.3)  | 70,283                 | (233,752)             | 55.9   | 70,283                 | 3,925,623   |
| SJHospital: NEONATAL ICU   | 23.2                             | 86,130                 | 2,001,695               | -   | -                      | -   | (1.1)  | 86,130                 | (91,796)              | 22.2   | 86,130                 | 1,909,899   |
| SJHospital: LDR  | 51.7                             | 78,160                 | 4,042,458               | -   | -                      | -   | (2.6)  | 78,160                 | (204,288)             | 49.1   | 78,160                 | 3,838,170   |
| SJHospital: OBSTETRICS   | 40.2                             | 71,265                 | 2,862,061               | -   | -                      | -   | (2.2)  | 71,265                 | (158,629)             | 37.9   | 71,265                 | 2,703,432   |
| SJHospital: OBSERVATION UNIT   | 20.3                             | 71,300                 | 1,443,819               | -   | -                      | -   | (1.1)  | 71,300                 | (79,984)              | 19.1   | 71,300                 | 1,363,835   |
| SJHospital: EMERGENCY ROOM   | 79.4                             | 63,429                 | 5,036,233               | -   | -                      | -   | (4.9)  | 63,429                 | (313,617)             | 74.5   | 63,429                 | 4,722,615   |
| SJHospital: PSYCHIATRIC IP   | 29.5                             | 70,339                 | 2,078,159               | -   | -                      | -   | (1.7)  | 70,339                 | (116,698)             | 27.9   | 70,339                 | 1,961,460   |
| SJHospital: PHYSICAL THERAPY   | 15.6                             | 86,410                 | 1,347,991               | -   | -                      | -   | (0.7)  | 86,410                 | (61,618)              | 14.9   | 86,410                 | 1,286,373   |
| SJHospital: OCCUPATIONAL THERAPY                                       | 17.3                             | 79,117                 | 1,372,288               | -   | -                      | -   | (0.9)  | 79,117                 | (68,510)              | 16.5   | 79,117                 | 1,303,778   |
| SJHospital: SPEECH LANGUAGE PATHOLOGY                                  | 2.6                              | 87,213                 | 230,241                 | -   | -                      | -   | (0.1)  | 87,213                 | (10,428)              | 2.5  | 87,213                 | 219,814   |
| SJHospital: OPERATING ROOM   | 70.0                             | 76,788                 | 5,377,439               | (6.8)   | 80,204                 | (541,376)   | (3.6)  | 76,788                 | (276,607)             | 59.7   | 76,401                 | 4,559,456   |
| SJHospital: OPERATING ROOM CARDIAC                                     | 12.3                             | 101,022                | 1,240,544               | -   | -                      | -   | (0.5)  | 101,022                | (48,504)              | 11.8   | 101,022                | 1,192,040   |

| Job Category   | CURRENT ENTIRE FACILITY - FY2018 |                        |                         | PROJECTED CHANGES AS A RESULT OF THE PROPOSED PROJECT THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS) |                        |   | OTHER EXPECTED CHANGES IN OPERATIONS THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS) |                        |                       | PROJECTED ENTIRE FACILITY THROUGH THE LAST YEAR OF PROJECTION (CURRENT DOLLARS) - FY2025 |                        |   |
|--|----------------------------------|------------------------|-------------------------|---|------------------------|---|--|------------------------|-----------------------|--|------------------------|---|
|  | Current Year FTEs                | Average Salary per FTE | Current Year Total Cost | FTEs  | Average Salary per FTE | Total Cost (should be consistent with projections in Table J) | FTEs   | Average Salary per FTE | Total Cost            | FTEs   | Average Salary per FTE | Total Cost (should be consistent with projections in Table G) |
| SJHospital: SURGICAL PRE ADMISSION                                 | 7.8                              | 79,125                 | 616,381                 | -   | -                      | -   | (0.4)  | 79,125                 | (30,769)              | 7.4  | 79,125                 | 585,612   |
| SJHospital: ANESTHESIA   | 9.0                              | 64,701                 | 582,306                 | (3.6)   | 53,879                 | (192,348)   | (0.5)  | 64,701                 | (35,549)              | 4.9  | 72,616                 | 354,409   |
| SJHospital: RADIOLOG SVCS ADMIN                                    | 10.8                             | 79,482                 | 858,410                 | -   | -                      | -   | (0.5)  | 79,482                 | (42,658)              | 10.3   | 79,482                 | 815,752   |
| SJHospital: PACU   | 30.7                             | 76,168                 | 2,336,468               | (5.0)   | 79,350                 | (399,129)   | (1.6)  | 76,168                 | (121,161)             | 24.1   | 75,503                 | 1,816,178   |
| SJHospital: SURGICAL PREP  | 13.0                             | 66,947                 | 870,308                 | -   | -                      | -   | (0.8)  | 66,947                 | (51,348)              | 12.2   | 66,947                 | 818,961   |
| SJHospital: CENTRAL STERILE PROCESSNG                              | 37.8                             | 45,087                 | 1,704,405               | -   | -                      | -   | (3.3)  | 45,087                 | (149,314)             | 34.5   | 45,087                 | 1,555,091   |
| SJHospital: ENDOSCOPY  | 17.2                             | 76,826                 | 1,318,332               | -   | -                      | -   | (0.9)  | 76,826                 | (67,779)              | 16.3   | 76,826                 | 1,250,552   |
| SJHospital: FLOW CYTOMETRY   | 1.0                              | 62,052                 | 62,052                  | -   | -                      | -   | (0.1)  | 62,052                 | (3,950)               | 0.9  | 62,052                 | 58,102  |
| SJHospital: LAB SUPPORT SVCS                                       | 6.0                              | 90,175                 | 536,543                 | -   | -                      | -   | (0.3)  | 90,175                 | (23,502)              | 5.7  | 90,175                 | 513,041   |
| SJHospital: BLOOD BANK   | 8.5                              | 71,773                 | 607,383                 | -   | -                      | -   | (0.5)  | 71,773                 | (33,426)              | 8.0  | 71,773                 | 573,957   |
| SJHospital: CHEMISTRY  | 21.9                             | 65,394                 | 1,432,126               | -   | -                      | -   | (1.3)  | 65,394                 | (86,502)              | 20.6   | 65,394                 | 1,345,624   |
| SJHospital: HEMATOLOGY   | 5.7                              | 75,156                 | 425,386                 | -   | -                      | -   | (0.3)  | 75,156                 | (22,356)              | 5.4  | 75,156                 | 403,030   |
| SJHospital: MICROBIOLOGY   | 3.7                              | 61,812                 | 229,381                 | -   | -                      | -   | (0.2)  | 61,812                 | (14,658)              | 3.5  | 61,812                 | 214,723   |
| SJHospital: SURGICAL PATHOLOGY                                     | 14.0                             | 64,193                 | 901,263                 | -   | -                      | -   | (0.9)  | 64,193                 | (55,456)              | 13.2   | 64,193                 | 845,807   |
| SJHospital: REFERENCE/SENDOUTS                                     | 1.0                              | 32,535                 | 32,535                  | -   | -                      | -   | (0.1)  | 32,535                 | (3,950)               | 0.9  | 32,535                 | 28,585  |
| SJHospital: PHLEBOTOMY   | 11.6                             | 43,052                 | 497,251                 | -   | -                      | -   | (1.1)  | 43,052                 | (45,621)              | 10.5   | 43,052                 | 451,630   |
| SJHospital: CYTOLOGY   | 2.4                              | 61,528                 | 147,667                 | -   | -                      | -   | (0.2)  | 61,528                 | (9,480)               | 2.2  | 61,528                 | 138,187   |
| SJHospital: IMMUNOLOGY   | 0.9                              | 76,490                 | 68,841                  | -   | -                      | -   | (0.0)  | 76,490                 | (3,555)               | 0.9  | 76,490                 | 65,286  |
| SJHospital: CT   | 9.1                              | 85,240                 | 776,112                 | (5.3)   | 98,180                 | (522,315)   | (0.4)  | 85,240                 | (35,963)              | 3.4  | 64,772                 | 217,834   |
| SJHospital: RADIOLOGY  | 18.3                             | 78,518                 | 1,438,062               | -   | -                      | -   | (0.9)  | 78,518                 | (72,341)              | 17.4   | 78,518                 | 1,365,721   |
| SJHospital: INTERVENTIONAL RADIOLOGY                               | 7.1                              | 89,431                 | 634,066                 | -   | -                      | -   | (0.3)  | 89,431                 | (28,004)              | 6.8  | 89,431                 | 606,062   |
| SJHospital: NUCLEAR MEDICINE                                       | 6.3                              | 68,728                 | 430,235                 | -   | -                      | -   | (0.4)  | 68,728                 | (24,726)              | 5.9  | 68,728                 | 405,509   |
| SJHospital: RADIOLOGY ADMIN  | 11.7                             | 70,292                 | 818,907                 | -   | -                      | -   | (0.7)  | 70,292                 | (46,016)              | 11.0   | 70,292                 | 772,891   |
| SJHospital: RADIOLOGY THERAPEUTIC                                  | 12.6                             | 102,566                | 1,291,306               | -   | -                      | -   | (0.5)  | 102,566                | (49,729)              | 12.1   | 102,566                | 1,241,577   |
| SJHospital: ULTRASOUND   | 8.9                              | 82,518                 | 736,064                 | -   | -                      | -   | (0.4)  | 82,518                 | (35,233)              | 8.5  | 82,518                 | 700,831   |
| SJHospital: CV FITNESS   | 4.8                              | 59,692                 | 286,521                 | -   | -                      | -   | (0.3)  | 59,692                 | (18,959)              | 4.5  | 59,692                 | 267,562   |
| SJHospital: HEART INSTITUTE  | 6.1                              | 81,938                 | 495,727                 | -   | -                      | -   | (0.3)  | 81,938                 | (23,897)              | 5.8  | 81,938                 | 471,830   |
| SJHospital: EEG  | 0.8                              | 75,613                 | 56,710                  | -   | -                      | -   | (0.0)  | 75,613                 | (2,962)               | 0.7  | 75,613                 | 53,748  |
| SJHospital: CARDIAC CATH LAB                                       | 15.7                             | 96,566                 | 1,511,254               | -   | -                      | -   | (0.6)  | 96,566                 | (61,815)              | 15.0   | 96,566                 | 1,449,439   |
| SJHospital: CARDIAC CATH PREP/RECOV                                | 12.0                             | 89,558                 | 1,074,693               | -   | -                      | -   | (0.5)  | 89,558                 | (47,398)              | 11.5   | 89,558                 | 1,027,295   |
| SJHospital: RESPIRATORY CARE                                       | 21.9                             | 77,053                 | 1,690,161               | -   | -                      | -   | (1.1)  | 77,053                 | (86,640)              | 20.8   | 77,053                 | 1,603,522   |
| SJHospital: PULMONARY DIAGNOSTICS                                  | 1.3                              | 55,402                 | 70,915                  | -   | -                      | -   | (0.1)  | 55,402                 | (5,056)               | 1.2  | 55,402                 | 65,859  |
| SJHospital: RADIOGRAPHICS  | 12.0                             | 61,015                 | 730,349                 | -   | -                      | -   | (0.8)  | 61,015                 | (47,280)              | 11.2   | 61,015                 | 683,069   |
| SJHospital: SLEEP DIAGNOSTIC CTR                                   | 2.0                              | 67,514                 | 137,054                 | -   | -                      | -   | (0.1)  | 67,514                 | (8,018)               | 1.9  | 67,514                 | 129,035   |
| SJHospital: PHARMACY   | 32.5                             | 81,424                 | 2,643,034               | -   | -                      | -   | (1.6)  | 81,424                 | (128,212)             | 30.9   | 81,424                 | 2,514,822   |
| SJHospital: PHARMACY ONCOLOGY                                      | 3.2                              | 96,861                 | 312,862                 | -   | -                      | -   | (0.1)  | 96,861                 | (12,758)              | 3.1  | 96,861                 | 300,104   |
| SJHospital: PHARMACY SUPPORT SVCS                                  | 6.4                              | 103,571                | 662,851                 | -   | -                      | -   | (0.2)  | 103,571                | (25,279)              | 6.2  | 103,571                | 637,572   |
| SJHospital: MEDICAL ONCOLOGY                                       | 7.8                              | 40,172                 | 312,944                 | -   | -                      | -   | (0.8)  | 40,172                 | (30,769)              | 7.0  | 40,172                 | 282,174   |
| SJHospital: DIABETES CENTER  | 2.8                              | 79,061                 | 217,419                 | -   | -                      | -   | (0.1)  | 79,061                 | (10,862)              | 2.6  | 79,061                 | 206,557   |
| SJHospital: INFUSION SVCS  | 11.0                             | 76,156                 | 840,757                 | -   | -                      | -   | (0.6)  | 76,156                 | (43,606)              | 10.5   | 76,156                 | 797,151   |
| SJHospital: WOUND SVCS   | 1.9                              | 87,167                 | 165,618                 | -   | -                      | -   | (0.1)  | 87,167                 | (7,505)               | 1.8  | 87,167                 | 158,113   |
| SJHospital: WOUND CLINIC   | 3.6                              | 72,407                 | 260,664                 | -   | -                      | -   | (0.2)  | 72,407                 | (14,219)              | 3.4  | 72,407                 | 246,445   |
| SJHospital: EMERGENCY DEPT PHYS                                    | 0.5                              | 263,743                | 131,871                 | -   | -                      | -   | (0.0)  | 263,743                | (1,975)               | 0.5  | 263,743                | 129,897   |
| SJHospital: ANTICOAGULATION CLINIC                                 | 3.8                              | 86,643                 | 327,512                 | -   | -                      | -   | (0.2)  | 86,643                 | (14,930)              | 3.6  | 86,643                 | 312,581   |
| SJHospital: PNC  | 8.8                              | 74,312                 | 653,942                 | -   | -                      | -   | (0.5)  | 74,312                 | (34,759)              | 8.3  | 74,312                 | 619,183   |
| SJHospital: LACTATION CTR  | 1.8                              | 91,183                 | 167,776                 | -   | -                      | -   | (0.1)  | 91,183                 | (7,268)               | 1.8  | 91,183                 | 160,509   |
| SJHospital: STROKE CTR   | 1.7                              | 87,251                 | 144,732                 | -   | -                      | -   | (0.1)  | 87,251                 | (6,552)               | 1.6  | 87,251                 | 138,180   |
| SJHospital: FREESTAND LAB  | 13.0                             | 190,111                | 515,170                 | -   | -                      | -   | (0.3)  | 190,111                | (51,348)              | 12.7   | 36,436                 | 463,822   |
| SJMedical Group  | 292.3                            | 4,727,252              | 39,492,577              | -   | -                      | -   | -  | -                      | -                     | 292.3  | 135,130                | 39,492,577  |
| <b>Total Direct Care</b>   | <b>1,555.7</b>                   | <b>\$ 90,481</b>       | <b>\$ 140,764,443</b>   | <b>(20.7)</b>   | <b>\$ 80,076</b>       | <b>\$ (1,655,168)</b>   | <b>(67.3)</b>  | <b>\$ 69,657</b>       | <b>\$ (4,687,028)</b> | <b>1,467.8</b>   | <b>\$ 91,583</b>       | <b>\$ 134,422,248</b>   |
| <b>Support Staff (List general categories, add rows if needed)</b> |                                  |                        |                         |   |                        |   |  |                        |                       |  |                        |   |
| DME Company  | 14.9                             | \$ 327,333             | \$ 1,209,414            | -   | \$ -                   | \$ -  | -  | -                      | -                     | 14.9   | \$ 81,072              | \$ 1,209,414  |
| SJHospital: TRANSPORT SVCS   | 23.4                             | 30,353                 | 709,953                 | -   | -                      | -   | (3.0)  | 30,353                 | (92,387)              | 20.3   | 30,353                 | 617,566   |
| SJHospital: ENVIRONMENTL SVCS INFECTI                              | 4.0                              | 97,474                 | 389,896                 | -   | -                      | -   | (0.2)  | 97,474                 | (15,799)              | 3.8  | 97,474                 | 374,097   |
| SJHospital: LAUNDRY/LINEN  | 4.0                              | 29,169                 | 115,802                 | -   | -                      | -   | (0.5)  | 29,169                 | (15,681)              | 3.4  | 29,169                 | 100,121   |
| SJHospital: FACILITIES OPERATIONS                                  | 13.7                             | 58,276                 | 795,806                 | -   | -                      | -   | (0.9)  | 58,276                 | (53,939)              | 12.7   | 58,276                 | 741,868   |
| SJHospital: FACILITIES IMPROV/MODIFIC                              | 14.7                             | 67,471                 | 991,823                 | -   | -                      | -   | (0.9)  | 67,471                 | (58,063)              | 13.8   | 67,471                 | 933,760   |
| SJHospital: PARKING PLANT MAINT/GRNDS                              | 9.2                              | 34,373                 | 315,884                 | -   | -                      | -   | (1.1)  | 34,373                 | (36,299)              | 8.1  | 34,373                 | 279,585   |
| SJHospital: SAFETY/SECURITY  | 19.6                             | 38,471                 | 752,878                 | -   | -                      | -   | (2.0)  | 38,471                 | (77,298)              | 17.6   | 38,471                 | 675,580   |
| <b>Total Support</b>   | <b>103.4</b>                     | <b>\$ 51,081</b>       | <b>\$ 5,281,456</b>     | <b>-</b>  | <b>\$ -</b>            | <b>\$ -</b>   | <b>(8.6)</b>   | <b>\$ 355,586</b>      | <b>\$ (349,466)</b>   | <b>94.8</b>  | <b>\$ 436,658</b>      | <b>\$ 4,931,990</b>   |
| <b>TOTAL EMPLOYEES</b>   | <b>1,952.0</b>                   | <b>\$ 86,978</b>       | <b>\$ 169,781,000</b>   | <b>(20.7)</b>   | <b>\$ 80,076</b>       | <b>\$ (1,655,168)</b>   | <b>(94.4)</b>  | <b>\$ 64,970</b>       | <b>\$ (6,130,024)</b> | <b>1,837.0</b>   | <b>\$ 88,186</b>       | <b>\$ 161,995,809</b>   |
| BENEFITS @ % of SALARIES   |                                  | 20.7%                  | 34,074,000              |   |                        | (342,620)   |  |                        | (1,268,915)           |  |                        | 33,533,132  |
| <b>TOTAL COST</b>  |                                  |                        | <b>\$ 203,855,000</b>   |   |                        | <b>\$ (1,997,787)</b>   |  |                        | <b>\$ (7,398,938)</b> |  |                        | <b>\$ 195,528,941</b>   |

# **EXHIBIT 2**





UNIVERSITY of MARYLAND  
ST. JOSEPH MEDICAL CENTER

UMSJMC PERIOPERATIVE SERVICES DEPARTMENT

CON 01.10.2018

**ARCHITECT**  
HORD COPLAN MACHT, INC.  
750 E. PRATT STREET SUITE 1100  
BALTIMORE, MD 21202  
TEL. 410.837.7311  
FAX 410.837.6530

**CIVIL ENGINEER**  
MORRIS & RITCHIE ASSOCIATES, INC.  
1220-C EAST JOPPA ROAD, SUITE 505  
TOWSON, MD 21286  
TEL. 410.821.1690  
FAX 410.821.1748

**STRUCTURAL ENGINEER**  
CAGLEY & ASSOCIATES, INC.  
6141 EXECUTIVE BLVD.,  
ROCKVILLE, MD 20852  
TEL. 301.881.9050  
FAX 301.881.1125

**MEP ENGINEER**  
LEACH WALLACE ASSOCIATES, INC.  
6522 MEADOWRIDGE ROAD  
ELKRIDGE, MD 20175  
TEL. 410.579.8100  
FAX 410.540.9041



**DRAWING INDEX**

**COVER SHEET**

A0.00 COVER SHEET

**EXISTING PLANS**

- A1.00A GROUND FLOOR EXISTING PLAN - EAST
- A1.00B GROUND FLOOR EXISTING PLAN - WEST
- A1.01 FIRST FLOOR EXISTING PLAN

**PROPOSED PLANS**

- A2.00 GROUND FLOOR OVERALL PLAN
- A2.00A GROUND FLOOR PLAN - EAST
- A2.00B GROUND FLOOR PLAN - WEST
- A2.01 FIRST FLOOR PLAN - SPD
- A2.02 SECOND FLOOR PLAN
- A2.03 THIRD FLOOR PLAN

**PHASING PLANS**

- A3.00 GROUND FLOOR PHASING PLAN
- A3.01 FIRST FLOOR PHASING PLAN

**STACKING DIAGRAM**

A4.00 STACKING DIAGRAM

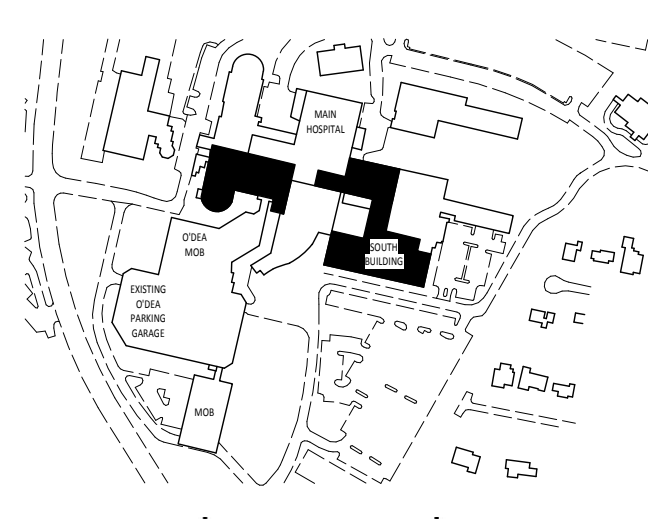
**ARCHITECT**  
Hord Coplan Macht, Inc.  
750 E. Pratt St. Suite 1100, Baltimore, MD 21202  
p. 410.837.7311 f. 410.837.6530

**CIVIL ENGINEER**  
Morris & Ritchie Associates, Inc.  
1220-C East Joppa Road, Suite 505, Towson, MD 21286  
p. 410.821.1690 f. 410.821.1748

**STRUCTURAL ENGINEER**  
Cagley & Associates, Inc.  
6141 Executive Blvd., Rockville, MD 20852  
p. 301.881.9050 f. 301.881.1125

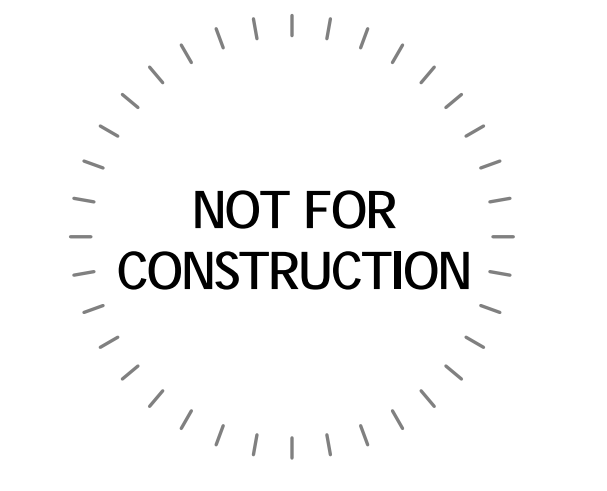
**MEP ENGINEER**  
Leach Wallace Associates, Inc.  
6522 Meadowridge Road, Elkridge, MD 21075  
p. 410.579.8100 f. 410.540.9401

UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER  
UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
7601 OSLER DRIVE, TOWSON, MD 21204



**hord | coplan | macht**

ARCHITECTURE  
LANDSCAPE ARCHITECTURE  
PLANNING  
INTERIOR DESIGN



PROFESSIONAL CERTIFICATION I CERTIFY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED ARCHITECT UNDER THE LAWS OF THE STATE OF MARYLAND. LICENSE NUMBER: EXP. 03/31/2018

| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

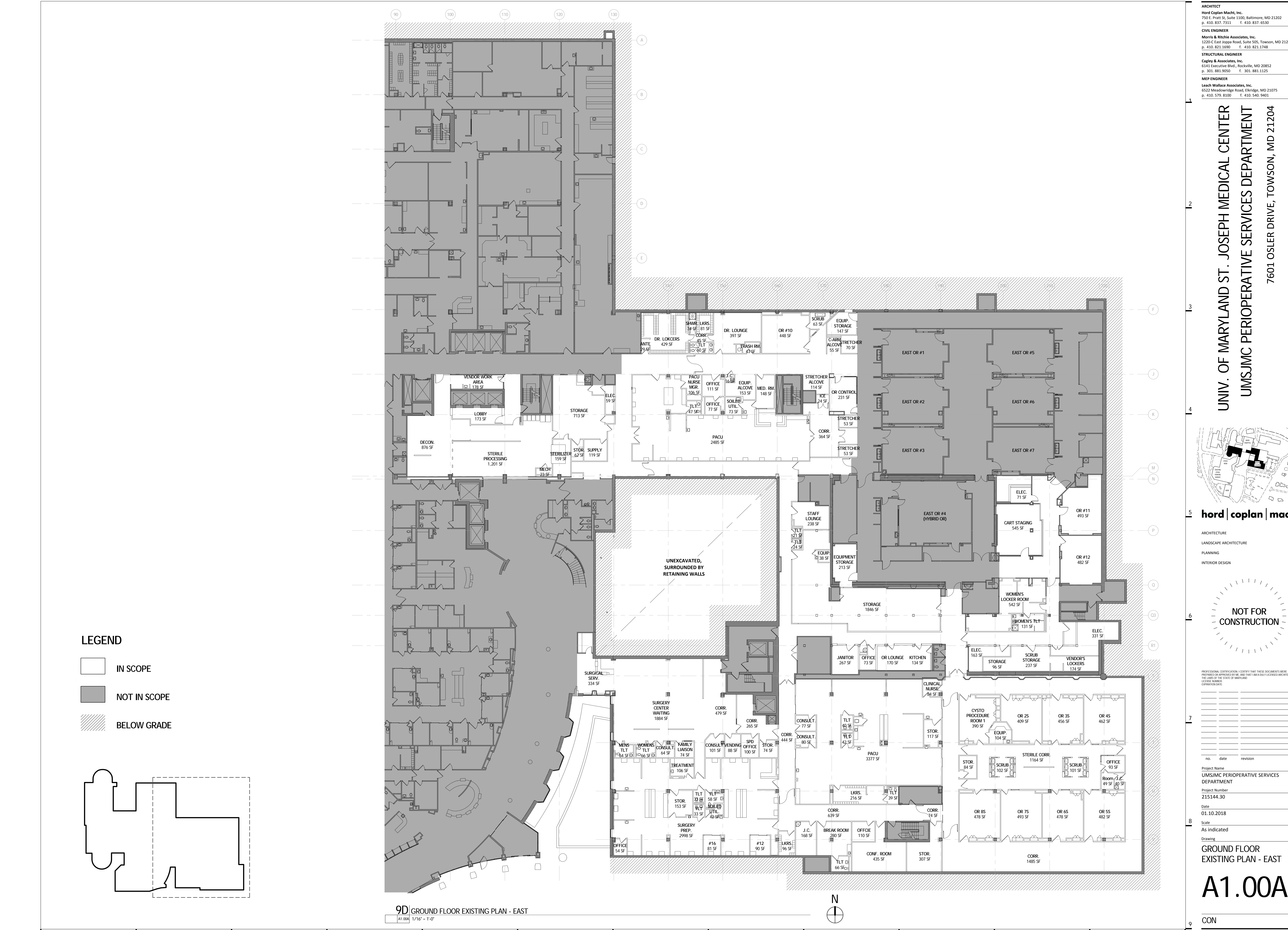
Project Name  
UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
Project Number  
215144.30  
Date  
01.10.2018  
Scale

Drawing  
COVER SHEET

**A0.00**

CON





9D GROUND FLOOR EXISTING PLAN - EAST  
A1.00A 1/16" = 1'-0"

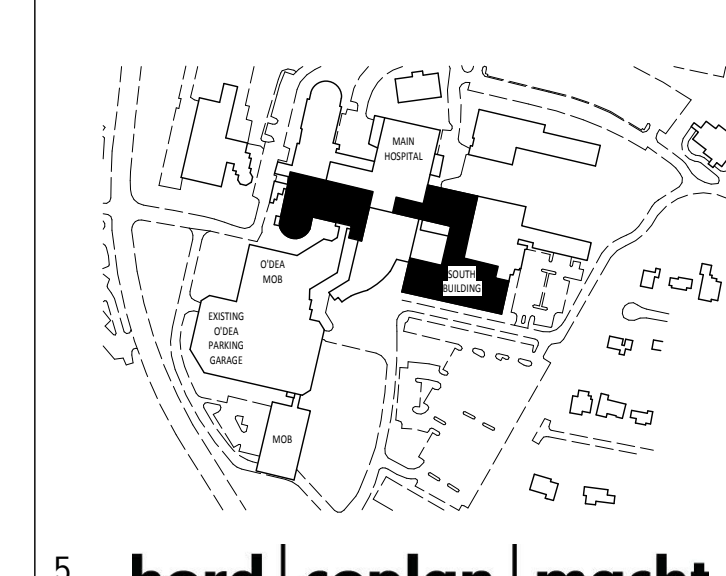
ARCHITECT  
Hord Coplan Macht, Inc.  
750 E. Pratt St, Suite 1100, Baltimore, MD 21202  
p. 410.837.7311 f. 410.837.6530

CIVIL ENGINEER  
Morris & Ritchie Associates, Inc.  
1220 C East Joppa Road, Suite 505, Towson, MD 21286  
p. 410.821.0590 f. 410.821.1748

STRUCTURAL ENGINEER  
Cagley & Associates, Inc.  
6141 Executive Blvd., Rockville, MD 20852  
p. 301.881.9050 f. 301.881.1125

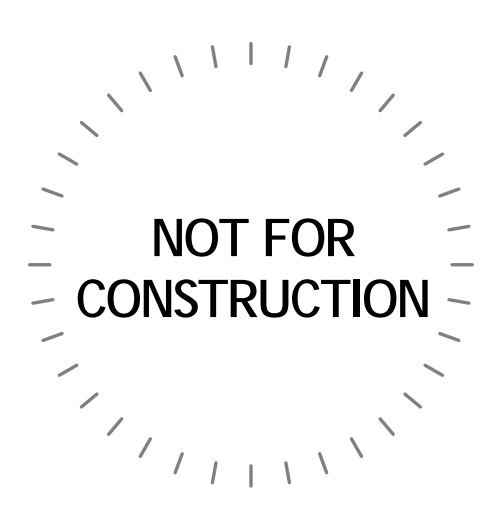
MEP ENGINEER  
Leach Wallace Associates, Inc.  
6522 Meadowridge Road, Elkridge, MD 21075  
p. 410.579.8100 f. 410.540.9401

**UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER**  
**UMSJM PERIOPERATIVE SERVICES DEPARTMENT**  
7601 OSLER DRIVE, TOWSON, MD 21204



**hord | coplan | macht**

ARCHITECTURE  
LANDSCAPE ARCHITECTURE  
PLANNING  
INTERIOR DESIGN



PROJECT ORIGINATOR CERTIFICATE: I CERTIFY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED ARCHITECT UNDER THE LAWS OF THE STATE OF MARYLAND.  
LICENSE NUMBER: EXP-00195103

| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

Project Name  
UMSJM PERIOPERATIVE SERVICES DEPARTMENT

Project Number  
215144.30

Date  
01.10.2018

Scale  
As indicated

Drawing  
GROUND FLOOR EXISTING PLAN - EAST

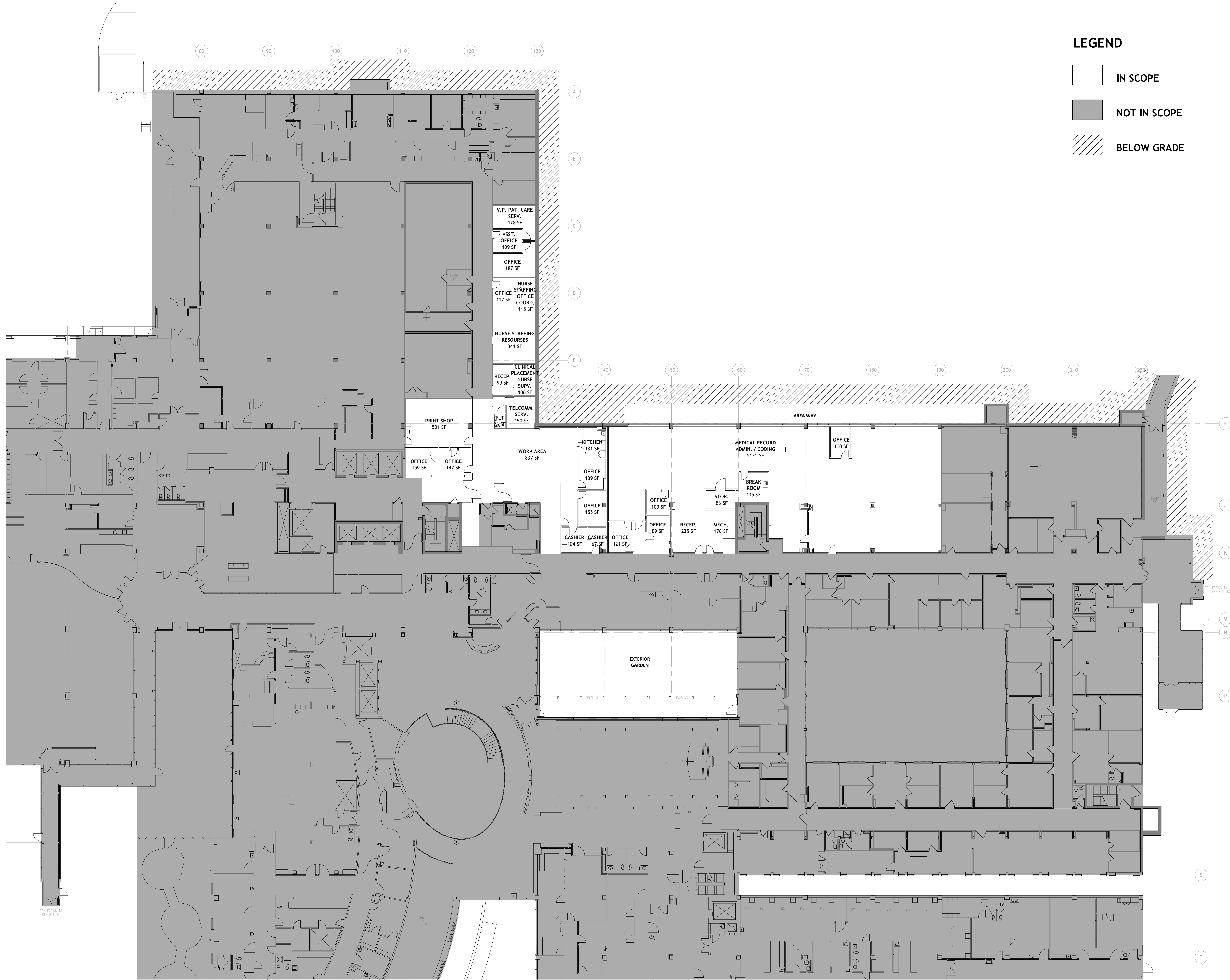
**A1.00A**

CON









**LEGEND**

- IN SCOPE
- NOT IN SCOPE
- BELOW GRADE

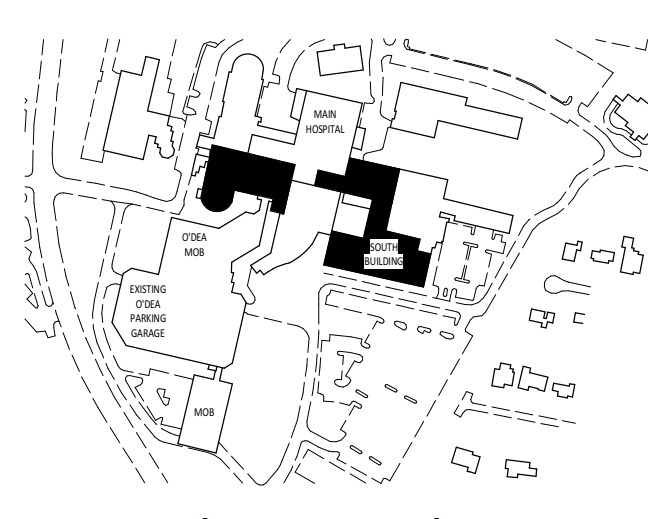
**ARCHITECT**  
 Hord Coplan Macht, Inc.  
 750 E. Pratt St., Suite 1100, Baltimore, MD 21202  
 p. 410.837.7311 f. 410.837.6530

**CIVIL ENGINEER**  
 Morris & Ritchie Associates, Inc.  
 1220 C. East Joppa Road, Suite 505, Towson, MD 21286  
 p. 410.821.0590 f. 410.821.1748

**STRUCTURAL ENGINEER**  
 Cagley & Associates, Inc.  
 6141 Executive Blvd., Rockville, MD 20852  
 p. 301.881.9050 f. 301.881.1125

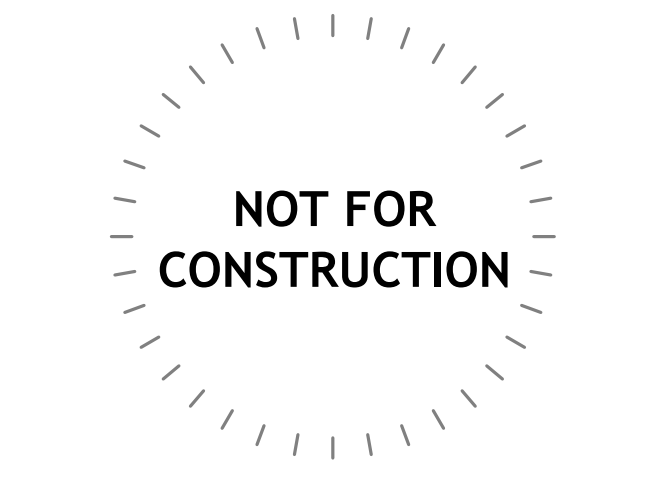
**MEP ENGINEER**  
 Leach Wallace Associates, Inc.  
 6522 Meadowridge Road, Ellicott City, MD 21075  
 p. 410.579.8100 f. 410.540.9401

**UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER**  
**UMSJMC PERIOPERATIVE SERVICES DEPARTMENT**  
 7601 OSLER DRIVE, TOWSON, MD 21204



**hord | coplan | macht**

ARCHITECTURE  
 LANDSCAPE ARCHITECTURE  
 PLANNING  
 INTERIOR DESIGN



PROFESSIONAL CERTIFICATION I CERTIFY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED ARCHITECT UNDER THE LAWS OF THE STATE OF MARYLAND.  
 LICENSE NUMBER:  
 EXPIRATION DATE:

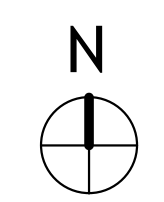
| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

Project Name  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 Project Number  
 215144.30  
 Date  
 01.10.2018  
 Scale  
 As indicated  
 Drawing  
 FIRST FLOOR EXISTING PLAN

**A1.01**

CON

**9A** FIRST FLOOR EXISTING PLAN  
 A1.01 1/16" = 1'-0"













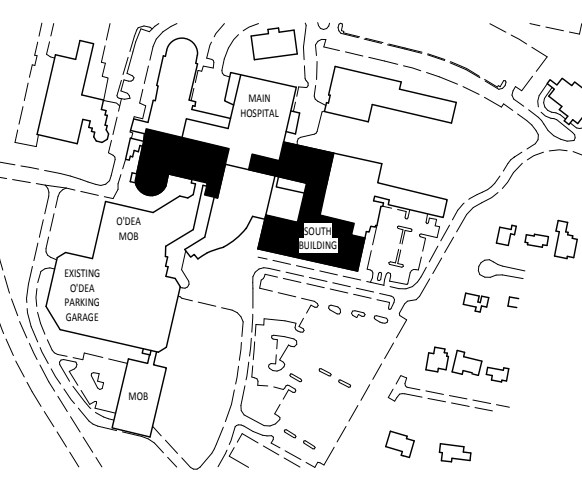
**ARCHITECT**  
 Hord Coplan Macht, Inc.  
 750 E. Pratt St., Suite 1100, Baltimore, MD 21202  
 p. 410.837.7311 f. 410.837.6530

**CIVIL ENGINEER**  
 Morris & Ritchie Associates, Inc.  
 1220 C East Joppa Road, Suite 505, Towson, MD 21286  
 p. 410.821.6090 f. 410.821.1748

**STRUCTURAL ENGINEER**  
 Cagley & Associates, Inc.  
 6141 Executive Blvd., Rockville, MD 20852  
 p. 301.881.9050 f. 301.881.1125

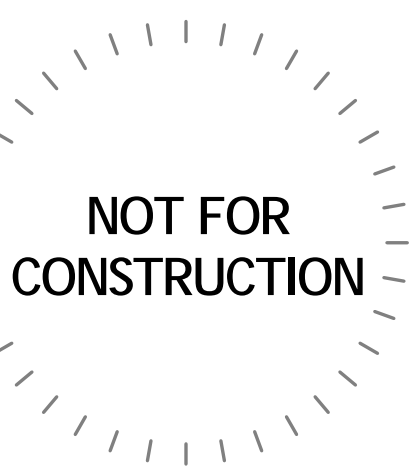
**MEP ENGINEER**  
 Leach Wallace Associates, Inc.  
 6522 Meadowridge Road, Ellicott City, MD 21075  
 p. 410.579.8100 f. 410.540.9401

UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 7601 OSLER DRIVE, TOWSON, MD 21204



**hord | coplan | macht**

ARCHITECTURE  
 LANDSCAPE ARCHITECTURE  
 PLANNING  
 INTERIOR DESIGN



PROFESSIONAL CERTIFICATION LICENSEE THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED ARCHITECT UNDER THE LAWS OF THE STATE OF MARYLAND.  
 LICENSE NUMBER:  
 EXPIRATION DATE:

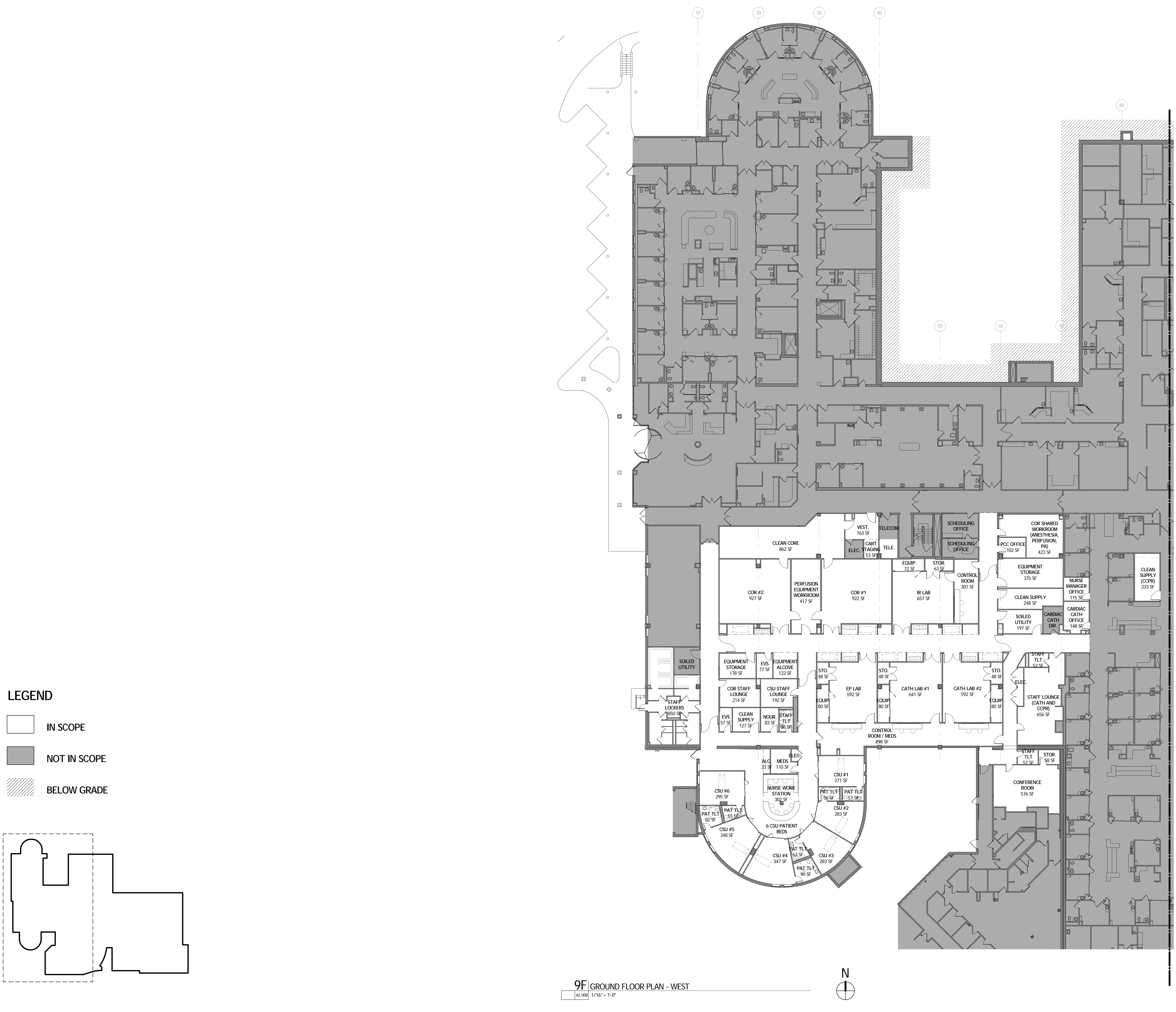
| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

Project Name  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 Project Number  
 215144.30  
 Date  
 01.10.2018  
 Scale  
 As indicated

Drawing  
 GROUND FLOOR PLAN - WEST

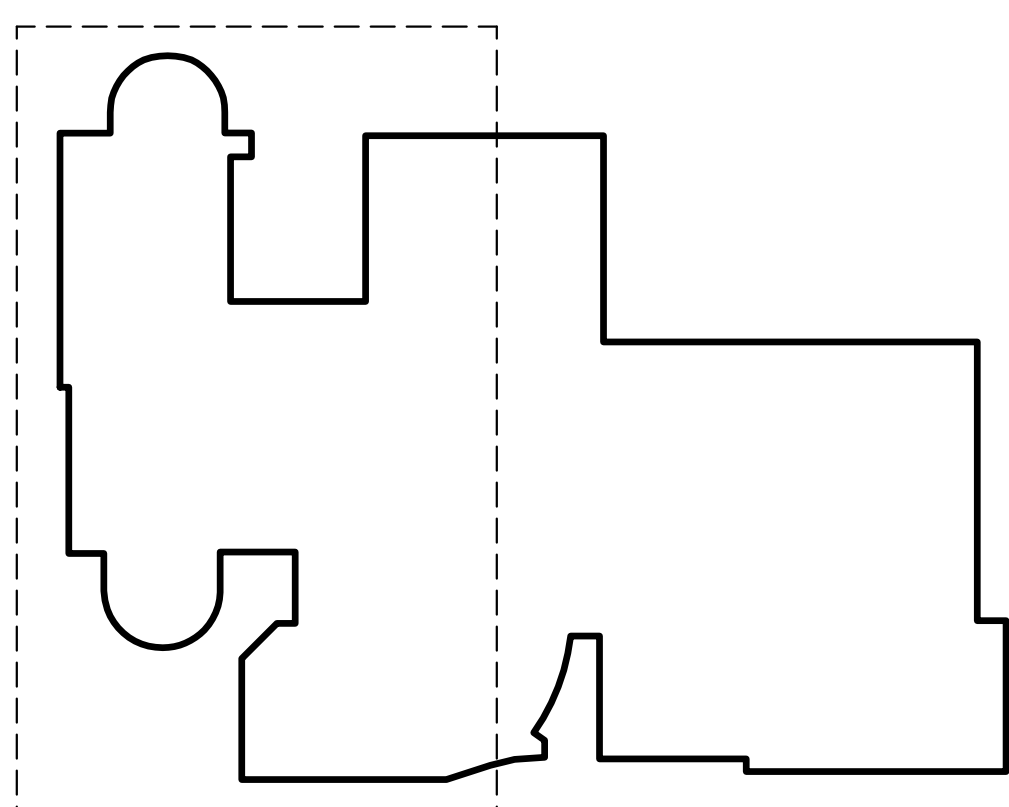
**A2.00B**

CON

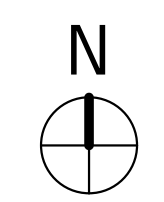


**LEGEND**

- IN SCOPE
- NOT IN SCOPE
- BELOW GRADE



**9F GROUND FLOOR PLAN - WEST**  
 A2.00B 1/16" = 1'-0"





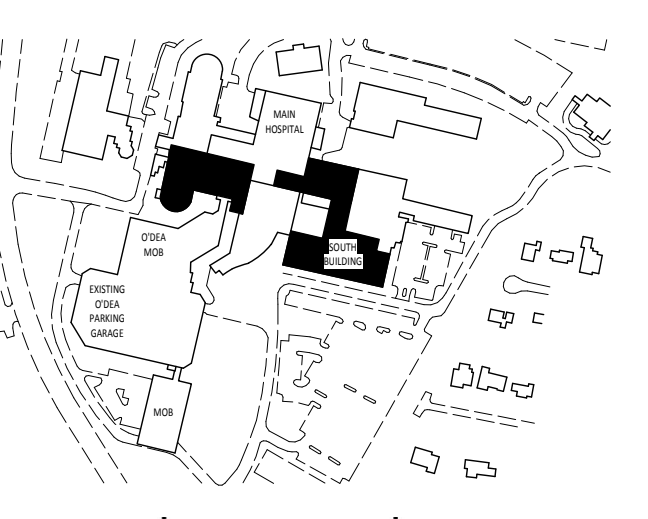
**ARCHITECT**  
 Hord Coplan Macht, Inc.  
 750 E. Pratt St. Suite 1100, Baltimore, MD 21202  
 p. 410.837.7311 f. 410.837.6530

**CIVIL ENGINEER**  
 Morris & Ritchie Associates, Inc.  
 1220 C East Joppa Road, Suite 505, Towson, MD 21286  
 p. 410.821.1050 f. 410.821.1748

**STRUCTURAL ENGINEER**  
 Cagley & Associates, Inc.  
 6141 Executive Blvd., Rockville, MD 20852  
 p. 301.881.9050 f. 301.881.1125

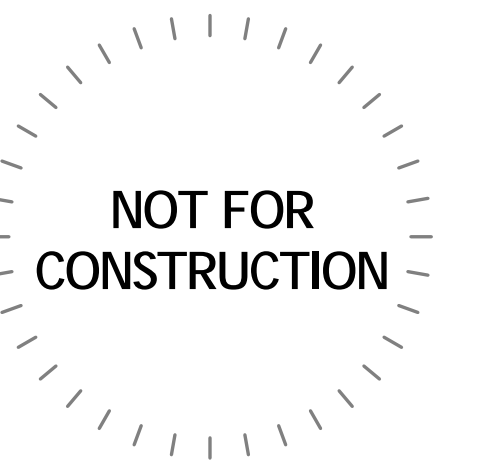
**MEP ENGINEER**  
 Leach Wallace Associates, Inc.  
 6522 Meadowridge Road, Ellicott, MD 21075  
 p. 410.579.8100 f. 410.540.9401

**UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER**  
**UMSJMC PERIOPERATIVE SERVICES DEPARTMENT**  
 7601 OSLER DRIVE, TOWSON, MD 21204



**hord | coplan | macht**

ARCHITECTURE  
 LANDSCAPE ARCHITECTURE  
 PLANNING  
 INTERIOR DESIGN



PROFESSIONAL CERTIFICATION LIBRARY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY AN ARCHITECT LICENSED UNDER THE LAWS OF THE STATE OF MARYLAND. LICENSE NUMBER: EXP:01/10/2018

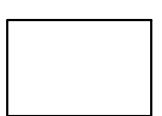

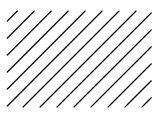
| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

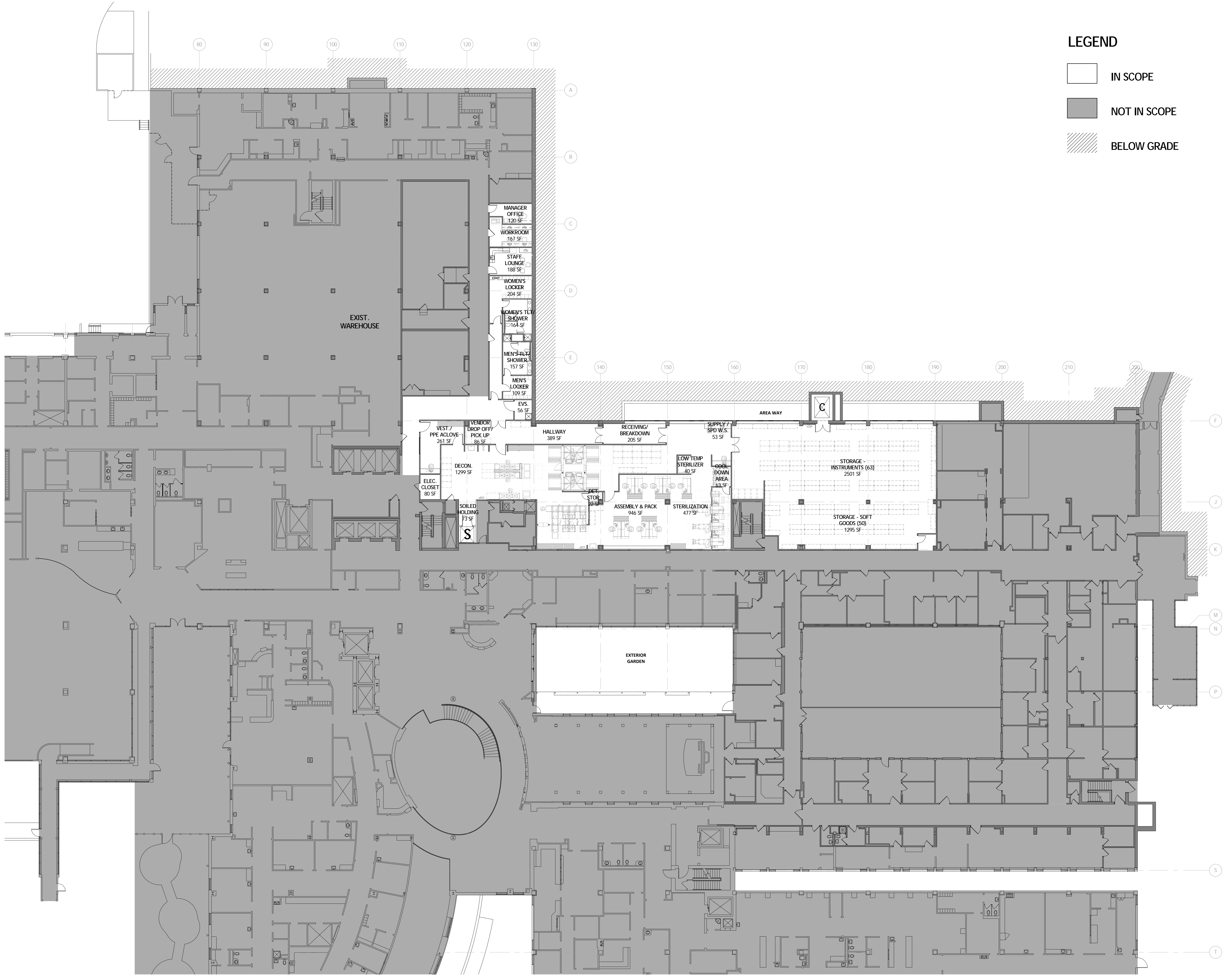
Project Name  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 DEPARTMENT  
 Project Number  
 215144.30  
 Date  
 01.10.2018  
 Scale  
 As indicated  
 Drawing  
 FIRST FLOOR PLAN - SPD

**A2.01**

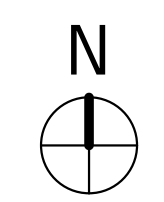
CON

**LEGEND**

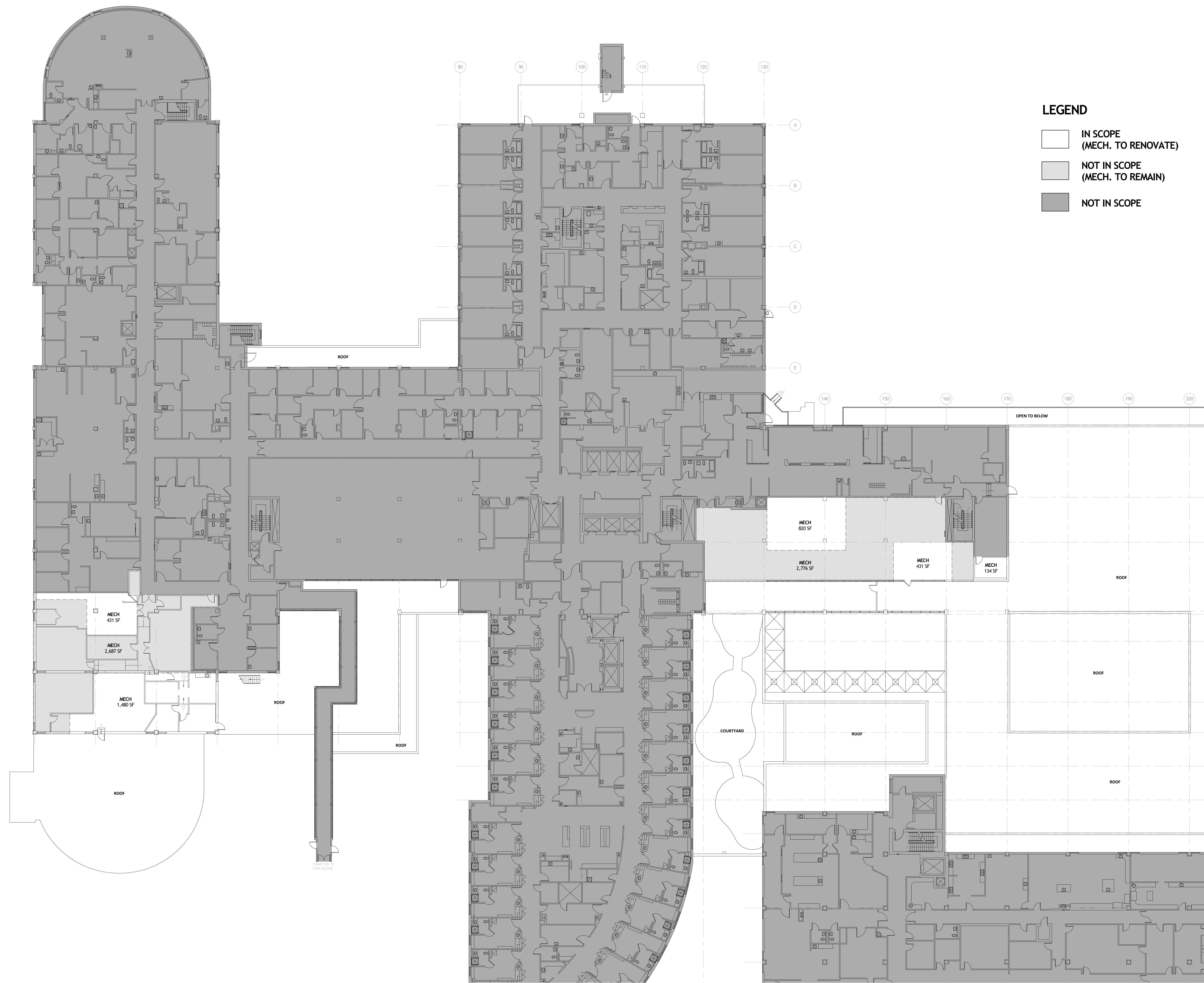
-  IN SCOPE
-  NOT IN SCOPE
-  BELOW GRADE



**9A** FIRST FLOOR PLAN - SPD  
 A2.01 1/16" = 1'-0"







**LEGEND**

- IN SCOPE  
(MECH. TO RENOVATE)
- NOT IN SCOPE  
(MECH. TO REMAIN)
- NOT IN SCOPE

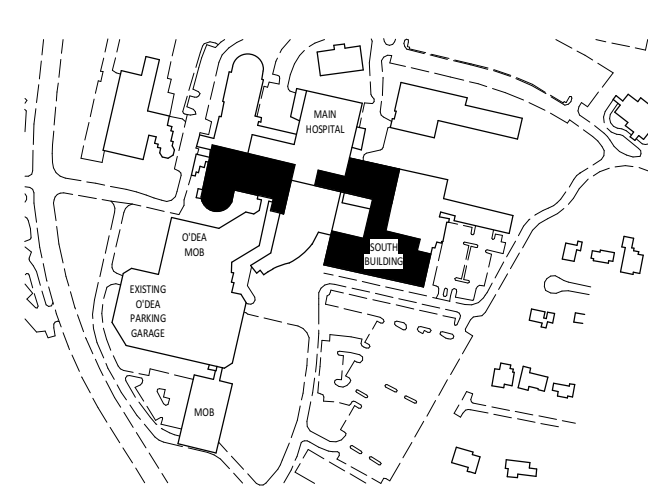
**ARCHITECT**  
 Hord Coplan Macht, Inc.  
 750 E. Pratt St., Suite 1100, Baltimore, MD 21202  
 p. 410.837.7311 f. 410.837.6530

**CIVIL ENGINEER**  
 Morris & Ritchie Associates, Inc.  
 1220 C East Joppa Road, Suite 505, Towson, MD 21286  
 p. 410.821.0590 f. 410.821.1748

**STRUCTURAL ENGINEER**  
 Cagley & Associates, Inc.  
 6141 Executive Blvd., Rockville, MD 20852  
 p. 301.881.9050 f. 301.881.1125

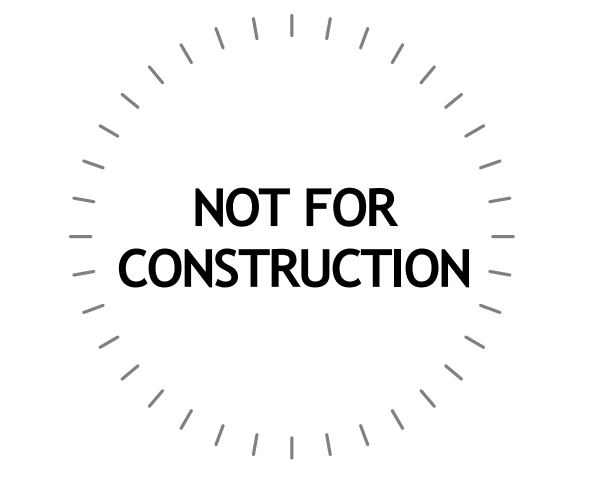
**MEP ENGINEER**  
 Leach Wallace Associates, Inc.  
 6522 Meadowridge Road, Ellicott City, MD 21075  
 p. 410.579.8100 f. 410.540.9401

UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 7601 OSLER DRIVE, TOWSON, MD 21204



**hord | coplan | macht**

ARCHITECTURE  
 LANDSCAPE ARCHITECTURE  
 PLANNING  
 INTERIOR DESIGN



PROFESSIONAL CERTIFICATION: I CERTIFY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED ARCHITECT UNDER THE LAWS OF THE STATE OF MARYLAND.  
 LICENSE NUMBER:  
 EXPIRATION DATE:

| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

Project Name  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 Project Number  
 215144.30  
 Date  
 01.10.2018  
 Scale  
 As indicated  
 Drawing  
 SECOND FLOOR PLAN

**A2.02**

**A2.02**

CON

**9A SECOND FLOOR PLAN**  
 A2.02 1/16" = 1'-0"





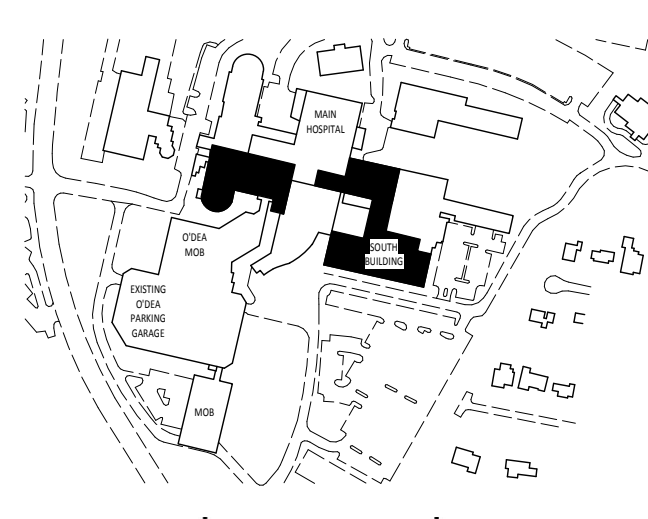
**ARCHITECT**  
 Hord Coplan Macht, Inc.  
 750 E. Pratt St. Suite 1100, Baltimore, MD 21202  
 p. 410.837.7311 f. 410.837.6530

**CIVIL ENGINEER**  
 Morris & Ritchie Associates, Inc.  
 1220 C East Joppa Road, Suite 505, Towson, MD 21286  
 p. 410.821.6590 f. 410.821.1748

**STRUCTURAL ENGINEER**  
 Cagley & Associates, Inc.  
 6141 Executive Blvd., Rockville, MD 20852  
 p. 301.881.9050 f. 301.881.1125

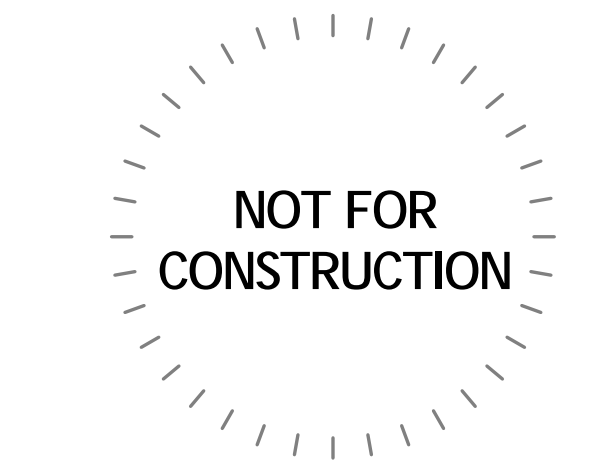
**MEP ENGINEER**  
 Leach Wallace Associates, Inc.  
 6522 Meadowridge Road, Ellicott City, MD 21075  
 p. 410.579.8100 f. 410.540.9401

**UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER**  
**UMSJM PERIOPERATIVE SERVICES DEPARTMENT**  
 7601 OSLER DRIVE, TOWSON, MD 21204



**hord | coplan | macht**

ARCHITECTURE  
 LANDSCAPE ARCHITECTURE  
 PLANNING  
 INTERIOR DESIGN



PROFESSIONAL CERTIFICATION: I CERTIFY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED ARCHITECT UNDER THE LAWS OF THE STATE OF MARYLAND. LICENSE NUMBER: EXP-0000000000

| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

Project Name  
 UMSJM PERIOPERATIVE SERVICES DEPARTMENT  
 Project Number  
 215144.30  
 Date  
 01.10.2018  
 Scale  
 As indicated

Drawing  
 GROUND FLOOR PHASING PLAN

**A3.00**

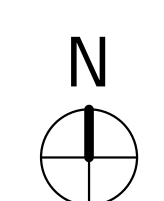
CON

**LEGEND**

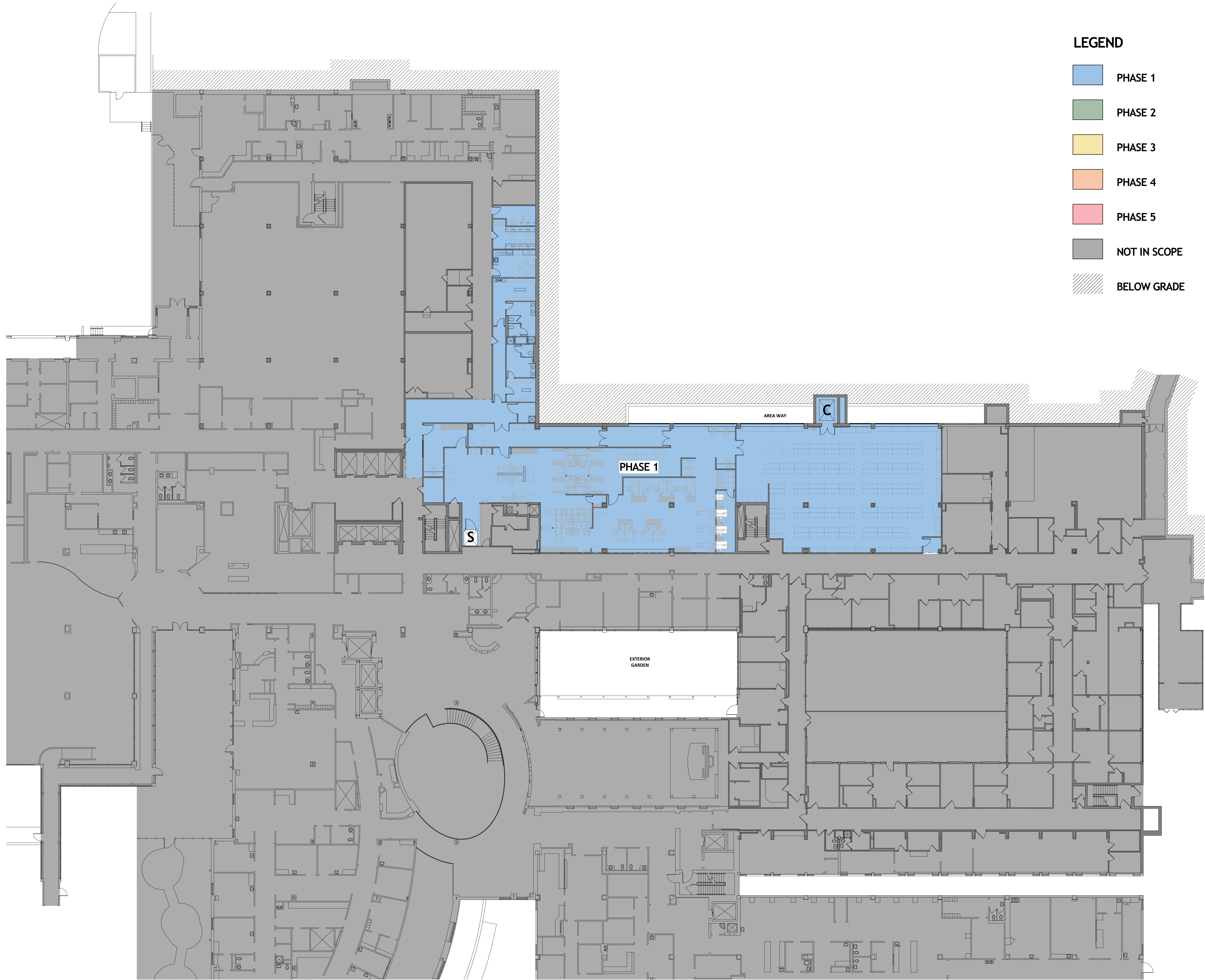
- PHASE 1
- PHASE 2
- PHASE 3
- PHASE 4
- NOT IN SCOPE
- BELOW GRADE



**9A** GROUND FLOOR PHASING PLAN  
 A3.00 1" = 20'-0"







- LEGEND**
- PHASE 1
  - PHASE 2
  - PHASE 3
  - PHASE 4
  - PHASE 5
  - NOT IN SCOPE
  - BELOW GRADE

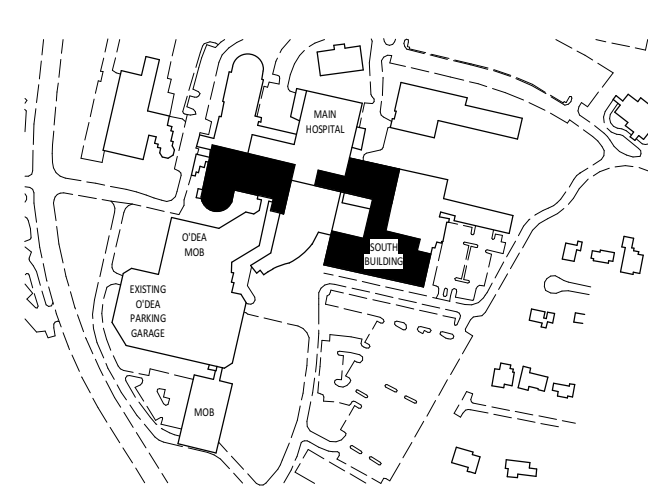
**ARCHITECT**  
 Hord Coplan Macht, Inc.  
 750 E. Pratt St., Suite 1100, Baltimore, MD 21202  
 p. 410.837.7311 f. 410.837.6530

**CIVIL ENGINEER**  
 Morris & Ritchie Associates, Inc.  
 1220 C East Joppa Road, Suite 505, Towson, MD 21286  
 p. 410.821.6090 f. 410.821.1748

**STRUCTURAL ENGINEER**  
 Cagley & Associates, Inc.  
 6141 Executive Blvd., Rockville, MD 20852  
 p. 301.881.9050 f. 301.881.1125

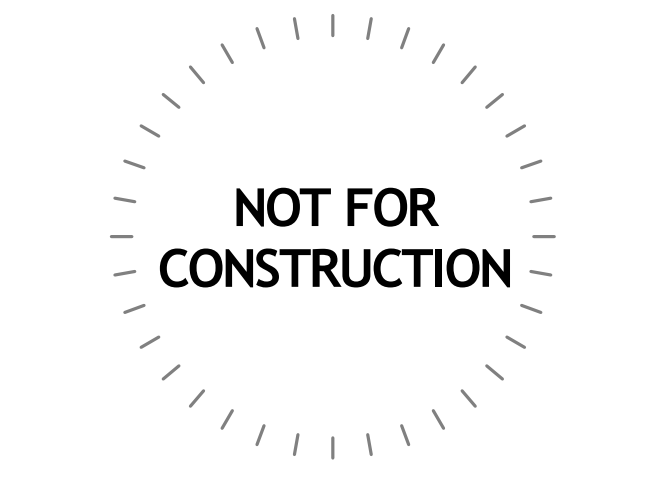
**MEP ENGINEER**  
 Leach Wallace Associates, Inc.  
 6522 Meadowridge Road, Ellicott City, MD 21075  
 p. 410.579.8100 f. 410.540.9401

**UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER**  
**UMSJMC PERIOPERATIVE SERVICES DEPARTMENT**  
 7601 OSLER DRIVE, TOWSON, MD 21204



**hord | coplan | macht**

ARCHITECTURE  
 LANDSCAPE ARCHITECTURE  
 PLANNING  
 INTERIOR DESIGN



PROFESSIONAL CERTIFICATION: I CERTIFY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED ARCHITECT UNDER THE LAWS OF THE STATE OF MARYLAND.  
 LICENSE NUMBER:  
 EXPIRATION DATE:

| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

Project Name  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 Project Number  
 215144.30  
 Date  
 01.10.2018  
 Scale  
 As indicated

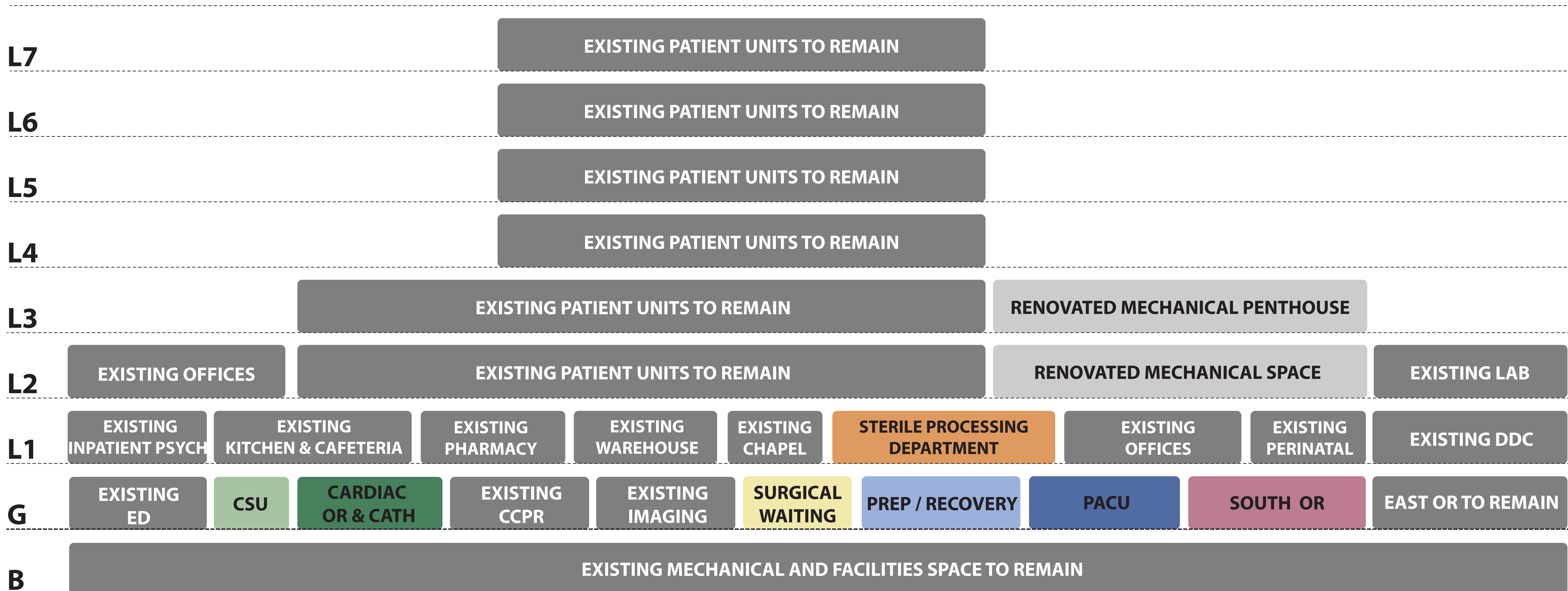
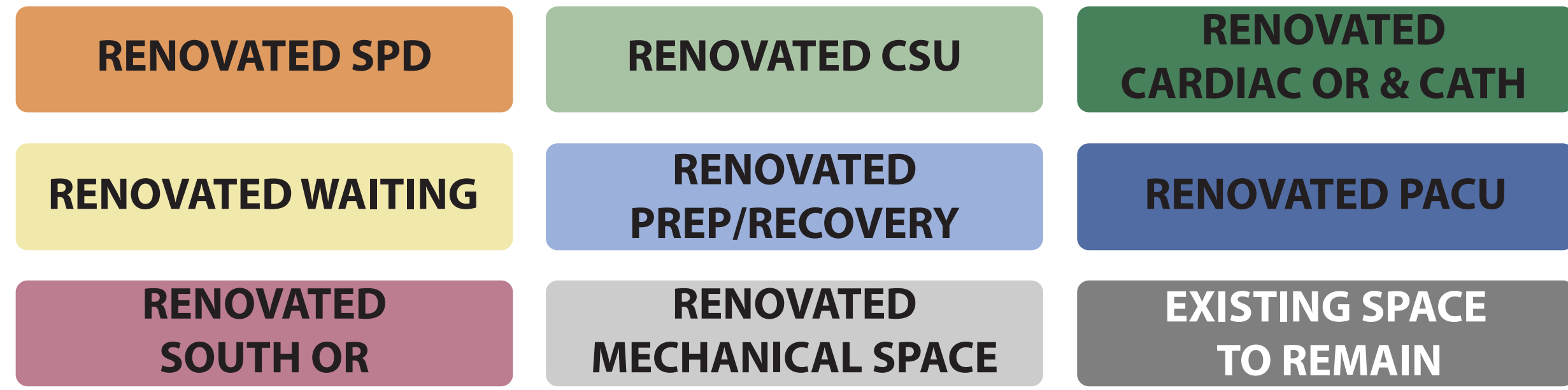
Drawing  
**FIRST FLOOR PHASING PLAN**

**A3.01**

CON

**9A FIRST FLOOR PHASING PLAN**  
 A3.01 1/16" = 1'-0"

# STACKING DIAGRAM



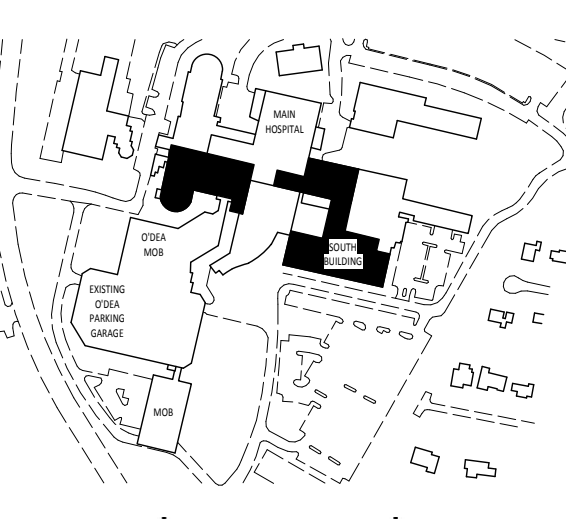
**ARCHITECT**  
 Hord Coplan Macht, Inc.  
 750 E. Pratt St, Suite 1100, Baltimore, MD 21202  
 p. 410.837.7311 f. 410.837.6530

**CIVIL ENGINEER**  
 Morris & Ritchie Associates, Inc.  
 1220 C East Joppa Road, Suite 505, Towson, MD 21286  
 p. 410.821.1050 f. 410.821.1748

**STRUCTURAL ENGINEER**  
 Cagley & Associates, Inc.  
 6141 Executive Blvd., Rockville, MD 20852  
 p. 301.881.9050 f. 301.881.1125

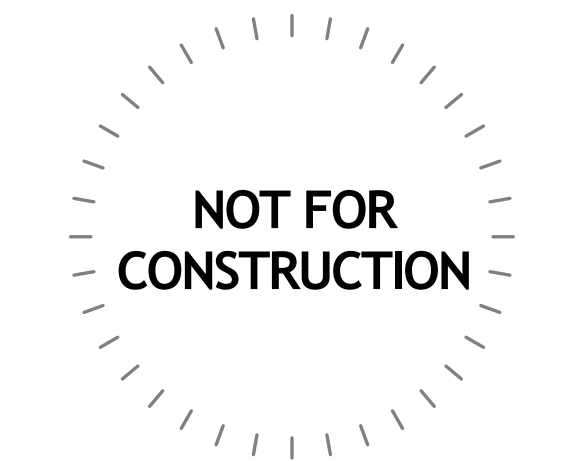
**MEP ENGINEER**  
 Leach Wallace Associates, Inc.  
 6522 Meadowridge Road, Ellicott City, MD 21075  
 p. 410.579.8100 f. 410.540.9401

UNIV. OF MARYLAND ST. JOSEPH MEDICAL CENTER  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 7601 OSLER DRIVE, TOWSON, MD 21204



hord | coplan | macht

ARCHITECTURE  
 LANDSCAPE ARCHITECTURE  
 PLANNING  
 INTERIOR DESIGN



PROFESSIONAL CERTIFICATION: I CERTIFY THAT THESE DOCUMENTS WERE PREPARED OR APPROVED BY ME, AND THAT I AM A DULY LICENSED ARCHITECT UNDER THE LAWS OF THE STATE OF MARYLAND.  
 LICENSE NUMBER: \_\_\_\_\_  
 EXPIRATION DATE: \_\_\_\_\_

| no. | date | revision |
|-----|------|----------|
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |
|     |      |          |

Project Name  
 UMSJMC PERIOPERATIVE SERVICES DEPARTMENT  
 Project Number  
 215144.30  
 Date  
 01.10.2018  
 Scale  
 As indicated  
 Drawing  
 STACKING DIAGRAM

**A4.00**

# **EXHIBIT 3**

**Recordation Tax and State Transfer Tax on consideration in the amount of \$157,610,000 has been paid to the State Department of Assessments and Taxation with the filing of Articles of Transfer and a Certificate of Conveyance pursuant to Sections 12-109(b)(3) and 13-208 of the Tax Property Article.**

**THIS DEED IS EXEMPT FROM BALTIMORE COUNTY TRANSFER TAX PURSUANT TO SECTION 11-3-202(A)(5) OF THE BALTIMORE COUNTY CODE BECAUSE GRANTEE, WHICH WILL OPERATE THE HOSPITAL KNOWN AS ST. JOSEPH MEDICAL CENTER UPON EXECUTION OF THIS DEED, IS WHOLLY OWNED BY THE UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION, WHICH OPERATES HOSPITALS, AND NO PART OF GRANTEE'S NET INCOME INURES TO PRIVATE SHAREHOLDERS OR INDIVIDUALS.**

**WHEN RECORDED RETURN TO:**

**Nancy Dodson Sacci**  
Commonwealth Land Title Insurance Company  
One North Charles Street, Suite 400  
Baltimore, Maryland 21201  
12-0148-CH

**CONFIRMATORY SPECIAL WARRANTY DEED**

This Confirmatory Special Warranty Deed is made this 30<sup>th</sup> day of November, 2012 by and between **St. Joseph Medical Center, Inc.**, a Maryland nonstock corporation, formerly known as **Saint Joseph Hospital, Inc.**, formerly known as **The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore, Maryland** ("Grantor") to the **University of Maryland St. Joseph Medical Center, LLC**, a Maryland limited liability company ("Grantee").

**WHEREAS**, the Grantor and the Grantee filed Articles of Transfer with the Maryland Department of Assessments and Taxation (the "**Department**") on ~~November~~ DECEMBER 3, 2012, pursuant to which the Grantor transferred to the Grantee all or substantially all of the property and assets of the Grantor, including the property described in **Exhibit A** attached hereto and made a part hereof, which is located in Baltimore County, Maryland. The Articles of Transfer were approved and accepted for filing by the Department on ~~November~~ DECEMBER 3, 2012, and

**WHEREAS**, title to the property described on **Exhibit A** is now vested in the Grantee pursuant to the Articles of Transfer; however, the Grantor and the Grantee desire to evidence the transfer by this Confirmatory Special Warranty Deed, wherefore this Confirmatory Special Warranty Deed is executed; and



**WHEREAS**, Grantor for and in consideration of the sum of \$157,610,000 and other good and valuable consideration to it paid by Grantee, the receipt and sufficiency of which are hereby acknowledged by Grantor, in accordance with the provisions of Section 3-115(b)(2)(i) of the Corporations and Associations Article of the Annotated Code of Maryland, has GRANTED, BARGAINED, SOLD and CONVEYED, and by these presents does GRANT, BARGAIN, SELL, CONVEY and CONFIRM unto Grantee, the real property described on **Exhibit A**, attached hereto and made a part hereof, along with all improvements located thereon to which Grantor holds title (“Improvements”), for all purposes, together with any and all rights, privileges, hereditaments, and appurtenances thereon or in anywise appertaining thereto, including Grantor’s rights in and to adjacent streets, roads, alleys, easements and rights-of-way (said land, rights, Improvements, privileges, hereditaments and appurtenances being hereinafter referred as the “Property”), subject to the Permitted Real Property Encumbrances set forth on Exhibit B, attached and incorporated herein by reference.

Title in and to the real property described in **Exhibit A** is vested in Grantor by virtue of the following:

- i. Deed dated October 2, 1958, and recorded among the Land Records of Baltimore County in Liber 3432, folio 114 from Margaret C. Turnbull, widow Francis T. Kidder and Jerome Kidder, her husband, Eleanor S. Pope and Andrew W. Turnbull and Jeanne J. Turnbull, his wife, unto The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph’s Hospital, Baltimore Maryland.
- ii. Deed dated January 14, 1963, and recorded among the Land Records of Baltimore County in Liber 4097, folio 11 from The Trustees of the Sheppard and Enoch Pratt Hospital, unto The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph’s Hospital, Baltimore Maryland.
- iii. Deed dated July 1, 2002, and recorded among the Land Records of Baltimore County in Liber 16751, folio 195 from Joseph Rampolla and Dana Rampolla unto St. Joseph’s Medical Center, Inc.
- iv. Deed dated January 5, 1966, and recorded among the Land Records of Baltimore County in Liber 4570, folio 164 from The Trustees of the Sheppard and Enoch Pratt Hospital unto The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph’s Hospital, Baltimore Maryland.
- v. By amendment filed February 24, 1972, with the Maryland State Department of Assessments and Taxation, the name of The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph’s Hospital, Baltimore Maryland, was changed to Saint Joseph Hospital, Inc. By amendment filed September 12, 1994, with the Maryland State Department of Assessments and Taxation, the name of Saint Joseph Hospital, Inc. was changed to St. Joseph Medical Center, Inc.



**ATTORNEY'S CERTIFICATION**

I hereby certify that the foregoing instrument was prepared by or under the supervision of the undersigned, an attorney duly admitted to practice before the Court of Appeals of Maryland.

*DHowarth*

\_\_\_\_\_  
Danielle E. Howarth, Esq.

**EXHIBIT A**

## Legal Description

Tract One:

## PARCEL A:

Beginning for the same at a stone heretofore set at the beginning point of the land described in a deed from Henry C. Turnbull to Lawrence Turnbull, dated April 28, 1884 and recorded in the Land Records of Baltimore County in Liber WMI No. 140, folio 570 etc., thence running and binding on the outlines of said deed, North 31 degrees 50 minutes West 247.39 feet to a stone, North 27 degrees 01 minutes 30 seconds West 168.82 feet to a stone North 40 degrees 58 minutes West 339.42 feet to a pipe now set, North 52 degrees 55 minutes West 353.69 feet to the center of the Maryland and Pennsylvania Railroad; thence running along the center to the said Railroad North 41 degrees 01 minute East 412.60 feet to the end of the North 78 degrees West 133 perch line of the land described in a deed from Ralph P. Brown, et al to the Trustees of Sheppard Asylum, dated July 10, 1858 and recorded in the Land Records of Baltimore County in Liber GHC No. 22, folio 274 etc.; thence running and binding on the sixth or South 73 ½ degrees East 61.4 perch line of the deed first mentioned above, South 78 degrees 40 minutes 20 seconds East 1002.85 feet to a stone marked 4, heretofore set at the end of the first line of the land described in a deed from Alexander N. Turnbull, Trustee to Lawrence Turnbull dated June 13, 1901 and recorded among the Land Records of Baltimore County in Liber NBM No. 253, folio 254, etc.; thence running and binding on the second, third and fourth lines of the deed last mentioned South 79 degrees 04 minutes East 452.24 feet to a stone, South 29 degrees 51 minutes West 1467.62 feet to a stone and North 31 degrees 43 minutes 30 seconds West 486.68 feet to point of beginning.

Containing 28.31 acres, more or less.

Saving and excepting therefrom, however, so much thereof as is described in the following documents:

- a. Deed dated July 23, 1964 and recorded among the aforesaid Land Records in Liber 4338, folio 160 from The Trustees of the Sheppard and Enoch Pratt Hospital unto Baltimore County, Maryland.
- b. Deed dated October 31, 1964 and recorded among the aforesaid Land Records in Liber 4390, folio 353 from The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore, Maryland unto Baltimore County, Maryland.
- c. Declaration of Condominium for Osler Medical Center, a Condominium dated August 10, 1976 and recorded among the aforesaid Land Records in Liber 5684, folio 306, as amended;



- d. Memorandum of Ground Lease dated August 12, 1991 and recorded among the aforesaid Land Records in Liber 8890, folio 704 between St. Joseph Hospital, Inc. and O'Dea Medical Arts Limited Partnership, as amended by the certain First Amendment to Memorandum of Ground Lease dated December 23, 1991 and recorded in Liber 9008, folio 259 and by that Second Amendment to Memorandum of Ground Lease dated January 30, 1992 and recorded in Liber 9045, folio 648.
- e. Memorandum of Lease dated October 1, 2005 and recorded among the aforesaid Land Records in Liber 23048, folio 24 between St. Joseph Medical Center, Inc. and CNL Retirement DAS Towson MD, LP., as amended by First Amendment to Memorandum of Lease dated March 1, 2007 and recorded in Liber 25799, folio 257.

Together with the benefit of easements appurtenant to the Hospital Parcel defined in and established by Declaration of Reciprocal Access Party Wall and Maintenance Agreement dated October 1, 2005 and recorded among the aforesaid Land Records in Liber 23113, folio 648 between CNL Retirement DAS Towson MD, LP and Saint Joseph Medical Center, Inc., as amended by First Amendment to Declaration of Reciprocal Access Party Wall and Maintenance Agreement dated March 1, 2007 and recorded in Liber 25799, folio 267.

Together with the benefit of easements appurtenant to the "Campus" defined in and established by Declaration of Easements, Covenants and Conditions dated January 28, 1992 and recorded among the aforesaid Land Records in Liber 9045, folio 654 Saint Joseph Hospital, Inc. and Towson Management, Inc. and O'Dea Medical Arts Limited Partnership.

**PARCEL B:**

Beginning for the first thereof at a stone standing on the west side of York Road; at the end of the sixteenth or South 12 ½ degrees West 3 perch line of the Land described in Deed from Rachel P. Brown, widow, et al, Trustees, to Trustees of the Sheppard Asylum, dated July 10, 1858 and recorded among the Land Records of Baltimore County in Liber GHC No. 22, folio 274, etc., thence running and binding reversely on a part of said sixteenth line, North 12 degrees 20 minutes East, binding on the West side of York Road, 40.00 feet to the center of an existing drive or roadway; thence running along the center of said drive or roadway, North 82 degrees 52 minutes West 245.0 feet and North 74 degrees 09 minutes West 85.90 feet; thence running North 11 degrees 37 minutes East 71.90 feet to a stone standing on the fourteenth line of the Deed mentioned above; thence running and binding reversely on part of the fourteenth and all of the thirteenth, twelfth, eleventh and tenth lines of said Deed, North 52 degrees 11 minutes 10 seconds West 521.46 feet, North 65 degrees 21 minutes West 517.48 feet, North 82 degrees 50 minutes 35 seconds West 141.99 feet, South 76 degrees 08 minutes West 428.06 feet and North 65 degrees 01 minutes 35 seconds West 185.84 feet, thence running for a line of division, South 41 degrees 01 minute West 190.0 feet to the westernmost edge of a future road, 70 feet in width, and to be known as St. Joseph Road, thence running for a line of division and binding

on the westernmost edge of the above mentioned future St. Joseph Road, South 06 degrees 43 minutes 50 seconds West 151.63 feet to intersect the seventeenth or North 78 degrees West 133 perch line of the Deed mentioned above and also intersecting the sixth line of the land described in Deed from Margaret C. Turnbull, widow, et al, to The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore, Maryland, dated October 2, 1958 and recorded among the Land Records of Baltimore County in Liber GLB No. 3432, folio 114, etc.; thence running and binding reversely on a part of the seventeenth line of the Deed first mentioned above and on the sixth and seventh lines of the Deed last mentioned above, South 78 degrees 40 minutes 20 seconds East 906.34 feet to a stone marked No. 4, and South 79 degrees 04 minutes East 452.24 feet to a stone marked No. 5 and South 78 degrees 59 minutes East 731.49 feet to the point of beginning. Containing 11.51 acres, more or less.

Saving and excepting therefrom, however, so much thereof as is described in the following documents:

- a. Deed dated July 23, 1964 and recorded among the aforesaid Land Records in Liber 4338, folio 160 from The Trustees of the Sheppard and Enoch Pratt Hospital unto Baltimore County, Maryland.
- b. Deed dated October 31, 1964 and recorded among the aforesaid Land Records in Liber 4390, folio 353 from The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore, Maryland unto Baltimore County, Maryland.

Beginning for the second thereof on the west side of York Road, at the end of the first line of the lot of ground hereinabove first described, running thence binding on the West side of York Road, North 12 degrees 20 minutes East 24.00 feet, more or less, to the North side of the 50 foot road referred to in the Deed dated January 14, 1963 and recorded among the Land Records of Baltimore County in Liber 4097, folio 11 from The Trustees of the Sheppard and Enoch Pratt Hospital, thence binding on the North side of said 50-foot road, North 82 degrees 52 minutes West 245.00 feet, more or less, and North 74 degrees 09 minutes West 85.90 feet, more or less, to a point in the fourth line of the lot of ground hereinabove first described, thence binding reversely on part of said fourth line and reversely on the third and second lines of said lot of ground hereinabove first described, South 11 degrees 37 minutes West 24.00 feet, more or less, South 74 degrees 09 minutes East 85.90 feet and South 82 degrees 52 minutes East 245.00 feet to the place of beginning. Containing 0.18 of an acre of land. Comprising part of the bed of the 50-foot road hereinabove referred to.

Tax Account No.: (09) 09-19-391143

Tract Two:

All that piece or parcel of land situate, lying and being in the Ninth Election District of Baltimore County, State of Maryland and described as follows to wit:

Beginning for the same at a corner of a ground lease envelope, said beginning corner being distant South 52 degrees 27 minutes 19 seconds East, as the courses are now referred to the Maryland Coordinate System NAD 83/91, 137.88 feet from an iron bar and cap, now set, at the beginning of the South 31 degrees 45 minutes 08 seconds East 200.04 foot line of the easternmost right of way line of Osler Drive (formerly St. Joseph's Road), 70 feet wide, as shown on Bureau of Land Acquisition Drawing HRW 63-138-12 and recorded in the deed dated October 31, 1964 and recorded among the Land Records of Baltimore County in Liber RRG No. 4390, folio 353 which was conveyed by The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore Maryland to Baltimore County, Maryland (the tangent above recited is now South 32 degrees 00 minutes 52 seconds East 200.04 feet under the Maryland Coordinated [sic] System NAD 83/91), and running thence from said beginning corner and running for said lease envelope, now laid out, the seven following courses and distances, viz: (1) North 13 degrees 04 minutes 41 seconds East 76.33 feet, (2) North 76 degrees 55 minutes 08 seconds West 14.00 feet, (3) North 13 degrees 04 minutes 41 seconds East 14.11 feet, (4) North 76 degrees 55 minutes 19 seconds West 20.00 feet, (5) North 13 degrees 04 minutes 41 seconds East 89.56 feet, (6) South 76 degrees 55 minutes 19 seconds East 90.25 feet, (7) North 13 degrees 04 minutes 41 seconds East 15.65 feet, more or less to the stairway tower serving the existing parking garage, thence binding for a part on said stairway tower, (8) South 76 degrees 55 minutes 08 seconds East 5.00 feet, and (9) North 13 degrees 04 minutes 41 seconds East 9.34 feet more or less, to the existing parking garage, thence binding for a part on said garage, (10) South 76 degrees 55 minutes 08 seconds East 17.67 feet, and thence leaving said garage, the eight following courses and distances, viz: (11) South 13 degrees 04 minutes 41 seconds West 24.99 feet, more or less, (12) South 76 degrees 55 minutes 19 seconds East 75.74 feet, (13) South 30 degrees 10 minutes 03 seconds East 36.56 feet, (14) 54.51 feet along a curve to the left having a radius of 35.00 feet, said curve being subtended by a chord bearing South 57 degrees 41 minutes 58 seconds West 49.17 feet, (15) South 13 degrees 04 minutes 52 seconds West 5.51 feet, (16) North 81 degrees 10 minutes 31 seconds West 4.96 feet, (17) South 13 degrees 06 minutes 20 seconds West 112.49 feet, and (18) North 76 degrees 55 minutes 19 seconds West 140.17 feet to the place of beginning.

Containing 0.693 of an Acre of land, more or less (30,181 square feet).

Together with the benefit of non-exclusive easements for ingress, egress and utilities established by Declaration of Easement Agreement dated October 1, 2005 and recorded among the aforesaid Land Records in Liber 23113, folio 626 between Saint Joseph Medical Center, Inc. and CNL Retirement DAS Towson MD, LP, as amended by First Amendment to Declaration of Easement Agreement dated March 1, 2007 and recorded in Liber 25799, folio 263.

Together with the benefit of easements appurtenant to the MOB Parcel established by Declaration of Reciprocal Access Party Wall and Maintenance Agreement dated

October 1, 2005 and recorded among the aforesaid Land Records in Liber 23113, folio 648 between CNL Retirement DAS Towson MD, LP and Saint Joseph Medical Center, Inc., as amended by First Amendment to Declaration of Reciprocal Access Party Wall and Maintenance Agreement dated March 1, 2007 and recorded in Liber 25799, folio 267.

Tax Account No.: (09) 24-00-012799

Tract Three:

Being all of the parcel (consisting of two sections) subject to a Ground Lease between Saint Joseph Hospital, Inc. and O'Dea Medical Arts Limited Partnership dated as of July 1, 1990 as amended. The first section contains the multi-story portions of the office building. The second section is an extension of the first floor of the office building located beneath the enclosed walkway connecting the office building to the hospital, said second section being an air rights portion of the leased property between elevation 434.69 feet (the concrete floor of the new office building) and elevation 447.94 feet (the bottom of the concrete slab that serves as the walkway between the office building and hospital) located on the Saint Joseph's Hospital Tract as recorded in Liber 3432, folio 114; Liber 4570, folio 164; and Liber 4097, folio 11 of the Land Records of Baltimore County.

Beginning for the first part at a point at the Northeastern most corner of the office building, said corner is located South 32 degrees 59 minutes 13 seconds West 683.06 feet from a concrete monument located 70.00 feet from the beginning of the Sixth or South 65 degrees 21 minutes 00 seconds East 517.48 feet line of a parcel of land in a deed dated January 14, 1963 recorded among the Land Records of Baltimore County, Maryland in Liber 4097, folio 011, which was conveyed by The Trustees of The Sheppard and Enoch Pratt Hospital to The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, thence the following fourteen courses, and referring all courses to Baltimore County, Metropolitan District Grid Meridian:

1. South 13 degrees 17 minutes 09 seconds West 81.95 feet
2. South 58 degrees 17 minutes 09 seconds West 71.47 feet
3. South 13 degrees 17 minutes 09 seconds West 27.21 feet
4. South 76 degrees 42 minutes 51 seconds East 6.00 feet
5. South 13 degrees 17 minutes 09 seconds West 22.31 feet
6. South 76 degrees 42 minutes 51 seconds East 6.00 feet
7. South 13 degrees 17 minutes 09 seconds West 23.48 feet
8. North 76 degrees 42 minutes 51 seconds West 181.77 feet
9. North 13 degrees 17 minutes 09 seconds East 141.67 feet
10. South 76 degrees 42 minutes 51 seconds East 117.00 feet
11. North 58 degrees 17 minutes 09 seconds East 74.48 feet
12. South 76 degrees 42 minutes 51 seconds East 20.00 feet
13. North 59 degrees 17 minutes 40 seconds East 15.85 feet

14. South 76 degrees 42 minutes 51 seconds East 19.10 feet to the point of beginning containing 0.7111 acres of land more or less.

Beginning for the second part at a point at the Northeastern most corner of the office building said corner is located South 32 degrees 59 minutes 13 seconds West 683.06 feet from a concrete monument located 70.00 feet from the beginning of the sixth or South 65 degrees 21 minutes 00 seconds East 517.48 feet line of a parcel of land in a deed dated January 14, 1963 recorded among the Land Records of Baltimore County, Maryland in Liber 4097, folio 011, which was conveyed by The Trustees of the Sheppard and Enoch Pratt Hospital to the Sisters of the Third Order of St. Francis Philadelphia Foundation of St. Joseph's Hospital, said outlines of the air rights portion are limited to a minimum elevation of 434.69 (the concrete floor of the new office building) and a maximum elevation of 447.94 feet being the bottom of the concrete slab that serves as the walkway between the hospital and the office building and referring all elevations of this description to Baltimore County Metropolitan District Bench Mark, Hub-no, X-8623 having an elevation of 417.25 feet, thence leaving said point of beginning and continuing the following six courses;

1. North 76 degrees 42 minutes 51 seconds West 19.10 feet
2. South 59 degrees 17 minutes 40 seconds West 15.85 feet
3. North 76 degrees 42 minutes 51 seconds West 8.00 feet
4. North 13 degrees 17 minutes 09 seconds East 45.80 feet
5. South 76 degrees 42 minutes 51 seconds East 38.50 feet
6. South 13 degrees 17 minutes 09 seconds West 34.79 feet to the point of beginning

Containing .0342 acres of land more or less.

Tax Account No.: (09) 22-00-009012

Tract Four:

Beginning for the same at an iron pipe now set in the North 22 degrees 54 minutes East 101.3 feet line described in a Deed dated August 25, 1952 from Albert C. Susemihl to H.O. Firor, said beginning being at a distance of 20 feet from the end of said line, thence running and binding reversely on the first named line South 22 degrees 54 minutes West 81.3 feet to the beginning of the South 22 degrees 54 minutes West 72.0 feet line described in a Deed dated August 25, 1952 from H.O. Firor to Albert C. Susemihl, thence running and binding on the last named line South 22 degrees 54 minutes West 72.0 feet, making a total distance of 153.3 feet to an iron pipe set in the outline of the land of Sheppard and Enoch Pratt Hospital, formerly Sheppard Asylum, it being at a distance of 7.9 feet from the end of the South 46 degrees 28 minutes East 630 feet line described in a Deed dated May 3, 1938 and recorded in Liber CWB Jr. No. 1030, folio 230, etc., which was a conveyance from the Union Trust Company of Pittsburgh, Tr. to H.O. Firor, running thence reversely on part of the last named line, by the magnetic meridian of 1952 North 45 degrees 28 minutes West, identified by a plank fence, 120 feet to an iron pipe



now set, thence crossing the land now or formerly of Joseph Rampolla and Dana Rampolla for lines of division, the following two courses and distances: North 21 degrees 0 minutes East 140.5 feet to an iron pipe South 52 degrees 0 minutes East 120.2 feet to the place of beginning, containing 0.382 acres.

The improvements thereon being known as No. 7704 York Road.

Tax Account No.: (09) 09-02-571430

Tract Five:

Beginning for the same at a point on the west side of York Road and the center of a road or driveway there situated, North 12 degrees 20 minutes East 40 feet from a stone standing at the end of the sixteenth line of the land described in Deed from Rachel P. Brown, widow, et al, Trustees, to the Trustees of the Sheppard Asylum, dated July 10, 1858 and recorded among the Land Records of Baltimore County in Liber GHC No. 22, folio 274, etc., thence running along the center of said road, with the right to the use thereof in common, North 82 degrees 52 minutes West 245.0 feet and North 74 degrees 09 minutes West 85.9 feet, thence running North 11 degrees 37 minutes East 71.9 feet to a stone standing at the end of the third line of the land described in Deed from the Safe Deposit and Trust Company of Baltimore, Trustee, to the Trustees of the Sheppard Asylum, dated May 14, 1894 and recorded among the Land Records of Baltimore County in Liber LMB No. 202, folio 22, etc.; thence running in a reverse direction and binding on a part of said third line, South 78 degrees 23 minutes East 330.74 feet to a stone standing on the West side of the York Road, thence running and binding on the West side of York Road, South 12 degrees 20 minutes West 60 feet to the point of beginning. Containing 0.5 of an acre, more or less.

Saving and excepting therefrom that portion of the property hereinabove described which by Deed dated January 14, 1963 and recorded among the Land Records of Baltimore County in Liber RRG No. 4097, folio 11 was granted and conveyed by The Trustees of The Sheppard and Enoch Pratt Hospital unto The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore, Maryland.

Tax Account No.: (09) 09-19-391144

**THE REFERENCES IN THIS CONFIRMATORY SPECIAL WARRANTY DEED RELATING TO SQUARE FOOTAGE OF IMPROVEMENTS, DESCRIPTIONS OF THE IMPROVEMENTS, ACREAGE OF LAND, AND STREET ADDRESSES ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY AND ARE NOT REPRESENTATIONS OR WARRANTIES BY GRANTOR OF THE ACCURACY OF SUCH INFORMATION.**

**EXHIBIT B**

## Permitted Real Property Encumbrances

AS TO ALL TRACTS

1. Taxes payable on an annual basis subsequent to the fiscal year ending June 30, 2012 and public charges (including assessments by any County, Municipality, Metropolitan District or Commission) payable on annual basis subsequent to the year ending December 31, 2012 and future taxes, levies, and public charges that have not been levied or assessed, all of which are liens not now due and payable.
2. Statements of facts or matter which a current and accurate survey would disclose.
3. Terms and provisions contained in Deed dated July 2, 1894 and recorded among the Land Records of Baltimore County in Liber LNB 216, folio 590 from Safe Deposit and Trust Company, trustee, unto President, Managers and Company of the Baltimore & Yorktown Turnpike Road.
4. Right of Way and Easement established by Deed dated May 12, 1925 and recorded among the aforesaid Land Records in Liber WPC 556, folio 127 from Trustees of the Sheppard and Enoch Pratt Hospital unto County Commissioners of Baltimore County.
5. Right to lay and maintain a sewer pipe established by Deed dated June 9, 1943 and recorded among the aforesaid Land Records in Liber 1292, folio 418 from Trustees of the Sheppard and Enoch Pratt Hospital unto County Commissioners of Baltimore County, as modified by Deed of Easement dated September 6, 1944 and recorded among the aforesaid Land Records in Liber 1363, folio 120 by The Trustees of the Sheppard and Enoch Pratt Hospital and County Commissioners of Baltimore County.
6. Rights of others to the use in common of the forty foot (40') road described in Deed dated June 28, 1950 and recorded among the aforesaid Land Records in Liber TBS 1852, folio 518 between William H. Wiley and Beulah F. Wiley, his wife and Albert C. Susemihl.
7. Fifty foot (50') right of way established by Deed dated January 14, 1963 and recorded among the aforesaid Land Records in Liber 4097, folio 11 from The Trustees of the Sheppard and Enoch Pratt Hospital unto The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore, Maryland.
8. Deed and Agreement dated July 23, 1964 and recorded among the aforesaid Land Records in Liber 4334, folio 349 by The Trustees of the Sheppard and Enoch Pratt Hospital and Baltimore County, Maryland.
9. Easements established by Deed dated July 23, 1964 and recorded among the aforesaid Land Records in Liber 4338, folio 160 from The Trustees of the Sheppard and Enoch Pratt Hospital unto Baltimore County, Maryland.

10. Deed and Agreement dated October 31, 1964 and recorded among the aforesaid Land Records in Liber 4389, folio 407 between The Sister of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore, Maryland and Baltimore County, Maryland.

11. All right, title and interest of St. Joseph Professional Building, Inc., its successors and assigns, Lessee under Ground Lease dated November 12, 1970 by and between Saint Joseph Hospital, Inc. and St. Joseph Professional Building, Inc. as evidenced by Memorandum of Lease dated November 12, 1970 and recorded among the aforesaid Land Records in Liber 5158, folio 235, as amended by Amendment to Lease dated July 1, 1986 and recorded in Liber 8060, folio 184.

12. Deed of Easement dated December 14, 1984 and recorded among the aforesaid Land Records in Liber 6901, folio 123 between Saint Joseph Hospital, Inc. and Beulah F. Axley and Hugh Wiley and Serena Wiley, his wife.

13. Right of Way Easement dated August 6, 1986 and recorded among the aforesaid Land Records in Liber 7234, folio 773 between Saint Joseph Hospital, Inc. formerly known as The Sisters of the Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital of Baltimore, Maryland and The Chesapeake and Potomac Telephone Company of Maryland.

14. Deed of Declaration and Easement dated July 10, 1990 and recorded among the aforesaid Land Records in Liber 8545, folio 283 by The Sisters of The Third Order of St. Francis, Philadelphia Foundation of St. Joseph's Hospital, Baltimore, Maryland.

15. Easements established by Declaration of Easements, Covenants and Conditions dated January 28, 1992 and recorded among the aforesaid Land Records in Liber 9045, folio 654 Saint Joseph Hospital, Inc. and Towson Management, Inc. and O'Dea Medical Arts Limited Partnership.

16. Agreement dated March 2, 1999 and recorded among the aforesaid Land Records in Liber 13559, folio 382 between Saint Joseph Hospital, Inc. and O'Dea Medical Arts Limited Partnership.

17. Declaration of Easement Agreement dated October 1, 2005 and recorded among the aforesaid Land Records in Liber 23113, folio 626 between Saint Joseph Medical Center, Inc. and CNL Retirement DAS Towson MD, LP, as amended by First Amendment to Declaration of Easement Agreement dated March 1, 2007 and recorded in Liber 25799, folio 263.

18. Declaration of Reciprocal Access Party Wall and Maintenance Agreement dated October 1, 2005 and recorded among the aforesaid Land Records in Liber 23113, folio 648 between CNL Retirement DAS

Towson MD, LP and Saint Joseph Medical Center, Inc., as amended by First Amendment to Declaration of Reciprocal Access Party Wall and Maintenance Agreement dated March 1, 2007 and recorded in Liber 25799, folio 267.



19. Agreement and Declaration of Covenants dated January 9, 2006 and recorded among the aforesaid Land Records in Liber 23475, folio 69 between Saint Joseph Medical Center, Inc. and Gary E. Cornelius and Naomi C. Cornelius, his wife.

20. Right of Way Agreement dated June 9, 2009 and recorded among the aforesaid Land Records in Liber 28608, folio 1 between St. Joseph's Medical Center, Inc. and Baltimore Gas and Electric Company.

AS TO TRACT TWO:

21. All right, title and interest of CNL Retirement DAS Towson MD, LP, its successors and assigns, Lessee under Ground Lease, as evidenced by Memorandum of Lease dated October 1, 2005 and recorded among the aforesaid Land Records in Liber 23048, folio 24 by Saint Joseph Medical Center, Inc., as amended by First Amendment to Memorandum of Lease dated March 1, 2007 and record in Liber 25799, folio 257. Reference is made to Estoppel Certificate and Agreement dated December 12, 2005 and recorded among the aforesaid Land Records in Liber 23113, folio 667 between St. Joseph Medical Center, Inc. and Keybank National Association and CNL Retirement DAS Towson MD, LP.

AS TO TRACT THREE:

22. All right, title and interest of O'Dea Medical Arts Limited Partnership, its successors and assigns, Lessee under Ground Lease dated July 1, 1990 by and between St. Joseph Hospital, Inc. and O'Dea Medical Arts Limited Partnership as evidenced by Memorandum of Ground Lease dated August 12, 1991 and recorded among the aforesaid Land Records in Liber 8890, folio 704, as affected by:

- a. First Amendment to Memorandum of Ground Lease dated December 23, 1991 and recorded among the aforesaid Land Records in Liber 9008, folio 259.
- b. Second Amendment to Memorandum and Agreement of Ground Lease dated January 30, 1992 and recorded among the aforesaid Land Records in Liber 9045, folio 648.
- c. Certificate of Compliance dated December 23, 1991 and recorded among the aforesaid Land Records in Liber 9008, folio 255.

State of Maryland  
Department of  
Assessments and Taxation

Charter Division



00328761 407

Martin O'Malley  
Governor

Robert E. Young  
Director

Paul B. Anderson  
Administrator

Date: 12/03/2012

CHICAGO TITLE  
2 N CHARLES ST  
BALTIMORE MD 21201-3754

THIS LETTER IS TO CONFIRM ACCEPTANCE OF THE FOLLOWING FILING:

ENTITY NAME : ST. JOSEPH MEDICAL CENTER, INC.  
DEPARTMENT ID : D00188961  
TYPE OF REQUEST : CERTIFICATE OF CONVEYANCE  
DATE FILED : 12-03-2012  
TIME FILED : 01:54 PM  
RECORDING FEE : \$25.00  
ST.RECORDATION TAX: \$522159.00  
ST. TRANSFER TAX : \$791150.00  
FILING NUMBER : 1000362004108595  
CUSTOMER ID : 0002841907  
WORK ORDER NUMBER : 0004058487

PLEASE VERIFY THE INFORMATION CONTAINED IN THIS LETTER. NOTIFY THIS DEPARTMENT  
IN WRITING IF ANY INFORMATION IS INCORRECT. INCLUDE THE CUSTOMER ID AND THE WORK  
ORDER NUMBER ON ANY INQUIRIES.

Charter Division  
Baltimore Metro Area (410) 767-1350  
Outside Metro Area (888) 246-5941

0032876 408

ENTITY TYPE: ORDINARY BUSINESS - NON-STOCK  
STOCK: N  
CLOSE: U  
EFFECTIVE DATE: 12-03-2012  
PRINCIPAL OFFICE: 7601 OSLER DRIVE  
TOWSON MD 21204  
RESIDENT AGENT: THE CORPORATION TRUST INCORPORATED  
351 WEST CAMDEN STREET  
BALTIMORE MD 21201-7912

COMMENTS:

THIS RECORD INDICATES THE CONVEYANCE INVOLVING THE FOLLOWING ENTITIES:  
(D00188961) ST. JOSEPH MEDICAL CENTER, INC.

(W14654149) UNIVERSITY OF MARYLAND ST. JOSEPH MEDICAL CENTER, LLC.

00328761 409

State of Maryland Land Instrument Intake Sheet
Baltimore City County: Baltimore
Information provided is for the use of the Clerk's Office, State Department of Assessments and Taxation, and County Finance Office Only.

IMP. FD. SURE RECORDING FEE 40.00
TOTAL 75.00
115.00
Res# BAB3 RCP# 97460
JLE JS BIK# 744
Dec 06, 2012 03:06 PM

1 Type(s) of Instruments
2 Conveyance Type Check Box
3 Tax Exemptions (if applicable)
Cite or Explain Authority

4 Consideration and Tax Calculations
Table with columns for Consideration Amount and Finance Office Use Only. Includes rows for Purchase Price, Mortgage, and various taxes.

5 Fees
Table with columns for Amount of Fees, Doc. 1, and Doc. 2. Lists recording charges, surcharges, and taxes.

6 Description of Property
SDAT requires submission of all applicable information. A maximum of 40 characters will be indexed in accordance with the priority cited in Real Property Article Section 3-104(g)(3)(i).

7 Transferred From
Doc. 1 - Grantor(s) Name(s)
Doc. 2 - Grantor(s) Name(s)

8 Transferred To
Doc. 1 - Grantee(s) Name(s)
Doc. 2 - Grantee(s) Name(s)

9 Other Names to Be Indexed
Doc. 1 - Additional Names to be Indexed (Optional)
Doc. 2 - Additional Names to be Indexed (Optional)

10 Contact/Mail Information
Instrument Submitted By or Contact Person
Name: Patricia Bowman
Firm: Chicago Title Insurance Company

11 IMPORTANT: BOTH THE ORIGINAL DEED AND A PHOTOCOPY MUST ACCOMPANY EACH TRANSFER
Assessment Information
Will the property being conveyed be the grantee's principal residence?
Does transfer include personal property?
Was property surveyed?

Assessment Use Only - Do Not Write Below This Line
Terminal Verification, Agricultural Verification, Whole Part, Tran. Process Verification
Transfer Number, Date Received, Deed Reference, Assigned Property No.
Year, Land, Buildings, Total
Geo., Map, Sub, Block, Zoning, Grid, Plat, Lot, Use, Parcel, Section, Occ. Cd., Town Cd., Ex. Cd.

BALTIMORE COUNTY CIRCUIT COURT (Land Records) JLE 32876, p. 0409, MSA\_CE62\_32732. Date available 12/26/2012. Printed 01/11/2017.

Space Reserved for County Validation

Space Reserved for Circuit Court Clerk Recording Validation

# **EXHIBIT 4**

**Recordation Tax and State Transfer Tax on consideration in the amount of \$460,000 has been paid to the State Department of Assessments and Taxation with the filing of Articles of Transfer and a Certificate of Conveyance pursuant to Sections 12-109(b)(3) and 13-208 of the Tax Property Article.**

**THIS DEED IS EXEMPT FROM BALTIMORE COUNTY TRANSFER TAX PURSUANT TO SECTION 11-3-202(A)(5) OF THE BALTIMORE COUNTY CODE BECAUSE GRANTEE, WHICH WILL OPERATE THE HOSPITAL KNOWN AS ST. JOSEPH MEDICAL CENTER UPON EXECUTION OF THIS DEED, IS WHOLLY OWNED BY THE UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION, WHICH OPERATES HOSPITALS, AND NO PART OF GRANTEE'S NET INCOME INURES TO PRIVATE SHAREHOLDERS OR INDIVIDUALS.**

**WHEN RECORDED RETURN TO:**

**Nancy Dodson Sacci**  
Commonwealth Land Title Insurance Company  
One North Charles Street, Suite 400  
Baltimore, Maryland 21201  
*12-01-18-CH*

**CONFIRMATORY SPECIAL WARRANTY DEED**

This Confirmatory Special Warranty Deed is made this 30<sup>th</sup> day of November, 2012 by and between **St. Joseph Medical Center, Inc.**, a Maryland nonstock corporation, formerly known as **Saint Joseph Hospital, Inc.**, (“Grantor”) to the **University of Maryland St. Joseph Medical Center, LLC**, a Maryland limited liability company (“Grantee”).

**WHEREAS**, the Grantor and the Grantee filed Articles of Transfer with the Maryland Department of Assessments and Taxation (the “Department”) on ~~November~~ DECEMBER 3, 2012, pursuant to which the Grantor transferred to the Grantee all or substantially all of the property and assets of the Grantor, including the property described in **Exhibit A** attached hereto and made a part hereof, which is located in Baltimore County, Maryland. The Articles of Transfer were approved and accepted for filing by the Department on ~~November~~ DECEMBER 3, 2012, and

**WHEREAS**, title to the property described on **Exhibit A** is now vested in the Grantee pursuant to the Articles of Transfer; however, the Grantor and the Grantee desire to evidence the transfer by this Confirmatory Special Warranty Deed, wherefore this Confirmatory Special Warranty Deed is executed; and

**WHEREAS**, Grantor for and in consideration of the sum of \$460,000 and other good and valuable consideration to it paid by Grantee, the receipt and sufficiency of which are hereby

acknowledged by Grantor, in accordance with the provisions of Section 3-115(b)(2)(i) of the Corporations and Associations Article of the Annotated Code of Maryland, has GRANTED, BARGAINED, SOLD and CONVEYED, and by these presents does GRANT, BARGAIN, SELL, CONVEY and CONFIRM unto Grantee, the real property described on **Exhibit A**, attached hereto and made a part hereof, along with all improvements located thereon, for all purposes, together with any and all rights, privileges, hereditaments, and appurtenances thereon or in anywise appertaining thereto, including Grantor's rights in and to adjacent streets, roads, alleys, easements and rights-of-way (said land, rights, improvements, privileges, hereditaments and appurtenances being hereinafter referred as the "**Property**"), subject to the Permitted Real Property Encumbrances set forth on **Exhibit B**, attached and incorporated herein by reference.

Being the same real property described in the following Deeds:

- i. Deed dated April 12, 1980, and recorded among the Land Records of Baltimore County in Liber 6159, folio 560 from Osler Limited Partnership unto Saint Joseph Hospital, Inc. By amendment filed September 12, 1994, with the Maryland State Department of Assessments and Taxation, the name of Saint Joseph Hospital, Inc. was changed to St. Joseph Medical Center, Inc. (Unit 1-C-2).
- ii. Deed dated July 16, 1997, and recorded among the Land Records of Baltimore County in Liber 12290, folio 211 from Hans J. Koetter unto Saint Joseph Hospital, Inc. (Unit 3-B-2).

TO HAVE AND TO HOLD the Property unto Grantee, its successors and assigns, in fee simple forever, subject only to those matters set forth on **Exhibit B**, and Grantor does hereby bind itself, its successors and assigns, to specially warrant and defend, and with covenants of further assurance, all and singular the Property unto Grantee, its successors and assigns, against every person whomsoever lawfully claiming the same or any part thereof by, through or under Grantor, but not otherwise.

[Signature Appears on Following Page]

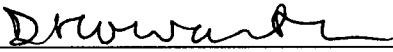




0032876 413

**ATTORNEY'S CERTIFICATION**

I hereby certify that the foregoing instrument was prepared by or under the supervision of the undersigned, an attorney duly admitted to practice before the Court of Appeals of Maryland.

  
\_\_\_\_\_  
Danielle E. Howarth, Esq.

**EXHIBIT A**

## Legal Description

Unit No. 1-C-2:

Being known and designated as Unit No. 1-C-2 in the Horizontal Property Regime known as "Osler Medical Center" together with all easements, rights and appurtenances thereunto belonging or appertaining, including an undivided 1.57% interest in the general common elements thereof, established by a Declaration dated August 10, 1976 by Osler Limited Partnership and recorded among the Land Records of Baltimore County in Liber EHK, Jr. No. 5684, folio 306 as amended by First Amendment to Condominium Declaration dated November 15, 1976 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5698, folio 805 and as further amended by Second Amendment to Condominium Declaration dated June 24, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5769, folio 30 and as further amended by Third Amendment to Condominium Declaration dated September 22, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5806, folio 116 and as further amended by Fourth Amendment to Condominium Declaration dated October 12, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5814, folio 250 and as further amended by Fifth Amendment to Condominium Declaration dated February 1, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5852, folio 37 and as further amended by Sixth Amendment to Condominium Declaration dated March 13, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5863, folio 461 and as further amended by Seventh Amendment to Condominium Declaration dated May 11, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5884, folio 35 and further amended by Eighth Amendment to Condominium Declaration dated July 18, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5911, folio 761 and further amended by Ninth Amendment to Condominium Declaration dated August 10, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5921, folio 481 and further amended by Tenth Amendment to Condominium Declaration dated December 18, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5970, folio 734 and as further amended by Eleventh Amendment to Condominium Declaration dated January 4, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5976, folio 421 and as further amended by Twelfth Amendment to Condominium Declaration dated February 22, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5993, folio 531 and as further amended by Thirteenth Amendment to Condominium Declaration dated April 24, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6012, folio 666 and as amended by Fourteenth Amendment to Condominium Declaration dated May 17, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6022, folio 334 and as further amended by Fifteenth Amendment to Condominium Declaration dated July, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6056, folio 815 and as further amended by Sixteenth Amendment to Condominium Declaration dated November, 1979 and recorded

among the aforesaid Land Records in Liber EHK, Jr. No. 6099, folio 809 and as further amended by Seventeenth Amendment to Condominium Declaration dated November 8, 2000 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 15416, folio 454 and as further amended by Notice of Amendment to Condominium Plat for Osler Medical Center dated January 11, 1980 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6125, folio 626, and as shown on the plats thereof recorded among the Plat Records of Baltimore County in Plat Book EHK Jr. No. 5, folios 88 through 95, 102, 103 and 110 and in Condominium Plat Book EHK, Jr. No. 6, folios 26, 33, 34, 47, 57, 60, 65, 73, 76, 105, 106, 114, 115, 123 through 127, 129, 136 and 146, and Condominium Plat Book SM 24, page 81.

Tax Account No.: (09) 17-00-00911 – Unit 1-C-2

Unit No. 3-B-2:

Being known and designated as Unit No. 3-B-2 in the Horizontal Property Regime known as “Osler Medical Center” together with all easements, rights and appurtenances thereunto belonging or appertaining, including an undivided 3.49% interest in the general common elements thereof, established by a Declaration dated August 10, 1976 by Osler Limited Partnership and recorded among the Land Records of Baltimore County in Liber EHK, Jr. No. 5684, folio 306 as amended by First Amendment to Condominium Declaration dated November 15, 1976 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5698, folio 805 and as further amended by Second Amendment to Condominium Declaration dated June 24, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5769, folio 30 and as further amended by Third Amendment to Condominium Declaration dated September 22, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5806, folio 116 and as further amended by Fourth Amendment to Condominium Declaration dated October 12, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5814, folio 250 and as further amended by Fifth Amendment to Condominium Declaration dated February 1, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5852, folio 37 and as further amended by Sixth Amendment to Condominium Declaration dated March 13, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5863, folio 461 and as further amended by Seventh Amendment to Condominium Declaration dated May 11, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5884, folio 35 and further amended by Eighth Amendment to Condominium Declaration dated July 18, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5911, folio 761 and further amended by Ninth Amendment to Condominium Declaration dated August 10, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5921, folio 481 and further amended by Tenth Amendment to Condominium Declaration dated December 18, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5970, folio 734 and as further amended by Eleventh Amendment to Condominium Declaration dated January 4, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5976, folio 421 and as further amended by Twelfth Amendment to Condominium Declaration dated February 22, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No.

5993, folio 531 and as further amended by Thirteenth Amendment to Condominium Declaration dated April 24, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6012, folio 666 and as amended by Fourteenth Amendment to Condominium Declaration dated May 17, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6022, folio 334 and as further amended by Fifteenth Amendment to Condominium Declaration dated July, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6056, folio 815 and as further amended by Sixteenth Amendment to Condominium Declaration dated November, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6099, folio 809 and as further amended by Seventeenth Amendment to Condominium Declaration dated November 8, 2000 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 15416, folio 454 and as further amended by Notice of Amendment to Condominium Plat for Osler Medical Center dated January 11, 1980 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6125, folio 626 and as shown on the plats thereof recorded among the Plat Records of Baltimore County in Plat Book EHK Jr. No. 5, folios 88 through 95, 102, 103 and 110 and in Condominium Plat Book EHK, Jr. No. 6, folios 26, 33, 34, 47, 57, 60, 65, 73, 76, 105, 106, 114, 115, 123 through 127, 129, 136 and 146, and Condominium Plat Book SM 24, page 81.

Tax Account No.: (09) 17-00-012370 – Unit 3-B-2

**THE REFERENCES IN THIS CONFIRMATORY SPECIAL WARRANTY DEED RELATING TO SQUARE FOOTAGE OF IMPROVEMENTS, DESCRIPTIONS OF THE IMPROVEMENTS, ACREAGE OF LAND, AND STREET ADDRESSES ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY AND ARE NOT REPRESENTATIONS OR WARRANTIES BY GRANTOR OF THE ACCURACY OF SUCH INFORMATION.**

**EXHIBIT B**

## Permitted Real Property Encumbrances

1. Taxes payable on an annual basis subsequent to the fiscal year ending June 30, 2012 and public charges (including assessments by any County, Municipality, Metropolitan District or Commission) payable on annual basis subsequent to the year ending December 31, 2012 and future taxes, levies, and public charges that have not been levied or assessed, all of which are liens not now due and payable.
2. Statements of facts or matter which a current and accurate survey would disclose.
3. Easement established by Deed dated July 23, 1964 and recorded among the aforesaid Land Records in Liber 4338, folio 160 from The Trustees of the Sheppard and Enoch Pratt Hospital unto Baltimore County, Maryland.
4. Terms, provisions, restrictions, covenants, assessments and liens established by Condominium Declaration dated August 10, 1976 and recorded among the aforesaid Land Records in Liber 5684, folio 306 by Osler Limited Partnership as amended by the following:
  - a. First Amendment to Condominium Declaration dated November 15, 1976 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5698, folio 805
  - b. Second Amendment to Condominium Declaration dated June 24, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5769, folio 30
  - c. Third Amendment to Condominium Declaration dated September 22, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5806, folio 116
  - d. Fourth Amendment to Condominium Declaration dated October 12, 1977 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5814, folio 250
  - e. Fifth Amendment to Condominium Declaration dated February 1, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5852, folio 37
  - f. Sixth Amendment to Condominium Declaration dated March 13, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5863, folio 461
  - g. Seventh Amendment to Condominium Declaration dated May 11, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5884, folio 35
  - h. Eighth Amendment to Condominium Declaration dated July 18, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5911, folio 761

- i. Ninth Amendment to Condominium Declaration dated August 10, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5921, folio 481
- j. Tenth Amendment to Condominium Declaration dated December 18, 1978 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5970, folio 734
- k. Eleventh Amendment to Condominium Declaration dated January 4, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5976, folio 421
- l. Twelfth Amendment to Condominium Declaration dated February 22, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 5993, folio 531
- m. Thirteenth Amendment to Condominium Declaration dated April 24, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6012, folio 666
- n. Fourteenth Amendment to Condominium Declaration dated May 17, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6022, folio 334
- o. Fifteenth Amendment to Condominium Declaration dated July, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6056, folio 815
- p. Sixteenth Amendment to Condominium Declaration dated November 1, 1979 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 6099, folio 809
- q. Seventeenth Amendment to Condominium Declaration dated November 8, 2000 and recorded among the aforesaid Land Records in Liber EHK, Jr. No. 15416, folio 454

3. Terms, provisions, restrictions, covenants, assessments and liens established by By-Laws of Osler Medical Center dated as of October 8, 1976 and recorded among the aforesaid Land Records in Liber 5684, folio 323, as amended by the following

- a. Amendments to By-Laws recorded with Certificate dated September 16, 1983 and recorded among the aforesaid Land Records in Liber 6591, folio 76.
- b. Certificate dated December 8, 1983 and recorded among the aforesaid Land Records in Liber 6640, folio 327.



- c. Amendment to By-Laws dated December 15, 2010 and recorded among the aforesaid Land Records in Liber 30316, folio 455.
4. Terms and provisions contained in Deed dated June 27, 1978 and recorded among the aforesaid Land Records in Liber 5907, folio 731 from Osler Limited Partnership unto Hans J. Koetter and Pamela H. Koetter, his wife. (as to Unit 3-B-2)
5. Terms and provisions contained in Deed dated April 21, 1980 and recorded among the aforesaid Land Records in Liber 6159, folio 560 from Osler Limited Partnership unto St. Joseph Medical Center, Inc. (as to Unit 1-C-1)
6. Terms, conditions, easements, setbacks, notes and restrictions contained in the following:
- (a) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 5, folios 88 through 95.
  - (b) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 5, folios 102 and 103.
  - (c) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 5, folio 110.
  - (d) Plat 6 entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 27.
  - (e) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folios 33 and 34.
  - (f) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 37.
  - (g) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 47.
  - (h) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 57.
  - (i) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 60.
  - (j) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. , folio 65.
  - (k) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 73.
  - (l) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 76.

- (m) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folios 105 and 106.
- (n) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folios 114 and 115.
- (o) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folios 123 through 127.
- (p) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 129.
- (q) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 136.
- (r) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book EHK, Jr. No. 6, folio 146.
- (s) Plat entitled "Osler Medical Center" and recorded among the aforesaid Plat Records in Plat book SM No. 24, folio 81



Department of Assessments and Taxation

Charter Division



0032876 0211

Martin O'Malley  
Governor

Robert E. Young  
Director

Paul B. Anderson  
Administrator

Date: 12/03/2012

CHICAGO TITLE  
2 N CHARLES ST  
BALTIMORE MD 21201-3754

THIS LETTER IS TO CONFIRM ACCEPTANCE OF THE FOLLOWING FILING:  
ENTITY NAME : ST. JOSEPH MEDICAL CENTER, INC.  
DEPARTMENT ID : D00188961  
TYPE OF REQUEST : CERTIFICATE OF CONVEYANCE  
DATE FILED : 12-03-2012  
TIME FILED : 01:54 PM  
RECORDING FEE : \$25.00  
ST.RECORDATION TAX: \$522159.00  
ST. TRANSFER TAX : \$791150.00  
FILING NUMBER : 1000362004108595  
CUSTOMER ID : 0002841907  
WORK ORDER NUMBER : 0004058487

PLEASE VERIFY THE INFORMATION CONTAINED IN THIS LETTER. NOTIFY THIS DEPARTMENT IN WRITING IF ANY INFORMATION IS INCORRECT. INCLUDE THE CUSTOMER ID AND THE WORK ORDER NUMBER ON ANY INQUIRIES.

Charter Division  
Baltimore Metro Area (410) 767-1350  
Outside Metro Area (888) 246-5941

BALTIMORE COUNTY CIRCUIT COURT (Land Records) JLE 32876, p. 0421, MSA\_CE62\_32732. Date available 12/26/2012. Printed 01/11/2017.

ENTITY TYPE: ORDINARY BUSINESS - NON-STOCK  
 STOCK: N  
 CLOSE: U  
 EFFECTIVE DATE: 12-03-2012  
 PRINCIPAL OFFICE: 7601 OSLER DRIVE  
 TOWSON MD 21204  
 RESIDENT AGENT: THE CORPORATION TRUST INCORPORATED  
 351 WEST CAMDEN STREET  
 BALTIMORE MD 21201-7912

COMMENTS:  
 THIS RECORD INDICATES THE CONVEYANCE INVOLVING THE FOLLOWING ENTITIES:  
 (D00188961) ST. JOSEPH MEDICAL CENTER, INC  
 (W14654149) UNIVERSITY OF MARYLAND ST. JOSEPH MEDICAL CENTER, LLC.

**State of Maryland Land Instrument Intake Sheet**

Baltimore City  County: Baltimore

Information provided is for the use of the Clerk's Office, State Department of Assessments and Taxation, and County Finance Office Only.  
(Type or Print in Black Ink Only—All Copies Must Be Legible)

00328761 423

Space Reserved for Circuit Court Clerk Recording Validation

IMP FD SURE 40.00  
RECORDING FEE 75.00  
TOTAL 115.00  
Rest BAO3 Rpt # 97460  
JLE JS Bk # 745  
Dec 06, 2012 03:06 PM

|   |   |   |   |  |                             |
|---|---|---|---|--|-----------------------------|
| 1 | Type(s) of Instruments                                      | <input type="checkbox"/> Check Box if addendum Intake Form is Attached. |   |  |                             |
|   |   | Deed<br>Deed of Trust   | Mortgage<br>Lease                                       | <input checked="" type="checkbox"/> Other Confirm.<br>Deed | Other                       |
| 2 | Conveyance Type Check Box                                   | Improved Sale Arms-Length [1]   | Unimproved Sale Arms-Length [2]                         | Multiple Accounts Arms-Length [3]                          | Not an Arms-Length Sale [9] |
| 3 | Tax Exemptions (if applicable)<br>Cite or Explain Authority | Recordation   | Deeds are exempt from Baltimore County Transfer Tax per |  |                             |
|   |   | State Transfer  | Section 11-3-202 (A) (5) of Baltimore County Code       |  |                             |
|   |   | County Transfer   |   |  |                             |

|   |                                    |                              |               |   |            |                  |
|---|------------------------------------|------------------------------|---------------|---|------------|------------------|
| 4 | Consideration and Tax Calculations | Consideration Amount         |               | Finance Office Use Only<br>Transfer and Recordation Tax Consideration |            |                  |
|   |                                    | Purchase Price/Consideration | \$ 460,000.00 | Transfer Tax Consideration  | \$         |                  |
|   |                                    | Any New Mortgage             | \$            | X ( ) % =   | \$         |                  |
|   |                                    | Balance of Existing Mortgage | \$            | Less Exemption Amount   | -          | \$ <i>Waived</i> |
|   |                                    | Other:                       | \$            | Total Transfer Tax  | =          | \$               |
|   |                                    | Other:                       | \$            | Recordation Tax Consideration   | \$         |                  |
|   |                                    | Full Cash Value:             | \$            | X ( ) per \$500 =   | \$ 1518.18 |                  |
|   |                                    | TOTAL DUE                    |               | \$  |            |                  |

|   |      |                       |                                 |        |        |                  |
|---|------|-----------------------|---------------------------------|--------|--------|------------------|
| 5 | Fees | Amount of Fees        |                                 | Doc. 1 | Doc. 2 | Agent: <i>JM</i> |
|   |      | Recording Charge      | \$ 75.00                        | \$     | \$     | Tax Bill:        |
|   |      | Surcharge             | \$ 40.00                        | \$     | \$     | C.B. Credit:     |
|   |      | State Recordation Tax | \$ 1,518.00 <i>PAID AT SDAT</i> | \$     | \$     | Ag. Tax/Other:   |
|   |      | State Transfer Tax    | \$ 2,300.00 <i>PAID AT SDAT</i> | \$     | \$     |                  |
|   |      | County Transfer Tax   | \$                              | \$     | \$     |                  |
|   |      | Other                 | \$                              | \$     | \$     |                  |
|   |      | Other                 | \$                              | \$     | \$     |                  |

|   |  |   |                         |  |            |              |                         |                              |  |
|---|--|---|-------------------------|--|------------|--------------|-------------------------|------------------------------|--|
| 6 | Description of Property<br>SDAT requires submission of all applicable information. A maximum of 40 characters will be indexed in accordance with the priority cited in Real Property Article Section 3-104(g)(3)(i). | District  | Property Tax ID No. (1) | Grantor Liber/Folio  | Map        | Parcel No.   | Var. LOG                |                              |  |
|   |  | 09  | 17-00-012370 *          | 6159-560 and **  |            |              |                         | <input type="checkbox"/> (5) |  |
|   |  | Subdivision Name  |                         | Lot (3a)   | Block (3b) | Sect/AR (3c) | Plat Ref.               | SqFt/Acreage (4)             |  |
|   |  | Location/Address of Property Being Conveyed (2)   |                         |  |            |              |                         |                              |  |
|   |  | Osler Road  |                         |  |            |              |                         |                              |  |
|   |  | Other Property Identifiers (if applicable)  |                         |  |            |              | Water Meter Account No. |                              |  |
|   |  | *17-00-009111 **12990-211   |                         |  |            |              |                         |                              |  |
|   |  | Residential <input type="checkbox"/> or Non-Residential <input checked="" type="checkbox"/> |                         | Fee Simple <input checked="" type="checkbox"/> or Ground Rent <input type="checkbox"/> |            | Amount:      |                         |                              |  |
|   |  | Partial Conveyance? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No     |                         | Description/Amt. of SqFt/Acreage Transferred:  |            |              |                         |                              |  |

|   |                  |  |   |
|---|------------------|--|---|
| 7 | Transferred From | Doc. 1 - Grantor(s) Name(s)                                      | Doc. 2 - Grantor(s) Name(s)                               |
|   |                  | St. Joseph Medical Center, Inc., a Maryland nonstock corporation |   |
|   |                  | Doc. 1 - Owner(s) of Record, if Different from Grantor(s)        | Doc. 2 - Owner(s) of Record, if Different from Grantor(s) |

|   |                |   |                             |
|---|----------------|---|-----------------------------|
| 8   | Transferred To | Doc. 1 - Grantee(s) Name(s)   | Doc. 2 - Grantee(s) Name(s) |
|   |                | University of Maryland St. Joseph Medical Center, LLC, a Maryland limited liability company |                             |
| New Owner's (Grantee) Mailing Address                           |                |   |                             |
| 250 W. Pratt Street, 24th Floor, Baltimore, Maryland 21201-2423 |                |   |                             |

|   |                           |  |  |
|---|---------------------------|--|--|
| 9 | Other Names to Be Indexed | Doc. 1 - Additional Names to be Indexed (Optional) | Doc. 2 - Additional Names to be Indexed (Optional) |
|   |                           |  |  |

|    |                          |  |  |  |
|----|--------------------------|--|--|--|
| 10 | Contact/Mail Information | Instrument Submitted By or Contact Person  |  | <input checked="" type="checkbox"/> Return to Contact Person |
|    |                          | Name: Patricia Bowman  |  | <input type="checkbox"/> Hold for Pickup                     |
|    |                          | Firm: Chicago Title Insurance Company  |  | <input type="checkbox"/> Return Address Provided             |
|    |                          | Address: 1 North Charles Street Suite 400<br>Baltimore, Maryland 21201 Phone: (410) 230-9562 |  |  |

|    |  |   |   |
|----|--|---|---|
| 11 | IMPORTANT: BOTH THE ORIGINAL DEED AND A PHOTOCOPY MUST ACCOMPANY EACH TRANSFER |   |   |
|    | Assessment Information   | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> | Will the property being conveyed be the grantee's principal residence?                |
|    |  | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> | Does transfer include personal property? If yes, identify: _____                      |
|    |  | Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> | Was property surveyed? If yes, attach copy of survey (if recorded, no copy required). |

|  |    |                           |  |                 |          |                            |          |
|--|----|---------------------------|--|-----------------|----------|----------------------------|----------|
| Assessment Use Only - Do Not Write Below This Line |    |                           |  |                 |          |                            |          |
| Terminal Verification                              |    | Agricultural Verification |  | Whole Part      |          | Tran. Process Verification |          |
| Transfer Number                                    |    | Date Received:            |  | Deed Reference: |          | Assigned Property No.:     |          |
| Year   | 20 | 20                        |  | Geo.            | Map      | Sub                        | Block    |
| Land   |    |                           |  | Zoning          | Grid     | Plat                       | Lot      |
| Buildings  |    |                           |  | Use             | Parcel   | Section                    | Occ. Cd. |
| Total  |    |                           |  | Town Cd.        | Director | Ex. L.S.                   | Reg. and |
| REMARKS: BALTIMORE COUNTY, MARYLAND                |    |                           |  |                 |          |                            |          |
| <input type="checkbox"/> COUNTY TRANSFER TAX       |    |                           |  |                 |          |                            |          |
| Per _____ ART 11 TITLE 3                           |    |                           |  |                 |          |                            |          |
| SUBTITLE 2, 11-3-202                               |    |                           |  |                 |          |                            |          |
| <input type="checkbox"/> RECORDATION TAX           |    |                           |  |                 |          |                            |          |
| Per _____ ART 12-108                               |    |                           |  |                 |          |                            |          |

Space Reserved for County Validation

BALTIMORE COUNTY CIRCUIT COURT (Land Records) JLE 32876, p. 0423, MSA\_CE62\_32732. Date available 12/26/2012. Printed 01/11/2017.

# **EXHIBIT 5**

**Recordation Tax and State Transfer Tax on consideration in the amount of \$160,000 has been paid to the State Department of Assessments and Taxation with the filing of Articles of Transfer and a Certificate of Conveyance pursuant to Sections 12-109(b)(3) and 13-208 of the Tax Property Article.**

**THIS DEED IS EXEMPT FROM BALTIMORE COUNTY TRANSFER TAX PURSUANT TO SECTION 11-3-202(A)(5) OF THE BALTIMORE COUNTY CODE BECAUSE GRANTEE, WHICH WILL OPERATE THE HOSPITAL KNOWN AS ST. JOSEPH MEDICAL CENTER UPON EXECUTION OF THIS DEED, IS WHOLLY OWNED BY THE UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION, WHICH OPERATES HOSPITALS, AND NO PART OF GRANTEE'S NET INCOME INURES TO PRIVATE SHAREHOLDERS OR INDIVIDUALS.**

**WHEN RECORDED RETURN TO:**

**Nancy Dodson Sacci**  
Commonwealth Land Title Insurance Company  
One North Charles Street, Suite 400  
Baltimore, Maryland 21201  
*12-0143-CH*

---

**CONFIRMATORY SPECIAL WARRANTY DEED**

This Confirmatory Special Warranty Deed is made this 30<sup>th</sup> day of November, 2012 by and between **St. Joseph Medical Center, Inc.**, a Maryland nonstock corporation, formerly known as **Saint Joseph Hospital, Inc.**, ("Grantor") to the **University of Maryland St. Joseph Medical Center, LLC**, a Maryland limited liability company ("Grantee").

**WHEREAS**, the Grantor and the Grantee filed Articles of Transfer with the Maryland Department of Assessments and Taxation (the "**Department**") on ~~November~~ DECEMBER 3, 2012, pursuant to which the Grantor transferred to the Grantee all or substantially all of the property and assets of the Grantor, including the property described in **Exhibit A** attached hereto and made a part hereof, which is located in Baltimore County, Maryland. The Articles of Transfer were approved and accepted for filing by the Department on ~~November~~ 3, 2012, and DECEMBER

**WHEREAS**, title to the property described on **Exhibit A** is now vested in the Grantee pursuant to the Articles of Transfer; however, the Grantor and the Grantee desire to evidence the transfer by this Confirmatory Special Warranty Deed, wherefore this Confirmatory Special Warranty Deed is executed; and

**WHEREAS**, Grantor for and in consideration of the sum of \$160,000 and other good and valuable consideration to it paid by Grantee, the receipt and sufficiency of which are hereby acknowledged by Grantor, in accordance with the provisions of Section 3-115(b)(2)(i) of the Corporations and Associations Article of the Annotated Code of Maryland, has GRANTED, BARGAINED, SOLD and CONVEYED, and by these presents does GRANT, BARGAIN, SELL, CONVEY and CONFIRM unto Grantee, the real property described on **Exhibit A**, attached hereto and made a part hereof, along with all improvements located thereon, for all purposes, together with any and all rights, privileges, hereditaments, and appurtenances thereon or in anywise appertaining thereto, including Grantor's rights in and to adjacent streets, roads, alleys, easements and rights-of-way (said land, rights, improvements, privileges, hereditaments and appurtenances being hereinafter referred as the "**Property**"), subject to the Permitted Real Property Encumbrances set forth on **Exhibit B**, attached and incorporated herein by reference.

Being the same real property described in a Deed dated December 22, 1987, and recorded among the Land Records of Baltimore County in Liber 7757, folio 300 from 7710 Partnership unto Saint Joseph Hospital, Inc. By amendment, filed September 12, 1994, with The Maryland State Department of Assessments and Taxation, the name of Saint Joseph Hospital, Inc. was changed to St. Joseph Medical Center, Inc.

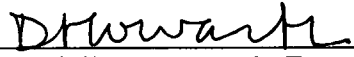
TO HAVE AND TO HOLD the Property unto Grantee, its successors and assigns, in fee simple forever, subject only to those matters set forth on **Exhibit B**, and Grantor does hereby bind itself, its successors and assigns, to specially warrant and defend, and with covenants of further assurance, all and singular the Property unto Grantee, its successors and assigns, against every person whomsoever lawfully claiming the same or any part thereof by, through or under Grantor, but not otherwise.

[Signature Appears on Following Page]



**ATTORNEY'S CERTIFICATION**

I hereby certify that the foregoing instrument was prepared by or under the supervision of the undersigned, an attorney duly admitted to practice before the Court of Appeals of Maryland.

  
\_\_\_\_\_  
Danielle E. Howarth, Esq.



**EXHIBIT A****Legal Description****Unit 106:**

Being known and designated as Condominium Unit No. 106 and located in The Professional Centre Condominium, 120 Sister Pierre Drive, Baltimore County, Maryland, established pursuant to the Declaration, By-Laws and Condominium Plats recorded in Liber EHK, Jr. No. 7036, folio 682 and in Condominium Plat Book EHK, Jr. No. 9, folio 136.

Together with an undivided interest in common with other unit owners in the Common Elements as more particularly described in said Declaration, By-Laws and Plats for the Professional Centre Condominium.

Tax Account No.: (09) 20-00-005124

**THE REFERENCES IN THIS CONFIRMATORY SPECIAL WARRANTY DEED RELATING TO SQUARE FOOTAGE OF IMPROVEMENTS, DESCRIPTIONS OF THE IMPROVEMENTS, ACREAGE OF LAND, AND STREET ADDRESSES ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY AND ARE NOT REPRESENTATIONS OR WARRANTIES BY GRANTOR OF THE ACCURACY OF SUCH INFORMATION.**

**EXHIBIT B**

## Permitted Real Property Encumbrances

1. Taxes payable on an annual basis subsequent to the fiscal year ending June 30, 2012 and public charges (including assessments by any County, Municipality, Metropolitan District or Commission) payable on annual basis subsequent to the year ending December 31, 2012 and future taxes, levies, and public charges that have not been levied or assessed, all of which are liens not now due and payable.
2. Statements of facts or matter which a current and accurate survey would disclose.
3. Covenants, conditions and restrictions contained in Declaration of Covenants, Conditions and Restrictions dated August 8, 1984 between 7710 Partnership and Saint Joseph Hospital, Inc. and recorded among the aforesaid Land Records in Liber 6816, folio 339.
4. Deed of Easement and Agreement dated November 12, 1984 and recorded among the aforesaid Land Records in Liber 6816, folio 346 between 7710 Partnership and Citicorp Financial, Inc. Reference is made to a plat entitled "Plat to Accompany Subdivision and Easement Agreement between 7710 Partnership and Citicorp Financial, Inc." and recorded among the aforesaid Land Records in Plat Book EHK, Jr. 52, page 9
5. Deed of Easement and Agreement dated December 14, 1984 and recorded among the aforesaid Land Records in Liber 6901, folio 123 between Saint Joseph Hospital, Inc. and 7710 Partnership.
6. By-Laws of The Professional Centre – A Condominium recorded among the aforesaid Land Records on November 19, 1985 in Liber 7036, folio 682.
7. Covenants, conditions, restrictions, easements, charges and liens established by Condominium Regime Declaration of The Professional Centre – A Condominium dated November 18, 1985 recorded among the aforesaid Land Records in Liber 7036, folio 717.
8. Right of Way Easement dated August 6, 1986 and recorded among the aforesaid Land Records in Liber 7234, folio 773 between Saint Joseph Hospital, Inc. and The Chesapeake and Potomac Telephone Company of Maryland.
9. Terms, conditions, easements, setbacks, notes and restrictions contained in Plat entitled "THE PROFESSIONAL CENTRE, A Condominium" Sheets 1 of 7 through 7 of 7 and recorded among the aforesaid Land Records in Condominium Plat Book 9, pages 136-142.
10. Agreement by and between William H. Wiley and Beulah F. Wiley and Consolidated Gas Electric Light and Power Company of Baltimore dated July 19, 1940 and recorded among the aforesaid Land Records in Liber 1116, folio 307.

11. Agreement by and between Martin T. Firor and Hattie P. Firor and Consolidated Gas Electric Light and Power Company of Baltimore dated July 19, 1940 and recorded among the aforesaid Land Records in Liber 1116, folio 307.

12. Rights of others to the use in common of the ten foot (10') right of way described in Deed dated August 25, 1952 and recorded among the aforesaid Land Records in Liber 2165, folio 27 between H. O. Firor and Edward G. Bowersock, Jr. and Elizabeth Pattison Bowersock.

13. Right of Way Agreement dated October 20, 1955 and recorded among the aforesaid Land Records in Liber 2852, folio 493 between Martin T. Firor and Hattie P. Firor and Baltimore Gas and Electric Company.

14. Right of Way Agreement dated February 29, 1956 and recorded among the aforesaid Land Records in Liber 2898, folio 53 between H. O. Firor and Baltimore Gas and Electric Company.

Department of Maryland  
Department of  
Assessments and Taxation

SEN 2500000



00328761 400

Martin O'Malley  
Governor

Robert E. Young  
Director

Paul B. Anderson  
Administrator

Charter Division

Date: 12/03/2012

CHICAGO TITLE  
2 N CHARLES ST  
BALTIMORE MD 21201-3754

THIS LETTER IS TO CONFIRM ACCEPTANCE OF THE FOLLOWING FILING:

ENTITY NAME : ST. JOSEPH MEDICAL CENTER, INC.  
DEPARTMENT ID : D00188961  
TYPE OF REQUEST : CERTIFICATE OF CONVEYANCE  
DATE FILED : 12-03-2012  
TIME FILED : 01:54 PM  
RECORDING FEE : \$25.00  
ST.RECORDATION TAX: \$522159.00  
ST. TRANSFER TAX : \$791150.00  
FILING NUMBER : 1000362004108595  
CUSTOMER ID : 0002841907  
WORK ORDER NUMBER : 0004058487

PLEASE VERIFY THE INFORMATION CONTAINED IN THIS LETTER. NOTIFY THIS DEPARTMENT  
IN WRITING IF ANY INFORMATION IS INCORRECT. INCLUDE THE CUSTOMER ID AND THE WORK  
ORDER NUMBER ON ANY INQUIRIES.

Charter Division  
Baltimore Metro Area (410) 767-1350  
Outside Metro Area (888) 246-5941

LEO 4007

0032876 402

ENTITY TYPE: ORDINARY BUSINESS - NON-STOCK  
STOCK: N  
CLOSE: U  
EFFECTIVE DATE: 12-03-2012  
PRINCIPAL OFFICE: 7601 OSLER DRIVE  
TOWSON MD 21204  
RESIDENT AGENT: THE CORPORATION TRUST INCORPORATED  
351 WEST CAMDEN STREET  
BALTIMORE MD 21201-7912

COMMENTS:

THIS RECORD INDICATES THE CONVEYANCE INVOLVING THE FOLLOWING ENTITIES:

(D00188961) ST. JOSEPH MEDICAL CENTER, INC.

(W14654149) UNIVERSITY OF MARYLAND ST. JOSEPH MEDICAL CENTER, LLC.

0032876 433

**State of Maryland Land Instrument Intake Sheet**  
 Baltimore City  County: Baltimore  
 Information provided is for the use of the Clerk's Office, State Department of Assessments and Taxation, and County Finance Office Only.  
 (Type or Print in Black Ink Only—All Copies Must Be Legible)

Space Reserved for Circuit Court Clerk Recording Validation

IMP FD SURE 48.00  
 RECORDING FEE 28.00  
 TOTAL 60.00  
 Rest B403 Rcpt # 97469  
 JLE JS Bk # 746  
 Dec 06, 2012 03:07 PM

**1 Type(s) of Instruments**  
 ( ) Check Box if addendum Intake Form is Attached.  
 Deed  Mortgage  Other Confirm.  Other  
 Deed of Trust  Lease  Deed

**2 Conveyance Type Check Box**  
 Improved Sale Arms-Length [1]  Unimproved Sale Arms-Length [2]  Multiple Accounts Arms-Length [3]  Not an Arms-Length Sale [9]

**3 Tax Exemptions (if applicable)**  
 Recordation: Deeds are exempt from Baltimore County Transfer Tax per  
 State Transfer: Section 11-3-202 (A) (5) of Baltimore County Code  
 County Transfer: \_\_\_\_\_  
 Cite or Explain Authority: \_\_\_\_\_

| 4 Consideration and Tax Calculations | Consideration Amount         |                               | Finance Office Use Only<br>Transfer and Recordation Tax Consideration |    |
|--------------------------------------|------------------------------|-------------------------------|---|----|
|                                      | Purchase Price/Consideration | \$ 160,000.00                 | Transfer Tax Consideration  | \$ |
| Any New Mortgage                     | \$                           | X ( ) % =                     | \$ <i>exempt</i>  |    |
| Balance of Existing Mortgage         | \$                           | Exemption Amount              | \$  |    |
| Other:                               | \$                           | Total Transfer Tax            | \$  |    |
| Other:                               | \$                           | Recordation Tax Consideration | \$  |    |
| Full Cash Value:                     | \$                           | X ( ) per \$500 =             | \$ 528.00   |    |
|                                      |                              | TOTAL DUE                     | \$  |    |

*3d3  
 Paid at SDAT  
 12/3/12  
 rec'd of com*

| 5 Fees                | Amount of Fees   |                     | Doc. 1 | Doc. 2 |
|-----------------------|------------------|---------------------|--------|--------|
|                       | Recording Charge | \$ 20.00            |        |        |
| Surcharge             | \$ 40.00         | \$                  | \$     |        |
| State Recordation Tax | \$ 528.00        | <i>PAID AT SDAT</i> | \$     |        |
| State Transfer Tax    | \$ 800.00        | <i>PAID AT SDAT</i> | \$     |        |
| County Transfer Tax   | \$               | \$                  | \$     |        |
| Other                 | \$               | \$                  | \$     |        |
| Other                 | \$               | \$                  | \$     |        |

Agent: *[Signature]*  
 Tax Bill: \_\_\_\_\_  
 C.B. Credit: \_\_\_\_\_  
 Ag. Tax/Other: \_\_\_\_\_

**6 Description of Property**  
 SDAT requires submission of all applicable information. A maximum of 40 characters will be indexed in accordance with the priority cited in Real Property Article Section 3-104(g)(3)(i).

|  |                         |                     |            |                         |                              |
|--|-------------------------|---------------------|------------|-------------------------|------------------------------|
| District   | Property Tax ID No. (1) | Grantor Liber/Folio | Map        | Parcel No.              | Var. LOG                     |
| 09   | 20-00-005124            | 7757-300            |            |                         | <input type="checkbox"/> (5) |
| Subdivision Name   |                         | Lot (3a)            | Block (3b) | Sect/AR (3c)            | Plat Ref.                    |
| Location/Address of Property Being Conveyed (2)  |                         |                     |            |                         |                              |
| 120 Sister Pierre Dr.  |                         |                     |            |                         |                              |
| Other Property Identifiers (if applicable)   |                         |                     |            | Water Meter Account No. |                              |
| Residential <input type="checkbox"/> or Non-Residential <input checked="" type="checkbox"/> Fee Simple <input checked="" type="checkbox"/> or Ground Rent <input type="checkbox"/> Amount: _____ |                         |                     |            |                         |                              |
| Partial Conveyance? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Description/Amt. of SqFt/Acreage Transferred: _____  |                         |                     |            |                         |                              |
| If Partial Conveyance, List Improvements Conveyed: _____   |                         |                     |            |                         |                              |

**7 Transferred From**

|  |   |
|--|---|
| Doc. 1 – Grantor(s) Name(s)                                      | Doc. 2 – Grantor(s) Name(s)                               |
| St. Joseph Medical Center, Inc., a Maryland nonstock corporation |   |
| Doc. 1 – Owner(s) of Record, if Different from Grantor(s)        | Doc. 2 – Owner(s) of Record, if Different from Grantor(s) |
|  |   |

**8 Transferred To**

|   |                             |
|---|-----------------------------|
| Doc. 1 – Grantee(s) Name(s)   | Doc. 2 – Grantee(s) Name(s) |
| University of Maryland St. Joseph Medical Center, LLC, a Maryland limited liability company |                             |
| New Owner's (Grantee) Mailing Address   |                             |
| 250 W. Pratt Street, 24th Floor, Baltimore, Maryland 21201-2423                             |                             |

**9 Other Names to Be Indexed**

|  |  |
|--|--|
| Doc. 1 – Additional Names to be Indexed (Optional) | Doc. 2 – Additional Names to be Indexed (Optional) |
|  |  |

**10 Contact/Mail Information**

|   |  |  |
|---|--|--|
| Instrument Submitted By or Contact Person       |  | <input checked="" type="checkbox"/> Return to Contact Person |
| Name: Patricia Bowman                           |  | <input type="checkbox"/> Hold for Pickup                     |
| Firm: Chicago Title Insurance Company           |  | <input type="checkbox"/> Return Address Provided             |
| Address: 1 North Charles Street Suite 400       |  |  |
| Baltimore, Maryland 21201 Phone: (410) 230-9562 |  |  |

**11 Assessment Information**

**IMPORTANT: BOTH THE ORIGINAL DEED AND A PHOTOCOPY MUST ACCOMPANY EACH TRANSFER**

|   |   |
|---|---|
| <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | Will the property being conveyed be the grantee's principal residence?                |
| <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | Does transfer include personal property? If yes, identify: _____                      |
| <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | Was property surveyed? If yes, attach copy of survey (if recorded, no copy required). |

**Assessment Use Only – Do Not Write Below This Line**

|                       |                           |                 |                           |                            |
|-----------------------|---------------------------|-----------------|---------------------------|----------------------------|
| Terminal Verification | Agricultural Verification | Whole           | Part                      | Tran. Process Verification |
| Transfer Number       | Date Received:            | Deed Reference: |                           | Assigned Property No.:     |
| Year                  | 20                        | 20              | Geo. Map Sub              | Block                      |
| Land                  |                           |                 | Zoning Grid               | Lot                        |
| Buildings             |                           |                 | Use District              | Occ. Cd.                   |
| Total                 |                           |                 | Town Cd. BALTIMORE COUNTY | EXACT AND                  |

REMARKS: \_\_\_\_\_  
 COUNTY TRANSFER TAX Per *[Signature]*  
 RECORDATION TAX Per *[Signature]*  
 ART 11 TITLE 3  
 SUBTITLE 2, 11-3-202  
 T.P. ART 12-108  
 Date: *12/6/12*

BALTIMORE COUNTY CIRCUIT COURT (Land Records) JLE 32876, p. 0433, MSA\_CE62\_32732. Date available 12/26/2012. Printed 01/11/2017.

Space Reserved for County Validation

# **EXHIBIT 6**





DEPARTMENT OF HEALTH AND HUMAN SERVICES

## OFFICE OF INSPECTOR GENERAL

WASHINGTON, DC 20201



LEE PENNINGER, SENIOR COUNSEL  
ADMINISTRATIVE & CIVIL REMEDIES BRANCH  
OFFICE OF COUNSEL TO THE INSPECTOR GENERAL  
330 INDEPENDENCE AVENUE, SW  
COHEN BUILDING - ROOM 5527  
WASHINGTON, DC 20201  
TELEPHONE: (202) 690-5910  
FACSIMILE: (202) 205-0604  
EMAIL: [LEE.PENNINGER@OIG.HHS.GOV](mailto:LEE.PENNINGER@OIG.HHS.GOV)

February 25, 2016

Christine Bachrach  
Corporate Responsibility Officer  
University of Maryland  
Saint Joseph Medical Center  
7601 Osler Drive  
Towson, MD 21204

Re: Review of Fifth Annual Report

Dear Ms. Bachrach:

We reviewed the Fifth Annual Report submitted pursuant to the Corporate Integrity Agreement (CIA) executed on November 5, 2010 between University of Maryland St. Joseph Medical Center, Towson, Maryland (UMSJMC) and the Office of Inspector General of the Department of Health and Human Services (OIG). Based on our review, it appears that SJMC was in compliance with the terms of its CIA during the fifth reporting period. We consider the Fifth Annual Report to be complete.

The five-year term of UMSJMC's CIA has now concluded. During the term, UMSJMC submitted reports on the status of its compliance activities for each of the five reporting periods

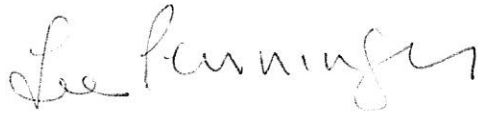
This acknowledgement that UMSJMC has completed its CIA requirements is not a determination by the OIG that UMSJMC has implemented an effective compliance program. It is UMSJMC's responsibility to develop and implement a compliance program that is effective for ensuring compliance with all applicable Federal health care program requirements. The OIG makes no representations in this letter as to UMSJMC's practices or conduct that may be the subject of ongoing investigations, if any. Also, our comments do not reflect our assessment of any legal claims that may be made against UMSJMC in connection with any ongoing or future investigations.

We recommend that UMSJMC continue to incorporate into its operations the compliance program elements that were implemented by UMSJMC during the term of its CIA. We also suggest that UMSJMC regularly consult the OIG's website in the future for information regarding the OIG's corporate integrity initiatives.

At the next update, UMSJMC will be removed from the current listing of Corporate Integrity Agreements, Certification of Compliance Agreements, and Settlement Agreements with Integrity Provisions posted on the OIG's website.


If you have any questions regarding this letter, please contact me at (202) 690-5910 or [Lee.Penninger@oig.hhs.gov](mailto:Lee.Penninger@oig.hhs.gov).

Sincerely,

A handwritten signature in black ink that reads "Lee Penninger". The signature is written in a cursive style with a large initial "L" and "P".

Lee Penninger  
Senior Counsel

# **EXHIBIT 7**

|   |   |   |
|---|---|---|
|  UNIVERSITY of MARYLAND<br>ST. JOSEPH MEDICAL CENTER | <b>AD 48<br/>         Public Disclosure of<br/>         Charges</b> | <b>Policy Executive:<br/>         SVP CFO</b>             |
| <b>Administrative</b>   | <b>Administration</b>   | <b>Policy Owner:<br/>         Director Patient Access</b> |

**VALUE STATEMENT**

This policy reflects our values of *Integrity* and *Compassion* in our ability to foster community, respect the inherent dignity of every person, promote employee participation and ensure the safety and well-being of all.

**PURPOSE**

To provide financial information to the communities we serve, the public and individual patients and payers with regard to the charges related to the services we provide.

**BENEFITS**

Increase awareness of the cost of hospital care and make information available to the public to improve care decision making, planning and patient satisfaction.

**POLICY**

I. Information regarding hospital services and charges shall be made available to the public. A representative list of services and charges shall be made available to the public in written form at the hospital and via the UM SJMC website. Individual patients or their designated payor representative may request an estimate of charges for a specific procedure or service. This policy applies to all patients, regardless of race, creed, gender, age, national origin or financial status. Printed public notification regarding the program will be made quarterly.

**PROCEDURE**

- I. For the provision of information to the public concerning charges for services, a representative list of services and charges will be available to the public in written form at the hospital and also via the UM SJMC website. The information will be updated quarterly and average actual charges will be consistent with hospital rates as approved by the Maryland Health Services Cost Review Commission (HSCRC). The Patient Access Department shall be responsible for ensuring the information’s accuracy and updating it on a regular basis. The Patient Access Department shall be responsible for ensuring that the written information is available to the public at the hospital. The Marketing and Communications Department will ensure that the information is available to the public on the UM SJMC website.
- II. Individuals or their payor representative may make a request for an estimate of charges for any scheduled or non-scheduled diagnostic test or service. Requests for an estimate of charges are handled by the Financial Counselors in the Patient Billing Department.
- III. The Patient Access Department is responsible for ensuring the appropriate training and orientation is provided to their staff related to charge estimates and the COM alpha-

## Administrative Policy – Public Disclosure of Charges

browse/estimator tool. Requirements for the Financial Counselors and Schedulers training to ensure that inquiries regarding charges for its services are appropriately handled include education on all necessary estimator tools both during their initial training and on annual job competencies.

# **EXHIBIT 8**



**Inpatient Medical Surgical Cases**

| M/S DRG | DRG NAME  | Estimated Average Cost |
|---------|---|------------------------|
| 470     | Major Joint Replacement or Reattachment of Lower  | \$ 17,366.70           |
| 775     | Vaginal Delivery without Complicating Diagnoses   | \$ 5,732.00            |
| 795     | Normal Newborn                                    | \$ 1,352.23            |
| 765     | Cesarean Section with CC/MCC                      | \$ 7,787.12            |
| 460     | Spinal Fusion Except Cervical without MCC         | \$ 40,387.41           |
| 766     | Cesarean Section without CC/MCC                   | \$ 6,260.00            |
| 247     | Percutaneous Cardiovascular Procedure with Drug-E | \$ 19,022.00           |
| 774     | Vaginal Delivery with Complicating Diagnoses      | \$ 6,232.00            |
| 236     | Coronary Bypass without Cardiac Catheterization w | \$ 38,689.00           |
| 220     | Cardiac Valve and Other Major Cardiothoracic Proc | \$ 45,034              |
| 234     | Coronary Bypass with Cardiac Catheterization with | \$ 45,337              |
| 472     | Cervical Spinal Fusion with CC                    | \$ 31,858              |

**Inpatient Behavioral Health Cases**

| M/S DRG | DRG NAME   | Estimated Average Cost |
|---------|--|------------------------|
| 885     | PSYCHOSES  | \$ 10,252.00           |
| 881     | DEPRESSIVE NEUROSES                                    | \$ 6,194.00            |
| 884     | ORGANIC DISTURBANCES AND MENTAL RETARDATION            | \$ 8,996.00            |
| 880     | ACUTE ADJUSTMENT REACTION AND PSYCHOSOCIAL DYSFUNCTION | \$ 7,676.00            |
| 882     | NEUROSES EXCEPT DEPRESSIVE                             | \$ 6,353.00            |
| 883     | DISORDERS OF PERSONALITY AND IMPULSE CONTROL           | \$ 6,636.00            |

**Outpatient Procedures**

| CPT Code | CPT4/HCPCS Name (DESCRIPTION) | Estimated Average Cost |
|----------|-------------------------------|------------------------|
| 43239    | EGD BIOPSY SINGLE/MULTIPLE    | \$ 1,934.00            |
| 45380    | COLONOSCOPY AND BIOPSY        | \$ 1,745.00            |
| 93454    | CORONARY ARTERY ANGIO S&I     | \$ 6,561.00            |
| 93458    | L HRT ARTERY/VENTRICLE ANGIO  | \$ 5,344.00            |
| 45378    | DIAGNOSTIC COLONOSCOPY        | \$ 1,369.00            |
| 47562    | LAPAROSCOPIC CHOLECYSTECTOMY  | \$ 5,499.00            |
| 19301    | PARTIAL MASTECTOMY            | \$ 6,675.00            |
| 29881    | KNEE ARTHROSCOPY/SURGERY      | \$ 4,004.00            |
| 92960    | CARDIOVERSION ELECTRIC EXT    | \$ 1,745.00            |
| 58558    | HYSTEROSCOPY BIOPSY           | \$ 3,587.00            |
| 49505    | PRP I/HERN INIT REDUC >5 YR   | \$ 4,757.00            |
| 45385    | COLONOSCOPY W/LESION REMOVAL  | \$ 2,367.00            |
| 43259    | EGD US EXAM DUODENUM/JEJUNUM  | \$ 1,588.00            |
| 92928    | PRQ CARD STENT W/ANGIO 1 VSL  | \$ 12,517.00           |
| 43235    | EGD DIAGNOSTIC BRUSH WASH     | \$ 1,734.00            |
| 29827    | ARTHROSCOP ROTATOR CUFF REPR  | \$ 9,351.00            |
| 29826    | SHOULDER ARTHROSCOPY/SURGERY  | \$ 8,668.00            |
| 44970    | LAPAROSCOPY APPENDECTOMY      | \$ 7,244.00            |



**Outpatient Lab**


| <b>CPT Code</b> | <b>CPT4/HCPCS Name (DESCRIPTION)</b> | <b>Estimated Average Cost</b> |
|-----------------|--------------------------------------|-------------------------------|
| 85610           | PROTHROMBIN TIME                     | \$ 17.60                      |
| 80053           | COMPREHEN METABOLIC PANEL            | \$ 33.00                      |
| 85025           | COMPL CBC W PLT W AUTOM DIFF         | \$ 22.00                      |
| 86850           | RBC AB SCR N EA TECHIQ               | \$ 26.40                      |
| 86900           | BLOOD TYPING ABO                     | \$ 8.80                       |
| 86901           | BLOOD TYPING RH D                    | \$ 8.80                       |
| 80307           | DRUG SCREEN MULTI DRUG CLASS         | \$ 140.80                     |
| 85027           | COMPL AUTOM CBC W PLT                | \$ 17.60                      |
| 80061           | LIPID PANEL                          | \$ 41.80                      |
| 84443           | THYROID STIMULATING HORMONE          | \$ 33.00                      |

**Outpatient Radiology**

| <b>CPT Code</b> | <b>CPT4/HCPCS Name (DESCRIPTION)</b>                          | <b>Estimated Average Cost</b> |
|-----------------|---|-------------------------------|
| 71020           | XRAY CHEST 2 VIEWS FRONTAL & LATERAL                          | \$ 83.60                      |
| 78815           | NM PET IMAGING W CT SKULL TO MID-THIGH                        | \$ 5,380.95                   |
| 71010           | XRAY CHEST SINGLE VIEW FRONTAL                                | \$ 66.88                      |
| 77012           | IR CT GUIDANCE NEEDLE PLACEMENT                               | \$ 150.44                     |
| 76856           | US NON-OB PELVIC COMPLETE                                     | \$ 351.12                     |
| 74170           | CT ABDOMEN & PELVIS W CONTRAST                                | \$ 210.60                     |
| 76830           | US NON-OB TRANSVAGINAL  | \$ 418.00                     |
| 71260           | CT THORAX W CONTRAST  | \$ 183.30                     |
| 93880           | DUPLEX SCAN EXTRACRANIAL ARTERIES BILATERAL                   | \$ 769.12                     |
| 74230           | 1420010242 - HC SWALLOWING FUNCTION W CINE/ VIDEO RADIOGRAPHY | \$ 468.16                     |

Effective 12/5/2017

# **EXHIBIT 9**

|  |   |                        |            |
|--|---|------------------------|------------|
| <br>University of Maryland Medical Center<br>University of Maryland Medical Center Midtown Campus<br>University of Maryland Rehabilitation & Orthopaedic Institute<br>University of Maryland St. Joseph Medical Center<br>University of Maryland Baltimore Washington Medical Center | <b>The University of Maryland Medical System<br/> Central Business Office<br/> Policy &amp; Procedure</b> | <i>Policy #:</i>       | TBD        |
|  |   | <i>Effective Date:</i> | 07/01/2016 |
|  | <b><u>Subject:</u></b><br><b>FINANCIAL ASSISTANCE</b>   | <i>Page #:</i>         | 1 of 9     |
|  |   | <i>Supersedes:</i>     | 07-01-2015 |

**POLICY**

This policy applies to The University of Maryland Medical System (UMMS) following entities:

- University of Maryland Medical Center (UMMC)
- University of Maryland Medical Center Midtown Campus (MTC)
- University of Maryland Rehabilitation & Orthopaedic Institute (UMROI)
- University of Maryland St. Joseph Medical Center (UMSJMC)
- University of Maryland Baltimore Washington Medical Center (UMBWMC)

UMMS is committed to providing financial assistance to persons who have health care needs and are uninsured, underinsured, ineligible for a government program, or otherwise unable to pay, for emergent and medically necessary care based on their individual financial situation.

It is the policy of the UMMS Entities to provide Financial Assistance based on indigence or high medical expenses for patients who meet specified financial criteria and request such assistance. The purpose of the following policy statement is to describe how applications for Financial Assistance should be made, the criteria for eligibility, and the steps for processing applications.


UMMS Entities will publish the availability of Financial Assistance on a yearly basis in their local newspapers and will post notices of availability at appropriate intake locations as well as the Billing Office. Notice of availability will also be sent to patients to patient with patient bills. Signage in key patient access areas will be made available. A Patient Billing and Financial Assistance Information Sheet will be provided before discharge and will be available to all patients upon request.

Financial Assistance may be extended when a review of a patient's individual financial circumstances has been conducted and documented. This should include a review of the patient's existing medical expenses and obligations (including any accounts having gone to bad debt except those accounts that have gone to lawsuit and a judgment has been obtained) and any projected medical expenses. Financial Assistance Applications may be offered to patients whose accounts are with a collection agency and may apply only to those accounts on which a judgment has not been granted.

UMMS retains the right in its sole discretion to determine a patient's ability to pay. All patients presenting for emergency services will be treated regardless of their ability to pay. For emergent/urgent services, applications to the Financial Clearance Program will be completed, received, and evaluated retrospectively and will not delay patients from receiving care.

University of Maryland St. Joseph Medical Center (UMSJMC) adopted this policy effective June 1, 2013.

University of Maryland Medical Center Midtown Campus (MTC) adopted this policy effective September 22, 2014.

|  |   |                        |            |
|--|---|------------------------|------------|
| <br>University of Maryland Medical Center<br>University of Maryland Medical Center Midtown Campus<br>University of Maryland Rehabilitation & Orthopaedic Institute<br>University of Maryland St. Joseph Medical Center<br>University of Maryland Baltimore Washington Medical Center | <b>The University of Maryland Medical System<br/> Central Business Office<br/> Policy &amp; Procedure</b> | <i>Policy #:</i>       | TBD        |
|  |   | <i>Effective Date:</i> | 07/01/2016 |
|  | <u><b>Subject:</b></u><br><b>FINANCIAL ASSISTANCE</b>   | <i>Page #:</i>         | 2 of 9     |
|  |   | <i>Supersedes:</i>     | 07-01-2015 |

University of Maryland Baltimore Washington Medical Center (UMBWMC) adopted this policy effective July 1, 2016.

### **PROGRAM ELIGIBILITY**


Consistent with their mission to deliver compassionate and high quality healthcare services and to advocate for those who do not have the means to pay for medically necessary care, UMMC, MTC, UMROI, UMSJMC, and UMBWMC hospitals strive to ensure that the financial capacity of people who need health care services does not prevent them from seeking or receiving care.

#### **Specific exclusions to coverage under the Financial Assistance program include the following:**

1. Services provided by healthcare providers not affiliated with UMMS hospitals (e.g., durable medical equipment, home health services)
2. Patients whose insurance program or policy denies coverage for services by their insurance company (e.g., HMO, PPO, or Workers Compensation), are not eligible for the Financial Assistance Program.
  - a. Generally, the Financial Assistance Program is not available to cover services that are denied by a patient's insurance company; however, exceptions may be made on a case by case basis considering medical and programmatic implications.
3. Unpaid balances resulting from cosmetic or other non-medically necessary services
4. Patient convenience items
5. Patient meals and lodging
6. Physician charges related to the date of service are excluded from UMMS financial assistance policy. Patients who wish to pursue financial assistance for physician-related bills must contact the physician directly.

#### **Patients may be ineligible for Financial Assistance for the following reasons:**

1. Refusal to provide requested documentation or provide incomplete information.
2. Have insurance coverage through an HMO, PPO, Workers Compensation, Medicaid, or other insurance programs that deny access to the Medical Center due to insurance plan restrictions/limits.
3. Failure to pay co-payments as required by the Financial Assistance Program.
4. Failure to keep current on existing payment arrangements with UMMS.
5. Failure to make appropriate arrangements on past payment obligations owed to UMMS (including those patients who were referred to an outside collection agency for a previous debt).
6. Refusal to be screened for other assistance programs prior to submitting an application to the Financial Clearance Program.
7. Refusal to divulge information pertaining to a pending legal liability claim
8. Foreign-nationals traveling to the United States seeking elective, non-emergent medical care

|  |   |                        |            |
|--|---|------------------------|------------|
|  <p>University of Maryland Medical Center<br/> University of Maryland Medical Center Midtown Campus<br/> University of Maryland Rehabilitation &amp; Orthopaedic Institute<br/> University of Maryland St. Joseph Medical Center<br/> University of Maryland Baltimore Washington Medical Center</p> | <b>The University of Maryland Medical System<br/> Central Business Office<br/> Policy &amp; Procedure</b> | <i>Policy #:</i>       | TBD        |
|  |   | <i>Effective Date:</i> | 07/01/2016 |
|  | <b><u>Subject:</u></b><br><b>FINANCIAL ASSISTANCE</b>   | <i>Page #:</i>         | 3 of 9     |
|  |   | <i>Supersedes:</i>     | 07-01-2015 |

Patients who become ineligible for the program will be required to pay any open balances and may be submitted to a bad debt service if the balance remains unpaid in the agreed upon time periods.


Patients who indicate they are unemployed and have no insurance coverage shall be required to submit a Financial Assistance Application unless they meet Presumptive Financial Assistance Eligibility criteria. If the patient qualifies for COBRA coverage, patient's financial ability to pay COBRA insurance premiums shall be reviewed by the Financial Counselor/Coordinator and recommendations shall be made to Senior Leadership. Individuals with the financial capacity to purchase health insurance shall be encouraged to do so, as a means of assuring access to health care services and for their overall personal health.

Coverage amounts will be calculated based upon 200-300% of income as defined by Maryland State Department of Health and Mental Hygiene Medical Assistance Planning Administration Income Eligibility Limits for a Reduced Cost of Care.

**Presumptive Financial Assistance**

Patients may also be considered for Presumptive Financial Assistance Eligibility. There are instances when a patient may appear eligible for financial assistance, but there is no financial assistance form on file. There is adequate information provided by the patient or through other sources, which provide sufficient evidence to provide the patient with financial assistance. In the event there is no evidence to support a patient's eligibility for financial assistance, UMMS reserves the right to use outside agencies or information in determining estimated income amounts for the basis of determining financial assistance eligibility and potential reduced care rates. Once determined, due to the inherent nature of presumptive circumstances, the only financial assistance that can be granted is a 100% write-off of the account balance. Presumptive Financial Assistance Eligibility shall only cover the patient's specific date of service. Presumptive eligibility may be determined on the basis of individual life circumstances that may include:

- a. Active Medical Assistance pharmacy coverage
- b. SLMB coverage
- c. PAC coverage
- d. Homelessness
- e. Medical Assistance and Medicaid Managed Care patients for services provided in the ER beyond the coverage of these programs
- f. Medical Assistance spend down amounts
- g. Eligibility for other state or local assistance programs
- h. Patient is deceased with no known estate
- i. Patients that are determined to meet eligibility criteria established under former State Only Medical Assistance Program
- j. Non-US Citizens deemed non-compliant
- k. Non-Eligible Medical Assistance services for Medical Assistance eligible patients
- l. Unidentified patients (Doe accounts that we have exhausted all efforts to locate and/or ID)

|  |   |                        |            |
|--|---|------------------------|------------|
| <br>University of Maryland Medical Center<br>University of Maryland Medical Center Midtown Campus<br>University of Maryland Rehabilitation & Orthopaedic Institute<br>University of Maryland St. Joseph Medical Center<br>University of Maryland Baltimore Washington Medical Center | <b>The University of Maryland Medical System<br/> Central Business Office<br/> Policy &amp; Procedure</b> | <i>Policy #:</i>       | TBD        |
|  |   | <i>Effective Date:</i> | 07/01/2016 |
|  | <u><b>Subject:</b></u>  | <i>Page #:</i>         | 4 of 9     |
|  | <b>FINANCIAL ASSISTANCE</b>   | <i>Supersedes:</i>     | 07-01-2015 |


- m. Bankruptcy, by law, as mandated by the federal courts
- n. St. Clare Outreach Program eligible patients
- o. UMSJMC Maternity Program eligible patients
- p. UMSJMC Hernia Program eligible patients

**Specific services or criteria that are ineligible for Presumptive Financial Assistance include:**

- a. Purely elective procedures (example – Cosmetic) are not covered under the program.
- b. Uninsured patients seen in the Emergency Department under Emergency Petition will not be considered under the presumptive financial assistance program until the Maryland Medicaid Psych program has been billed.

**PROCEDURES**

1. There are designated persons who will be responsible for taking Financial Assistance applications. These staff can be Financial Counselors, Patient Financial Receivable Coordinators, Customer Service Representatives, etc.
2. Every possible effort will be made to provide financial clearance prior to date of service. Where possible, designated staff will consult via phone or meet with patients who request Financial Assistance to determine if they meet preliminary criteria for assistance.
  - a. Staff will complete an eligibility check with the Medicaid program for Self Pay patients to verify whether the patient has current coverage.
  - b. Preliminary data will be entered into a third party data exchange system to determine probable eligibility. To facilitate this process each applicant must provide information about family size and income. To help applicants complete the process, we will provide an application that will let them know what paperwork is required for a final determination of eligibility.
  - c. Applications initiated by the patient will be tracked, worked and eligibility determined within the third party data and workflow tool. A letter of final determination will be submitted to each patient that has formally requested financial assistance. Determination of Probable Eligibility will be provided within two business days following a patient's request for charity care services, application for medical assistance, or both.
  - d. Upon receipt of the patient's application, they will have thirty (30) days to submit the required documentation to be considered for eligibility. If no data is received within the 30 days, a denial letter will

|  |  |                               |                   |
|--|--|-------------------------------|-------------------|
|  <p>University of Maryland Medical Center<br/> University of Maryland Medical Center Midtown Campus<br/> University of Maryland Rehabilitation &amp; Orthopaedic Institute<br/> University of Maryland St. Joseph Medical Center<br/> University of Maryland Baltimore Washington Medical Center</p> | <p><b>The University of Maryland Medical System<br/> Central Business Office<br/> Policy &amp; Procedure</b></p> | <p><i>Policy #:</i></p>       | <p>TBD</p>        |
|  |  | <p><i>Effective Date:</i></p> | <p>07/01/2016</p> |
|  | <p><b><u>Subject:</u></b></p>  | <p><i>Page #:</i></p>         | <p>5 of 9</p>     |
|  | <p><b>FINANCIAL ASSISTANCE</b></p>   | <p><i>Supersedes:</i></p>     | <p>07-01-2015</p> |


be sent notifying that the case is now closed for lack of the required documentation. The patient may re-apply to the program and initiate a new case if the original timeline is not adhered to. The Financial Assistance application process will be open up to at least 240 days after the first post-discharge patient bill is sent.

- e. Individual notice regarding the hospital's charity care policy shall be provided at the time of preadmission or admission to each person who seeks services in the hospital.
3. There will be one application process for UMMC, MTC, UMROI, UMSJMC and UMBWMC. The patient is required to provide a completed Financial Assistance Application orally or in writing. In addition, the following may be required:
- a. A copy of their most recent Federal Income Tax Return (if married and filing separately, then also a copy spouse's tax return); proof of disability income (if applicable), proof of social security income (if applicable). If unemployed, reasonable proof of unemployment such as statement from the Office of Unemployment Insurance, a statement from current source of financial support, etc ...
  - b. A copy of their most recent pay stubs (if employed) or other evidence of income.
  - c. A Medical Assistance Notice of Determination (if applicable).
  - d. Copy of their Mortgage or Rent bill (if applicable), or written documentation of their current living/housing situation.

A written request for missing information will be sent to the patient. Oral submission of needed information will be accepted, where appropriate.

4. A patient can qualify for Financial Assistance either through lack of sufficient insurance or excessive medical expenses. Once a patient has submitted all the required information, the Financial Counselor will review and analyze the application and forward it to the Patient Financial Services Department for final determination of eligibility based on UMMS guidelines.
- a. If the patient's application for Financial Assistance is determined to be complete and appropriate, the Financial Coordinator will recommend the patient's level of eligibility and forward for a second and final approval.
    - i) If the patient does qualify for Financial Assistance, the Financial Coordinator will notify clinical staff who may then schedule the patient for the appropriate hospital-based service.
    - ii) If the patient does not qualify for Financial Assistance, the Financial Coordinator will notify the clinical staff of the determination and the non-emergent/urgent hospital-based services will not be scheduled.
      - (1) A decision that the patient may not be scheduled for hospital-based, non-emergent/urgent services may be reconsidered by the Financial Clearance Executive Committee, upon the request of a Clinical Chair.
5. Each clinical department has the option to designate certain elective procedures for which no Financial Assistance options will be given.
6. Once a patient is approved for Financial Assistance, Financial Assistance coverage may be effective for the month of determination, up to 3 years prior, and up to six (6) calendar months in to the future. However, there are no limitations on the Financial Assistance eligibility period. Each eligibility period will be determined on a case-by-case basis. If additional healthcare services are provided beyond the approval period, patients must reapply to the program for clearance. In addition, changes to the patient's income, assets, expenses or family status are expected to be communicated to the Financial Assistance Program Department. All




|  |  |                               |                   |
|--|--|-------------------------------|-------------------|
|  <p>University of Maryland Medical Center<br/> University of Maryland Medical Center Midtown Campus<br/> University of Maryland Rehabilitation &amp; Orthopaedic Institute<br/> University of Maryland St. Joseph Medical Center<br/> University of Maryland Baltimore Washington Medical Center</p> | <p><b>The University of Maryland Medical System<br/> Central Business Office<br/> Policy &amp; Procedure</b></p> | <p><i>Policy #:</i></p>       | <p>TBD</p>        |
|  |  | <p><i>Effective Date:</i></p> | <p>07/01/2016</p> |
|  | <p><b><u>Subject:</u></b></p>  | <p><i>Page #:</i></p>         | <p>6 of 9</p>     |
|  | <p><b>FINANCIAL ASSISTANCE</b></p>   | <p><i>Supersedes:</i></p>     | <p>07-01-2015</p> |

Extraordinary Collections Action activities, as defined below, will be terminated once the patient is approved for financial assistance and all the patient responsible balances are paid.

*Extraordinary Collection Actions (ECAs) may be taken on accounts that have not been disputed or are not on a payment arrangement. Except in exceptional circumstances, these actions will occur no earlier than 120 days from submission of first bill to the patient and will be preceded by notice 30 days prior to commencement of the action. Availability of financial assistance will be communicated to the patient and a presumptive eligibility review will occur prior to any action being taken.*

- i) Garnishments may be applied to these patients if awarded judgment.*
- ii) A lien will be placed by the Court on primary residences within Baltimore City. The facility will not pursue foreclosure of a primary residence but may maintain our position as a secured creditor if a property is otherwise foreclosed upon.*
- iii) Closed account balances that appear on a credit report or referred for judgment/garnishment may be reopened should the patient contact the facility regarding the balance report. Payment will be expected from the patient to resolve any credit issues, until the facility deems the balance should remain written off.*

7. If a patient is determined to be ineligible, all efforts to collect co-pays, deductibles or a percentage of the expected balance for the service will be made prior to the date of service or may be scheduled for collection on the date of service.
8. A letter of final determination will be submitted to each patient who has formally submitted an application.
9. Refund decisions are based on when the patient was determined unable to pay compared to when the patient payments were made. Refunds may be issued back to the patient for credit balances, due to patient payments, resulted from approved financial assistance on considered balance(s). Payments received for care rendered during the financial assistance eligibility window will be refunded, if the amount exceeds the patient's determined responsibility by \$5.00 or more.
10. Patients who have access to other medical care (e.g., primary and secondary insurance coverage or a required service provider, also known as a carve-out), must utilize and exhaust their network benefits before applying for the Financial Assistance Program.
11. The Financial Assistance Program will accept the Faculty Physicians, Inc.'s (FPI) completed financial assistance applications in determining eligibility for the UMMS Financial Assistance program. This includes accepting FPI's application requirements.
12. The Financial Assistance Program will accept all other University of Maryland Medical System hospital's completed financial assistance applications in determining eligibility for the program. This includes accepting each facility's application format.
13. The Financial Assistance Program does not cover Supervised Living Accommodations and meals while a patient is in the Day Program.
14. Where there is a compelling educational and/or humanitarian benefit, Clinical staff may request that the Financial Clearance Executive Committee consider exceptions to the Financial Assistance Program guidelines, on a case-by-case basis, for Financial Assistance approval.

|  |   |                        |            |
|--|---|------------------------|------------|
| <br>University of Maryland Medical Center<br>University of Maryland Medical Center Midtown Campus<br>University of Maryland Rehabilitation & Orthopaedic Institute<br>University of Maryland St. Joseph Medical Center<br>University of Maryland Baltimore Washington Medical Center | <b>The University of Maryland Medical System<br/> Central Business Office<br/> Policy &amp; Procedure</b> | <i>Policy #:</i>       | TBD        |
|  |   | <i>Effective Date:</i> | 07/01/2016 |
|  | <b><u>Subject:</u></b><br><b>FINANCIAL ASSISTANCE</b>   | <i>Page #:</i>         | 7 of 9     |
|  |   | <i>Supersedes:</i>     | 07-01-2015 |

- a. Faculty requesting Financial Clearance/Assistance on an exception basis must submit appropriate justification to the Financial Clearance Executive Committee in advance of the patient receiving services.
- b. The Chief Medical Officer will notify the attending physician and the Financial Assistance staff of the Financial Clearance Executive Committee determination.

### **Financial Hardship**

The amount of uninsured medical costs incurred at either, UMMC, MTC, UMROI, UMSJMC and UMBWMC will be considered in determining a patient's eligibility for the Financial Assistance Program. The following guidelines are outlined as a separate, supplemental determination of Financial Assistance, known as Financial Hardship. Financial Hardship will be offered to all patients who apply for Financial Assistance.

Medical Financial Hardship Assistance is available for patients who otherwise do not qualify for Financial Assistance under the primary guidelines of this policy, but for whom:


- 1) Their medical debt incurred at our either UMMC, MTC, UMROI, UMSJMC and UMBWMC exceeds 25% of the Family Annual Household Income, which is creating Medical Financial Hardship; and
- 2) who meet the income standards for this level of Assistance.

For the patients who are eligible for both, the Reduced Cost Care under the primary Financial Assistance criteria and also under the Financial Hardship Assistance criteria, UMMC, MTC, UMROI, UMSJMC and UMBWMC will grant the reduction in charges that are most favorable to the patient.

Financial Hardship is defined as facility charges incurred here at either UMMC, MTC, UMROI, UMSJMC and UMBWMC for medically necessary treatment by a family household over a twelve (12) month period that exceeds 25% of that family's annual income.

Medical Debt is defined as out of pocket expenses for the facility charges incurred here at UMMC, MTC, UMROI, UMSJMC and UMBWMC for medically necessary treatment.

Once a patient is approved for Financial Hardship Assistance, coverage will be effective starting the month of the first qualifying date of service and up to the following twelve (12) calendar months from the application evaluation completion date. Each patient will be evaluated on a case-by-case basis for the eligibility time frame according to their spell of illness/episode of care. It will cover the patient and the immediate family members living in the household for the approved reduced cost and eligibility period for medically necessary treatment. Coverage shall not apply to elective or cosmetic procedures. However, the patient or guarantor must notify the hospital of their eligibility at the time of registration or admission. In order to continue in the program after the expiration of each eligibility approval period, each patient must reapply to be reconsidered. In addition, patients who have been approved for the program must inform the hospitals of any changes in income, assets, expenses, or family (household) status within 30 days of such change(s).

|  |   |                        |            |
|--|---|------------------------|------------|
| <br>University of Maryland Medical Center<br>University of Maryland Medical Center Midtown Campus<br>University of Maryland Rehabilitation & Orthopaedic Institute<br>University of Maryland St. Joseph Medical Center<br>University of Maryland Baltimore Washington Medical Center | <b>The University of Maryland Medical System<br/> Central Business Office<br/> Policy &amp; Procedure</b> | <i>Policy #:</i>       | TBD        |
|  |   | <i>Effective Date:</i> | 07/01/2016 |
|  | <b><u>Subject:</u></b><br><b>FINANCIAL ASSISTANCE</b>   | <i>Page #:</i>         | 8 of 9     |
|  |   | <i>Supersedes:</i>     | 07-01-2015 |


All other eligibility, ineligibility, and procedures for the primary Financial Assistance program criteria apply for the Financial Hardship Assistance criteria, unless otherwise stated above.

### **Appeals**

- Patients whose financial assistance applications are denied have the option to appeal the decision.
- Appeals can be initiated verbally or written.
- Patients are encouraged to submit additional supporting documentation justifying why the denial should be overturned.
- Appeals are documented within the third party data and workflow tool. They are then reviewed by the next level of management above the representative who denied the original application.
- If the first level of appeal does not result in the denial being overturned, patients have the option of escalating to the next level of management for additional reconsideration.
- The escalation can progress up to the Chief Financial Officer who will render a final decision.
- A letter of final determination will be submitted to each patient who has formally submitted an appeal.

### **Judgments**

If a patient is later found to be eligible for Financial Assistance after a judgment has been obtained or the debt submitted to a credit reporting agency, UMMC, MTC, UMROI, UMSJMC and UMBWMC shall seek to vacate the judgment and/or strike the adverse credit information.

|   |   |  |  |                        |            |
|---|---|--|--|------------------------|------------|
|  <p>University of Maryland Medical Center<br/> University of Maryland Medical Center Midtown Campus<br/> University of Maryland Rehabilitation &amp; Orthopaedic Institute<br/> University of Maryland St. Joseph Medical Center<br/> University of Maryland Baltimore Washington Medical Center</p> | <b>The University of Maryland Medical System<br/>Central Business Office<br/>Policy &amp; Procedure</b> |  |  | <i>Policy #:</i>       | TBD        |
|   |   |  |  | <i>Effective Date:</i> | 07/01/2016 |
|   | <b><u>Subject:</u></b>  |  |  | <i>Page #:</i>         | 9 of 9     |
|   | <b>FINANCIAL ASSISTANCE</b>   |  |  | <i>Supersedes:</i>     | 07-01-2015 |

**ATTACHMENT A**

**Sliding Scale – Reduced Cost of Care**

| MD DHMH 2016<br>Income Elig Limit<br>Guidelines |                 | Income Level | S | Income Level | Income Level | Income Level | Income Level | Income Level | Income Level | Income Level | Income Level | Income Level |
|---|-----------------|--------------|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   |                 | Up to 200%   | L | Level        | Level        | Level        | Level        | Level        | Level        | Level        | Level        | Level        |
|   |                 | Pt Resp 0%   | I | Pt Resp 10%  | Pt Resp 20%  | Pt Resp 30%  | Pt Resp 40%  | Pt Resp 50%  | Pt Resp 60%  | Pt Resp 70%  | Pt Resp 80%  | Pt Resp 90%  |
| HH  | 100% MD<br>DHMH | 100% Charity | D | 90% Charity  | 80% Charity  | 70% Charity  | 60% Charity  | 50% Charity  | 40% Charity  | 30% Charity  | 20% Charity  | 10% Charity  |
| Size  | Max             | Max          | I | Max          | Max          | Max          | Max          | Max          | Max          | Max          | Max          | Max          |
| 1   | \$16,395        | \$32,790     | N | \$34,430     | \$36,069     | \$37,709     | \$39,348     | \$40,988     | \$42,627     | \$44,267     | \$45,906     | \$49,184     |
| 2   | \$22,108        | \$44,216     | G | \$46,427     | \$48,638     | \$50,848     | \$53,059     | \$55,270     | \$57,481     | \$59,692     | \$61,902     | \$66,323     |
| 3   | \$27,821        | \$55,642     |   | \$58,424     | \$61,206     | \$63,988     | \$66,770     | \$69,553     | \$72,335     | \$75,117     | \$77,899     | \$83,462     |
| 4   | \$33,534        | \$67,068     | S | \$70,421     | \$73,775     | \$77,128     | \$80,482     | \$83,835     | \$87,188     | \$90,542     | \$93,895     | \$100,601    |
| 5   | \$39,248        | \$78,496     | C | \$82,421     | \$86,346     | \$90,270     | \$94,195     | \$98,120     | \$102,045    | \$105,970    | \$109,894    | \$117,743    |
| 6   | \$44,961        | \$89,922     | A | \$94,418     | \$98,914     | \$103,410    | \$107,906    | \$112,403    | \$116,899    | \$121,395    | \$125,891    | \$134,882    |
| 7   | \$50,702        | \$101,404    | L | \$106,474    | \$111,544    | \$116,615    | \$121,685    | \$126,755    | \$131,825    | \$136,895    | \$141,966    | \$152,105    |
| 8   | \$56,443        | \$112,886    | E | \$118,530    | \$124,175    | \$129,819    | \$135,463    | \$141,108    | \$146,752    | \$152,396    | \$158,040    | \$169,328    |

Effective 7/1/16

# **EXHIBIT 10**

**FACTS ABOUT**

# FINANCIAL ASSISTANCE POLICY

---

St. Joseph Medical Center has a financial assistance policy and under Maryland law must inform you that you may be entitled to receive financial assistance with the cost of medically necessary hospital services if you have a low income, do not have insurance, or your insurance does not cover your medically-necessary hospital care and you are low-income.

**Patients' Rights**

- If you meet the policy criteria you may receive financial assistance from the hospital.
- If you believe you have wrongly been referred to a collection agency, you have the right to contact the hospital to request assistance.
- You may be eligible for Maryland Medical Assistance. This is a joint state and Federal program that pays the full cost of health coverage for low-income individuals who meet certain criteria.

**Patients' Obligations**

- Those able to pay for their bill, will do so in a timely manner.
- It is your responsibility to provide correct insurance information.
- If you do not have health coverage or cannot afford to pay the bill in full, you should contact the business office promptly, to discuss payment.
- You must provide accurate and complete financial information. If your financial position changes, you have an obligation to promptly contact the business office.

**Contacts**

- You can download the uniform financial assistance application from the following link: [http://hsrc.state.md.us/consumers\\_uniform.cfm](http://hsrc.state.md.us/consumers_uniform.cfm)
- For information on Maryland Medical Assistance contact your local Department of Social Services by phone 1-800-332-6347; TTY 1-800-925-4434; or [www.dhr.state.md.us](http://www.dhr.state.md.us).

**Physician Services**

Physician services provided during your stay will be billed separately and are not included on your hospital billing statement.

**Business Office**

410-821-4140

**Financial Assistance Office**

410-337-3902

# **EXHIBIT 1 1**



# Financial Assistance

University of Maryland St. Joseph Medical Center understands that patients may be faced with a difficult financial situation when they incur medical bills that are not covered by insurance. We encourage every patient and family to pursue all available programs that may be offered through the local Departments of Social Services. There are many programs that you and your family may be eligible for, including pharmacy coverage and children's programs, even if your income may be above state guidelines. UM St. Joseph Medical Center can offer financial assistance to our patients who are denied state assistance. Please speak with a Financial Services Representative to determine if you may be eligible for either full or discounted services under this program. The hospital will make a determination of probable eligibility within two business days following a patient's request for charity care services, application for medical assistance, or both. You may also contact our **Financial Assistance Department** at **410-821-4140** for further information. Our financial aid programs will only apply to your hospital bills, and again, we encourage you to contact the Department of Social Services for assistance in paying all your medical bills. We may reschedule or delay non-emergency services until financial assistance or payment arrangements have been made. Please contact our office immediately to discuss the options that may be available to you.

---

## University of Maryland St. Joseph Medical Center Financial Assistance

For information on Maryland Medical Assistance contact your local Department of Social Services by phone **1-800-332-6347**; TTY: **1-800-925-4434**; or **[www.dhr.state.md.us](http://www.dhr.state.md.us)**.



# Financial Assistance

University of Maryland St. Joseph Medical Center comprende que los pacientes pueden enfrentar una situación financiera complicada cuando incurrir en gastos médicos que no están cubiertos por el seguro. Alentamos a cada paciente y a su familia a que busquen todos los programas disponibles que puede ofrecer el Departamento de Servicios Sociales local. Existen muchos programas para los cuales usted y su familia pueden ser elegibles, incluyendo programas de cobertura farmacéutica e infantil, aún cuando sus ingresos estén por encima de las pautas estatales. UM St. Joseph Medical Center puede ofrecer asistencia financiera a nuestros pacientes a quienes se les niega la asistencia estatal. Por favor, hable con un Departamento de Servicios Financieros para determinar si es elegible, tanto para los servicios completos como para servicios con descuento conforme este programa. El hospital determinará la probable elegibilidad dentro de los dos (2) días hábiles posteriores a la solicitud de los servicios de atención de beneficencia del paciente, a la solicitud de Asistencia Médica o a ambas. Puede además ponerse en contacto con su **Departamento de Asistencia Financiera** al **410-821-4140** para obtener más información. Nuestros programas de ayuda financiera se aplicarán solamente a sus gastos hospitalarios, y nuevamente, lo alentamos a que se ponga en contacto con el Departamento de Servicios Sociales para obtener asistencia para el pago de todos sus gastos médicos. Podemos reprogramar o demorar los servicios que no sean de emergencia hasta que obtenga la asistencia financiera o se hayan realizado los arreglos de pago. Póngase en contacto con nuestra oficina inmediatamente para discutir las opciones que pueden estar disponibles para usted.

---

## Asistencia Financiera de University of Maryland St. Joseph Medical Center

Para obtener más información sobre la Asistencia Médica en Maryland póngase en contacto con su Departamento de Servicios Sociales local por teléfono al **1-800-332-6347**; TTY: **1-800-925-4434**; o **[www.dhr.state.md.us](http://www.dhr.state.md.us)**.



# Bomb suspect mocked president before attack

Authorities charge man in botched transit detonation

By TOM HAYS AND LARRY NEUMEISTER  
Associated Press



JUSTIN LANE/EPA

An officer on Tuesday monitors the subway station under the bus terminal, the site of Monday's attack in New York.

NEW YORK — The Bangladeshi immigrant arrested in a botched suicide bombing in the New York subway mocked President Donald Trump on Facebook on his way to carry out the attack, writing “Trump you failed to protect your nation,” authorities said Tuesday as they brought federal charges against him.

Ullah was the only one seriously hurt in the attack Monday morning. At the hospital where he was taken with burns on his hands and torso, he told officers, “I did it for the Islamic State,” according to the criminal complaint. Also, a search of his Brooklyn apartment turned up a passport in his name, scrawled with the words “O AMERICA, DIE IN YOUR RAGE,” authorities said.



Ullah

His court-appointed lawyer did not return a message seeking comment. At a news conference, Acting U.S. Attorney Joon H. Kim said Ullah picked rush hour on a weekday to maximize casualties in his quest “to kill, to maim and to destroy.” Ullah, “with a hate-filled heart and an evil purpose,” carried out the attack after researching how to build a bomb a year ago and

planned his mission for several weeks, Kim said.

The bomb was assembled in the past week using fragments of a metal pipe, a battery and a Christmas tree light bulb, along with metal screws as shrapnel, authorities said. They said it was strapped to his body with wires and zip ties.

The suspect “had apparently hoped to die in his own misguided rage, taking as many innocent people as he could with him, but through incredible good fortune, his bomb did not seriously injure anyone other than himself,” Kim said.

Ullah was charged with providing material support to a terrorist group, use of a weapon of mass destruction and three bomb-related counts. He could get up to life in prison.

According to the court papers, Ullah started to become radicalized in 2014 and began researching how to build a bomb after watching Islamic State propaganda materials online.

In reaction to the bombing, Trump demanded a tightening of immigration rules.

Ullah entered the coun-

try in 2011 on a visa available to certain relatives of U.S. citizens. Less than two months ago, an Uzbek immigrant who came to the U.S. through a visa lottery was accused of killing eight people in New York by mowing them down with a truck along a bike path.

“We’re going to end both of them — the lottery system and chain migration. We’re going to end them fast,” Trump said at the White House.

Ullah lived with his father, mother and brother in a Brooklyn neighborhood with a large Bangladeshi community, residents said.

Overseas, Bangladesh officers questioned Ullah's wife and other relatives, officials said. Relatives and police said Ullah last visited Bangladesh in September to see his wife and newborn son.

Meanwhile, Attorney General Jeff Sessions said the botched attack showed in the “starkest terms” that the failures of the U.S. immigration system are a national security issue.

Sessions called anew on Congress to strengthen immigration laws and said the administration was moving to more strictly enforce immigration law and reduce an immigration caseload that has tripled since fiscal 2009.



ROBYN BECK/GETTY-AFP

A fire crew on Tuesday makes its way to a house surrounded by smoke from the Thomas fire, the fifth largest fire in California history, in Montecito, just outside Santa Barbara.

# Homeless camp sparked Bel-Air fire, officials say

Crews make gains against large blaze northwest of LA

Associated Press

LOS ANGELES — Authorities said Tuesday that a wildfire that destroyed six homes and damaged a dozen more last week in the exclusive Bel-Air section of Los Angeles was sparked by an illegal cooking fire in a homeless encampment.

City fire spokesman Erik Scott said investigators found the campsite in some brush near Sepulveda Boulevard where it passes under Interstate 405.

No one was in the camp, and no arrests had been made.

Scott said fire officials didn't know about the camp but that beginning next fire season they plan to start looking for such encampments and will notify police.

The fire near the Getty museum was one of several burning simultaneously in the LA area last week that forced thousands to evacuate.

The causes of the other fires remain under investi-

gation.

Early Tuesday, the fifth largest wildfire in the state's history expanded, ripping through dry brush atop a coastal ridge while crews struggled to keep flames from roaring down into neighborhoods amid fears of renewed winds.

Firefighters protected foothill homes northwest of Los Angeles, making progress in residential areas while much of the fire's growth occurred to the north in unoccupied forest land, Santa Barbara County Fire Department spokesman Mike Eliason said Tuesday.

Tens of thousands of people remain evacuated, including many from the seaside enclaves of Montecito, Summerland and Carpinteria and the inland agricultural town of Fillmore.

Residents near a Carpinteria avocado orchard said the trees could end up saving their homes.

“You have a thick layer of leaves underneath the bottom and they are watered regularly, so it's like a sponge,” Jeff Dreyer, who lives nearby, told KEYT-TV. “So the fire gets to the

sponge full of water and it slows it down. It takes a long time for it to burn.”

Poor air quality kept dozens of schools closed. As ash rained down and smoke blew through streets, regulators urged people to remain inside if possible and avoid strenuous activity.

Officials handed out masks to those who stayed behind in Montecito, an exclusive community 75 miles from Los Angeles that's home to stars such as Oprah Winfrey, Jeff Bridges and Drew Barrymore. Actor Rob Lowe was among residents who evacuated over the weekend.

The blaze — known as the Thomas fire — has destroyed more than 680 homes, officials said. It was just partially contained after burning more than 360 square miles of dry brush and timber. The fire has been burning for more than a week.

To the north, San Francisco Bay Area firefighters quickly contained blazes Tuesday that destroyed at least two homes in hills east of Oakland — the site of a 1991 firestorm that killed 25 people.

## Financial Assistance

University of Maryland St. Joseph Medical Center understands that patients may be faced with a difficult financial situation when they incur medical bills that are not covered by insurance. We encourage every patient and family to pursue all available programs that may be offered through the local Departments of Social Services. There are many programs that you and your family may be eligible for, including pharmacy coverage and children's programs, even if your income may be above state guidelines. UM St. Joseph Medical Center can offer financial assistance to our patients who are denied state assistance. Please speak with a Financial Services Representative to determine if you may be eligible for either full or discounted services under this program. The hospital will make a determination of probable eligibility within two business days following a patient's request for charity care services, application for medical assistance, or both. You may also contact our **Financial Assistance Department at 410-821-4140** for further information. Our financial aid programs will only apply to your hospital bills, and again, we encourage you to contact the Department of Social Services for assistance in paying all your medical bills. We may reschedule or delay non-emergency services until financial assistance or payment arrangements have been made. Please contact our office immediately to discuss the options that may be available to you.

### University of Maryland St. Joseph Medical Center Financial Assistance

For information on Maryland Medical Assistance contact your local Department of Social Services by phone 1-800-332-6347; TTY: 1-800-925-4434; or [www.dhr.state.md.us](http://www.dhr.state.md.us).



## Financial Assistance

University of Maryland St. Joseph Medical Center comprende que los pacientes pueden enfrentar una situación financiera complicada cuando incurrir en gastos médicos que no están cubiertos por el seguro. Alentamos a cada paciente y a su familia a que busquen todos los programas disponibles que puede ofrecer el Departamento de Servicios Sociales local. Existen muchos programas para los cuales usted y su familia pueden ser elegibles, incluyendo programas de cobertura farmacéutica e infantil, aún cuando sus ingresos estén por encima de las pautas estatales. UM St. Joseph Medical Center puede ofrecer asistencia financiera a nuestros pacientes a quienes se les niega la asistencia estatal. Por favor, hable con un Departamento de Servicios Financieros para determinar si es elegible, tanto para los servicios completos como para servicios con descuento conforme este programa. El hospital determinará la probable elegibilidad dentro de los dos (2) días hábiles posteriores a la solicitud de los servicios de atención de beneficencia del paciente, a la solicitud de Asistencia Médica o a ambas. Puede además ponerse en contacto con su **Departamento de Asistencia Financiera al 410-821-4140** para obtener más información. Nuestros programas de ayuda financiera se aplicarán solamente a sus gastos hospitalarios, y nuevamente, lo alentamos a que se ponga en contacto con el Departamento de Servicios Sociales para obtener asistencia para el pago de todos sus gastos médicos. Podemos reprogramar o demorar los servicios que no sean de emergencia hasta que obtenga la asistencia financiera o se hayan realizado los arreglos de pago. Póngase en contacto con nuestra oficina inmediatamente para discutir las opciones que pueden estar disponibles para usted.

### Asistencia Financiera de University of Maryland St. Joseph Medical Center

Para obtener más información sobre la Asistencia Médica en Maryland póngase en contacto con su Departamento de Servicios Sociales local por teléfono al 1-800-332-6347; TTY: 1-800-925-4434; o [www.dhr.state.md.us](http://www.dhr.state.md.us).

Client Name: ST JOSEPH MEDICAL CENTER c/o Univer...  
Advertiser: ST JOSEPH MEDICAL CENTER c/o Univer...  
Section/Page/Zone: Main News/A006/Generic  
Description:

Ad Number: 5341524-1  
Insertion Number:  
Size: 4 x 4.98  
Color Type: B&W

THE BALTIMORE SUN MEDIA GROUP  
Publication Date: 12/13/2017

This Electronic Tearsheet serves as confirmation that the ad appeared in a Baltimore Sun Media Group Publication on the date and page indicated. Exploiting or repurposing any content displayed or contained is prohibited.



# Biggest Sale of the Year

Get **30% OFF** all custom-designed, locally-built storage solutions, plus free installation.

closets | home office | pantry | garage

Residential inquires: 410-324-2663  
Commercial inquires: 410-705-5741  
[closetamerica.com](http://closetamerica.com)

**ClosetAmerica**  
Everything in its place. Perfectly.



Client Name: **ST JOSEPH MEDICAL CENTER c/o Univer...**  
 Advertiser: **Towson Times/T003/Patuxent**  
 Section/Page/Zone: **Towson Times/T003/Patuxent**  
 Description:

Ad Number: **5341534-1**  
 Insertion Number:  
 Size: **4 x 4.75**  
 Color Type: **B&W**

This Electronic Tearsheet serves as confirmation that the ad appeared in a Baltimore Sun Media Group Publication on the date and page indicated. Exploiting or repurposing any content displayed or contained is prohibited.

## Financial Assistance

University of Maryland St. Joseph Medical Center understands that patients may be faced with a difficult financial situation when they incur medical bills that are not covered by insurance. We encourage every patient and family to pursue all available programs that may be offered through the local Departments of Social Services. There are many programs that you and your family may be eligible for, including pharmacy coverage and children's programs, even if your income may be above state guidelines. UM St. Joseph Medical Center can offer financial assistance to our patients who are denied state assistance. Please speak with a Financial Services Representative to determine if you may be eligible for either full or discounted services under this program. The hospital will make a determination of probable eligibility within two business days following a patient's request for charity care services, application for medical assistance, or both. You may also contact our **Financial Assistance Department** at **410-821-4140** for further information. Our financial aid programs will only apply to your hospital bills, and again, we encourage you to contact the Department of Social Services for assistance in paying all your medical bills. We may reschedule or delay non-emergency services until financial assistance or payment arrangements have been made. Please contact our office immediately to discuss the options that may be available to you.

### University of Maryland St. Joseph Medical Center Financial Assistance

For information on Maryland Medical Assistance contact your local Department of Social Services by phone 1-800-332-6347; TTY: 1-800-925-4434; or [www.dhr.state.md.us](http://www.dhr.state.md.us).



## Financial Assistance

University of Maryland St. Joseph Medical Center comprende que los pacientes pueden enfrentar una situación financiera complicada cuando incurren en gastos médicos que no están cubiertos por el seguro. Alentamos a cada paciente y a su familia a que busquen todos los programas disponibles que puede ofrecer el Departamento de Servicios Sociales local. Existen muchos programas para los cuales usted y su familia pueden ser elegibles, incluyendo programas de cobertura farmacéutica e infantil, aún cuando sus ingresos estén por encima de las pautas estatales. UM St. Joseph Medical Center puede ofrecer asistencia financiera a nuestros pacientes a quienes se les niega la asistencia estatal. Por favor, hable con un Departamento de Servicios Financieros para determinar si es elegible, tanto para los servicios completos como para servicios con descuento conforme este programa. El hospital determinará la probable elegibilidad dentro de los dos (2) días hábiles posteriores a la solicitud de los servicios de atención de beneficencia del paciente, a la solicitud de Asistencia Médica o a ambas. Puede además ponerse en contacto con su **Departamento de Asistencia Financiera** al **410-821-4140** para obtener más información. Nuestros programas de ayuda financiera se aplicarán solamente a sus gastos hospitalarios, y nuevamente, lo alentamos a que se ponga en contacto con el Departamento de Servicios Sociales para obtener asistencia para el pago de todos sus gastos médicos. Podemos reprogramar o demorar los servicios que no sean de emergencia hasta que obtenga la asistencia financiera o se hayan realizado los arreglos de pago. Póngase en contacto con nuestra oficina inmediatamente para discutir las opciones que pueden estar disponibles para usted.

### Asistencia Financiera de University of Maryland St. Joseph Medical Center

Para obtener más información sobre la Asistencia Médica en Maryland póngase en contacto con su Departamento de Servicios Sociales local por teléfono al **1-800-332-6347**; TTY: **1-800-925-4434**; o [www.dhr.state.md.us](http://www.dhr.state.md.us).

**END OF SEASON PROMOTION**

**GET YOUR DECK READY WITH DECK READY!**

1. Replace damaged or missing boards.
2. Reinforce loose nails and screws and fill all holes or cracks in the surface.
3. Sand the wood to a smooth finish
4. Seal for a finish that will make your deck look brand new!

**THIS WEEK ONLY!**

**50% OFF MATERIALS**

**PLUS \$500 OFF YOUR PROJECT!**  
\*Credit requirements may apply

**SCHEDULE A FREE ESTIMATE TODAY AND GET YOUR DECK WINTERIZED BEFORE IT'S TOO LATE.**

**DECK READY 410-849-6484**

MHIC # 89675

**LEN**  
The **PLUMBER**

CELEBRATING 20 YEARS OF SERVING BALTIMORE!

**Same Day Service, 7 Days a Week!**  
**(443) 213-0520**

**Consider These THOUGHTS**  
Presented by **MITCHELL-WIEDEFELD Funeral Home, Inc.**

John O. "Jack" Mitchell, IV, CFSP and John O. Mitchell, III

**BURIAL GROUND**

Choice of your final resting place is a deeply personal matter that may well go beyond a traditional cemetery featuring upright gravestones arranged in rows. Originally situated near churches and other places of worship, traditional cemeteries are likely to be rich in monuments, wrought-iron gates and fences, and other architectural features. There may also be mausoleums for above-ground burial. More recently, memorial parks began to make their appearance about 75 years ago. This type of cemetery is known for its vast expanses of lawn, flowering beds, and trees. Burial places are marked by bronze memorials that lie flush with the ground. The resultant effect is that of a green park that invites quiet contemplation of nature and life.

One other important consideration when planning a funeral pre-need is where the remains will be buried, entombed or scattered. In the short time between the death and burial of a loved one, many family members find themselves rushing to buy a cemetery plot or grave - often without careful thought or a personal visit to the site. To learn more about our services, please call (410) 377-8300. Our funeral home is located at 6500 York Rd.

[www.mwfuneralhome.com](http://www.mwfuneralhome.com)

**Quote:** "To fear death is to misunderstand life."  
- Anonymous

Hunt Valley • Timonium • Lutherville

**COIN & CURRENCY SHOW**

**Sunday, December 17th, 2017**  
Holiday Inn, 9615 Deereco Rd, Lutherville-Timonium, MD 21093

Next Shows on February 4th, 2018 & March 19th, 2018

ANACS will be accepting submissions at the show

Hours: **9:00 a.m. to 4:00 p.m.**

**FREE Admission Appraisals**

**Legacy Coins & Currency**  
**410-929-8178**  
[www.legacycoins.wordpress.com](http://www.legacycoins.wordpress.com)

# **EXHIBIT 12**



**MARYLAND  
DEPARTMENT OF HEALTH AND MENTAL HYGIENE  
OFFICE OF HEALTH CARE QUALITY  
SPRING GROVE CENTER  
BLAND BRYANT BUILDING  
55 WADE AVENUE  
CATONSVILLE, MARYLAND 21228**

License No. 03-079

Issued to:

University Of Maryland St Joseph Medical Center  
7601 Osler Drive  
Towson, MD 21204

Type of Facility: Acute General Hospital

Date Issued: December 12, 2015

Authority to operate in this State is granted to the above entity pursuant to The Health-General Article, Title 19 Section 318 Annotated Code of Maryland, 1982 Edition, and subsequent supplements and is subject to any and all statutory provisions, including all applicable rules and regulations promulgated thereunder. This document is not transferable.

Expiration Date: March 12, 2019

*Patricia Tomsko May, MD*

Director

Falsification of a license shall subject the perpetrator to criminal prosecution and the imposition of civil fines.

# **EXHIBIT 13**



# University of Maryland St. Joseph Medical Center, LLC

Towson, MD

has been Accredited by



## The Joint Commission

Which has surveyed this organization and found it to meet the requirements for the  
Hospital Accreditation Program

December 12, 2015

Accreditation is customarily valid for up to 36 months.

Rebecca J. Patchin, MD  
Chair, Board of Commissioners

ID #535958

Print/Reprint Date: 02/29/2016

Mark R. Chassin, MD, FACP, MPP, MPH  
President

The Joint Commission is an independent, not-for-profit national body that oversees the safety and quality of health care and other services provided in accredited organizations. Information about accredited organizations may be provided directly to The Joint Commission at 1-800-994-6610. Information regarding accreditation and the accreditation performance of individual organizations can be obtained through The Joint Commission's web site at [www.jointcommission.org](http://www.jointcommission.org).





# **EXHIBIT 14**

**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

Ratings for Health Conditions and Topics

Ratings shown here are compared to State Average

| Number  | Indicator  | Rating              | Risk-Adjusted Rates        | Steps UM SJMC Is Taking To Improve Quality<br>In Areas Where The Hospital Is Ranked As "Below Average" |
|---|--|---------------------|----------------------------|--|
| <b>COPD-Chronic Obstructive Pulmonary Disease</b> |  |                     |                            |  |
|   | <u>Results of Care</u>   |                     |                            |  |
| 1   | Dying within 30-days after getting care in the hospital for chronic obstructive pulmonary disease (COPD)                             | At average          | 7.5 (5.3 - 10.2)           |  |
| 2   | Returning to the hospital after getting care for chronic obstructive pulmonary disease (COPD)  | At average          | 18.3 (15.4 - 21.6)         |  |
| <b>Childbirth</b>                                 |  |                     |                            |  |
|   | <u>Practice Patterns</u>   |                     |                            |  |
| 3   | Percentage of births (deliveries) that are C-sections  | Better than average | 27.7804 (25.8705, 29.6903) |  |
| 4   | How often babies in the hospital are delivered vaginally when the mother previously delivered by cesarean section (no complications) | Better than average | 22.2527 (17.9797, 26.5258) |  |
| 5   | How often babies in the hospital are delivered using cesarean section when this is the mother's first birth.                         | Better than average | 17.3814 (15.6054, 19.1574) |  |
| 6   | How often babies are born vaginally when the mother has had a C-section in the past (includes complications)                         | Better than average | 21.8978 (17.8996, 25.8960) |  |
| 7   | Newborn deliveries scheduled 1-3 weeks earlier than medically necessary  | Better than average | 0%                         |  |

**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

| Number                                     | Indicator  | Rating              | Risk-Adjusted Rates     | Steps UM SJMC Is Taking To Improve Quality<br>In Areas Where The Hospital Is Ranked As “Below Average” |
|--|--|---------------------|-------------------------|--|
| <b>Combined Quality and Safety Ratings</b> |  |                     |                         |  |
|  | <u>Deaths</u>  |                     |                         |  |
| 8  | Patients who died in the hospital after having one of six common conditions.           | At average          | 0.8830 (0.6873, 1.0788) |  |
|  | <u>Patient Safety</u>  |                     |                         |  |
| 9  | How well this hospital keeps patients safe based on eleven patient safety problems     | Better than average | 0.4279 (0.2205, 0.6353) |  |
| <b>Consumer Ratings</b>                    |  |                     |                         |  |
|  | <u>Communication</u>   |                     |                         |  |
| 10   | How often did nurses always communicate well with patients?                            | Better than average | 79%                     |  |
| 11   | How often did doctors always communicate well with patients?                           | Better than average | 80%                     |  |
| 12   | How often did staff always explain about medicines before giving them to patients?     | Better than average | 63%                     |  |
| 13   | Were patients always given information about what to do during their recovery at home? | Better than average | 88%                     |  |
| 14   | How well do patients understand their care when they leave the hospital?               | Better than average | 59%                     |  |
|  | <u>Environment</u>   |                     |                         |  |
| 15   | How often were the patients' rooms and bathrooms always kept clean?                    | Better than average | 75%                     |  |
| 16   | How often did patients always receive help quickly from hospital staff?                | Better than average | 67%                     |  |
| 17   | How often was patients' pain always well-controlled?                                   | Better than average | 75%                     |  |
| 18   | How often was the area around patients' rooms always kept quiet at night?              | Better than average | 65%                     |  |

**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

| Number                           | Indicator  | Rating              | Risk-Adjusted Rates | Steps UM SJMC Is Taking To Improve Quality In Areas Where The Hospital Is Ranked As “Below Average”  |
|----------------------------------|--|---------------------|---------------------|--|
|                                  | <u>Satisfaction Overall</u>  |                     |                     |  |
| 19                               | How do patients rate the hospital overall?   | Better than average | 74%                 |  |
| 20                               | Would patients recommend the hospital to friends and family?   | Better than average | 80%                 |  |
| <b>Emergency Department (ED)</b> |  |                     |                     |  |
|                                  | <u>Wait Times</u>  |                     |                     |  |
| 21                               | How long patients spent in the emergency department before leaving for their hospital room   | Below average       | 397 minutes         | UMSJMC is addressing the challenges of patient throughput with renewed vigor. The hospital understands that metrics in the ED are largely impacted by patient flow throughout the hospital. Of UM SJMC’s Six "True North Metrics" (metrics that reveal the hospital’s commitment to patients, colleagues, and the community), one is a patient flow metric. UM SJMC has created a steering committee that is working to improve the five components of the patient flow metric, three of which are tied to the ED, one to the PACU, and one to the inpatient discharge process. Five Leaders in the organization have just returned from an Institute for Healthcare Improvement Conference dedicated to patient flow. Based on learning from this Conference, UM SJMC will operationalize the following projects: 1) ED triage and rapid assessment of patients using a ‘split flow’ model in which less acutely ill patients who may have been previously mixed with the more ill patients are segregated and managed more efficiently; 2) Staffing to productivity models that allow for surge capacity; 3) Creating a culture whereby nursing on inpatient units “pull” admitted patients from the ED as opposed to waiting for them to be “pushed;” 4) Improved physician and nurse collaboration and efficiency on the inpatient units by having providers set parameters for “medically ready for discharge” at the onset of the admission. |
| 22                               | How long patients spent in the emergency department after the doctor decided the patient would stay in the hospital before leaving for their hospital room | Better than average | 127 minutes         |  |
| 23                               | How long patients spent in the emergency department before being sent home   | Below average       | 217 minutes         | See response to number 21.   |
| 24                               | How long patients spent in the   | Below average       | 94 minutes          | See response to number 21.   |

**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

| Number                             | Indicator   | Rating                    | Risk-Adjusted Rates     | Steps UM SJMC Is Taking To Improve Quality In Areas Where The Hospital Is Ranked As “Below Average” |
|------------------------------------|---|---------------------------|-------------------------|---|
|                                    | emergency department before they were seen by a healthcare professional   |                           |                         |   |
| 25                                 | How long patients who came to the emergency department with broken bones had to wait before receiving pain medication.                                  | Below average             | 80 minutes              | See response to number 21.  |
| 26                                 | Patients who left the emergency department without being seen   | Below average             | 3%                      | See response to number 21.  |
| <b>Flu Prevention</b>              |   |                           |                         |   |
|                                    | <u>Protecting Patients</u>  |                           |                         |   |
| 27                                 | Patients in the hospital who got the flu vaccine if they were likely to get flu   | Better than average       | 100%                    |   |
| <b>Heart Attack and Chest Pain</b> |   |                           |                         |   |
|                                    | <u>Recommended Care - Outpatient</u>  |                           |                         |   |
| 28                                 | How long patients with chest pain or possible heart attack waited to be transferred to another hospital for a procedure                                 | Not enough data to report | -                       |   |
| 29                                 | Patients with a heart attack who received aspirin on arrival to the hospital  | Not enough data to report | -                       |   |
| 30                                 | How long patients who come to the hospital with chest pain or possible heart attack waited to get a test that detects heart damage after a heart attack | Not enough data to report | -                       |   |
|                                    | <u>Results of Care</u>  |                           |                         |   |
| 31                                 | How often patients die in the hospital after heart attack   | Better than average       | 3.6563 (1.3719, 5.9406) |   |
| 32                                 | Dying within 30-days after getting care in the hospital for a heart attack  | At average                | 13.3 (10.5 - 16.5)      |   |
| 33                                 | Returning to the hospital after getting care for a heart attack   | At average                | 17.0 (14.4 - 20.0)      |   |

**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

| Number                                 | Indicator  | Rating              | Risk-Adjusted Rates     | Steps UM SJMC Is Taking To Improve Quality In Areas Where The Hospital Is Ranked As “Below Average”   |
|--|--|---------------------|-------------------------|---|
| <b>Heart Failure</b>                   |  |                     |                         |   |
|  | <u>Results of Care</u>   |                     |                         |   |
| 34                                     | How often patients die in the hospital after heart failure   | At average          | 2.1553 (0.4639, 3.8467) |   |
| 35                                     | Dying within 30-days after getting care in the hospital for heart failure  | At average          | 11.1 (8.9 - 13.7)       |   |
| 36                                     | Returning to the hospital after getting care for heart failure   | At average          | 20.0 (17.4 - 23.1)      |   |
| <b>Heart Surgeries and Procedures</b>  |  |                     |                         |   |
|  | <u>Recommended Care</u>  |                     |                         |   |
| 37                                     | How often the hospital uses a procedure to find blocked blood vessels in the heart on both sides of the heart instead of on only one side. | Better than average | 0.5594 (0.0127, 1.1062) |   |
|  | <u>Results of Care</u>   |                     |                         |   |
| 38                                     | Death rate for CABG  | At average          | 2.4 (1.3, 4.5)          |   |
| 39                                     | Rate of unplanned readmission for CABG   | At average          | 14.7 (11.3, 18.7)       |   |
| <b>Hip or Knee Replacement Surgery</b> |  |                     |                         |   |
|  | <u>Results of Care</u>   |                     |                         |   |
| 40                                     | Returning to the hospital after getting hip or knee replacement surgery  | At average          | 4.2 (3.2 - 5.4)         |   |
| 41                                     | Complications after hip or knee replacement surgery  | At average          | 2.6 (1.8 - 3.7)         |   |
| <b>Imaging</b>                         |  |                     |                         |   |
|  | <u>Practice Patterns</u>   |                     |                         |   |
| 42                                     | Contrast material (dye) used during abdominal CT scan  | Below average       | 4.50%                   | ED and radiology physicians have an agreement regarding which patients benefit the most from contrast studies. The Healthy Heart Healthy Kidney Program identifies patients at risk for contrast induced nephropathy ensuring that they receive proper hydration and contrast dosing. Physician |

**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

| Number                | Indicator  | Rating                    | Risk-Adjusted Rates     | Steps UM SJMC Is Taking To Improve Quality In Areas Where The Hospital Is Ranked As “Below Average”   |
|-----------------------|--|---------------------------|-------------------------|---|
|                       |  |                           |                         | specific reports are now being created and distributed such that prescribers of these tests are aware of their practice patterns compared to peers. In addition, there are now best practice alerts built into the EMR that guide the physicians through a deliberative decision process prior to ordering these tests. |
| 43                    | Contrast material (dye) used during thorax CT scan   | Below average             | 7.70%                   | Communication through departmental meetings to remind providers of the issues related to contrast dye. EPIC reports are now providing physician specific data which is shared with providers.   |
| 44                    | Patients who had a low-risk surgery and received a heart-related test, such as an MRI, at least 30 days prior to their surgery though they do not have a heart condition | Below average             | 7.40%                   | Anesthesia and surgical leadership have developed and continue to modify standards for preoperative testing following recommendations from best practice resources.   |
| 45                    | Patients who came to the hospital for a scan of their brain and also got a scan of their sinuses.  | At average                | 3.60%                   |   |
| <b>Patient Safety</b> |  |                           |                         |   |
|                       | <u>Results of Care - Complications</u>   |                           |                         |   |
| 46                    | How often the hospital accidentally makes a hole in a patient's lung   | At average                | 0.3108 (0.0000, 0.7278) |   |
| 47                    | How often patients accidentally get cut or have a hole poked in an organ that was not part of the surgery or procedure   | At average                | 0.7015 (0.0000, 1.5450) |   |
| 48                    | Number of patients who get a blood transfusion and have a problem or reaction to the blood they get  | Not enough data to report | -                       |   |
| 49                    | Returning to the hospital for any unplanned reason within 30 days after being discharged   | Better than average       | 14.4 (13.7 - 15.2)      |   |
| 50                    | Patients who developed a blood clot while in the hospital and did not get treatment that could have prevented it   | Better than average       | 0%                      |   |
| 51                    | Number of times a medical tool was accidentally left in a patient's body during surgery or procedure   | Not enough data to report | 1                       |   |



**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

| Number  | Indicator  | Rating                    | Risk-Adjusted Rates      | Steps UM SJMC Is Taking To Improve Quality<br>In Areas Where The Hospital Is Ranked As “Below Average” |
|---|--|---------------------------|--------------------------|--|
|   | <u>Results of Care - Deaths</u>  |                           |                          |  |
| 52  | How often patients die in the hospital after bleeding from stomach or intestines                       | At average                | 2.9082 (0.8695, 4.9469)  |  |
| 53  | How often patients die in the hospital after fractured hip   | Better than average       | 0.0000 (0.0000, 3.7852)  |  |
| 54  | How often patients die in the hospital while getting care for a condition that rarely results in death | At average                | 0.0000 (0.0000, 0.5745)  |  |
| <b>Pneumonia</b>                                |  |                           |                          |  |
|   | <u>Results of Care - Deaths</u>  |                           |                          |  |
| 55  | How often patients die in the hospital while getting care for pneumonia                                | At average                | 3.7778 (1.0017, 6.5539)  |  |
| 56  | Dying within 30-days after getting care in the hospital for pneumonia                                  | At average                | 9.8 (7.2 - 13.2)         |  |
| 57  | Returning to the hospital after getting care for pneumonia   | At average                | 17.4 (14.3 - 20.8)       |  |
| <b>Stroke</b>                                   |  |                           |                          |  |
|   | <u>Results of Care</u>   |                           |                          |  |
| 58  | How often patients who came in after having stroke subsequently died in the hospital.                  | At average                | 9.2270 (5.7655, 12.6886) |  |
| 59  | Death rate for stroke patients   | At average                | 15.5 (12.3, 19.6)        |  |
| 60  | Rate of unplanned readmission for stroke patients  | At average                | 12 (9.3, 15.2)           |  |
| <b>Surgeries for Specific Health Conditions</b> |  |                           |                          |  |
|   | <u>Practice Patterns</u>   |                           |                          |  |
| 61  | Number of surgeries to remove part of the esophagus  | Not enough data to report | -                        |  |
| 62  | Number of surgeries to remove part of the pancreas   | Not enough data to report | 28                       |  |

**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

| Number                         | Indicator  | Rating                    | Risk-Adjusted Rates         | Steps UM SJMC Is Taking To Improve Quality<br>In Areas Where The Hospital Is Ranked As “Below Average” |
|--------------------------------|--|---------------------------|-----------------------------|--|
| 63                             | Number of surgeries to fix the artery that carries blood to the lower body when it gets too large  | Not enough data to report | 18                          |  |
|                                | <u>Results of Care - Deaths</u>  |                           |                             |  |
| 64                             | How often patients die in the hospital during or after surgery on the esophagus  | Not enough data to report | -                           |  |
| 65                             | How often patients die in the hospital during or after pancreas surgery  | At average                | 3.8188 (0.0000, 10.6831)    |  |
| 66                             | How often patients die in the hospital during or after a surgery to fix the artery that carries blood to the lower body when it gets too large | Better than average       | 0.0000 (0.0000, 21.7728)    |  |
| <b>Surgical Patient Safety</b> |  |                           |                             |  |
|                                | <u>Results of Care</u>   |                           |                             |  |
| 67                             | How often surgical patients die in the hospital because a serious condition was not identified and treated                                     | At average                | 70.5680 (16.4271, 124.7088) |  |
| 68                             | How often patients in the hospital had to use a breathing machine after surgery because they could not breathe on their own                    | At average                | 5.0816 (1.3034, 8.8598)     |  |
| 69                             | How often patients in the hospital get a blood clot in the lung or leg vein after surgery  | Better than average       | 0.6009 (0.0000, 2.4225)     |  |
| 70                             | How often patients accidentally get cut or have a hole poked in an organ that was not part of the surgery or procedure                         | At average                | 0.7015 (0.0000, 1.5450)     |  |
| 71                             | Number of times a medical tool was accidentally left in a patient's body during surgery or procedure   | Not enough data to report | 1                           |  |

**Hospital Quality Measure Performance**  
**University of Maryland St. Joseph Medical Center**

<https://www.marylandqmdc.org/MarylandHospitalCompare/index.html#/professional/quality-ratings/profile/13031>

Date Accessed: 11/03/2017

| Number  | Indicator   | Rating              | Risk-Adjusted Rates | Steps UM SJMC Is Taking To Improve Quality<br>In Areas Where The Hospital Is Ranked As “Below Average” |
|---|---|---------------------|---------------------|--|
| <b>Healthcare Associated Infections (HAI)</b> |   |                     |                     |  |
|   | Surgical Site Infections (SSI)                                | Same                |                     |  |
|   | Central Line-Associated Blood Stream Infections (CLABSI)      | Better than average | Statewide: 97%      |  |
|   | Health Care Worker Vaccinations (HCW)                         | 98%                 | Statewide: 97%      |  |
|   | Clostridium Difficile Infections (CDI)                        | Same                |                     |  |
|   | Methicillin-Resistant Staphylococcus Aureus Infections (MRSA) | Same                |                     |  |
|   | Catheter-Associated Urinary Tract Infections (CAUTI)          | Same                |                     |  |

# **EXHIBIT 15**

## COST EFFECTIVENESS ASSESSMENT

| Measure   | Option 1:<br>Renovate in Place  | Option 2:<br>Minimal Expansion with<br>Renovation   | Option 3:<br>Consolidation of Perioperative<br>Services   |
|---|---|---|---|
| <b>i. Achieving Primary Objectives:</b>   |   |   |   |
| <p>1. Modernize surgical and procedural suites so that all spaces are in compliance with appropriate codes and meet industry standards.</p> <ul style="list-style-type: none"> <li>• ORs minimum 600sf</li> <li>• Cath labs minimum 500sf</li> <li>• Prep/ PACU/ Recovery spaces code compliant with proper patient privacy</li> <li>• Sterile Processing connected to ORs with one-way instrument flow (clean / dirty separation)</li> </ul> | <p style="text-align: center;"><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>• Existing surgical and procedural spaces are reconfigured to fit within available space</li> <li>• Prep / PACU / Recovery spaces are right sized for patient volumes and located adjacent to procedural suites</li> <li>• Sterile Processing connects to the surgical suite through dedicated clean and dirty elevators</li> </ul> | <p style="text-align: center;"><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>• Existing surgical and procedural spaces are reconfigured to fit within available space</li> <li>• Prep / PACU / Recovery spaces are right sized for patient volumes and located adjacent to procedural suites</li> <li>• Sterile Processing connects to the surgical suite through dedicated clean and dirty elevators</li> </ul> | <p style="text-align: center;"><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>• Proposed new structure has wider column spacing and taller floor-to-floor heights to accommodate procedural spaces</li> <li>• Moving procedural spaces into new construction frees up additional renovation space for Prep/ PACU/ Recovery spaces</li> <li>• Sterile Processing connects to the surgical suite through dedicated clean and dirty elevators</li> </ul> |
| <p>2. Support UM SJMC's move towards Integrated Practice Units (IPUs) that allow for co-located centers of excellence based around patient disease states.</p>  | <p style="text-align: center;"><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>• Maintains cohesion of surgical and cardiac units without mixing patient types</li> <li>• Keeps post-cardiac patients close to cardiac labs and OR's in the event of an emergency</li> <li>• Staff specialization can support improved efficiency and effectiveness in patient care</li> </ul>                                     | <p style="text-align: center;"><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>• Maintains cohesion of surgical and cardiac units without mixing patient types</li> <li>• Staff specialization can support improved efficiency and effectiveness in patient care</li> </ul>  | <p style="text-align: center;"><b>Does not Achieve Project Goals</b></p> <ul style="list-style-type: none"> <li>• Combining surgical and cardiac spaces inter-mixes patients and staff providing potential for confusion</li> <li>• Combining post-cardiac-surgery patients with general critical care patients dilutes staffing specialization and removes adjacencies to cardiac OR's in the event of a post-surgical call-back</li> </ul>                                    |

| Measure  | Option 1:<br>Renovate in Place   | Option 2:<br>Minimal Expansion with<br>Renovation   | Option 3:<br>Consolidation of Perioperative<br>Services   |
|--|--|---|---|
| 3. Improve infection control by providing appropriate flow of patients and materials | <p><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>Provides appropriate contiguous red-line sterile environment around cohesive cardiac surgery / procedure suite and around complete surgical environment</li> <li>Sterile Processing connects to the surgical suite through dedicated clean and dirty elevators</li> <li>Sterile core is available to all Operating Rooms</li> </ul>                                      | <p><b>Does not Achieve Project Goals</b></p> <ul style="list-style-type: none"> <li>The surgical pavilion in the expansion does not connect to the existing OR's – patients, supplies, and staff cannot be transported between the two easily</li> </ul>  | <p><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>Provides appropriate contiguous red-line sterile environment around combined surgery / procedure suite</li> <li>Sterile Processing connects to the surgery / procedure suite through dedicated clean and dirty elevators</li> <li>Sterile core is available to all Operating Rooms</li> </ul> |
| 4. Reuse existing hospital infrastructure  | <p><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>With the exception of a small addition for a new elevator, all programmed space is within renovated areas, thus reducing cost</li> <li>No vacated space is anticipated at the completion of the project</li> <li>Significant dollars are invested in upgrading existing building systems that support adjacent areas, thus benefiting the hospital as a whole</li> </ul> | <p><b>Does Not Achieve Project Goals</b></p> <ul style="list-style-type: none"> <li>The project relies upon 32,000 BGSF of expansion space, while vacating approximately 16,500 DGSF of existing program space. This space will remain vacant, without a function at the end of the project.</li> </ul> | <p><b>Does not Achieve Project Goals</b></p> <ul style="list-style-type: none"> <li>The project relies upon 65,400 BGSF of expansion space, while vacating approximately 23,200 DGSF of existing program space. This space will remain vacant, without a function at the end of the project.</li> </ul>   |

| Measure                           | Option 1:<br>Renovate in Place  | Option 2:<br>Minimal Expansion with<br>Renovation  | Option 3:<br>Consolidation of Perioperative<br>Services   |
|-----------------------------------|---|--|---|
| 5. Improve Operational Efficiency | <p><b>Achieves Project Goals</b></p> <ul style="list-style-type: none"> <li>• Supports hospital's Integrated Practice Unit staffing model which relies upon staff specialization for improved efficiency and patient outcomes</li> <li>• Significantly reduces staff and patient travel distances within the cardiology suite</li> <li>• Combines interventional cardiology procedure suites in one location</li> </ul> | <p><b>Does Not Achieve Project Goals</b></p> <ul style="list-style-type: none"> <li>• Separates surgical environment on two different floors in two different areas – no ability to support one another or easily transfer patients</li> </ul> | <p><b>Does not Achieve Project Goals</b></p> <ul style="list-style-type: none"> <li>• Combining unrelated surgical and procedural types creates potentials for confusion and does not support the Integrated Practice Unit staffing model</li> <li>• Larger single surgical environment creates further travel distances for staff and patients without realizing other gains since surgical and procedural teams are unrelated to one another</li> </ul> |
| ii. Capital Cost Estimate         | <p><b>\$60M</b></p> <ul style="list-style-type: none"> <li>• Limits total construction footprint</li> <li>• Reuses existing infrastructure</li> <li>• Reuses existing warehouse / loading dock</li> <li>• No vacant space to decommission</li> </ul>  | <p><b>\$65M</b></p> <ul style="list-style-type: none"> <li>• Removal of an existing end-of-life building to allow for addition</li> <li>• Added costs to expand overall hospital footprint</li> </ul>  | <p><b>\$80M</b></p> <ul style="list-style-type: none"> <li>• Added costs to expand overall hospital footprint</li> <li>• Significant site work costs associated with excavation to align with existing OR floor</li> <li>• Sitework costs associated with new loading dock to combine warehouse with sterile processing</li> </ul>  |



# **EXHIBIT 16**

**CSU AREA TAKE OFF**

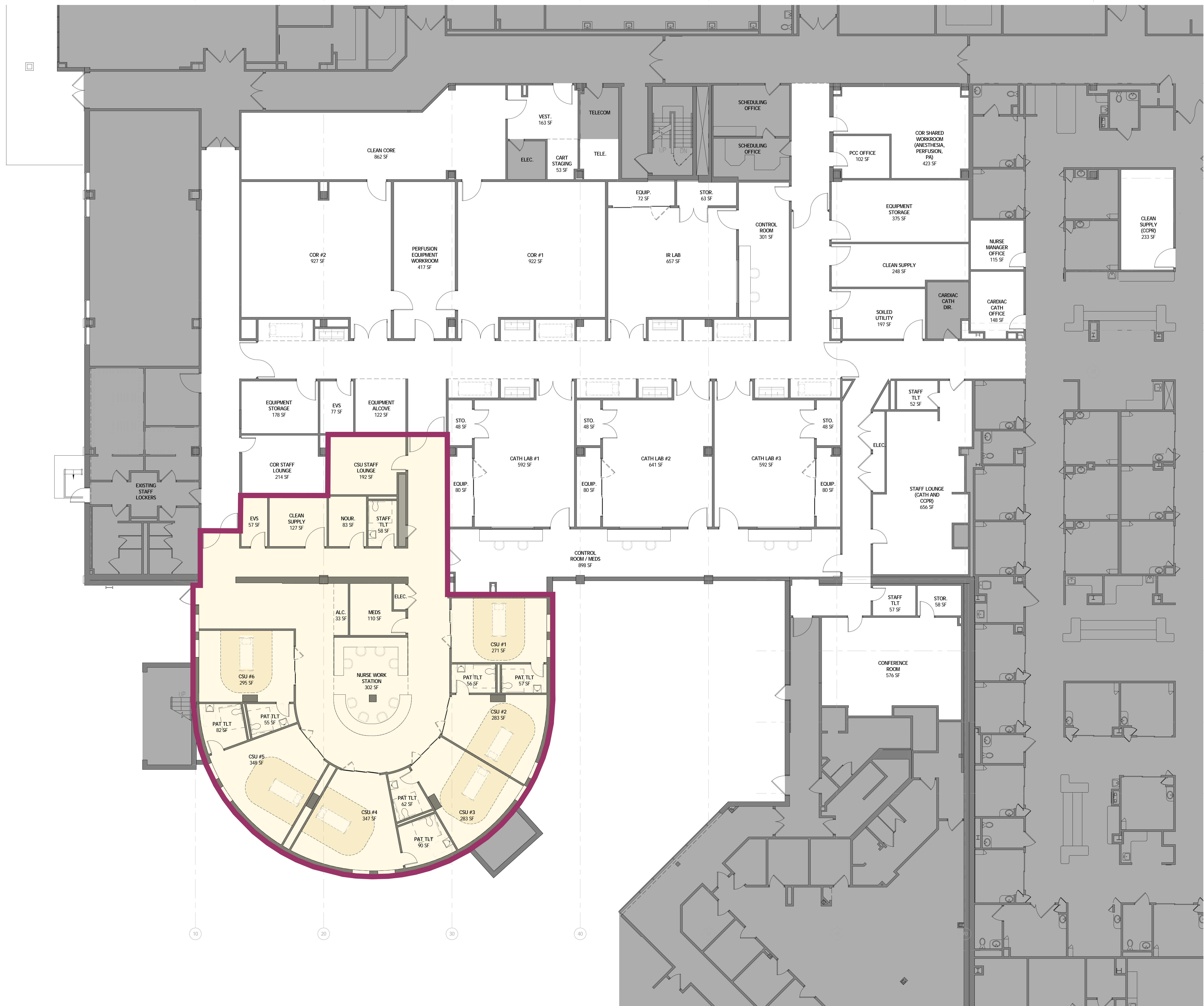
|         |        |
|---------|--------|
| CSU #1  | 271 SF |
| PAT TLT | 57 SF  |
| CSU #2  | 283 SF |
| PAT TLT | 56 SF  |
| CSU #3  | 283 SF |
| PAT TLT | 62 SF  |
| CSU #4  | 347 SF |
| PAT TLT | 90 SF  |
| CSU #5  | 348 SF |
| PAT TLT | 82 SF  |
| CSU #6  | 295 SF |
| PAT TLT | 55 SF  |

|               |        |
|---------------|--------|
| NURSE WORK    | 302 SF |
| EQUIP. ALCOVE | 33 SF  |
| MEDS          | 110 SF |
| EVS           | 57 SF  |
| CLEAN SUPPLY  | 127 SF |
| NOURISHMENT   | 83 SF  |
| STAFF TLT     | 58 SF  |
| STAFF LOUNGE  | 192 SF |

**SUB TOTAL      3,191 DGSF**  
**532 DGSF / BED**

|                |          |
|----------------|----------|
| CORRIDOR       | 1,449 SF |
| ELEC. CLOSETS  | 36 SF    |
| WALL/STRUCTURE | 549 SF   |

**TOTAL              5,225 SF**



# **EXHIBIT 17**

**PATIENT TRANSFER AGREEMENT BETWEEN  
ST. JOSEPH MEDICAL CENTER, LLC  
AND  
UNIVERSITY OF MARYLAND MEDICAL CENTER, LLC**

THIS PATIENT TRANSFER AGREEMENT ("Agreement") is entered into and effective this 9<sup>th</sup> day of January 2017 by and between the University of Maryland St. Joseph Medical Center, LLC ("Transferring Facility") and the University of Maryland Medical Center, LLC ("Admitting Facility"). Transferring Facility and Admitting Facility are sometimes individually referred to herein as "Facility" or collectively as "Facilities."

WHEREAS, Facilities desire, by means of this Agreement, to facilitate the timely transfer of patients and information necessary and/or useful in the care and treatment of transferred patients; and to insure the continuity and quality of care and treatment appropriate to the needs of patients at Transferring Facility and/or Admitting Facility by utilizing the knowledge and resources of Facilities in a coordinated and cooperative effort; and

WHEREAS, some patients at Transferring Facility require a level of service which is not currently available at Transferring Facility; and

WHEREAS, Admitting Facility provides service and is willing to accept transfer of such patients from Transferring Facility.

NOW THEREFORE, in consideration of the mutual advantages accruing to Facilities hereto and their respective patients and in consideration of the mutual covenants hereinafter set forth, Facilities, with the intention to be legally bound, agree as follows:

**I. Conditions of Transfer**

Each Facility agrees to exercise its best efforts to provide for the admission of any patient transferred from Transferring Facility provided that:

- A. A licensed physician who is a member of the medical staff of either Facility has designated that such transfer is medically appropriate.
- B. All conditions and requirements of admission to Admitting Facility are met, including confirmation of acceptance of the patient.
- C. Adequate and appropriate bed space is available in Admitting Facility to accommodate the patient.
- D. Transferring Facility has received confirmation from Admitting Facility that Admitting Facility will accept the patient.

## **II. Admission Priorities**

Facilities agree that they and members of their medical staffs (referring physicians) will abide by the following notification procedures when patients are transferred:

- A. Under non-emergent circumstances, Transferring Facility's referring physician shall contact Admitting Facility's prospective attending physician, who in turn will contact Admitting Facility's admissions department. Admitting Facility's admissions department shall then contact Transferring Facility when an appropriate bed for the transferring patient becomes available. All reasonable efforts will be made by Admitting Facility to obtain an appropriate bed within its facility as soon as practical.
- B. In the event of any emergency admission, where the life or health of the patient would be seriously jeopardized by any delay in the transfer, Transferring Facility and/or the referring physician shall notify Admitting Facility's admissions department and the prospective attending physician of the impending transfer. Admitting Facility will accept patient provided it has the appropriate capacity and capability.

## **III. Transfer**

- A. Transferring Facility agrees to:
  - 1) Arrange for and carry out appropriate transportation of the patient to Admitting Facility, including selection of the mode of transport, using appropriate life support measures to stabilize the patient prior to transfer and during transfer and providing appropriate health practitioner(s) and equipment to accompany the patient unless Admitting Facility specifically undertakes to accept the patient at Transferring Facility and to transport the patient to its facility;
  - 2) Complete and forward to Admitting Facility, at the time of transfer, an approved transfer record form;
  - 3) Transfer with the patient the personal effects and provide documentation of presence or absence of personal items on the medical record/valuables sheet; including a notation if given to patient, family member or placed in Transferring Facility's safe;
  - 4) Obtain the consent to transfer from the patient's legally authorized representative, except in emergency situations where the delay to obtain such consent may seriously jeopardize the patient's life or health; and
  - 5) Transmit with each patient at the time of transfer, or as promptly as reasonable thereafter, copies of the patient's medical record or an abstract of

pertinent medical and other records necessary for identification of the patient and continuation of uninterrupted and proper treatment. Such medical and other information should include where applicable:

- a) History of the injury or illness;
- b) Current medical findings;
- c) Diagnosis;
- d) Laboratory and radiology findings, including copies of radiological films, where appropriate;
- e) Rehabilitation potential;
- f) Brief summary of the courses of treatment followed up to the time of transfer including medications given and route of administration, fluids given, by type and volume;
- g) Physician's orders for diet and medical;
- h) Nursing information useful in the care of the patient;
- i) Patient's third party billing data;
- j) Pertinent administrative information as required; and
- k) Name, address, and telephone number of patient's guardian, authorized agent or surrogate decision-maker.

B. Admitting Facility agrees to:

- 1) Assume responsibility for the patient's care, including providing full inpatient, outpatient and emergency services as appropriate; upon admission of the transferred patient to Admitting Facility or acceptance of the patient by Admitting Facility at Transferring Facility;
- 2) Acknowledge on such forms as may be provided by Transferring Facility, receipt of the patient's effects and medical records.

#### IV. Payment for Services

All fees for services performed by either Facility for patients transferred and received pursuant to this Agreement shall be collected directly from the patient, applicable third party payer, or other source of payment by the part rendering such services, and neither Facility shall have any liability to the other Facility for such charges, unless specifically agreed to by Facilities and stated in writing prior to the transfer.

#### V. Compliance

Each Facility shall comply with all applicable federal, state and local laws, and all requirements imposed by, or pursuant to the regulations of the Department of Health and Human Services and any other applicable governmental agency.

**VI. Insurance**

Each Facility shall, at its own cost and expense, procure, keep, and maintain throughout the term of this Agreement, insurance coverage in the minimum amounts of: One Million Dollars (\$1,000,000.00) per occurrence and Two Million Dollars (\$2,000,000.00) annual aggregate for commercial general liability; One Million Dollars (\$1,000,000.00) per occurrence and Three Million Dollars (\$3,000,000.00) annual aggregate for professional liability; and umbrella liability coverage with limits of Five Million Dollars (\$5,000,000) per occurrence and Five Million Dollars (\$5,000,000) annual aggregate. In addition, each Facility shall carry adequate worker's compensation insurance for its employees. Admitting Facility agrees to notify Transferring Facility at least thirty (30) days prior to any material change in or reduction of coverage, or cancellation or non-renewal of the policy. In addition to the coverage specifically listed herein, each Facility shall maintain any other usual and customary policies of insurance applicable to the work being performed pursuant to this Agreement. By requiring insurance herein, neither Facility represents that coverage and limits will necessarily be adequate to protect Facilities and such coverage and limits shall not be deemed as a limitation on either Facility's liability under the indemnification provisions of this Agreement.

**VII. Indemnification**

- A. Transferring Facility agrees that it shall defend, indemnify and hold harmless Admitting Facility, its officers, directors, agents, and employees from and against any and all costs, demands, liabilities, settlements or verdicts, including reasonable attorneys fees, arising out of any claim, demand, action or suit brought by, on behalf of or as a derivative action of any transfer patient or other person for any damages, injuries, or death to persons or property arising out of or in connection with (i) Transferring Facility's performance or failure to perform its duties hereunder; or (ii) any act or omission of Transferring Facility, its agents or employees which occurred prior to the admission or acceptance by Admitting Facility of any patient transferred from Transferring Facility.
- B. Admitting Facility agrees that it shall defend, indemnify and hold harmless Transferring Facility, its officers, directors, agents and employees from and against any and all costs, demands, liabilities, settlements, or verdicts, including reasonable attorneys fees, arising out of any claim, demand, action or suit brought by, on behalf of or as a derivative action of any transfer patient or other person for any damages, injuries or death to persons or property arising out of or in connection with Admitting Facility's performance or failure to perform its duties hereunder.
- C. This Section shall survive the termination or expiration of this Agreement.



**VIII. Confidentiality of Medical Records**

All reasonable efforts will be made by Facilities to preserve the confidential nature of the patient's medical records and to safeguard the rights of the patients as to medical and/or other privileged information contained within said records in accordance with applicable state and federal laws and regulations.

**IX. Duration and Termination of Agreement**

The Agreement shall continue in effect indefinitely, except that either Facility may terminate this Agreement by giving sixty (60) days' notice in writing to the other Facility of its intention to terminate. Termination shall be effective at the end of the sixty (60) days' notice period. However, if either Facility shall have its license to operate revoked or suspended by the State, have its accreditation suspended or revoked or placed on probation by any accrediting body or if any governmental agency suspends, revokes or places such party of probation, then the affected Facility shall immediately notify the other Facility, and this Agreement shall terminate as of the date such suspension, revocation or probation becomes effective.

**X. Excluded Provider Representations**

Each Facility hereby represents and warrants that it is not and at no time has ever been excluded from participation in any federal or state health care program ("Government Program"). Each Facility hereby agrees to immediately notify the other Facility of any threatened, proposed, or actual exclusion from any Government Program. In the event that either Facility is excluded from participation in any Government Program during the term of this Agreement, or if any time after the effective date of this Agreement it is determined that either Facility is in breach of this Section, this Agreement shall, as of the effective date of such exclusion or breach, terminate automatically.

**XI. Use of Protected Health Information**

Both Facilities acknowledge that they are covered entities as defined in the Health Insurance Portability and Accountability Act of 1996 and regulations issued pursuant thereto ("HIPAA"); each Facility is granting access to the other to their respective patients' Protected Health Information (as defined in HIPAA), and each Facility will be creating, using, and disclosing to the other Facility Protected Health Information for their respective treatment, payment, and operations purposes as a result of this Agreement. Each Facility therefore agrees to comply with all applicable provisions of HIPAA and of any Maryland laws applicable to the creation, use, and disclosure of confidential patient medical information.

**XII. Jeopardy**

Notwithstanding anything to the contrary herein contained, in the event the performance by either Facility hereto of any term, covenant, condition, or provision of this Agreement: (a) jeopardizes such Facility's licensure; participation in or payment or reimbursement from, and Government Program or other third party payer; full accreditation by The Joint Commission, or any other state or nationally recognized accreditation organization; or tax-exempt status or tax-exempt financing; or (b) will prevent or prohibit any physician or any other health care professionals or their patients from utilizing such Facility or any of its services; or (c) violates any statute or regulation governing such Facility, then such Facility may at its option (i) terminate this Agreement immediately upon written notice to the other Facility, or (ii) initiate negotiations to resolve the matter through amendments to this Agreement, and if Facilities are unable to resolve the matter within thirty (30) days thereafter, such Facility may, at its option, terminate this Agreement immediately upon written notice to the other Facility.

**XIII. Modification of Agreement**

This Agreement may be modified or amended from time to time by mutual written agreement of Facilities and any such modification or amendments shall be attached to and become part of this Agreement.

**XIV. Autonomy of Institutions**

Each Facility is an independent contractor and shall have exclusive control over the policies, management, assets and affairs of its respective institution. Neither Facility by virtue of this Agreement assumes any liability for any debts or obligations of a financial or legal nature incurred by the other Facility. Nothing in this Agreement shall be construed as creating a partnership, joint venture, principal-agent or master-servant relationship between Facilities, their agents, employees or representatives.

**XV. Non-Exclusivity**

Nothing in this Agreement shall be construed as limiting the right of either Facility to affiliate or contract with any other hospital, nursing home or other health care entity or organization on either a limited or a general basis while this Agreement is in effect.

**XVI. Non-Discrimination**

Facilities attest that they are an equal opportunity employer that offers employment without regard to race, color, religious creed, disability, ancestry, national or ethnic origin,

age, sex, or veteran status. This Agreement shall be construed and carried out in a non-discriminatory manner without regard to race, color, religious creed, disability, ancestry, national or ethnic origin, age, sex, veteran status, or ability to pay.

**XVII. Miscellaneous**

- A. Each Facility agrees to provide to the other Facility, upon reasonable request, any information deemed relevant by the requesting Facility to determine if the other Facility is able to provide the necessary facilities, care and/or treatment for a particular patient, group of patients or types of patients.
- B. Neither Facility shall use the name of the other Facility in any promotional or advertising material without the written approval of the other Facility.
- C. Whenever under the terms of this Agreement written notice is required or permitted to be given by either Facility to the other Facility, such notice shall be in writing and shall be deemed to have been sufficiently given if personally delivered, delivered by a national overnight courier service (such as Federal Express), or depositing in the United States Mail in a properly stamped envelope, certified or registered mail, return-receipt-requested, addressed to Facility to whom it is to be given, at the address hereinafter set forth. Either Facility may change its address by written notice in accordance with this Section:
  - 1) Any notice to Transferring Facility:


University of Maryland St. Joseph Medical Center  
7601 Osler Drive  
Towson, MD 21204  
Attn: President and CEO
  - 2) Any notice to Admitting Facility:

University of Maryland Medical Center  
22 South Greene Street  
Baltimore, MD 21201  
Attn: President and CEO
- D. No patient, physician, payor or other third party is intended to be a third party beneficiary under this Agreement and no action to enforce the terms of this Agreement may be brought against any party by any person who is not a party to this Agreement.
- E. Neither Facility may transfer, assign, pledge or delegate any or all of its duties or interest in this Agreement without the prior written consent of the other, which consent shall not be unreasonably withheld.

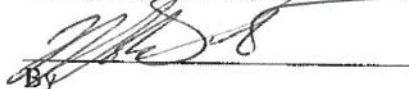
- F. This Agreement shall be binding upon and inure to the benefit of the successors or assigns of Facilities.
- G. This Agreement constitutes the entire agreement between Facilities and contains all of the agreements between them with respect to the subject matter and supercedes any and all other agreements, either oral or in writing, between Facilities with respect to the subject matter. This Agreement may be modified or amended by a mutual, written agreement signed by Facilities.
- H. No waiver of any term or condition of this Agreement by either Facility shall be deemed a continuing or further waiver of the same term or condition or a waiver of any other term or condition of this Agreement.
- I. In the event any portion of this Agreement shall be determined to be invalid or unenforceable, the remainder of this Agreement shall be deemed to continue or to be binding upon Facilities in the same manner as if the invalid or unenforceable provision were not a part of this Agreement.
- J. The headings above the various provisions of this Agreement have been included only in order to make it easier to locate the subject covered by each provision; they are not to be used in construing this Agreement.
- K. This Agreement is made and entered into in the State of Maryland, and shall be governed and construed in accordance with the laws of Maryland.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed on the date set forth below.

**TRANSFERRING FACILITY**

By   
 Name Thomas B. Smith, MD  
 Title President / CEO  
 Date 1/7/2017

**ADMITTING FACILITY**

By   
 Name Mohan Suntharalingam, MD  
 Title President & CEO  
 Date 1/5/2017

# **EXHIBIT 18**

January 2<sup>nd</sup>, 2018

Mr. Craig Carmichael, Senior Vice President  
University Of Maryland - St. Joseph Medical Center  
7601 Osler Dr.  
Towson, MD 21204

**Re: UMSJMC Perioperative Services Renovation**  
HCM Project #: 215144.30

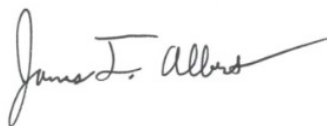
Dear Mr. Carmichael:

The project involves renovations to the east and west side of the ground floor, a renovation to the first floor, and a small expansion to the north east of your hospital to renovate-in-place the surgical, procedural, and sterile processing departments within your hospital. The project includes 2 Open Heart OR's, 5 general OR's, 2 Cardiac Catheterization labs, 1 Electro-physiology Lab, 1 Interventional Radiology Lab, a new Sterile Processing Department, and the associated patient and staff support spaces.

To the best of our knowledge, information, and belief the design for the UMSJMC Perioperative Services Renovation project complies with Section 2.2 of the 2014 Guidelines for Design and Construction of Hospitals and Facilities – The Facilities Guidelines Institute (the FGI Guidelines).

If you have any questions or concerns, please feel free to contact me directly.

Sincerely,  
**HORD | COPLAN | MACHT**



James F. Albert, AIA, ACHA, LEED AP  
Principal

# **EXHIBIT 19**



## LETTERS OF SUPPORT

|           | <u>Name</u>           | <u>Title</u>                    | <u>Affiliation</u>                                |
|-----------|-----------------------|---------------------------------|---|
|           | Kenneth Ames          | Sr. VP, Mid-Atlantic Operations | Advanced Radiology                                |
|           | Tim Bojanowski        | President                       | Towson Chamber of Commerce                        |
|           | Chris Burton          | VP, Gas Distribution            | BGE   |
|           | David Dalury, M.D.    | Chief of Orthopaedics           | University of Maryland St. Joseph Medical Center  |
|           | R. Michael Gill       | Secretary of Commerce           | Maryland Department of Commerce                   |
|           | Nancy Hafford         | Executive Director              | Towson Chamber of Commerce                        |
| Monsignor | Richard B. Hilgartner | Pastor                          | Archdiocese of Baltimore, St. Joseph Cockeysville |
|           | Msgr. Bruce Jarboe    | Pastor                          | Archdiocese of Baltimore, St. Ann Catholic Church |
|           | James D. Jones        | Vice President                  | The Columbia Bank                                 |
|           | Kevin Kamenetz        | County Executive                | Baltimore County, Maryland                        |
| Hon.      | Francis X. Kelly, Jr. | Chairman                        | University of Maryland St. Joseph Medical System  |
|           | Wallace Kleid         | Member                          | Patient and Family Advisory Council               |
|           | David Marks           | Councilman                      | Baltimore County Council                          |
|           | Jason Marx, M.D.      | Chief, Dept. of Medicine        | University of Maryland St. Joseph Medical Center  |
|           | Paul C. McAfee, M.D.  | Chief of Spine Surgery          | University of Maryland St. Joseph Medical Center  |
|           | Dr. Kim Schatzel      | President                       | Towson University                                 |
|           | Keith Scott           | President/CEO                   | Baltimore County Chamber of Commerce              |
|           | Dr. Mark Shulman*     | Board of Trustees               | Foundation Board                                  |
|           | James T. Smith, Jr.   | Board of Trustees               | University of Maryland St. Joseph Medical Center  |
|           | Michelle Wahba        | Member                          | Patient Family Advisory Council                   |

---

\*Sent directly to MHCC



Advanced Radiology, P.A.  
7253 Ambassador Road  
Baltimore, MD 21244-2714  
443-436-1114

January 8, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

Kenneth Ames  
Senior Vice President – Mid-Atlantic Operations

Advanced Radiology - Community Radiology – Diagnostic Imaging Associates  
Clinical Radiologists Medical Imaging - Papastavros' Medical Imaging



January 6, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to you in my capacity as President of the Towson Chamber of Commerce on behalf of our board of directors and the more than 300 businesses that comprise our membership. We would like to express our strong support of the University of Maryland St. Joseph Medical Center (UM SJMC) and the Certificate of Need application it has submitted for the renovation of its perioperative suite. "St. Joe's" is an incredibly important member of our local community. The institution serves as an incredible resource for crucial services, workforce development and community engagement for greater Towson and all of Baltimore County.

The renovation plans are a timely and necessary investment to ensure UM SJMC is able to continue to excel as that resource. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. It is crucial for our community that UM SJMC receives the support it needs to be sure the surgical environment can support the ongoing advances in intervention technologies both now and as they continue to evolve. The initiative will enable the surgeons to continue to provide first-class surgical care, and provide new state-of-the-art surgical suites with significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

A handwritten signature in black ink, appearing to read "M. Timothy Bojanowski".

M. Timothy Bojanowski, President of the Towson Chamber of Commerce



An Exelon Company

**A. Christopher Burton**  
Vice President  
Gas Distribution  
1699 Leadenhall Street  
2nd Floor  
Baltimore, MD 21230

January 10, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Avenue  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

A handwritten signature in black ink, appearing to read "A. Christopher Burton". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

A. Christopher Burton  
Vice President  
Gas Distribution



January 10, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

As a member of the University of Maryland St. Joseph Medical Center medical staff, I enthusiastically support the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County and beyond.

The proposed new state-of-the art surgical suites will also feature significant design improvements and modern amenities that will improve quality of care.

I urge the Maryland Health Care Commission to approve the Certificate of Need application. The renovated and redesigned surgical suites will better meet the current needs of the population and will allow UM SJMC to adapt to the changing health care needs of the communities it serves.

Sincerely,

A handwritten signature in black ink, appearing to read "David Dalury". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

David Dalury, MD  
Chief of Orthopaedics



Larry Hogan | Governor  
Boyd Rutherford | Lt. Governor  
R. Michael Gill | Secretary of Commerce  
Benjamin H. Wu | Deputy Secretary of Commerce

January 5, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

R. Michael Gill  
Secretary of Commerce

*Hope all is  
well Ben!*



**2017-2018  
BOARD OF  
DIRECTORS**

**President**

Timothy Bojanowski,  
Zest Social Media Solutions

**Vice President**

Sarah Ryan SECU

**Secretary**

Eddie Mutabazi  
Vision Iconqjue

**Treasurer**

Mary Fran Stromyer  
Kenneally & Co., P.A.

**Immediate Past President**

Charles Connolly  
Farmers Insurance

**Board Members**

**Brandon Simpson**

Palisades of Towson

**Chuck Connolly,**

Farmers Insurance

**Colin Exelby,**

Celestial Wealth Management

**CR Hogendorp,**

American National Insurance

**Craig Carmichael,**

St. Joseph's Medical Center

**David Hinshaw,**

Towson University Marriott

Conference Hotel

**David Kurniawan,**

Maryland Signs and Graphics

**Deb Moriarty, Ph.D.,**

Towson University

**Deborah Phelps,**

BCPS Education Foundation

**Edward Kilcullen,**

Maryland CASA Association

**James Pomfret,**

Wells Fargo Advisors

**Joe Oster,**

Towson University

**Joe Shagena,**

Destiny Mortgage Group

**Joni Elmore,**

Kona Ice of Central Maryland

**Lisa Bisenius,**

Towson Town Center

**Lynne Lochte,**

Goucher College

**Melony Wagner,**

Charles Village Pub

**Pam Gilmour,**

Financial Fitness

**Paul Schwab,**

Azrael, Franz, Schwab, & Lipowitz,

LLC

**Sarah Ryan,**

SECU

**Todd Huff,**

Brooks-Huff Tire and Auto Centers

**Nancy Hafford**

Executive Director

**Emma Forrester**

Marketing Director

**Joan Sellers**

Membership Coordinator

January 5, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

Re: Certificate of Need Application for University of Maryland St. Joseph  
Medical Center

Dear Mr. Steffen:

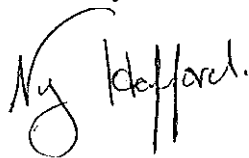
I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its preoperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,



Nancy Hafford  
Executive Director, Towson Chamber of Commerce





Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

Rev. Msgr. Richard B. Hilgartner  
Pastor



**Saint Ann Catholic Church**

1525 Oak Hill Avenue  
Hagerstown, MD 21742  
301-733-0410  
[www.stannchurch.com](http://www.stannchurch.com)  
[church@stannchurch.com](mailto:church@stannchurch.com)

January 5, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

Rev. Msgr. J. Bruce Jarboe  
Pastor



**THE COLUMBIA BANK**

LISTENING IS JUST THE BEGINNING®

January 23, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

James D. Jones  
Vice President  
The Columbia Bank





KEVIN KAMENETZ  
*County Executive*

January 11, 2018

Mr. Ben Steffen, Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express Baltimore County's support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

St Joseph Medical Center is a vital employer and health care provider for central Baltimore County. In order to maintain its top tier status, it is necessary for the hospital to continually upgrade its facilities. It is my understanding that the operating spaces tapped for renovation have not been updated since 1965. It appears that the renovation plans are timely and necessary. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment.

We support UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Very truly yours,

*Kevin Kamenetz*  
Kevin Kamenetz  
County Executive

KK:clp

cc: Dr. Thomas B. Smyth, President and CEO  
University of Maryland St. Joseph Medical Center



BENEFITS • PAYROLL • TECHNOLOGY

January 16, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

Honorable Francis X. Kelly, Jr.  
Chairman, UM/St. Joseph Medical System

Honorable Francis X. Kelly, Jr. | *Co-founder & Chairman*

January 16, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

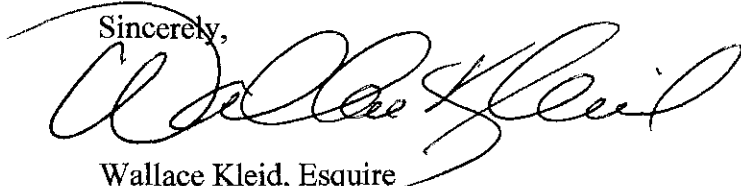
I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

A handwritten signature in black ink, appearing to read "Wallace Kleid". The signature is fluid and cursive, with a large initial "W" and "K".

Wallace Kleid, Esquire  
Patient and Family Advisory Council Member



COUNTY COUNCIL OF BALTIMORE COUNTY  
COURT HOUSE, TOWSON, MARYLAND 21204

DAVID MARKS  
COUNCILMAN, FIFTH DISTRICT  
COUNCIL5@BALTIMORECOUNTYMD.GOV

COUNCIL OFFICE: 410-887-3384  
FAX: 410-887-5791

January 16, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

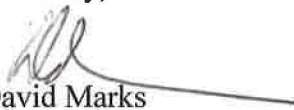
I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

  
David Marks  
Baltimore County Councilman  
Fifth Council District





January 10, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

As a member of the University of Maryland St. Joseph Medical Center medical staff, I enthusiastically support the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County and beyond.

The proposed new state-of-the art surgical suites will also feature significant design improvements and modern amenities that will improve quality of care.

I urge the Maryland Health Care Commission to approve the Certificate of Need application. The renovated and redesigned surgical suites will better meet the current needs of the population and will allow UM SJMC to adapt to the changing health care needs of the communities it serves.

Sincerely,

A handwritten signature in black ink, appearing to read "J Marx".

Jason Marx, MD  
Chief, Department of Medicine  
Medical Director, St Joseph Medical Group  
Clinical Assistant Professor of Medicine  
UM St. Joseph Medical Center



January 10, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

As a member of the University of Maryland St. Joseph Medical Center medical staff, I enthusiastically support the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County and beyond.

The proposed new state-of-the art surgical suites will also feature significant design improvements and modern amenities that will improve quality of care.

I urge the Maryland Health Care Commission to approve the Certificate of Need application. The renovated and redesigned surgical suites will better meet the current needs of the population and will allow UM SJMC to adapt to the changing health care needs of the communities it serves.

Sincerely,

A handwritten signature in black ink. The signature is written in a cursive style and appears to read "Dr. C. Williams". Below the signature, the text "Chief of Spine Surgery" is written in a similar cursive hand.



January 16, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

**Kim Schatzel, Ph.D.**  
President

Office of the President

Towson University  
8000 York Road  
Towson, MD 21252-0001

t. 410 704-2356  
f. 410 704-3488

kschatzel@towson.edu

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

A handwritten signature in blue ink, appearing to read "Kim Schatzel", written over a large, stylized blue scribble.

Kim Schatzel, Ph.D.  
President



January 10, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

A handwritten signature in black ink, appearing to read "Keith Scott".

Keith Scott  
President/CEO of the Baltimore County Chamber of Commerce



January 11, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

A handwritten signature in black ink, appearing to read "James T. Smith, Jr.", written over a large, stylized circular flourish.

James T. Smith, Jr.  
Board of Trustees

January 11, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

Michelle Wahba  
Michelle Wahba  
Member of the Patient  
Family Advisory Council

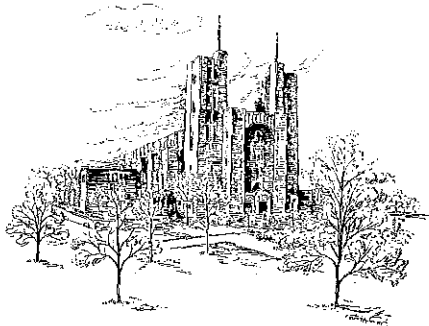
# CATHEDRAL OF MARY OUR QUEEN

---

5200 North Charles Street • Baltimore, MD 21210-2098

Phone: (410) 464-4000 • Fax: (410) 464-4060

E-Mail: Cathedral@archbalt.org



January 8, 2018

Mr. Ben Steffen  
Executive Director  
Maryland Health Care Commission  
4160 Patterson Ave  
Baltimore, MD 21215-2299

*Re: Certificate of Need Application for University of Maryland St. Joseph Medical Center*

Dear Mr. Steffen:

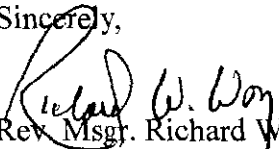
I am writing to express my strong support for the Certificate of Need application submitted by the University of Maryland St. Joseph Medical Center (UM SJMC) for the renovation of its perioperative suite.

The renovation plans are timely and necessary. The UM SJMC skilled surgical team continues to provide exceptional outcomes, but the operating spaces where they practice have not been updated since 1965. As surgical intervention technologies continue to evolve, the hospital must be equipped with a top tier, modern surgical environment. The initiative will enable the surgeons to continue to provide first-class surgical care. The proposed project demonstrates UM SJMC's commitment to improving health care delivery to the residents of Baltimore County and ensuring residents' access to necessary surgical services when the need arises. I applaud the initiatives UM SJMC has undertaken to serve the residents of Baltimore County.

The proposed new state-of-the-art surgical suites will also feature significant design improvements and modern amenities that will improve the quality of care and overall patient experience.

I respectfully request that the Maryland Health Care Commission approve UM SJMC's Certificate of Need application.

Sincerely,

  
Rev. Msgr. Richard W. Woy



# **EXHIBIT 20**



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidated Financial Statements and Schedules

June 30, 2017 and 2016

(With Independent Auditors' Report Thereon)

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

**Table of Contents**

|  | <b>Page</b> |
|--|-------------|
| Independent Auditors' Report   | 1           |
| Consolidated Financial Statements:   |             |
| Consolidated Balance Sheets  | 3           |
| Consolidated Statements of Operations  | 4           |
| Consolidated Statements of Changes in Net Assets   | 5           |
| Consolidated Statements of Cash Flows  | 6           |
| Notes to Consolidated Financial Statements   | 8           |
| <b>Supplementary Information</b>   |             |
| Schedule 1 – Consolidating Balance Sheet Information by Division, June 30, 2017  | 61          |
| Schedule 2 – Consolidating Balance Sheet Information by Division, June 30, 2016  | 81          |
| Schedule 3 – Consolidating Operations Information by Division, year ended June 30, 2017                                  | 83          |
| Schedule 4 – Consolidating Operations Information by Division, year ended June 30, 2016                                  | 93          |
| Schedule 5 – Combining Balance Sheet Information of the Obligated Group, June 30, 2017                                   | 94          |
| Schedule 6 – Combining Balance Sheet Information of the Obligated Group, June 30, 2016                                   | 96          |
| Schedule 7 – Combining Operations and Changes in Net Assets Information of the Obligated Group, year ended June 30, 2017 | 98          |
| Schedule 8 – Combining Operations and Changes in Net Assets Information of the Obligated Group, year ended June 30, 2016 | 99          |



KPMG LLP  
1 East Pratt Street  
Baltimore, MD 21202-1128

## Independent Auditors' Report

The Board of Directors  
University of Maryland Medical System Corporation:

We have audited the accompanying consolidated financial statements of the University of Maryland Medical System Corporation and Subsidiaries (the Corporation), which comprise the consolidated balance sheets as of June 30, 2017 and 2016, and the related consolidated statements of income, changes in net assets, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Maryland Medical System Corporation and Subsidiaries as of June 30, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

### ***Other Matter***

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information in Schedules 1-8 is presented for purposes of additional



analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

KPMG LLP

Baltimore, Maryland  
October 26, 2017

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidated Balance Sheets

June 30, 2017 and 2016

(In thousands)

| <b>Assets</b>  | <b>2017</b>         | <b>2016</b>      |
|--|---------------------|------------------|
| Current assets:  |                     |                  |
| Cash and cash equivalents  | \$ 476,201          | 523,169          |
| Assets limited as to use, current portion  | 50,940              | 51,412           |
| Accounts receivable:   |                     |                  |
| Patient accounts receivable, less allowance for doubtful accounts of<br>\$219,806 and \$202,298 as of June 30, 2017 and 2016, respectively | 378,148             | 331,055          |
| Other  | 84,709              | 97,887           |
| Inventories  | 60,883              | 59,738           |
| Prepaid expenses and other current assets  | 36,023              | 25,381           |
| <b>Total current assets</b>  | <b>1,086,904</b>    | <b>1,088,642</b> |
| Investments  | 742,949             | 645,534          |
| Assets limited as to use, less current portion   | 776,387             | 750,179          |
| Property and equipment, net  | 2,092,103           | 2,086,546        |
| Investments in joint ventures  | 82,094              | 71,906           |
| Other assets   | 328,867             | 323,275          |
| <b>Total assets</b>  | <b>\$ 5,109,304</b> | <b>4,966,082</b> |
| <b>Liabilities and Net Assets</b>  |                     |                  |
| Current liabilities:   |                     |                  |
| Trade accounts payable   | \$ 271,602          | 249,543          |
| Accrued payroll and benefits   | 233,544             | 253,337          |
| Advances from third-party payors   | 131,941             | 124,717          |
| Lines of credit  | 125,000             | 180,000          |
| Short-term financing   | —                   | 150,000          |
| Other current liabilities  | 182,688             | 147,522          |
| Long-term debt subject to short-term remarketing arrangements  | 28,440              | 32,515           |
| Current portion of long-term debt  | 40,937              | 37,592           |
| <b>Total current liabilities</b>   | <b>1,014,152</b>    | <b>1,175,226</b> |
| Long-term debt, less current portion and amount subject to short-term remarketing<br>arrangements  | 1,550,490           | 1,422,604        |
| Other long-term liabilities  | 334,274             | 352,605          |
| Interest rate swap liabilities   | 194,524             | 273,037          |
| <b>Total liabilities</b>   | <b>3,093,440</b>    | <b>3,223,472</b> |
| Net assets:  |                     |                  |
| Unrestricted   | 1,711,329           | 1,459,280        |
| Temporarily restricted   | 266,025             | 246,265          |
| Permanently restricted   | 38,510              | 37,065           |
| <b>Total net assets</b>  | <b>2,015,864</b>    | <b>1,742,610</b> |
| <b>Total liabilities and net assets</b>  | <b>\$ 5,109,304</b> | <b>4,966,082</b> |

See accompanying notes to consolidated financial statements.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidated Statements of Operations

Years ended June 30, 2017 and 2016

(In thousands)

|  | <u>2017</u>       | <u>2016</u>      |
|--|-------------------|------------------|
| Unrestricted revenues, gains and other support:          |                   |                  |
| Patient service revenue (net of contractual adjustments) | \$ 3,669,619      | 3,544,050        |
| Provision for bad debts                                  | (184,597)         | (176,198)        |
| Net patient service revenue                              | <u>3,485,022</u>  | <u>3,367,852</u> |
| Other operating revenue:                                 |                   |                  |
| State support  | 18,200            | 3,200            |
| Premium revenue  | 268,060           | 140,958          |
| Other revenue  | 136,408           | 156,939          |
| Total unrestricted revenues, gains and other support     | <u>3,907,690</u>  | <u>3,668,949</u> |
| Operating expenses:                                      |                   |                  |
| Salaries, wages and benefits                             | 1,836,434         | 1,751,856        |
| Expendable supplies                                      | 704,724           | 674,994          |
| Purchased services                                       | 538,698           | 552,426          |
| Medical claims expense                                   | 252,118           | 127,636          |
| Contracted services                                      | 226,690           | 216,562          |
| Depreciation and amortization                            | 219,749           | 200,764          |
| Interest expense   | 57,197            | 57,464           |
| Total operating expenses                                 | <u>3,835,610</u>  | <u>3,581,702</u> |
| Operating income   | 72,080            | 87,247           |
| Nonoperating income and expenses, net:                   |                   |                  |
| Contributions  | 5,425             | 3,769            |
| St. Joseph escrow settlement                             | —                 | 34,275           |
| Equity in net income (loss) of joint ventures            | 3,856             | (298)            |
| Investment income, net                                   | 35,496            | 21,111           |
| Change in fair value of investments                      | 54,175            | (36,443)         |
| Change in fair value of undesignated interest rate swaps | 76,797            | (78,429)         |
| Loss on early extinguishment of debt                     | (26,427)          | —                |
| Other nonoperating losses, net                           | (38,043)          | (31,033)         |
| Excess of revenues over expenses                         | <u>\$ 183,359</u> | <u>199</u>       |

See accompanying notes to consolidated financial statements.



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidated Statements of Changes in Net Assets

Years ended June 30, 2017 and 2016

(In thousands)

|  | <u>Unrestricted<br/>net assets</u> | <u>Temporarily<br/>restricted<br/>net assets</u> | <u>Permanently<br/>restricted<br/>net assets</u> | <u>Total</u>     |
|--|------------------------------------|--|--|------------------|
| Balance at June 30, 2015   | \$ 1,457,227                       | 245,653  | 36,201   | 1,739,081        |
| Excess of revenues over expenses   | 199                                | —  | —  | 199              |
| Investment gains, net  | —                                  | (968)  | (52)   | (1,020)          |
| State support for capital  | —                                  | 4,364  | —  | 4,364            |
| Contributions, net   | —                                  | 15,884   | 469  | 16,353           |
| Net assets released from restrictions used for operations and nonoperating activities  | —                                  | (7,067)  | —  | (7,067)          |
| Net assets released from restrictions used for purchase of property and equipment      | 10,417                             | (10,417)   | —  | —                |
| Change in economic and beneficial interests in the net assets of related organizations | —                                  | (1,545)  | —  | (1,545)          |
| Change in ownership interest of joint ventures   | 566                                | (36)   | —  | 530              |
| Amortization of accumulated loss of discontinued designated interest rate swap         | 1,765                              | —  | —  | 1,765            |
| Change in funded status of defined benefit pension plans                               | (10,643)                           | —  | —  | (10,643)         |
| Asset reclassifications at request of donor  | (847)                              | 400  | 447  | —                |
| Other  | 596                                | (3)  | —  | 593              |
| Increase in net assets   | <u>2,053</u>                       | <u>612</u>                                       | <u>864</u>                                       | <u>3,529</u>     |
| Balance at June 30, 2016   | <u>1,459,280</u>                   | <u>246,265</u>                                   | <u>37,065</u>                                    | <u>1,742,610</u> |
| Excess of revenues over expenses   | 183,359                            | —  | —  | 183,359          |
| Investment gains, net  | —                                  | 4,519  | 489  | 5,008            |
| State support for capital  | —                                  | 23,029   | —  | 23,029           |
| Contributions, net   | —                                  | 20,632   | 893  | 21,525           |
| Net assets released from restrictions used for operations and nonoperating activities  | —                                  | (2,868)  | —  | (2,868)          |
| Net assets released from restrictions used for purchase of property and equipment      | 33,038                             | (33,038)   | —  | —                |
| Change in economic and beneficial interests in the net assets of related organizations | —                                  | 4,395  | 63   | 4,458            |
| Change in ownership interest of joint ventures   | 397                                | 1,266  | —  | 1,663            |
| Amortization of accumulated loss of discontinued designated interest rate swap         | 1,716                              | —  | —  | 1,716            |
| Change in funded status of defined benefit pension plans                               | 34,353                             | —  | —  | 34,353           |
| Asset reclassifications at request of donor  | (1,853)                            | 1,853  | —  | —                |
| Other  | 1,039                              | (28)   | —  | 1,011            |
| Increase in net assets   | <u>252,049</u>                     | <u>19,760</u>                                    | <u>1,445</u>                                     | <u>273,254</u>   |
| Balance at June 30, 2017   | <u>\$ 1,711,329</u>                | <u>266,025</u>                                   | <u>38,510</u>                                    | <u>2,015,864</u> |

See accompanying notes to consolidated financial statements.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidated Statements of Cash Flows

Years ended June 30, 2017 and 2016

(In thousands)

|   | <b>2017</b> | <b>2016</b> |
|---|-------------|-------------|
| Cash flows from operating activities:   |             |             |
| Increase in net assets  | \$ 273,254  | 3,529       |
| Adjustments to reconcile increase in net assets to net cash provided by operating activities:                   |             |             |
| Depreciation and amortization   | 219,749     | 200,764     |
| Provision for bad debts   | 184,597     | 176,198     |
| Amortization of bond premium and deferred financing costs   | 919         | 1,944       |
| Net realized gains and change in fair value of investments  | (83,907)    | 28,046      |
| Loss on early extinguishment of debt  | 26,427      | —           |
| Equity in net (income) loss of joint ventures   | (3,856)     | 298         |
| Change in economic and beneficial interests in net assets of related organizations                              | (4,458)     | 1,545       |
| Change in fair value of interest rate swaps   | (78,513)    | 76,665      |
| Change in funded status of defined benefit pension plans  | (34,353)    | 10,643      |
| Restricted contributions, grants and other support  | (21,525)    | (16,353)    |
| Change in operating assets and liabilities:   |             |             |
| Patient accounts receivable   | (231,690)   | (174,069)   |
| Other receivables, prepaid expenses, other current assets and other assets                                      | (8,700)     | (45,510)    |
| Inventories   | (1,145)     | (484)       |
| Trade accounts payable, accrued payroll and benefits, other current liabilities and other long-term liabilities | 57,976      | 22,842      |
| Advances from third-party payors  | 7,224       | (4,495)     |
| Net cash provided by operating activities   | 301,999     | 281,563     |
| Cash flows from investing activities:   |             |             |
| Purchases and sales of investments and assets limited as to use, net  | 8,691       | 47,619      |
| Purchases of alternative investments  | (175,688)   | (120,788)   |
| Sales of alternative investments  | 132,211     | 46,544      |
| Acquisition of UM Health Plans, net of cash acquired  | —           | (30,747)    |
| Purchases of property and equipment   | (231,257)   | (215,691)   |
| (Contributions to)/distributions from joint ventures, net   | (688)       | 3,031       |
| Net cash used in investing activities   | (266,731)   | (270,032)   |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidated Statements of Cash Flows

Years ended June 30, 2017 and 2016

(In thousands)

|  | <u>2017</u>       | <u>2016</u>    |
|--|-------------------|----------------|
| Cash flows from financing activities:                              |                   |                |
| Proceeds from long-term debt                                       | \$ 653,396        | 51,350         |
| Repayment of long-term debt and capital leases                     | (698,460)         | (54,171)       |
| Draws on lines of credit, net                                      | (55,000)          | 35,600         |
| Payment of debt issuance costs                                     | (3,697)           | —              |
| Restricted contributions, grants and other support                 | 21,525            | 16,353         |
|  | <u>(82,236)</u>   | <u>49,132</u>  |
| Net cash (used in) provided by financing activities                |                   |                |
| Net (decrease) increase in cash and cash equivalents               | (46,968)          | 60,663         |
| Cash and cash equivalents, beginning of year                       | <u>523,169</u>    | <u>462,506</u> |
| Cash and cash equivalents, end of year                             | <u>\$ 476,201</u> | <u>523,169</u> |
| Supplemental disclosures of cash flow information:                 |                   |                |
| Cash paid during the year for interest, net of amounts capitalized | \$ 56,330         | 56,478         |
| Amount included in accounts payable for construction in progress   | 29,164            | 23,213         |
| Supplemental disclosures of noncash information:                   |                   |                |
| Capital leases   | \$ 1,276          | 2,309          |

See accompanying notes to consolidated financial statements.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(1) Organization and Summary of Significant Accounting Policies**

**(a) Organization**

The University of Maryland Medical System Corporation (the Corporation or UMMS) is a private, not-for-profit corporation providing comprehensive healthcare services through an integrated regional network of hospitals and related clinical enterprises. UMMS was created in 1984 when its founding hospital was privatized by the State of Maryland. Over its 30 year history, UMMS evolved into a multi-hospital system with academic, community and specialty service missions reaching primarily across Maryland. In continuing partnership with the University of Maryland School of Medicine, UMMS operates healthcare programs that improve the physical and mental health of thousands of people each day.

The accompanying consolidated financial statements include the accounts of the Corporation, its wholly owned subsidiaries, and entities controlled by the Corporation. In addition, the Corporation maintains equity interests in various unconsolidated joint ventures, which are described in note 4. The significant operating divisions of the Corporation are described in further detail below.

All material intercompany balances and transactions have been eliminated in consolidation.

*(i) Recent Acquisitions & Divestitures*

University of Maryland Health Ventures, LLC (UMHV), a wholly owned subsidiary of UMMS, acquired 100% of the stock of Riverside Health, Inc. (Riverside) and its affiliates on August 17, 2015 (the Purchase Date). Concurrent with the transaction, Riverside Health, Inc. was renamed University of Maryland Medical System Health Plans, Inc. (UM Health Plans).

UM Health Plans is a holding company that operates as a managed healthcare and insurance organization in the State of Maryland and includes the following subsidiaries: University of Maryland Health Partners, formerly Riverside Health of Maryland, Inc. (UMHP), University of Maryland Health Advantage, Inc., formerly Riverside Advantage, Inc. (UMHA), Riverside Health of Delaware, Inc. (RHDE), and Riverside Health DC, Inc.

The transaction is described in more detail below.

*(ii) University of Maryland Medical Center (Medical Center)*

The University of Maryland Medical Center, which is a major component of UMMS, is an 816-bed academic medical center located in Baltimore. The Medical Center has served as the teaching hospital of the School of Medicine of the University System of Maryland, Baltimore since 1823. While the Corporation is not affiliated with the University System of Maryland, clinical faculty members of the School of Medicine serve as medical staff of the Medical Center.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The Medical Center is comprised of two operating divisions: University Hospital, which includes the Greenebaum Cancer Center, and Shock Trauma Center. University Hospital, which generates approximately 80% of the Medical Center's admissions and patient days, is a tertiary teaching hospital providing over 70 clinical services and programs. The Greenebaum Cancer Center specializes in the treatment of cancer patients and is a site for clinical cancer research. The Shock Trauma Center, which specializes in emergency treatment of patients suffering severe trauma, generates approximately 20% of admissions and patient days.

The Medical Center's operations include g, LLC (UCARE), a physician hospital organization of which the Corporation has a majority ownership interest and therefore consolidates, and 36 South Paca Street, LLC, a wholly owned subsidiary of the Corporation that operates a residential apartment building.

The Corporation has certain agreements with various departments of the University of Maryland School of Medicine concerning the provision of professional and administrative services to the Corporation and its patients. Total expense under these agreements in the years ended June 30, 2017 and 2016 was approximately \$158,649,000 and \$152,155,000, respectively.

(iii) *University of Maryland Rehabilitation and Orthopaedic Institute (ROI)*

ROI is comprised of a medical/surgical and rehabilitation hospital in Baltimore with 134 licensed beds, including 88 rehabilitation beds, 36 chronic care beds, 10 medical/surgical beds, and off-site physical therapy facilities.

A related corporation, The James Lawrence Kernan Endowment Fund, Inc. (Kernan Endowment), is governed by a separate, independent board of directors and is required to hold investments and income derived therefrom for the exclusive benefit of ROI. Accordingly, the accompanying consolidated financial statements reflect an economic interest in the net assets of the Kernan Endowment.

(iv) *University of Maryland Medical Center Midtown Campus (Midtown)*

Midtown is located in Baltimore city and is comprised of University of Maryland Midtown Hospital (UM Midtown), a 208-bed acute care hospital and a wholly owned subsidiary providing primary care.

(v) *University of Maryland Baltimore Washington Medical System, Inc. (Baltimore Washington)*

Baltimore Washington is located in Anne Arundel County, a suburb of Baltimore city, and is a health system comprised of University of Maryland Baltimore Washington Medical Center (UM Baltimore Washington), a 319-bed acute care hospital providing a broad range of services, and several wholly owned subsidiaries providing emergency physician and other services.

Baltimore Washington Medical Center Foundation, Inc. (BWMC Foundation) is governed by a separate, independent board of directors and is required to hold investments and income derived therefrom for the exclusive benefit of UM Baltimore Washington. Accordingly, the accompanying consolidated financial statements reflect an economic interest in the net assets of the BWMC Foundation.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

(vi) *University of Maryland Shore Regional Health System (Shore Regional)*

Shore Regional is a health system located on the Eastern Shore of Maryland. Shore Regional owns and operates University of Maryland Memorial Hospital (UM Memorial), a 132-bed acute care hospital providing inpatient and outpatient services in Easton, Maryland; University of Maryland Dorchester Hospital (UM Dorchester), a 41-bed acute care hospital providing inpatient and outpatient services in Cambridge, Maryland; University of Maryland Chester River Hospital Center (UM Chester River), a 41-bed acute care hospital providing inpatient and outpatient services to the residents of Kent and Queen Anne's counties; Shore Emergency Center at Queenstown (Shore Emergency Center), a free-standing emergency center; Memorial Hospital Foundation (Memorial Foundation), a nonprofit corporation established to solicit donations for the benefit of UM Memorial; Chester River Health Foundation (Chester River Foundation), a nonprofit corporation established to solicit donations for the benefit of UM Chester River; and several other subsidiaries providing various outpatient and home care services.

Dorchester General Hospital Foundation, Inc. (Dorchester Foundation) is governed by a separate, independent board of directors to raise funds on behalf of UM Dorchester. Shore Regional does not have control over the policies or decisions of the Dorchester Foundation, and accordingly, the accompanying consolidated financial statements reflect a beneficial interest in the net assets of the Dorchester Foundation.

(vii) *University of Maryland Charles Regional Health System, Inc. (Charles Regional)*

Charles Regional owns and operates University of Maryland Charles Regional Medical Center (UM Charles Regional), which is comprised of a 121-bed acute care hospital and other community healthcare resources providing inpatient and outpatient services to the residents of Charles County in Southern Maryland.

(viii) *University of Maryland St. Joseph Health System, LLC (St. Joseph)*

St. Joseph owns and operates University of Maryland St. Joseph Medical Center (UM St. Joseph), a 232-bed, Catholic acute care hospital located in Towson, Maryland, as well as other subsidiaries providing inpatient and outpatient services to the residents of Baltimore County.

(ix) *University of Maryland Upper Chesapeake Health System (Upper Chesapeake)*

Upper Chesapeake is a health system located in Harford County, Maryland. Upper Chesapeake's healthcare delivery system includes two acute care hospitals, University of Maryland Upper Chesapeake Medical Center (UM Upper Chesapeake), a 181-bed acute care hospital and University of Maryland Harford Memorial Hospital (UM Harford Memorial), an 89-bed acute care hospital; a physician practice; a captive insurance company; a land holding company; and Upper Chesapeake Health Foundation.

(x) *University of Maryland Medical System Foundation, Inc. (UMMS Foundation)*

The UMMS Foundation, a not-for-profit foundation, was established for the purpose of soliciting contributions on behalf of the Corporation.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

(xi) *University of Maryland Community Medical Group, LLC (CMG)*

CMG is a physician network that employs more than 300 primary care physicians, specialists and advanced practice providers. CMG is a wholly owned subsidiary of UMMS and has over 75 locations across the state of Maryland.

(xii) *University of Maryland Medical System Health Plans Inc. (UM Health Plans)*

UM Health Plans (formerly Riverside Health Inc.), a Delaware corporation, is a public sector managed healthcare company based in Baltimore, Maryland. UM Health Plans is the parent company of: University of Maryland Health Partners (UMHP) which provides managed care health coverage to Medicaid recipients throughout Maryland; University of Maryland Health Advantage, Inc. (UMHA), a Medicare Advantage Plan; Riverside Health of Delaware Inc. (RHDE) and Riverside Health DC, Inc.

On August 17, 2015, UMHV, a wholly owned subsidiary of UMMS, purchased all of the outstanding shares of UM Health Plans for approximately \$42,250,000 in cash, net working capital and convertible promissory notes. In addition, the Stock Purchase Agreement included an earn-out payment clause for the previous stockholders of UM Health Plans, the final computation of which is not to be determined until March 31, 2020. This earn-out could result in an undiscounted payment ranging from \$7,000,000 to \$106,500,000 depending on the performance and membership of both plans. UMHV has recorded a contingent consideration liability representing a discounted estimate of the future payment of the earn-out provision of approximately \$35,700,000, which is included within other long-term liabilities in the accompanying consolidated balance sheets.

The acquisition was accounted for under the purchase accounting method for business combinations and the financial position and results of operations of UM Health Plans were consolidated by the Corporation beginning on August 17, 2015.

The following table summarizes the estimated fair value of UM Health Plan's assets acquired and liabilities assumed at August 17, 2015 (the acquisition date) (in thousands):

|                        |    |                       |
|------------------------|----|-----------------------|
| Assets:                |    |                       |
| Current assets         | \$ | 29,786                |
| Property and equipment |    | 3,750                 |
| Goodwill               |    | 42,020                |
| Other long-term assets |    | <u>46,638</u>         |
| Total assets           | \$ | <u><u>122,194</u></u> |



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

|                                  |            |
|----------------------------------|------------|
| Liabilities:                     |            |
| Current liabilities              | \$ 28,226  |
| Long-term liabilities            | 16,249     |
| Total liabilities                | 44,475     |
| Net assets:                      |            |
| Unrestricted                     | 77,719     |
| Temporarily restricted           | —          |
| Total net assets                 | 77,719     |
| Total liabilities and net assets | \$ 122,194 |

The following table summarizes the Corporation's pro forma consolidated results as though the acquisition date occurred at July 1, 2015 (in thousands):

|                             |              |
|-----------------------------|--------------|
| Operating revenues          | \$ 3,685,503 |
| Net operating income        | 85,969       |
| Changes in net assets:      |              |
| Unrestricted                | \$ 775       |
| Temporarily restricted      | 612          |
| Permanently restricted      | 864          |
| Total changes in net assets | \$ 2,251     |

**(b) Basis of Presentation**

The consolidated financial statements are prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

**(c) Cash Equivalents**

Cash and cash equivalents consist of cash and interest-bearing deposits with maturities of three months or less from the date of purchase.

**(d) Investments and Assets Limited as to Use**

The Corporation's investment portfolios are classified as trading, and are reported in the consolidated balance sheets at their fair value, based on quoted market prices, at June 30, 2017 and 2016.

Unrealized holding gains and losses on trading securities with readily determinable market values are

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

included in nonoperating income. Investment income, including realized gains and losses, is included in nonoperating income in the accompanying consolidated statements of operations.

Assets limited as to use include investments set aside at the discretion of the board of directors for the replacement or acquisition of property and equipment, investments held by trustees under bond indenture agreements and self-insurance trust arrangements, and assets whose use is restricted by donors. Such investments are stated at fair value. Amounts required to meet current liabilities have been included in current assets in the consolidated balance sheets. Changes in fair values of donor-restricted investments are recorded in temporarily restricted net assets unless otherwise required by the donor or state law.

Assets limited as to use also include the Corporation's economic interests in financially interrelated organizations (note 12).

Alternative investments are recorded under the equity method of accounting. Underlying securities of these alternative investments may include certain debt and equity securities that are not readily marketable. Because certain investments are not readily marketable, their fair value is subject to additional uncertainty, and therefore values realized upon disposition may vary significantly from current reported values.

Investments are exposed to certain risks such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, changes in the value of investment securities could occur in the near term, and these changes could materially differ from the amounts reported in the accompanying consolidated financial statements.

**(e) Inventories**

Inventories, consisting primarily of drugs and medical/surgical supplies, are carried at the lower of cost or market, on a first-in, first-out basis.

**(f) Economic Interests in Financially Interrelated Organizations**

The Corporation recognizes its rights to assets held by recipient organizations, which accept cash or other financial assets from a donor and agree to use those assets on behalf of or transfer those assets, the return on investment of those assets, or both, to the Corporation. Changes in the Corporation's economic interests in these financially interrelated organizations are recognized in the consolidated statements of changes in net assets.

**(g) Property and Equipment**

Property and equipment are stated at cost, or estimated fair value at date of contribution, less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

lives of the depreciable assets using half-year convention. The estimated useful lives of the assets are as follows:

|                                     |                |
|-------------------------------------|----------------|
| Buildings                           | 20 to 40 years |
| Building and leasehold improvements | 5 to 15 years  |
| Equipment                           | 3 to 15 years  |

Interest costs incurred on borrowed funds less interest income earned on the unexpended bond proceeds during the period of construction are capitalized as a component of the cost of acquiring those assets.

Gifts of long-lived assets such as land, buildings, or equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

**(h) Deferred Financing Costs**

Costs incurred related to the issuance of long-term debt, which are included in long-term debt, are deferred and are amortized over the life of the related debt agreements or the related letter of credit agreements using the effective-interest method.

**(i) Goodwill**

Goodwill is an asset representing the future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognized. Goodwill is evaluated for impairment at least annually using a qualitative assessment to determine whether there are events or circumstances that indicate it is more likely than not that the fair value of the reporting unit is less than its carrying value, which determines whether a quantitative goodwill impairment test is necessary. Under the quantitative assessment, the fair value of the reporting unit is compared with its carrying value (including goodwill). If the fair value of the reporting unit is less than its carrying value, goodwill impairment exists for the reporting unit and the entity must record an impairment loss. As of June 30, 2017 and 2016, the Corporation had one reporting unit, which included all subsidiaries of the Corporation and held goodwill on its consolidated balance sheet of \$90,830,000.

Based on the Corporation's qualitative assessment, it was determined that there was no goodwill impairment for the years ended June 30, 2017 or 2016. Accumulated impairment loss was \$0 at June 30, 2017 and 2016.

The changes in the carrying amount of goodwill are as follows (in thousands):

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

|                             | 2017      | 2016   |
|-----------------------------|-----------|--------|
| Goodwill, beginning of year | \$ 90,830 | 48,810 |
| Current year acquisitions   | —         | 42,020 |
| Goodwill, end of year       | \$ 90,830 | 90,830 |

**(j) Contingent Consideration for Business Acquisitions**

Acquisitions may include contingent consideration payments based on future financial measures of an acquired company. Contingent consideration is required to be recognized at fair value as of the acquisition date. The fair value of these liabilities is estimated based on financial projections of the acquired companies and estimated probabilities of achievement and discount the liabilities to present value using a weighted average cost of capital. Contingent consideration is valued using significant inputs that are not observable in the market, which are defined as Level 3 inputs pursuant to fair value measurement accounting. At each reporting date, the contingent consideration obligation is revalued to estimated fair value and changes in fair value subsequent to the acquisition are reflected in operating income in the consolidated statements of operations. Changes in the fair value of contingent consideration obligations may result from changes in discount periods and rates, changes in the timing and amount of revenue and/or earnings estimates, and changes in probability assumptions with respect to the likelihood of achieving the various earn-out criteria.

**(k) Impairment of Long-Lived Assets**

Long-lived assets, such as property, plant, and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by comparing the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the consolidated balance sheets and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the consolidated balance sheets.

No impairment losses were recorded for the years ended June 30, 2017 or 2016.

**(l) Investments in Joint Ventures**

When the Corporation does not have a controlling interest in an entity, but exerts a significant influence over the entity, the Corporation applies the equity method of accounting.

**(m) Self-Insurance**

Under the Corporation's self-insurance programs (general and professional liability, workers' compensation, and employee health and long-term disability benefits), claims are reflected as a

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

present-value liability based upon actuarial estimates and reported and incurred but not reported claims analysis, taking into consideration the severity of incidents and the expected timing of claim payments.

**(n) Net Assets**

The Corporation classifies net assets based on the existence or absence of donor-imposed restrictions. Unrestricted net assets represent contributions, gifts, and grants, which have no donor-imposed restrictions or which arise as a result of operations. Temporarily restricted net assets are subject to donor-imposed restrictions that must or will be met either by satisfying a specific purpose and/or passage of time. Permanently restricted net assets are subject to donor-imposed restrictions that must be maintained in perpetuity. Generally, the donors of these assets permit the use of all or part of the income earned on related investments for specific purposes. The restrictions associated with these net assets generally pertain to patient care, specific capital projects, and funding of specific hospital operations and community outreach programs.

**(o) Net Patient Service Revenue and Provision for Uncollectible Accounts**

Patient service revenue for the Medical Center, ROI, Midtown, Baltimore Washington, Shore Regional, Charles Regional, St. Joseph, and Upper Chesapeake reflects actual charges to patients based on rates established by the State of Maryland Health Services Cost Review Commission (HSCRC) in effect during the period in which the services are rendered, net of contractual adjustments. Contractual adjustments represent the difference between amounts billed as patient service revenue and amounts allowed by third-party payors. Such adjustments include discounts on charges as permitted by the HSCRC. See note 18 for further discussion on the HSCRC and regulated rates.

The Corporation records revenues and accounts receivable from patients and third-party payors at their estimated net realizable value. Revenue is reduced for anticipated discounts under contractual arrangements and for charity care. An estimated provision for bad debts is recorded in the period the related services are provided based upon anticipated uncompensated care, and is adjusted as additional information becomes available.

The provision for bad debts is based upon management's assessment of historical and expected net collections considering historical business and economic conditions, trends in healthcare coverage, and other collection indicators. Periodically throughout the year, management assesses the adequacy of the allowance for uncollectible accounts based upon historical write-off experience by payor category. The results of this review are then used to make modifications to the provision for bad debts and to establish an allowance for uncollectible receivables. After collection of amounts due from insurers, the Corporation follows internal guidelines for placing certain past due balances with collection agencies.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

For receivables associated with services provided to patients who have third-party coverage, the Corporation analyzes contractually due amounts and provides an allowance for bad debts, allowance for contractual adjustments, provision for bad debts, and contractual adjustments on accounts for which the third-party payor has not yet paid or for payors who are known to be having financial difficulties that make the realization of amounts due unlikely. For receivables associated with self-pay patients or with balances remaining after the third-party coverage has already paid, the Corporation records a significant provision for bad debts in the period of service on the basis of its historical collections, which indicates that many patients ultimately do not pay the portion of their bill for which they are financially responsible. The difference between the discounted rates and the amounts collected after all reasonable collection efforts have been exhausted is charged against the allowance for doubtful accounts. The change in the allowance for doubtful accounts was as follows during the years ended June 30 (in thousands):

|   | <b>2017</b> | <b>2016</b> |
|---|-------------|-------------|
| Beginning allowance for doubtful accounts | \$ 202,298  | 248,054     |
| Plus provision for bad debt               | 184,597     | 176,198     |
| Less bad debt write-offs                  | (167,089)   | (221,954)   |
| Ending allowance for doubtful accounts    | \$ 219,806  | 202,298     |

The change in the allowance for doubtful accounts during 2017 is attributable to changes in trends experienced in the collection of the related patient receivables.

**(p) Premium Revenue and Medical Claims Expense**

Premium revenue consists of amounts received from the State of Maryland and the Centers for Medicare and Medicaid Services (CMS) by the Corporation's managed care organization for providing medical services to subscribing participants, regardless of services actually performed. The managed care organization provides services primarily to enrolled Medicaid and Medicare beneficiaries. This revenue is recognized ratably over the contractual period for the provision of services. Medical expenses of the managed care organization include actuarially determined estimates of the ultimate costs for both reported claims and claims incurred but unreported and are included in purchased services on the consolidated statements of operations and changes in net assets.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(q) Charity Care**

The Corporation is committed to providing quality healthcare to all, regardless of one's ability to pay. Patients who meet the criteria of its charity care policy receive services without charge or at amounts less than its established rates. The criteria for charity care consider the household income in relation to the federal poverty guidelines. The Corporation provides services at no charge for patients with adjusted gross income equal to or less than 200% of the federal poverty guidelines. For uninsured patients with adjusted gross income greater than 200% of the federal poverty guidelines, a sliding scale discount is applied. Income and asset information obtained from patient credit reporting data are used to determine patients' ability to pay. The Corporation maintains records to identify and monitor the level of charity care it furnished under its charity care policy. The charity care policies of the new affiliates are generally consistent with that of the Corporation's policy.

Due to the complexity of the eligibility process, the Corporation provides eligibility services to patients free of charge to assist in the qualification process. These eligibility services include, but are not limited to, the following:

- Financial assistance brochures and other information are posted at each point of service. When patients have questions or concerns, they are encouraged to call a toll-free number to reach customer service representatives during the business day. Financial assistance programs are published on the Corporation's Web site and included on the statements provided to patients.
- The Corporation offers assistance to patients in completing the applications for Medicaid or other government payment assistance programs, or applying for care under the Corporation's charity care policy, if applicable. The Corporation also employs an external firm to assist in the eligibility process.
- Any patient, whether covered by insurance or not, may meet with a UMMS representative and receive financial counseling from UMMS' dedicated financial assistance unit.

The Corporation recognizes that a large number of uninsured and insured patients meet the charity care guidelines but do not respond to the Corporation's attempts to obtain necessary financial information. In these instances, the Corporation uses credit reporting data to properly classify these unpaid balances as charity care as opposed to bad debt expense. Utilization of income and asset information and credit reporting data indicate the vast majority of amounts reported as provision for bad debts represent amounts due from patients that would otherwise qualify for charity benefits but do not respond to the Corporation's attempts to obtain the necessary financial information. In these cases, reasonable collection efforts are pursued, but yield few collections. Amounts determined to meet the criteria under the charity care policy are not reported as net patient service revenue.

The amounts reported as charity care represent the cost of rendering such services. Costs incurred are estimated based on the cost-to-charge ratio for each hospital and applied to charity care charges. The Corporation estimates the total direct and indirect costs to provide charity care were \$36,195,000 and \$48,149,000 for the years ended June 30, 2017 and 2016, respectively.



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(r) Nonoperating Income and Expenses, Net**

Other activities that are only indirectly related to the Corporation's primary business of delivering healthcare services are recorded as nonoperating income and expenses, and include investment income, equity in the net income of joint ventures, general donations and fund-raising activities, escrow settlements, gains on sale of joint venture interest, changes in fair value of investments, changes in fair value of undesignated interest rate swaps, settlement payments on interest rate swaps that do not qualify for hedge accounting treatment, and loss on early extinguishment of debt. Settlement payments on interest rate swaps were approximately \$23,469,000 and \$25,289,000 for the years ended June 30, 2017 and 2016, respectively, and are reported within other nonoperating losses, net.

**(s) Derivative Financial Instruments**

The Corporation records derivative and hedging activities on the consolidated balance sheets at their respective fair values.

The Corporation utilizes derivative financial instruments to manage its interest rate risks associated with long-term tax-exempt debt. The Corporation does not hold or issue derivative financial instruments for trading purposes.

The Corporation's specific goals are to (a) manage interest rate sensitivity by modifying the reprising or maturity characteristics of some of its tax-exempt debt, and (b) lower unrealized appreciation or depreciation in the market value of the Corporation's fixed-rate tax-exempt debt when that market value is compared with the cost of the borrowed funds. The effect of this unrealized appreciation or depreciation in market value, however, will generally be offset by the income or loss on the derivative instruments that are linked to the debt.

The Corporation formally documents all hedge relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. On the date the derivative contract is entered into, the Corporation may designate the derivative as either a hedge of the fair value of a recognized or forecasted liability (fair value hedge) or a hedge of the variability of cash flows to be received or paid related to a recognized liability (cash flow hedge), provided the derivative instrument meets certain criteria related to its effectiveness. This process includes linking all derivatives that are designated as fair value or cash flow hedges to specific liabilities on the consolidated balance sheets. The Corporation also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

All derivative instruments are reported as other assets or interest rate swap liabilities in the consolidated balance sheets and measured at fair value. Derivatives not designated as hedges or not meeting effectiveness criteria are carried at fair value with changes in the fair value recognized in other nonoperating income and expenses. For the years ended June 30, 2017 and 2016, none of the Corporation's derivatives qualify for hedge accounting.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

Changes in the fair value of derivative instruments are included in or excluded from the excess of revenues over expenses depending on the use of the derivative and whether it qualifies for hedge accounting treatment. Changes in the fair value of a derivative that is designated and qualifies as a fair value hedge, along with the changes in the fair value of the hedged item related to the risk being hedged, are included in the excess of revenues over expenses. Changes in the fair value of a derivative that is designated as a cash flow hedge are excluded from the excess of revenues over expenses to the extent that the hedge is effective until the excess of revenues over expenses is affected by the variability of cash flows in the hedged transaction. Changes in the fair value that relate to ineffectiveness are included in the excess of revenues over expenses as interest expense.

**(t) Excess of Revenue over Expenses**

The consolidated statements of operations includes a performance indicator, excess of revenue over expenses. Changes in unrestricted net assets that are excluded from the performance indicator, consistent with industry practice, include contributions of long-lived assets (including assets acquired using contributions, which, by donor restrictions, were to be used for the purpose of acquiring such assets), pension-related changes other than net periodic pension costs, change in the fair value of derivatives that qualify for hedge accounting, and other items that are required by generally accepted accounting principles to be reported separately.

**(u) Income Taxes**

The Corporation and most of its subsidiaries are not-for-profit corporations formed under the laws of the State of Maryland, organized for charitable purposes and recognized by the Internal Revenue Service as tax-exempt organizations under Section 501(c)(3) of the Internal Revenue Code pursuant to Section 501(a) of the Code. The effect of the taxable status of its for-profit subsidiaries is not material to the consolidated financial statements.

The Corporation has net operating loss carryforwards on for-profit and unrelated business activities of approximately \$59,189,000 and \$51,888,000 as of June 30, 2017 and June 30, 2016, respectively, which expire at various dates through 2031. The Corporation's remaining deferred tax assets, which consist primarily of the net operating loss carryforwards, of approximately \$23,676,000 at June 30, 2017 and \$20,755,000 at June 30, 2016 are fully reserved as they are not expected to be utilized. The Corporation has a deferred tax liability in the amount of \$17,356,000 and \$17,361,000 related to indefinite-lived intangibles at June 30, 2017 and June 30, 2016, respectively, which is included in other long-term liabilities on the accompanying consolidated balance sheets.

The Corporation follows a threshold of more likely than not for recognition and derecognition of tax positions taken or expected to be taken in a tax return. Management does not believe that there are any unrecognized tax benefits that should be recognized.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(v) Donor-Restricted Gifts**

Unconditional promises to give cash and other assets to the Corporation are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the promise becomes unconditional. Contributions are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction is satisfied, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statements of operations as net assets released from restrictions. Such amounts are classified as other revenue or transfers and additions to property and equipment.

Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history, type of contributions, and nature of fund-raising activity.

The Corporation follows accounting guidance for classifying the net assets associated with donor-restricted endowment funds held by organizations that are subject to an enacted version of the Uniform Prudent Management Institutional Funds Act of 2006 (UPMIFA).

**(w) Fair Value Measurements**

The following methods and assumptions were used by the Corporation in estimating the fair value of its financial instruments:

*Cash and cash equivalents, accounts receivable, assets limited as to use, investments, trade accounts payable, accrued payroll and benefits, other accrued expenses, and advances from third-party payors* – The carrying amounts reported in the consolidated balance sheets approximate the related fair values.

*Pension plan assets* – The Corporation applies Accounting Standards Update (ASU) No. 2009-12, *Fair Value Measurements and Disclosures (Topic 820): Investments in Certain Entities That Calculate Net Asset per Share (or Its Equivalent)*, to its pension plan assets. The guidance permits, as a practical expedient, fair value of investments within its scope to be estimated using the net asset value (NAV) or its equivalent. The alternative investments classified within of the fair value hierarchy have been recorded using the (NAV).

The Corporation discloses its financial assets, financial liabilities, and fair value measurements of nonfinancial items according to the fair value hierarchy required by GAAP that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted market prices (unadjusted) in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

- Level 2 inputs are inputs other than quoted market prices including within Level 1 that are observable for the asset or liability, either directly or indirectly. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 inputs are unobservable inputs for the asset or liability.

Assets and liabilities classified as Level 1 are valued using unadjusted quoted market prices for identical assets or liabilities in active markets. The Corporation uses techniques consistent with the market approach and the income approach for measuring fair value of its Level 2 and Level 3 assets and liabilities. The market approach is a valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach generally converts future amounts (cash flows or earnings) to a single present value amount (discounted).

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

As of June 30, 2017 and 2016, the Level 2 assets and liabilities listed in the fair value hierarchy tables below utilize the following valuation techniques and inputs:

(i) *Cash Equivalents*

The fair value of investments in cash equivalent securities, with maturities within three months of the date of purchase, is determined using techniques that are consistent with the market approach. Significant observable inputs include reported trades and observable broker-dealer quotes.

(ii) *U.S. Government and Agency Securities*

The fair value of investments in U.S. government, state, and municipal obligations is primarily determined using techniques consistent with the income approach. Significant observable inputs to the income approach include data points for benchmark constant maturity curves and spreads.

(iii) *Corporate Bonds*

The fair value of investments in U.S. and international corporate bonds, including commingled funds that invest primarily in such bonds and foreign government bonds, is primarily determined using techniques that are consistent with the market approach. Significant observable inputs include benchmark yields, reported trades, observable broker-dealer quotes, issuer spreads, and security specific characteristics, such as early redemption options.

(iv) *Collateralized Corporate Obligations*

The fair value of collateralized corporate obligations is primarily determined using techniques consistent with the income approach, such as a discounted cash flow model. Significant observable inputs include prepayment speeds and spreads, benchmark yield curves, volatility measures, and quotes.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(v) *Derivative Liabilities***

The fair value of derivative contracts is primarily determined using techniques consistent with the market approach. Derivative contracts include interest rate, credit default, and total return swaps. Significant observable inputs to valuation models include interest rates, treasury yields, volatilities, credit spreads, maturity, and recovery rates.

**(x) *Commitments and Contingencies***

Liabilities for loss contingencies arising from claims, assessments, litigation, fines, penalties, and other sources are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated. Legal costs incurred in connection with loss contingencies are expensed as incurred.

**(y) *Use of Estimates***

The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**(z) *New Accounting Pronouncements***

The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This ASU establishes principles for reporting useful information to users of financial statements about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The ASU requires that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU No. 2014-09 is effective for fiscal year 2019. The Corporation expects to record a decrease in net patient service revenue related to self-pay patients and a corresponding decrease in bad debt expense upon the adoption of the standard.

The FASB issued ASU No. 2015-03, *Interest – Imputation of Interest*. This ASU requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by the amendments in this ASU. ASU No. 2015-03 is effective for fiscal year 2017. The Corporation adopted ASU No. 2015-03 for fiscal year 2017 and the change has been applied retrospectively to July 1, 2015, which resulted in a decrease in assets and liabilities of \$8,451,000 and \$9,531,000, respectively, for the years ended June 30, 2017 and 2016.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The FASB issued ASU No. 2015-07, *Fair Value Measurement (Topic 820) Disclosures for Investments in Certain Entities that Calculate Net Asset Value per Share*. This ASU removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the NAV per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the NAV per share practical expedient. Rather, those disclosures are limited to investments for which the entity has elected to measure the fair value using that practical expedient. The Corporation adopted ASU No. 2015-07 for fiscal year 2017. This change has been applied retrospectively to July 1, 2015 and was a disclosure only impact. There was no impact on the consolidated balance sheets, consolidated statements of operations, or consolidated statements of changes in net assets.

The FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which will require lessees to recognize most leases on balance sheet, increasing their reported assets and liabilities – sometimes very significantly. This update was developed to provide financial statement users with more information about an entity's leasing activities, and will require changes in processes and internal controls. The adoption of ASU No. 2016-02 is effective fiscal year 2020, and will require application of the new guidance at the beginning of the earliest comparable period presented. Early adoption is permitted. The Corporation is in the process of assessing the impact the adoption of this standard will have on the consolidated financial statements.

The FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958)*, to improve the current net asset classification requirements and information presented in financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. This update requires not-for-profit entities to present two classes of net assets (net assets with donor restrictions and net assets without donor restrictions), rather than the three classes of net assets currently required, and other qualitative information regarding the entity's liquidity, financial performance, and cash flows. The amendments in this update are effective for annual financial statements issued for fiscal years beginning after December 15, 2017 and for interim periods within fiscal years beginning after December 15, 2018. Early adoption is permitted. The Corporation is in the process of assessing the impact the adoption of this standard will have on the consolidated financial statements.

The FASB issued ASU No. 2014-15, *Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern (Topic 205-40)*. This ASU establishes the requirement for management to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued. Management's evaluation should be based on relevant conditions and events that are known and reasonably knowable at the date that the financial statements are issued. The Corporation adopted ASU No. 2014-15 for fiscal year 2017. Management performed an evaluation as required in this amendment and determined there are no conditions or events that raise substantial doubt about the Corporation's ability to continue as a going concern.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The FASB issued ASU No. 2017-07, *Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*. The amendments in this ASU require that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost as defined in paragraphs 715-30-35-4 and 715-60-35-9 are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. The amendments also allow only the service cost component to be eligible for capitalization when applicable (e.g., as a cost of internally manufactured inventory or a self-constructed asset). ASU No. 2017-07 is effective for fiscal year 2020. This ASU requires retrospective application to all prior periods presented. The Corporation does not anticipate that the adoption of this ASU will have a material impact on its financial position and results of operations.

**(2) Investments and Assets Limited as to Use**

The carrying values of Assets Limited as to Use were as follows at June 30 (in thousands):

|  | <u>2017</u>       | <u>2016</u>     |
|--|-------------------|-----------------|
| Investments held for collateral  | \$ 122,646        | 177,998         |
| Debt service and reserve funds   | 54,411            | 66,712          |
| Construction funds – held by the Corporation   | 107,490           | 41,986          |
| Board designated funds   | 109,466           | 117,502         |
| Self-insurance trust funds   | 180,220           | 154,327         |
| Funds restricted by donors   | 60,751            | 55,181          |
| Economic and beneficial interests in the net assets of related organizations (note 12) | <u>192,343</u>    | <u>187,885</u>  |
| Total Assets Limited as to Use   | 827,327           | 801,591         |
| Less amounts available for current liabilities   | <u>(50,940)</u>   | <u>(51,412)</u> |
| Total Assets Limited as to Use, less current portion                                   | <u>\$ 776,387</u> | <u>750,179</u>  |



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The carrying values of Assets Limited as to Use were as follows at June 30, 2017 (in thousands):

|                                       | Investments<br>held for<br>collateral | Debt<br>service<br>and<br>reserve<br>funds | Construction<br>funds | Board<br>designated<br>funds | Self-<br>insurance<br>trust funds | Funds<br>restricted<br>by donors | Economic<br>and<br>beneficial<br>interests | Total          |
|---------------------------------------|---------------------------------------|--|-----------------------|------------------------------|-----------------------------------|----------------------------------|--|----------------|
| Cash and cash equivalents \$          | 4,958                                 | 31,624                                     | 97,562                | 10,154                       | 12,991                            | 7,850                            | —  | 165,139        |
| Corporate bonds                       | —                                     | —  | 633                   | 13,334                       | 2,883                             | 6,483                            | —  | 23,333         |
| Collateralized corporate obligations  | —                                     | —  | 220                   | 109                          | —                                 | 258                              | —  | 587            |
| U.S. government and agency securities | 117,688                               | 22,787                                     | 283                   | 140                          | 283                               | 331                              | —  | 141,512        |
| Common stocks, including mutual funds | —                                     | —  | 2,479                 | 49,225                       | —                                 | 23,409                           | —  | 75,113         |
| Alternative investments               | —                                     | —  | 6,313                 | 36,504                       | —                                 | 22,420                           | —  | 65,237         |
| Assets held by other organizations    | —                                     | —  | —                     | —                            | 164,063                           | —                                | 192,343                                    | 356,406        |
| <b>Total Assets Limited as to Use</b> | <b>\$ 122,646</b>                     | <b>54,411</b>                              | <b>107,490</b>        | <b>109,466</b>               | <b>180,220</b>                    | <b>60,751</b>                    | <b>192,343</b>                             | <b>827,327</b> |

The carrying values of Assets Limited as to Use were as follows at June 30, 2016 (in thousands):

|                                       | Investments<br>held for<br>collateral | Debt<br>service<br>and<br>reserve<br>funds | Construction<br>funds | Board<br>designated<br>funds | Self-<br>insurance<br>trust funds | Funds<br>restricted<br>by donors | Economic<br>and<br>beneficial<br>interests | Total          |
|---------------------------------------|---------------------------------------|--|-----------------------|------------------------------|-----------------------------------|----------------------------------|--|----------------|
| Cash and cash equivalents \$          | 52,568                                | 41,826                                     | 32,385                | 16,656                       | 11,178                            | 7,567                            | —  | 162,180        |
| Corporate bonds                       | —                                     | —  | 680                   | 18,212                       | 2,904                             | 6,690                            | —  | 28,486         |
| Collateralized corporate obligations  | —                                     | —  | 91                    | 45                           | —                                 | 153                              | —  | 289            |
| U.S. government and agency securities | 125,430                               | 24,886                                     | 268                   | 133                          | 204                               | 449                              | —  | 151,370        |
| Common stocks, including mutual funds | —                                     | —  | 2,513                 | 46,114                       | —                                 | 16,601                           | —  | 65,228         |
| Alternative investments               | —                                     | —  | 6,049                 | 36,342                       | —                                 | 23,721                           | —  | 66,112         |
| Assets held by other organizations    | —                                     | —  | —                     | —                            | 140,041                           | —                                | 187,885                                    | 327,926        |
| <b>Total Assets Limited as to Use</b> | <b>\$ 177,998</b>                     | <b>66,712</b>                              | <b>41,986</b>         | <b>117,502</b>               | <b>154,327</b>                    | <b>55,181</b>                    | <b>187,885</b>                             | <b>801,591</b> |

Self-insurance trust funds include amounts held by the Maryland Medicine Comprehensive Insurance Program (MMCIP) for payment of malpractice claims. These assets consist primarily of stocks, fixed-income corporate obligations, and alternative investments. MMCIP is a funding mechanism for the Corporation's malpractice insurance program. As MMCIP is not an insurance provider, transactions with MMCIP are recorded under the deposit method of accounting. Accordingly, the Corporation accounts for its participation in MMCIP by carrying limited-use assets representing the amount of funds contributed to MMCIP and recording a liability for claims, which is included in other current and other long-term liabilities in the accompanying consolidated balance sheets.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The carrying values of investments were as follows at June 30 (in thousands):

|                                       | 2017       | 2016    |
|---------------------------------------|------------|---------|
| Cash and cash equivalents             | \$ 37,160  | 42,382  |
| Corporate bonds                       | 52,440     | 52,175  |
| Collateralized corporate obligations  | 14,573     | 5,567   |
| U.S. government and agency securities | 22,195     | 19,274  |
| Common stocks                         | 181,117    | 158,936 |
| Alternative investments:              |            |         |
| Hedge funds/private equity            | 110,830    | 56,400  |
| Commingled funds                      | 324,634    | 310,800 |
|                                       | \$ 742,949 | 645,534 |

Alternative investments include hedge fund, private equity, and commingled investment funds, which are valued using the equity method of accounting. As of June 30, 2017, the majority of these alternative investments are subject to 30 day or less notice requirements and are available to be redeemed on at least a monthly basis. There are funds, totaling approximately \$52,500,000, which are subject to 31-60 day notice requirements and can be redeemed monthly, quarterly, or annually. Other funds, totaling approximately \$62,000,000, are subject to over 60-day notice requirements and can be redeemed monthly, quarterly, or annually. Of the funds with over 60-day notice requirements, approximately \$13,500,000 are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. In addition, there are approximately \$6,200,000 of other funds that are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. The Corporation had \$2,990,000 of unfunded commitments in alternative investments as of June 30, 2017.

As of June 30, 2016, the majority of these alternative investments are subject to 30 day or less notice requirements and are available to be redeemed on at least a monthly basis. There are funds, totaling approximately \$6,000,000, which are subject to 31-60 day notice requirements and can be redeemed on at least a monthly basis. Of the funds with 31-60 day notice requirements, approximately \$3,700,000 are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. Other funds, totaling approximately \$80,700,000, are subject to over 60-day notice requirements and can be redeemed monthly, quarterly, or annually. Of the funds with over 60-day notice requirements, approximately \$17,700,000 are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. In addition, there are approximately \$9,200,000 of other funds that are subject to lockup restrictions and are not available to be redeemed until certain time restrictions are met, which range from one to three years. The Corporation had \$4,077,000 of unfunded commitments in alternative investments as of June 30, 2016.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The following table presents investments and assets limited as to use that are measured at fair value on a recurring basis excluding alternative investments in the amount of \$435,464 and \$65,237, respectively, which are accounted for under the equity method at June 30, 2017 (in thousands):

|   | <u>Level 1</u>    | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u>     |
|---|-------------------|----------------|----------------|------------------|
| Assets:   |                   |                |                |                  |
| Investments:  |                   |                |                |                  |
| Cash and cash equivalents                           | \$ 37,160         | —              | —              | 37,160           |
| Corporate bonds                                     | 31,421            | 21,019         | —              | 52,440           |
| Collateralized corporate obligations                | —                 | 14,573         | —              | 14,573           |
| U.S. government and agency securities               | 10,610            | 11,585         | —              | 22,195           |
| Common and preferred stocks, including mutual funds | 180,999           | 118            | —              | 181,117          |
|   | <u>260,190</u>    | <u>47,295</u>  | <u>—</u>       | <u>307,485</u>   |
| Assets limited as to use:                           |                   |                |                |                  |
| Cash and cash equivalents                           | 133,678           | 31,461         | —              | 165,139          |
| Corporate bonds                                     | 19,786            | 3,547          | —              | 23,333           |
| Collateralized corporate obligations                | —                 | 587            | —              | 587              |
| U.S. government and agency securities               | 118,127           | 23,385         | —              | 141,512          |
| Common and preferred stocks, including mutual funds | 75,113            | —              | —              | 75,113           |
| Investments held by other organizations             | —                 | 356,406        | —              | 356,406          |
|   | <u>346,704</u>    | <u>415,386</u> | <u>—</u>       | <u>762,090</u>   |
|   | <u>\$ 606,894</u> | <u>462,681</u> | <u>—</u>       | <u>1,069,575</u> |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The following table presents investments and assets limited as to use that are measured at fair value on a recurring basis excluding alternative investments in the amount of \$367,200 and \$66,112, respectively, which are accounted for under the equity method at June 30, 2016 (in thousands):

|   | <u>Level 1</u>    | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u>     |
|---|-------------------|----------------|----------------|------------------|
| Assets:   |                   |                |                |                  |
| Investments:  |                   |                |                |                  |
| Cash and cash equivalents                           | \$ 42,382         | —              | —              | 42,382           |
| Corporate bonds                                     | 39,215            | 12,960         | —              | 52,175           |
| Collateralized corporate obligations                | —                 | 5,567          | —              | 5,567            |
| U.S. government and agency securities               | 8,879             | 10,395         | —              | 19,274           |
| Common and preferred stocks, including mutual funds | 158,817           | 119            | —              | 158,936          |
|   | <u>249,293</u>    | <u>29,041</u>  | <u>—</u>       | <u>278,334</u>   |
| Assets limited as to use:                           |                   |                |                |                  |
| Cash and cash equivalents                           | 120,371           | 41,809         | —              | 162,180          |
| Corporate bonds                                     | 25,137            | 3,349          | —              | 28,486           |
| Collateralized corporate obligations                | —                 | 289            | —              | 289              |
| U.S. government and agency securities               | 125,922           | 25,448         | —              | 151,370          |
| Common and preferred stocks, including mutual funds | 65,228            | —              | —              | 65,228           |
| Investments held by other organizations             | —                 | 327,926        | —              | 327,926          |
|   | <u>336,658</u>    | <u>398,821</u> | <u>—</u>       | <u>735,479</u>   |
|   | <u>\$ 585,951</u> | <u>427,862</u> | <u>—</u>       | <u>1,013,813</u> |

Changes to Level 1 and Level 2 securities between June 30, 2017 and 2016 were the result of strategic investments and reinvestments, interest income earnings, and changes in the fair value of investments.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The Corporation's total return on its investments and assets limited as to use was as follows for the years ended June 30 (in thousands):

|  | <u>2017</u>      | <u>2016</u>     |
|--|------------------|-----------------|
| Dividends and interest, net of fees        | \$ 10,772        | 11,694          |
| Net realized gains                         | 26,827           | 11,559          |
| Change in fair value of trading securities | <u>57,080</u>    | <u>(39,605)</u> |
| Total investment return                    | <u>\$ 94,679</u> | <u>(16,352)</u> |

Total investment return (loss) is classified in the consolidated statements of operations as follows for the years ended June 30 (in thousands):

|  | <u>2017</u>      | <u>2016</u>     |
|--|------------------|-----------------|
| Nonoperating investment income                   | \$ 35,496        | 21,111          |
| Change in fair value of unrestricted investments | 54,175           | (36,443)        |
| Investment gains on restricted net assets        | <u>5,008</u>     | <u>(1,020)</u>  |
| Total investment return (loss)                   | <u>\$ 94,679</u> | <u>(16,352)</u> |

Investment return does not include the returns on the economic interests in the net assets of related organizations, the returns on the self-insurance trust funds, returns on undesignated interest rates swaps, or the returns on certain construction funds where amounts have been capitalized.

**(3) Property and Equipment**

The following is a summary of property and equipment at June 30 (in thousands):

|  | <u>2017</u>         | <u>2016</u>        |
|--|---------------------|--------------------|
| Land   | \$ 148,905          | 142,256            |
| Buildings                                      | 1,480,610           | 1,465,218          |
| Building and leasehold improvements            | 808,738             | 775,638            |
| Equipment                                      | 1,485,195           | 1,596,086          |
| Construction in progress                       | <u>132,740</u>      | <u>119,031</u>     |
|  | 4,056,188           | 4,098,229          |
| Less accumulated depreciation and amortization | <u>(1,964,085)</u>  | <u>(2,011,683)</u> |
|  | <u>\$ 2,092,103</u> | <u>2,086,546</u>   |

Interest cost capitalized was \$0 for both years ended June 30, 2017 and 2016.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements  
June 30, 2017 and 2016

Remaining commitments on construction projects were approximately \$59,735,000 at June 30, 2017.

Construction in progress includes building and renovation costs for assets that have not yet been placed into service. These costs relate to major construction projects as well as routine renovations under way at the Corporation's facilities.

**(4) Investments in Joint Ventures**

The Corporation has investments of \$82,094,000 and \$71,906,000 at June 30, 2017 and 2016, respectively, in the following unconsolidated joint ventures:

| <u>Joint venture</u>                                     | <u>Business purpose</u>                             | <u>Ownership percentage</u> |                |
|--|---|-----------------------------|----------------|
|  |   | <u>FY 2017</u>              | <u>FY 2016</u> |
| Shipley's Imaging Center, LLC                            | Freestanding imaging center                         | 50 %                        | 50 %           |
| Maryland Care, Inc.                                      | Managed care organization                           | (a)                         | (a)            |
| Innovative Health Services, LLC                          | Third-party insurance claims processor              | 50                          | 50             |
| Terrapin Insurance Company (Terrapin)                    | Healthcare professional liability insurance company | 50                          | 50             |
| Mt. Washington Pediatric Hospital, Inc. (Mt. Washington) | Healthcare services                                 | 50                          | 50             |
| Central Maryland Radiation Oncology Center LLC           | Healthcare services                                 | 50                          | 50             |
| University of Maryland Medicine ASC, LLC                 | Ambulatory surgical services                        | 50                          | —              |
| Chesapeake-Potomac Healthcare Alliance                   | Healthcare services                                 | 33                          | 33             |
| Civista Ambulatory Surgery Center, Inc.                  | Ambulatory surgical services                        | 50                          | 50             |
| NRH/CPT/St. Mary's/Civista Regional Rehab, LLC           | Medical rehabilitative and therapy services         | 15                          | 15             |
| UM SJMC Choice One Urgent Care Centers                   | Urgent care centers                                 | 25                          | 25             |
| UM UCHS Choice One Urgent Care Centers                   | Urgent care centers                                 | 49                          | 49             |
| UM SRH Choice One Urgent Care Centers                    | Urgent care centers                                 | 49                          | 49             |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements  
June 30, 2017 and 2016

| Joint venture                                | Business purpose             | Ownership percentage |         |
|--|------------------------------|----------------------|---------|
|  |                              | FY 2017              | FY 2016 |
| Maryland eCare, LLC                          | Remote monitoring technology | 14 %                 | 14 %    |
| MRI at St. Joseph Medical Center, LLC        | Healthcare services          | 51                   | 51      |
| Advanced/Upper Chesapeake Health Center, LLC | Imaging center               | 10                   | 10      |

(a) UMMS sold its 20% ownership interest during August 2015.

The Corporation recorded equity in net income (losses) of \$3,856,000 and \$(298,000) related to these joint ventures for the years ended June 30, 2017 and 2016, respectively.

The following is a summary of the Corporation's joint ventures' combined unaudited condensed financial information as of and for the years ended June 30 (in thousands):

|  | 2017              |                |              |               |                |
|--|-------------------|----------------|--------------|---------------|----------------|
|  | Mt. Washington    | Terrapin       | Choice One*  | Others        | Total          |
| Current assets                           | \$ 26,025         | 24,240         | 3,470        | 21,646        | 75,381         |
| Noncurrent assets                        | 92,483            | 221,844        | 5,525        | 17,925        | 337,777        |
| <b>Total assets</b>                      | <b>\$ 118,508</b> | <b>246,084</b> | <b>8,995</b> | <b>39,571</b> | <b>413,158</b> |
| Current liabilities                      | \$ 13,273         | 106            | 420          | 5,276         | 19,075         |
| Noncurrent liabilities                   | 8,255             | 244,028        | 183          | 1,033         | 253,499        |
| Net assets                               | 96,980            | 1,950          | 8,392        | 33,262        | 140,584        |
| <b>Total liabilities and net assets</b>  | <b>\$ 118,508</b> | <b>246,084</b> | <b>8,995</b> | <b>39,571</b> | <b>413,158</b> |
| Total operating revenue                  | \$ 58,271         | (5,670)        | 5,702        | 47,439        | 105,742        |
| Total operating expenses                 | (54,822)          | (5,456)        | (7,313)      | (43,496)      | (111,087)      |
| Total nonoperating gains/(losses), net   | 4,722             | 11,126         | —            | 11            | 15,859         |
| Contributions from (to) owners           | —                 | —              | 7,116        | (65)          | 7,051          |
| Other changes in net assets, net         | 3,326             | —              | 344          | (1,070)       | 2,600          |
| <b>Increase (decrease) in net assets</b> | <b>\$ 11,497</b>  | <b>—</b>       | <b>5,849</b> | <b>2,819</b>  | <b>20,165</b>  |

\* Choice One is the combination of UM SJMC, UM UCHS, and UMSRH Choice One Urgent Care Centers



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements  
June 30, 2017 and 2016

|   | 2016              |          |             |          |           |
|---|-------------------|----------|-------------|----------|-----------|
|   | Mt.<br>Washington | Terrapin | Choice One* | Others   | Total     |
| Current assets                            | \$ 24,976         | 9,513    | 2,759       | 19,184   | 56,432    |
| Noncurrent assets                         | 83,436            | 199,572  | 3,620       | 16,121   | 302,749   |
| Total assets                              | \$ 108,412        | 209,085  | 6,379       | 35,305   | 359,181   |
| Current liabilities                       | \$ 14,437         | 105      | 448         | 4,947    | 19,937    |
| Noncurrent liabilities                    | 8,492             | 207,030  | 32          | 972      | 216,526   |
| Net assets                                | 85,483            | 1,950    | 5,899       | 29,386   | 122,718   |
| Total liabilities<br>and net assets       | \$ 108,412        | 209,085  | 6,379       | 35,305   | 359,181   |
| Total operating revenue                   | \$ 56,811         | 34,150   | 2,659       | 57,925   | 151,545   |
| Total operating expenses                  | (53,853)          | (31,515) | (3,137)     | (52,071) | (140,576) |
| Total nonoperating<br>gains (losses), net | 455               | (2,635)  | (6)         | (5,560)  | (7,746)   |
| Contributions from (to) owners            | —                 | —        | 1,365       | (3,971)  | (2,606)   |
| Other changes in net assets, net          | (1,516)           | —        | 5,018       | (1,552)  | 1,950     |
| Increase (decrease) in<br>net assets      | \$ 1,897          | —        | 5,899       | (5,229)  | 2,567     |

\* Choice One is the combination of UM SJMC, UM UCHS, and UMSRH Choice One Urgent Care Centers

**(5) Leases**

The Corporation rents various equipment and facility space. Rent expense under these operating leases for the years ended June 30, 2017 and 2016 was approximately \$25,215,000 and \$24,594,000, respectively.

Future noncancelable minimum lease payments under operating leases are as follows for the years ending June 30 (in thousands):

|            |    |        |
|------------|----|--------|
| 2018       | \$ | 12,080 |
| 2019       |    | 11,707 |
| 2020       |    | 8,475  |
| 2021       |    | 5,427  |
| 2022       |    | 4,396  |
| Thereafter |    | 12,460 |
|            | \$ | 54,545 |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The Corporation rents property used for administration under a 99-year lease. The lease was recorded as a capital lease, and the Corporation recorded assets at their respective fair values of \$3,770,000 and \$29,230,000 for land and buildings, respectively. The lease includes an option for the Corporation to purchase the property during the period from April 20, 2017 to February 28, 2021 for a purchase price of not less than \$37,000,000 but not more than \$45,000,000, as determined by appraisals. In addition, the lease agreement includes a put option exercisable through February 28, 2021, whereby the lessor may require the Corporation to purchase the building for \$37,000,000. As of June 30, 2017 and 2016, amounts of \$37,198,000 and \$36,744,000, respectively, representing obligations under the lease have been recorded in other current liabilities.

As of June 30, 2017, amounts of \$2,434,000 and \$14,891,000 representing obligations under all other capital leases are included in other current liabilities and other long-term liabilities, respectively.

The following is a summary of all property and equipment under capital leases at June 30 (in thousands):

|                               | <b>2017</b> | <b>2016</b> |
|-------------------------------|-------------|-------------|
| Land                          | \$ 3,770    | 3,770       |
| Buildings                     | 29,230      | 29,230      |
| Equipment                     | 25,176      | 23,899      |
|                               | 58,176      | 56,899      |
| Less accumulated amortization | (18,129)    | (12,338)    |
|                               | \$ 40,047   | 44,561      |

Future minimum lease payments under capital leases, together with the present value of the net minimum lease payments, are as follows as of June 30, 2017 (in thousands):

|   |    |         |
|---|----|---------|
| 2018  | \$ | 42,153  |
| 2019  |    | 2,460   |
| 2020  |    | 2,318   |
| 2021  |    | 1,187   |
| 2022  |    | 860     |
| Thereafter                                  |    | 13,379  |
| Total minimum lease payments                |    | 62,357  |
| Less amounts representing interest          |    | (7,834) |
| Present value of net minimum lease payments | \$ | 54,523  |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(6) Lines of Credit**

Lines of credit outstanding are as follows as of the years ended June 30 (in thousands):

| <b>2017</b>        |                                  |  |                           |                        |                           |
|--------------------|----------------------------------|--|---------------------------|------------------------|---------------------------|
| <u>Line number</u> | <u>Interest rate calculation</u> | <u>Interest rate as of June 30, 2017</u> | <u>Date of expiration</u> | <u>Total available</u> | <u>Outstanding amount</u> |
| 1                  | 1-month LIBOR + 0.70%            | 1.78 %                                   | 8/30/2017*                | \$ 250,000             | 125,000                   |

\* Date of expiration has since been extended to 8/31/2018

| <b>2016</b>           |                                  |  |                           |                        |                           |
|-----------------------|----------------------------------|--|---------------------------|------------------------|---------------------------|
| <u>Line number</u>    | <u>Interest rate calculation</u> | <u>Interest rate as of June 30, 2016</u> | <u>Date of expiration</u> | <u>Total available</u> | <u>Outstanding amount</u> |
| 1                     | 1-month LIBOR + 2.20%            | 2.30 %                                   | Annually renewing         | \$ 75,000              | 75,000                    |
| 2                     | 1, 2 or 3 month LIBOR + 0.75%    | 3.50                                     | 10/3/2016                 | 20,000                 | 20,000                    |
| 3                     | 1-month LIBOR + 0.75%            | 1.24                                     | 12/31/2016                | 60,000                 | 60,000                    |
| 4                     | 1-month LIBOR + 0.85%            | 1.27                                     | 3/28/2017                 | 25,000                 | 25,000                    |
| Total lines of credit |                                  |  |                           | <u>\$ 180,000</u>      | <u>180,000</u>            |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(7) Long-Term Debt and Other Borrowings**

Long-term debt consists of the following at June 30 (in thousands):

|  | Interest<br>rate | Payable in<br>fiscal<br>year(s) | 2017                | 2016             |
|--|------------------|---------------------------------|---------------------|------------------|
| MHHEFA project revenue bonds:                                    |                  |                                 |                     |                  |
| Corporation issue, payments due annually on July 1:              |                  |                                 |                     |                  |
| Series 2017B/C Bonds   | 1.20%–5.00%      | 2018–2040                       | \$ 273,810          | —                |
| Series 2017A Bonds   | Variable rate    | 2017–2043 <sup>1</sup>          | 46,220              | —                |
| Series 2016A-F Bonds   | Variable rate    | 2017–2042 <sup>1</sup>          | 321,515             | —                |
| Series 2015 Bonds  | 2.00%–5.00%      | 2016–2042                       | 77,735              | 79,010           |
| Series 2013 Bonds  | 2.00%–5.00%      | 2014–2044                       | 346,850             | 350,300          |
| Series 2012A-D Bonds   | Variable rate    | 2014–2042                       | —                   | 213,200          |
| Series 2010 Bonds  | 2.00%–5.25%      | 2011–2040                       | 62,835              | 209,675          |
| Series 2008D/E Bonds   | Variable rate    | 2025–2042                       | 105,000             | 105,000          |
| Series 2008F Bonds   | 4.00%–5.25%      | 2009–2024                       | 40,415              | 46,360           |
| Series 2007A Bonds   | Variable rate    | 2008–2035                       | 85,095              | 87,750           |
| Series 2005 Bonds  | 4.00%–5.50%      | 2006–2032                       | —                   | 119,675          |
| Series 1991B Bonds   | 7.00 %           | 1992–2023                       | —                   | 21,840           |
| Upper Chesapeake issue, payments due annually January 1:         |                  |                                 |                     |                  |
| Series 2011B/C Bonds   | Variable rate    | 2013–2040                       | —                   | 108,929          |
| Series 2011A Bonds   | 3.67 %           | 2012–2043                       | —                   | 47,090           |
| MHHEFA Pooled Loan Program                                       | Variable rate    | 2017–2035                       | 8,022               | —                |
| Other long-term debt:  |                  |                                 |                     |                  |
| UCHS Term Loan   | Variable rate    | 2019                            | 150,000             | 150,000          |
| Term loans   | 1.86%–3.95%      | 2009–2022                       | 56,540              | 60,018           |
| Other loans, mortgages and notes payable                         | 3.05%–7.00%      | Monthly,<br>1991–2025           | 21,099              | 21,519           |
| Total debt   |                  |                                 | 1,595,136           | 1,620,366        |
| Less current portion of long-term debt                           |                  |                                 | 40,937              | 37,592           |
| Less short-term financing  |                  |                                 | —                   | 150,000          |
| Less long-term debt subject to short-term remarketing agreements |                  |                                 | 28,440              | 32,515           |
|  |                  |                                 | 1,525,759           | 1,400,259        |
| Plus unamortized premiums and discounts, net                     |                  |                                 | 33,033              | 31,628           |
| Plus unamortized deferred financing costs                        |                  |                                 | (8,302)             | (9,283)          |
|  |                  |                                 | <u>\$ 1,550,490</u> | <u>1,422,604</u> |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

- <sup>1</sup> Mandatory purchase options are due in the following (fiscal years), unless the bank and the Obligated Group agree to an extension: Series 2016A (2024), 2016B (2022), 2016C&D (2024), 2016E&F (2027), and 2017A (2022).

Pursuant to an Amended and Restated Master Loan Agreement dated February 1, 2017 (UMMS Master Loan Agreement), the Corporation and several of its subsidiaries have issued debt through MHHEFA. As security for the performance of the bond obligation under the Master Loan Agreement, the Authority maintains a security interest in the revenue of the obligors. The UMMS Master Loan Agreement contains certain restrictive covenants. These covenants require that rates and charges be set at certain levels, limit incurrence of additional debt, require compliance with certain operating ratios and restrict the disposition of assets.

The Obligated Group under the UMMS Master Loan Agreement includes the Medical Center, ROI, UM Midtown, UM Baltimore Washington, Shore Health (UM Memorial and UM Dorchester), UM Chester River, UM Charles Regional, UM St. Joseph, UM Upper Chesapeake, UM Harford Memorial, and the UMMS Foundation. Each member of the Obligated Group is jointly and severally liable for the repayment of the obligations under the UMMS Master Loan Agreement.

Under the terms of the UMMS Master Loan Agreement and other loan agreements, certain funds are required to be maintained on deposit with the Master Trustee to provide for repayment of the obligations of the Obligated Group (note 2).

In September 2016, the Corporation refunded \$212,065,000 of the Series 2012A-D Bonds. The refunding was completed using the proceeds of a new \$212,785,000 variable-rate MHHEFA bond issue (the Series 2016A-D Bonds).

In October 2016, the Corporation refunded \$108,420,000 of the Series 2011B/C (UCHS issue) Bonds. The refunding was completed using the proceeds of a new \$108,730,000 variable rate MHHEFA bond issue (the Series 2016E/F Bonds).

In January 2017, the Corporation refunded \$46,050,000 of the Series 2011A (UCHS issue) Bonds. The refunding was completed using the proceeds of a new \$46,220,000 variable-rate MHHEFA bond issue (the Series 2017A Bonds).

In February 2017, the Corporation refunded \$20,225,000 of the Series 1991B Bonds, \$116,375,000 of the Series 2005 Bonds, and \$140,885,000 of the Series 2010 Bonds. The refunding was completed using the proceeds of a new \$273,810,000 fixed-rate MHHEFA bond issue (the Series 2017B/C Bonds).

The unamortized portion of issuance costs on the debt refunded by the Series 2016A-D Bonds, 2016E/F Bonds, 2017A Bonds, and 2017B/C Bonds was expensed as a loss on early extinguishment of debt during the year ended June 30, 2017.

The Corporation has a term loan in the amount of \$150,000,000 related to the acquisition of Upper Chesapeake, which expires on March 1, 2019. The Corporation intends to refinance this obligation prior to its maturity date, and has classified this obligation as a long-term debt and short-term financing at June 30, 2017 and 2016, respectively, in the consolidated balance sheets.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

In May 2017, the Corporation was authorized to borrow \$19,000,000 of the Series 1985A/B Pooled Loan Program Bonds (\$175,000,000 original MHHEFA Pooled Loan Program). These proceeds are to be used for the purchase, renovation and furnishing a new administrative building. As a participant in the Pooled Loan Program, the Corporation bears the full interest cost on the \$19,000,000 and will draw-down on the funds as they are required to complete the project.

The payment of principal and interest on the Corporation's issue Series 1991B Bonds and its Series 2005 Bonds are each insured under a financial guaranty insurance policy. These policies insure the payment of principal, sinking fund installments, and interest on the corresponding bonds. The insurance policies require the Obligated Group to adhere to the same covenants as those in the UMMS Master Loan Agreement.

The aggregate annual future maturities of long-term debt according to the original terms of the Master Loan Agreement and all other loan agreements are as follows for the years ending June 30 (in thousands):

|            |    |           |
|------------|----|-----------|
| 2018       | \$ | 40,937    |
| 2019       |    | 203,656   |
| 2020       |    | 43,579    |
| 2021       |    | 66,230    |
| 2022       |    | 47,604    |
| Thereafter |    | 1,193,130 |
|            | \$ | 1,595,136 |

The Corporation's Series 2007A and 2008D-E Bonds are variable rate demand bonds requiring remarketing agents to purchase and remarket any bonds tendered before the stated maturity date. The reimbursement obligations with respect to the letters of credit are evidenced and secured by the respective bonds. To provide liquidity support for the timely payment of any bonds that are not successfully remarketed, the Corporation has entered into letter of credit agreements with three banking institutions. These agreements have terms that expire in 2020 through 2022. If the bonds are not successfully remarketed, the Corporation is required to pay an interest rate specified in the letter of credit agreement, and the principal repayment of bonds may be accelerated to require repayment in periods ranging from 20 to 60 months from the date of the failed remarketing. The Corporation has reflected the amount of its long-term debt that is subject to these short-term remarketing arrangements as a separate component of current liabilities in its consolidated balance sheets. In the event that bonds are not remarketed, the Corporation maintains available letters of credit and has the ability to access other sources to obtain the necessary liquidity to comply with accelerated repayment terms. All variable rate demand bonds were successfully remarketed as of June 30, 2017.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The following table reflects the mandatory redemptions and required repayment terms for the years ended June 30 (in thousands) of the Corporation's debt obligations in the event that the put options associated with variable rate demand bonds subject to short-term remarketing agreements were exercised, but not successfully remarketed, and mandatory purchase options are not extended:

|            |    |                         |
|------------|----|-------------------------|
| 2018       | \$ | 69,377                  |
| 2019       |    | 276,250                 |
| 2020       |    | 79,876                  |
| 2021       |    | 66,230                  |
| 2022       |    | 188,279                 |
| Thereafter |    | <u>915,124</u>          |
|            | \$ | <u><u>1,595,136</u></u> |

The approximate interest rates on outstanding debt bearing interest at variable rates were as follows at June 30:

|  | 2017 | 2016   |
|--|------|--------|
| Series 2011B Bonds – UCHS Issue          | — %  | 1.51 % |
| Series 2011C Bonds – UCHS Issue          | —    | 1.19   |
| Series 2008D Bonds                       | 0.90 | 0.38   |
| Series 2008E Bonds                       | 0.89 | 0.41   |
| Series 2007A Bonds                       | 0.91 | 0.46   |
| Series 2012A Bonds                       | —    | 1.37   |
| Series 2012B Bonds                       | —    | 1.07   |
| Series 2012C Bonds                       | —    | 1.39   |
| Series 2012D Bonds                       | —    | 1.31   |
| Series 2016A Bonds                       | 1.41 | —      |
| Series 2016B Bonds                       | 1.27 | —      |
| Series 2016C Bonds                       | 1.32 | —      |
| Series 2016D Bonds                       | 1.52 | —      |
| Series 2016E Bonds                       | 1.43 | —      |
| Series 2016F Bonds                       | 1.41 | —      |
| Series 2017A Bonds                       | 1.23 | —      |
| Series 1985 Pooled Loan Program (MHHEFA) | 1.69 | —      |
| UCHS Term Loan                           | 1.98 | 1.31   |



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

Term loans outstanding are as follows at June 30 (in thousands):

|  | <u>Interest<br/>rate</u> | <u>Interest rate<br/>as of<br/>June 30, 2017</u> | <u>Payable in<br/>fiscal<br/>year(s)</u> | <u>2017</u>      | <u>2016</u>   |
|--|--------------------------|--|--|------------------|---------------|
| Term loan 1:<br>Payable monthly beginning<br>March 2012    | Fixed rate               | 3.95 %   | 2012–2022                                | \$ 7,600         | 8,400         |
| Term loan 2:<br>Payable monthly beginning<br>January 2012  | Fixed rate               | —  | 2012–2017                                | —                | 142           |
| Term loan 3:<br>Payable monthly beginning<br>April 2012    | Fixed rate               | —  | 2012–2017                                | —                | 196           |
| Term loan 4:<br>Payable monthly beginning<br>February 2010 | 1-month LIBOR<br>+ 2.00% | 3.22 %   | 2010–2018                                | 2,831            | 3,056         |
| Term loan 5:<br>Payable monthly beginning<br>October 2012  | Fixed rate               | 2.80 %   | 2013–2018                                | 61               | 228           |
| Term loan 6:<br>Payable monthly beginning<br>November 2012 | Fixed rate               | 2.80 %   | 2013–2018                                | 16               | 52            |
| Term loan 7:<br>Payable monthly beginning<br>November 2015 | 1-month LIBOR<br>+ 1.95% | 3.17 %   | 2016–2021                                | 41,667           | 46,667        |
| Term loan 8:<br>Payable monthly beginning<br>May 2016      | Fixed rate               | 1.86 %   | 2016–2019                                | 834              | 1,277         |
| Term loan 9:<br>Payable monthly beginning<br>February 2017 | Fixed rate               | 2.47 %   | 2017–2020                                | 1,524            | —             |
| Term loan 10:<br>Payable monthly beginning<br>July 2017    | Fixed rate               | 2.66 %   | 2018–2020                                | 2,007            | —             |
| Total term loans (included in long-term debt)              |                          |  |  | <u>\$ 56,540</u> | <u>60,018</u> |

**(8) Interest Rate Risk Management**

The Corporation uses a combination of fixed and variable rate debt to finance capital needs. The Corporation maintains an interest rate risk-management strategy that uses interest rate swaps to minimize significant, unanticipated earnings fluctuations that may arise from volatility in interest rates.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

At June 30, 2017 and 2016, the Corporation's notional values of outstanding interest rate swaps were \$770,919,000 and \$782,455,000, respectively, the details of which were as follows (in thousands):

|                      | <u>Notional<br/>amount</u> | <u>Pay rate</u> | <u>Receive<br/>rate</u>     | <u>Maturity<br/>date</u> | <u>Mark to<br/>market</u> |
|----------------------|----------------------------|-----------------|-----------------------------|--------------------------|---------------------------|
| As of June 30, 2017: |                            |                 |                             |                          |                           |
| Swap #1              | \$ 85,809                  | 3.59 %          | 70% 1-month LIBOR           | 7/1/2031                 | \$ (13,430)               |
| Swap #2              | 84,000                     | 3.93            | 68% 1-month LIBOR           | 7/1/2014                 | (30,029)                  |
| Swap #3              | 21,000                     | 4.24            | 68% 1-month LIBOR           | 7/1/2041                 | (8,573)                   |
| Swap #4              | 35,400                     | 3.99            | 67% 1-month LIBOR           | 7/1/2034                 | (7,729)                   |
| Swap #5              | 26,680                     | 3.54            | 70% 1-month LIBOR           | 7/1/2031                 | (4,066)                   |
| Swap #6              | 196,000                    | 3.93            | 68% 1-month LIBOR           | 7/1/2041                 | (70,082)                  |
| Swap #7              | 49,000                     | 4.24            | 68% 1-month LIBOR           | 7/1/2041                 | (20,006)                  |
| Swap #8              | 82,600                     | 4.00            | 67% 1-month LIBOR           | 7/1/2034                 | (18,097)                  |
| Swap #9              | 3,580                      | 3.63            | 67% 1-month LIBOR           | 7/1/2032                 | (376)                     |
| Swap #10             | 104,000                    | 3.92            | 67% 1-month LIBOR           | 1/1/2043                 | (28,384)                  |
| Swap #11             | <u>82,850</u>              | 0.51            | 67% 1-month LIBOR + 0.5133% | 1/1/2038                 | <u>1,058</u>              |
|                      |                            |                 |                             |                          | (199,714)                 |
|                      |                            |                 |                             | Valuation<br>adjustments | <u>5,190</u>              |
| Total                | <u>\$ 770,919</u>          |                 |                             |                          | <u>\$ (194,524)</u>       |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

|                      | <u>Notional<br/>amount</u> | <u>Pay rate</u> | <u>Receive<br/>rate</u>     | <u>Maturity<br/>date</u> | <u>Mark to<br/>market</u> |
|----------------------|----------------------------|-----------------|-----------------------------|--------------------------|---------------------------|
| As of June 30, 2016: |                            |                 |                             |                          |                           |
| Swap #1              | \$ 88,090                  | 3.59 %          | 70% 1-month LIBOR           | 7/1/2031                 | \$ (20,115)               |
| Swap #2              | 84,000                     | 3.93            | 68% 1-month LIBOR           | 7/1/2014                 | (41,582)                  |
| Swap #3              | 21,000                     | 4.24            | 68% 1-month LIBOR           | 7/1/2041                 | (11,603)                  |
| Swap #4              | 36,425                     | 3.99            | 67% 1-month LIBOR           | 7/1/2034                 | (10,921)                  |
| Swap #5              | 27,400                     | 3.54            | 70% 1-month LIBOR           | 7/1/2031                 | (6,128)                   |
| Swap #6              | 196,000                    | 3.93            | 68% 1-month LIBOR           | 7/1/2041                 | (97,040)                  |
| Swap #7              | 49,000                     | 4.24            | 68% 1-month LIBOR           | 7/1/2041                 | (27,077)                  |
| Swap #8              | 84,975                     | 4.00            | 67% 1-month LIBOR           | 7/1/2034                 | (25,554)                  |
| Swap #9              | 3,970                      | 3.63            | 67% 1-month LIBOR           | 7/1/2032                 | (590)                     |
| Swap #10             | 106,625                    | 3.92            | 67% 1-month LIBOR           | 1/1/2043                 | (39,754)                  |
| Swap #11             | <u>84,970</u>              | 0.51            | 67% 1-month LIBOR + 0.5133% | 1/1/2038                 | <u>1,803</u>              |
|                      |                            |                 |                             |                          | (278,561)                 |
|                      |                            |                 |                             | Valuation<br>adjustments | <u>5,524</u>              |
| Total                | <u>\$ 782,455</u>          |                 |                             |                          | <u>\$ (273,037)</u>       |

The mark-to-market values of the Corporation's interest rate swaps include a valuation adjustment representing the creditworthiness of the counterparties to the swaps.

On January 1, 2013, in accordance with ASC 815, *Derivatives and Hedging*, the Corporation elected to discontinue the cash flow hedging relationship for Swap #8. As of that date, the accumulated losses included in unrestricted net assets will be reclassified into earnings over the life of the Series 2007 bonds. For the years ended June 30, 2017 and 2016, \$1,716,000 and \$1,764,000, respectively, were reclassified from other changes in net assets into change in fair value of undesignated interest rate swaps. The accumulated losses included in unrestricted net assets were \$(17,934,000) and \$(19,650,000) at June 30, 2017 and 2016, respectively.

The Corporation recorded a net nonoperating gain (loss) on changes in the fair value of nonqualifying interest rate swaps of \$76,797,000 and \$(78,429,000) for the years ended June 30, 2017 and 2016, respectively.

The swap agreements are included in the consolidated balance sheets at their fair value of \$(194,524,000) and \$(273,037,000) as of June 30, 2017 and 2016, respectively, an amount that is based on observable inputs other than quoted market prices in active markets for identical liabilities (Level 2 in the fair value hierarchy).

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The Corporation is subject to a collateral posting requirement with two of its swap counterparties. Collateral posting requirements are based on the Corporation's long-term debt credit ratings, as well as the net liability position of total interest rate swap agreements outstanding with that counterparty. The amount of such posted collateral was \$115,250,000 and \$174,661,000 at June 30, 2017 and 2016, respectively. As of June 30, 2017 and 2016, the Corporation met its collateral posting requirement through the use of collateralized investments, which were selected and purchased by the Corporation and subsequently transferred to the custody of the swap counterparty. The amount of posted investments that is required to meet the collateral requirement is computed daily, and is accounted for as a component of the Corporation's assets limited as to use on the accompanying consolidated balance sheets as of that date. Any excess investment value is considered a component of the Corporation's unrestricted investment portfolio, and is included in investments on the accompanying consolidated balance sheets as of that date.

**(9) Other Liabilities**

Other liabilities consist of the following at June 30 (in thousands):

|  | <u>2017</u>       | <u>2016</u>      |
|--|-------------------|------------------|
| Professional and general malpractice liabilities | \$ 234,569        | 235,871          |
| Capital lease obligations                        | 54,523            | 54,881           |
| Accrued pension obligations                      | 26,422            | 42,761           |
| Contingent consideration                         | 35,700            | 35,700           |
| Accrued interest payable                         | 18,870            | 20,659           |
| Deferred tax liability, net                      | 17,356            | 17,361           |
| Unearned revenue                                 | 26,521            | 11,136           |
| Other miscellaneous                              | <u>103,001</u>    | <u>81,758</u>    |
| Total other liabilities                          | 516,962           | 500,127          |
| Less current portion                             | <u>(182,688)</u>  | <u>(147,522)</u> |
| Other long-term liabilities                      | <u>\$ 334,274</u> | <u>352,605</u>   |

Other miscellaneous liabilities primarily consist of medical claims payable and patient credit balance liabilities.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(10) Retirement Plans**

Employees of the Corporation are included in various retirement plans established by the Corporation, the Medical Center, ROI, Midtown, Baltimore Washington, Shore Regional, Charles Regional, St. Joseph, and Upper Chesapeake. Participation by employees in their specific plan(s) has evolved based upon the organization by which they were first employed and the elections that they made at the times when their original employers became part of the Corporation. The following is a brief description of each of the retirement plans in which employees of the Corporation participate:

**(a) Defined Benefit Plans**

*University of Maryland Medical Center Midtown Campus Retirement Plan for Non-Union Employees (Midtown Plan)* – A noncontributory defined benefit plan covering substantially all nonunion employees. The benefits are based on years of service and compensation. Contributions to this plan are made to satisfy the minimum funding requirements of ERISA. In 2006, Midtown froze the defined benefit pension plan.

*Baltimore Washington Medical Center Pension Plan (Baltimore Washington Plan)* – A noncontributory defined benefit pension plan covering full-time employees who have been employed for at least one year and have reached 21 years of age.

*Baltimore Washington Medical Center Supplemental Executive Retirement Plan* – A noncontributory defined benefit pension plan for senior management level employees.

*Chester River Health System, Inc. Pension Plan and Trust* – A noncontributory defined benefit pension plan covering substantially all CRHC employees as well as employees of a subsidiary. The benefits are paid to retirees based upon age at retirement, years of service, and average compensation. Chester River's funding policy is to satisfy the minimum funding requirements of ERISA. Effective June 30, 2008, Chester River froze the defined-benefit pension plan.

*Civista Health Inc. Retirement Plan and Trust (Charles Regional Plan)* – A noncontributory defined benefit pension plan covering employees that have worked at least one thousand hours per year during three or more plan years. Plan benefits are accumulated based upon a combination of years of service and percent of annual compensation. Charles Regional makes annual contributions to the plan based upon amounts required to be funded under provisions of ERISA.

*Upper Chesapeake Health System, Inc. Pension Plan and Trust* – A noncontributory defined benefit pension plan covering substantially all employees of the various affiliates of Upper Chesapeake who have completed six months of employment and attained the age of twenty and a half years. Upper Chesapeake makes annual contributions to the plan equal to the minimum funding requirements pursuant to ERISA regulations. On December 31, 2005, Upper Chesapeake froze the defined benefit pension plan. On June 30, 2015, Upper Chesapeake terminated the defined benefit pension plan and liquidation of its remaining benefit obligation using its plan assets were completed by September 30, 2017. The benefit obligations for the year ended June 30, 2016 represented the annuities to be transferred.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

On June 30, 2015, the Corporation amended the Baltimore Washington Medical Center Pension Plan to provide for the merger of the Midtown Plan and the Charles Regional Plan into the Baltimore Washington Plan and to change the name of the newly consolidated plan to the University of Maryland Medical System Corporate Pension Plan (the Corporate Plan). All provisions of the respective previous plans shall continue to apply to the respective applicable participants. All of the assets of the three formerly separate plans are now available to pay benefits for all participants under the newly consolidated Corporate Plan.

The Corporation recognizes the funded status (i.e., the difference between the fair value of plan assets and projected benefit obligations) of its defined benefit pension plans as an asset or liability in its consolidated balance sheets. The Corporation recognizes changes in the funded status in the year in which the changes occur as changes in unrestricted net assets. All defined benefit pension plans use a June 30 measurement date.

The following tables set forth the combined benefit obligations and assets of the defined benefit plans at June 30 (in thousands):

|  | <b>2017</b> | <b>2016</b> |
|--|-------------|-------------|
| Change in projected benefit obligations:     |             |             |
| Benefit obligations at beginning of year     | \$ 245,686  | 259,170     |
| Settlements                                  | (55,324)    | (29,962)    |
| Service cost                                 | 4,502       | 4,146       |
| Interest cost                                | 7,299       | 10,698      |
| Actuarial loss                               | (4,612)     | 20,072      |
| Benefit payments                             | (15,527)    | (18,438)    |
| Projected benefit obligations at end of year | \$ 182,024  | 245,686     |

|  | <b>2017</b> | <b>2016</b> |
|--|-------------|-------------|
| Change in plan assets:                         |             |             |
| Fair value of plan assets at beginning of year | \$ 202,925  | 233,689     |
| Actual return on plan assets                   | 12,560      | 5,688       |
| Settlements                                    | (55,324)    | (29,962)    |
| Employer contributions                         | 10,968      | 11,948      |
| Benefit payments                               | (15,527)    | (18,438)    |
| Fair value of plan assets at end of year       | \$ 155,602  | 202,925     |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The funded status of the plans and amounts recognized as accrued payroll and benefits and other long-term liabilities in the consolidated balance sheets at June 30 are as follows (in thousands):

|   | <b>2017</b> | <b>2016</b> |
|---|-------------|-------------|
| Funded status, end of period:                                 |             |             |
| Fair value of plan assets                                     | \$ 155,602  | 202,925     |
| Projected benefit obligations                                 | 182,024     | 245,686     |
| Net funded status   | \$ (26,422) | (42,761)    |
| Accumulated benefit obligation at end of year                 | \$ 176,660  | 239,375     |
| Amounts recognized in consolidated balance sheets at June 30: |             |             |
| Accrued payroll and benefits                                  | \$ 1,056    | (1,250)     |
| Accrued pension obligation                                    | (27,478)    | (41,511)    |
|   | \$ (26,422) | (42,761)    |
| Amounts recognized in unrestricted net assets at June 30:     |             |             |
| Net actuarial loss  | \$ (62,233) | (96,423)    |
| Prior service cost  | (485)       | (648)       |
|   | \$ (62,718) | (97,071)    |

The estimated amounts that will be amortized from unrestricted net assets into net periodic pension cost in fiscal year 2018 are as follows (in thousands):

|                    |          |
|--------------------|----------|
| Net actuarial loss | \$ 4,736 |
| Prior service cost | 162      |
|                    | \$ 4,898 |

The components of net periodic pension cost for the years ended June 30 are as follows (in thousands):

|                                | <b>2017</b> | <b>2016</b> |
|--------------------------------|-------------|-------------|
| Service cost                   | \$ 4,502    | 4,146       |
| Interest cost                  | 7,299       | 10,698      |
| Expected return on plan assets | (9,976)     | (14,169)    |
| Prior service cost recognized  | 20,814      | 67          |
| Recognized gains or losses     | 6,351       | 17,743      |
| Net periodic pension cost      | \$ 28,990   | 18,485      |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The following table presents the weighted average assumptions used to determine benefit obligations for the plans at June 30:

|  | <u>2017</u> | <u>2016</u> |
|--|-------------|-------------|
| Discount rate                                      | 2.50%–4.11% | 2.00%–3.95% |
| Rate of compensation increase (for nonfrozen plan) | 3.00–4.50   | 2.50–4.50   |

The following table presents the weighted average assumptions used to determine net periodic benefit cost for the plans for the years ended June 30:

|  | <u>2017</u> | <u>2016</u> |
|--|-------------|-------------|
| Discount rate                                      | 2.00%–3.95% | 3.00%–4.62% |
| Expected long-term return on plan assets           | 6.75        | 4.75–6.75   |
| Rate of compensation increase (for nonfrozen plan) | 2.50–4.50   | 2.50–4.50   |

The investment policies of the Corporation's pension plans incorporate asset allocation and investment strategies designed to earn superior returns on plan assets consistent with reasonable and prudent levels of risk. Investments are diversified across classes, sectors, and manager style to minimize the risk of loss. The Corporation uses investment managers specializing in each asset category, and regularly monitors performance and compliance with investment guidelines. In developing the expected long-term rate of return on assets assumption, the Corporation considers the current level of expected returns on risk-free investments, the historical level of the risk premium associated with the other asset classes in which the portfolio is invested, and the expectations for future returns of each asset class. The expected return for each asset class is then weighted based on the target allocation to develop the expected long-term rate of return on assets assumption for the portfolio.

The Corporation's pension plans' target allocation and weighted average asset allocations at the measurement date of June 30, 2017 and 2016, by asset category, are as follows:

| <u>Asset category</u>     | <u>Target allocation</u> | <u>Percentage of plan assets as of June 30</u> |              |
|---------------------------|--------------------------|--|--------------|
|                           |                          | <u>2017</u>                                    | <u>2016</u>  |
| Cash and cash equivalents | 0–10%                    | 5 %  | 9 %          |
| Fixed income securities   | 40–60                    | 32   | 47           |
| Equity securities         | 10–30                    | 26   | 20           |
| Global asset allocation   | 10–20                    | 27   | 20           |
| Hedge funds               | 5–15                     | 10   | 4            |
|                           |                          | <u>100 %</u>                                   | <u>100 %</u> |



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

Equity and fixed income securities include investments in hedge fund of funds that are categorized in accordance with each fund's respective investment holdings.

The table below presents the Corporation's combined investable assets of the defined benefit pension plans as of June 30, 2017, aggregated by the fair value hierarchy as described in note 1(w) (in thousands):

|                             | Level 1          | Level 2       | Level 3  | Investments<br>Reported<br>at NAV* | Total          |
|-----------------------------|------------------|---------------|----------|------------------------------------|----------------|
| Cash and cash equivalents   | \$ 1,694         | 6,639         | —        | —                                  | 8,333          |
| Corporate bonds             | —                | —             | —        | —                                  | —              |
| Gov't and agency bonds      | —                | —             | —        | —                                  | —              |
| Fixed income mutual funds   | 11,495           | —             | —        | —                                  | 11,495         |
| Common and preferred stocks | 10,993           | —             | —        | —                                  | 10,993         |
| Equity mutual funds         | 22,714           | —             | —        | —                                  | 22,714         |
| Other mutual funds          | 13,056           | —             | —        | —                                  | 13,056         |
| Alternative investments     | 18,240           | 28,431        | —        | 42,340                             | 89,011         |
|                             | <u>\$ 78,192</u> | <u>35,070</u> | <u>—</u> | <u>42,340</u>                      | <u>155,602</u> |

\* Fund investments reported at NAV as practical expedient

The table below presents the Corporation's combined investable assets of the defined benefit pension plans as of June 30, 2016, aggregated by the fair value hierarchy as described in note 1(w) (in thousands):

|                             | Level 1           | Level 2       | Level 3  | Investments<br>Reported<br>at NAV* | Total          |
|-----------------------------|-------------------|---------------|----------|------------------------------------|----------------|
| Cash and cash equivalents   | \$ 10,919         | 7,250         | —        | —                                  | 18,169         |
| Corporate bonds             | 22,419            | —             | —        | —                                  | 22,419         |
| Gov't and agency bonds      | 21,218            | —             | —        | —                                  | 21,218         |
| Fixed income mutual funds   | 11,763            | —             | —        | —                                  | 11,763         |
| Common and preferred stocks | 11,736            | —             | —        | —                                  | 11,736         |
| Equity mutual funds         | 19,627            | —             | —        | —                                  | 19,627         |
| Other mutual funds          | 11,852            | —             | —        | —                                  | 11,852         |
| Alternative investments     | 22,386            | 30,375        | —        | 33,380                             | 86,141         |
|                             | <u>\$ 131,920</u> | <u>37,625</u> | <u>—</u> | <u>33,380</u>                      | <u>202,925</u> |

\* Fund investments reported at NAV as practical expedient

As noted in note 1(z), the Corporation adopted ASU No. 2015-07 for the year ended June 30, 2017. As a result of this adoption, at June 30, 2016, alternative investments in the amounts of \$6,750,000 and \$26,630,000 were reclassified from Level 2 and Level 3, respectively, in the fair value hierarchy to Investments reported at NAV.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

ASU No. 2015-10, *Technical Corrections and Improvements*, amended the definition of readily determinable fair value to include equity securities in structures similar to mutual funds where the fair value per share is determined and published on a regular basis and is the basis for current transactions. The Corporation has reassessed the basis of fair value for its investments and concluded that certain investments have readily determinable fair values consistent with the amendment. As a result, fair value disclosures have been amended, and certain investments within the defined benefit plans have been reclassified to Level 1 and 2 investments within the fair value hierarchy. As a result of this adoption, at June 30, 2016, alternative investments in the amount of \$22,386,000 were reclassified from Level 2 in the fair value hierarchy to Level 1. Alternative investments in the amount of \$10,615,000 were reclassified from Level 3 in the fair value hierarchy to Level 2.

Alternative investments include hedge funds and commingled investment funds. The majority of these alternative investments held as of June 30, 2017 are subject to notice requirements of 30 days or less and are available to be redeemed on at least a monthly basis. There are funds, totaling \$6,500,000, which are subject to notice requirements of 30-60 days and are available to be redeemed on a monthly or quarterly basis. Funds totaling \$5,000,000 are subject to notice requirements of 90 days and can be redeemed monthly or quarterly. Of these funds, one fund totaling \$1,200,000 is subject to a lock-up restriction of three years. The Corporation had no unfunded commitments as of June 30, 2017.

The alternative investments held as of June 30, 2016 are subject to notice requirements of 30 days or less and are available to be redeemed on at least a monthly basis with the exception of one fund, totaling \$7,300,000, which is subject to 70-day notice requirements and can be redeemed on a quarterly basis. None of the alternative investments are subject to any lock-up restrictions. The Corporation had no unfunded commitments as of June 30, 2016.

The Corporation expects to contribute \$9,260,000 to its defined benefit pension plans for the fiscal year ending June 30, 2017.

The following benefit payments, which reflect expected future employee service, as appropriate, are expected to be paid from plan assets in the following years ending June 30 (in thousands):

|           |    |        |
|-----------|----|--------|
| 2018      | \$ | 10,478 |
| 2019      |    | 10,324 |
| 2020      |    | 10,543 |
| 2021      |    | 11,228 |
| 2022      |    | 17,477 |
| 2023–2027 |    | 61,273 |

The expected benefits to be paid are based on the same assumptions used to measure the Corporation's benefit obligation at June 30, 2017.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(b) Defined Contribution Plans**

*Corporation Salary Reduction 403(b) Plan* – A contributory benefit plan covering substantially all employees not participating in the plans described below. Employees are immediately eligible for elective deferrals of compensation as contributions to the plan. Employees are eligible for matching contributions after one year of service with a five-year gradual vesting schedule. Effective January 1, 2017, this plan was opened for new participants.

*Corporation Pension Plan* – A noncontributory defined contribution plan for all eligible Corporation employees not participating in the ROI Plan or the Midtown Plan described below. Contributions to this plan by the Corporation are determined as a fixed percentage of total employees' base compensation. Effective January 1, 2017, this plan was frozen to new participants.

*Corporation Salary Reduction 403(b) Plan* – A contributory benefit plan covering substantially all employees not participating in the plans described below. Employees are immediately eligible for elective deferrals of compensation as contributions to the plan. Effective July 29, 2016, the Baltimore Washington retirement plan was merged into this plan. Effective January 1, 2017, this plan was frozen to new participants.

*Midtown 401(k) Profit Sharing Plan for Union Employees* – Defined contribution plan for substantially all union employees of Midtown. Employer contributions to this plan are determined based on years of service and hours worked. Employees are immediately eligible for elective deferrals of compensation as contributions to the plan.

*Baltimore Washington Retirement Plans* – Defined contribution plans covering all employees of Baltimore Washington Medical Center and certain related entities. Effective July 29, 2016, this plan merged into the UMMS Voluntary 403(b) plan.

*Shore Health System Retirement Plan* – A contributory benefit plan covering substantially all employees of Shore Health. Employees are eligible for matching contributions after one year of service.

*Chester River Retirement Plan* – A contributory benefit plan covering substantially all employees of Chester River who have met the eligibility requirements. Employees are eligible for matching contributions after one year of service.

*Charles Regional Retirement Savings Plan* – A contributory benefit plan covering substantially all full-time employees of Charles Regional. Employees are eligible for matching contributions after three years of service as defined in the plan.

*Upper Chesapeake Retirement Plan* – A contributory benefit plan covering substantially all employees of Upper Chesapeake. Employees are eligible for elective deferrals of compensation as contributions to the plan. Employees are eligible for matching contributions after one year of service with a five-year gradual vesting schedule.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

Total annual retirement costs incurred by the Corporation for the previously discussed defined contribution plans were \$41,900,000 and \$40,064,000 for the years ended June 30, 2017 and 2016, respectively. Such amounts are included in salaries, wages and benefits in the accompanying consolidated statements of operations.

**(11) Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are restricted primarily for the following purposes at June 30 (in thousands):

|  | <b>2017</b> | <b>2016</b> |
|--|-------------|-------------|
| Facility construction and renovations, research, education, and other        | \$ 73,682   | 58,380      |
| Economic and beneficial interests in the net assets of related organizations | 192,343     | 187,885     |
|  | \$ 266,025  | 246,265     |

Net assets were released from donor restrictions during the years ended June 30, 2017 and 2016 by expending funds satisfying the restricted purposes or by occurrence of other events specified by donors as follows (in thousands):

|  | <b>2017</b> | <b>2016</b> |
|--|-------------|-------------|
| Purchases of equipment and construction costs      | \$ 33,038   | 10,417      |
| Research, education, uncompensated care, and other | 2,868       | 7,067       |
|  | \$ 35,906   | 17,484      |

Permanently restricted net assets consist primarily of gifts to be held in perpetuity, the income from which may be used to fund the operations of the Corporation.

The Corporation's endowments consist of donor-restricted funds established for a variety of purposes. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

**(a) Interpretation of Relevant Law**

The Corporation has interpreted the Maryland Uniform Prudent Management of Institutional Funds Act (MUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by MUPMIFA. In accordance with MUPMIFA, the Corporation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Corporation and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Corporation
- (7) The investment policies of the Corporation.

Endowment net assets are as follows (in thousands):

|                  |    | June 30, 2017 |                           |                           |        |
|------------------|----|---------------|---------------------------|---------------------------|--------|
|                  |    | Unrestricted  | Temporarily<br>restricted | Permanently<br>restricted | Total  |
| Donor-restricted |    |               |                           |                           |        |
| endowment funds  | \$ | —             | 13,335                    | 38,510                    | 51,845 |
|                  |    | June 30, 2016 |                           |                           |        |
|                  |    | Unrestricted  | Temporarily<br>restricted | Permanently<br>restricted | Total  |
| endowment funds  | \$ | —             | 11,232                    | 37,065                    | 48,297 |

**(b) Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or MUPMIFA requires the Corporation to retain as a fund of perpetual duration. The Corporation does not have any donor-restricted endowment funds that are below the level that the donor or MUPMIFA requires.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(c) Investment Strategies**

The Corporation has adopted policies for corporate investments, including endowment assets, that seek to maximize risk-adjusted returns with preservation of principal. Endowment assets include those assets of donor-restricted funds that the Corporation must hold in perpetuity or for a donor-specified period(s). The endowment assets are invested in a manner that is intended to hold a mix of investment assets designed to meet the objectives of the account. The Corporation expects its endowment funds, over time, to provide an average rate of return that generates earnings to achieve the endowment purpose.

To satisfy its long-term rate-of-return objectives, the Corporation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Corporation employs a diversified asset allocation structure to achieve its long-term return objectives within prudent risk constraints.

The Corporation monitors the endowment funds' returns and appropriates average returns for use. In establishing this practice, the Corporation considered the long-term expected return on its endowment. This is consistent with the Corporation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

**(12) Economic and Beneficial Interests in the Net Assets of Related Organizations**

The Corporation is supported by several related organizations that were formed to raise funds on behalf of the Corporation and certain of its subsidiaries. These interests are accounted for as either economic or beneficial interests in the net assets of such organizations.

The following is a summary of economic and beneficial interests in the net assets of financially interrelated organizations as of June 30 (in thousands):

|  | 2017       | 2016    |
|--|------------|---------|
| Economic interests in:   |            |         |
| UCH Legacy Funding Corporation   | \$ 150,000 | 150,000 |
| The James Lawrence Kernan Hospital Endowment Fund,<br>Incorporated                       | 29,725     | 26,821  |
| Baltimore Washington Medical Center Foundation, Inc.                                     | 9,222      | 7,960   |
| Total economic interests   | 188,947    | 184,781 |
| Beneficial interest in the net assets of Dorchester General<br>Hospital Foundation, Inc. | 3,396      | 3,104   |
|  | \$ 192,343 | 187,885 |

The UCH Legacy Funding Corporation was formed in December 2013 to hold funds restricted for the benefit of Upper Chesapeake.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

At the discretion of its board of trustees, the Kernan Endowment Fund may pledge securities to satisfy various collateral requirements on behalf of ROI and may provide funding to ROI to support various clinical programs or capital needs.

BWMC Foundation was formed in July 2000 and supports the activities of Baltimore Washington Medical Center by soliciting charitable contributions on its behalf.

Shore Regional maintains a beneficial interest in the net assets of Dorchester Foundation, a nonprofit corporation organized to raise funds on behalf of Dorchester Hospital. Shore Regional does not have control over the policies or decisions of the Dorchester Foundation.

A summary of the combined unaudited condensed financial information of the financially interrelated organizations in which the Corporation holds an economic or beneficial interest as of June 30 is as follows (in thousands):

|   | <b>2017</b> | <b>2016</b> |
|---|-------------|-------------|
| Current assets                          | \$ 3,073    | 2,891       |
| Noncurrent assets                       | 189,927     | 185,672     |
| Total assets                            | \$ 193,000  | 188,563     |
| Current liabilities                     | \$ 532      | 452         |
| Noncurrent liabilities                  | 125         | 226         |
| Net assets                              | 192,343     | 187,885     |
| Total liabilities and net assets        | \$ 193,000  | 188,563     |
| Total operating revenue                 | \$ 2,422    | 2,165       |
| Total operating expense                 | (210)       | (4,344)     |
| Other changes in net assets             | 2,246       | 634         |
| Total increase (decrease) in net assets | \$ 4,458    | (1,545)     |

**(13) State Support**

The Corporation received \$3,200,000 in support for the Shock Trauma Center operations from the State of Maryland, for both years ended June 30, 2017 and 2016. In addition, the Corporation received \$15,000,000 in support of Dimensions Health System operations for the year ended June 30, 2017. See note 19 for further discussion over the affiliation with Dimensions Health System.

The State of Maryland appropriates funds for construction costs incurred, equipment purchases made, and other capital support. The Corporation recognizes this support as the funds are expended for the intended projects. The Corporation expended and recorded \$23,029,000 and \$4,364,000 during the years ended June 30, 2017 and 2016, respectively.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

**(14) Functional Expenses**

The Corporation provides general healthcare services to residents within its geographic location. Expenses related to providing these services, based on management's estimates of expense allocations, are as follows for the years ended June 30 (in thousands):

|                            | <u>2017</u>         | <u>2016</u>      |
|----------------------------|---------------------|------------------|
| Healthcare services        | \$ 3,368,273        | 3,144,882        |
| General and administrative | 467,337             | 436,820          |
|                            | <u>\$ 3,835,610</u> | <u>3,581,702</u> |

**(15) Insurance**

The Corporation maintains self-insurance programs for professional and general liability risks, employee health, employee long-term disability, and workers' compensation. Estimated liabilities have been recorded based on actuarial estimation of reported and incurred but not reported claims. The accrued liabilities for these programs as of June 30, 2017 and 2016 were as follows (in thousands):

|  | <u>2017</u>       | <u>2016</u>     |
|--|-------------------|-----------------|
| Professional and general malpractice liabilities | \$ 234,569        | 235,871         |
| Employee health                                  | 33,130            | 27,656          |
| Employee long-term disability                    | 8,696             | 12,661          |
| Workers' compensation                            | 18,961            | 17,610          |
| Total self-insured liabilities                   | 295,356           | 293,798         |
| Less current portion                             | <u>(71,832)</u>   | <u>(68,500)</u> |
|  | <u>\$ 223,524</u> | <u>225,298</u>  |

The Corporation provides for and funds the present value of the costs for professional and general liability claims and insurance coverage related to the projected liability from asserted and unasserted incidents, which the Corporation believes may ultimately result in a loss. These accrued malpractice losses are discounted using a discount rate of 2.5%. In management's opinion, these accruals provide an adequate and appropriate loss reserve. The professional and general malpractice liabilities presented above include \$144,313,000 and \$141,625,000 as of June 30, 2017 and 2016, respectively, for which related insurance receivables have been recorded within other assets on the accompanying consolidated balance sheets.



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The Corporation and each of its affiliates are self-insured for professional and general liability claims up to the limits of \$1.0 million on individual claims and \$3.0 million in the aggregate on an annual basis. For amounts in excess of these limits, the risk of loss has been transferred to the Terrapin Insurance Company (Terrapin), an unconsolidated joint venture. Terrapin provides insurance for claims in excess of \$1 million individually and \$3 million in the aggregate up to \$150 million individually and \$150 million in the aggregate under claims made policies between the Corporation and Terrapin. For claims in excess of Terrapin's coverage limits, if any, the Corporation retains the risk of loss.

As discussed in note 4, Terrapin is a joint venture corporation in which a 50% equity interest is owned by the Corporation and a 50% equity interest is owned by Faculty Physicians, Inc.

Total malpractice insurance expense for the Corporation during the years ended June 30, 2017 and 2016 was approximately \$36,367,000 and \$40,359,000, respectively.

**(16) Business and Credit Concentrations**

The Corporation provides healthcare services through its inpatient and outpatient care facilities located in the State of Maryland. The Corporation generally does not require collateral or other security in extending credit; however, it routinely obtains assignment of (or is otherwise entitled to receive) patients' benefits receivable under their health insurance programs, plans, or policies (e.g., Medicare, Medicaid, Blue Cross, workers' compensation, health maintenance organizations (HMOs), and commercial insurance policies).

The Corporation maintains cash accounts with highly rated financial institutions, which generally exceed federally insured limits. The Corporation has not experienced any losses from maintaining cash accounts in excess of federally insured limits, and as such, management does not believe the Corporation is subject to any significant credit risks related to this practice.

The Corporation had gross receivables from patients and third-party payors as follows at June 30:

|                               | <u>2017</u>  | <u>2016</u>  |
|-------------------------------|--------------|--------------|
| Medicare                      | 25 %         | 25 %         |
| Medicaid                      | 20           | 25           |
| Commercial insurance and HMOs | 21           | 19           |
| Blue Cross                    | 11           | 11           |
| Self-pay and others           | 23           | 20           |
|                               | <u>100 %</u> | <u>100 %</u> |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The Corporation recorded gross revenues from patients and third-party payors for the years ended June 30 as follows:

|                               | <b>2017</b> | <b>2016</b> |
|-------------------------------|-------------|-------------|
| Medicare                      | 39 %        | 38 %        |
| Medicaid                      | 22          | 23          |
| Commercial insurance and HMOs | 20          | 19          |
| Blue Cross                    | 14          | 14          |
| Self-pay and others           | 5           | 6           |
|                               | 100 %       | 100 %       |

**(17) Certain Significant Risks and Uncertainties**

The Corporation provides general acute healthcare services in the State of Maryland. The Corporation and other healthcare providers in Maryland are subject to certain inherent risks, including the following:

- Dependence on revenues derived from reimbursement by the Federal Medicare and state Medicaid programs;
- Regulation of hospital rates by the State of Maryland Health Services Cost Review Commission;
- Government regulation, government budgetary constraints, and proposed legislative and regulatory changes; and
- Lawsuits alleging malpractice and related claims.

Such inherent risks require the use of certain management estimates in the preparation of the Corporation's consolidated financial statements and it is reasonably possible that a change in such estimates may occur.

The Medicare and state Medicaid reimbursement programs represent a substantial portion of the Corporation's revenues, and the Corporation's operations are subject to a variety of other federal, state, and local regulatory requirements. Failure to maintain required regulatory approvals and licenses and/or changes in such regulatory requirements could have a significant adverse effect on the Corporation.

Changes in federal and state reimbursement funding mechanisms and related government budgetary constraints could have a significant adverse effect on the Corporation.

The healthcare industry is subject to numerous laws and regulations from federal, state, and local governments. The Corporation's compliance with these laws and regulations can be subject to periodic governmental review and interpretation, which can result in regulatory action unknown or unasserted at this time. Management is aware of certain asserted and unasserted legal claims and regulatory matters arising in the ordinary course of business, none of which, in the opinion of management, are expected to result in losses in excess of insurance limits or have a materially adverse effect on the Corporation's financial position.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

The federal government and many states have aggressively increased enforcement under Medicare and Medicaid antifraud and abuse laws and physician self-referral laws (STARK law and regulation). Recent federal initiatives have prompted a national review of federally funded healthcare programs. In addition, the federal government and many states have implemented programs to audit and recover potential overpayments to providers from the Medicare and Medicaid programs. The Corporation has implemented a compliance program to monitor conformance with applicable laws and regulations, but the possibility of future government review and enforcement action exists.

The general healthcare industry environment is increasingly uncertain, especially with respect to the impact of Federal healthcare reform legislation, which was passed in 2010 and largely upheld by the U.S. Supreme Court in June 2012. Potential impacts of ongoing healthcare industry transformation include but are not limited to (1) significant capital investments in healthcare information technology, (2) continuing volatility in the state and federal government reimbursement programs, (3) lack of clarity related to the health benefit exchange framework mandated by reform legislation, including important open questions regarding exchange reimbursement levels, and impact on the healthcare "demand curve" as the previously uninsured enter the insurance system, and (4) effective management of multiple major regulatory mandates, including the transition to ICD-10. This Federal healthcare reform legislation does not affect the consolidated financial statements for the year ended June 30, 2017.

**(18) Maryland Health Services Cost Review Commission (HSCRC)**

Effective July 1, 2013, the Health System and the Health Services Cost Review Commission (HSCRC) agreed to implement the Global Budget Revenue (GBR) methodology for the following hospitals: Medical Center, ROI, Midtown, Baltimore Washington, Charles Regional, St. Joseph, Shore Emergency Center, and Upper Chesapeake. The agreements will continue each year and on July 1 of each year thereafter; the agreements will renew for a one-year period unless it is canceled by the HSCRC or by the Corporation. The agreements were in place for the years ended June 30, 2017 and 2016. The GBR model is a revenue constraint and quality improvement system designed by the HSCRC to provide hospitals with strong financial incentives to manage their resources efficiently and effectively in order to slow the rate of increase in healthcare costs and improve healthcare delivery processes and outcomes. The GBR model is consistent with the Corporation's mission to provide the highest value of care possible to its patients and the communities it serves.

The GBR agreements establish a prospective, fixed revenue base "GBR cap" for the upcoming year. This includes both inpatient and outpatient regulated services. Under GBR, a hospital's revenue for all HSCRC regulated services is predetermined for the upcoming year, regardless of changes in volume, service mix intensity, or mix of inpatient or outpatient services that occurred during the year. The GBR agreement allows the Corporation to adjust unit rates, within certain limits, to achieve the overall revenue base for the Corporation at year-end. Any overcharge or undercharge versus the GBR cap is prospectively added to the subsequent year's GBR cap. Although the GBR cap does not adjust for changes in volume or service mix, the GBR cap is adjusted annually for inflation, and for changes in payor mix and uncompensated care. The Corporation will receive an annual adjustment to its cap for the change in population in the Corporation's service areas. GBR is designed to encourage hospitals to operate efficiently by reducing utilization and managing patients in the appropriate care delivery setting. The HSCRC also may impose various other revenue adjustments, which could be significant in the future.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

For the years ended June 30, 2017 and 2016, Memorial Hospital, Dorchester Hospital, and CRHC continued their participation in Total Patient Revenue (TPR) agreements with the HSCRC. The TPR agreements establish an approved aggregate inpatient and outpatient revenue for regulated services to provide care for the patient population in the geographic region without regard for patient acuity or volumes.

The HSCRC utilizes a bad debt pool into which each of the regulated hospitals in Maryland participates. The funds in the bad debt pool are distributed to the hospitals that exceed the state average based upon the amount of uncompensated care delivered to patients during the year. For the years ended June 30, 2017 and 2016, the Corporation recognized a net distribution from the pool of \$8,345,000 and \$11,521,000, respectively, which is recorded as net patient service revenue.

**(19) Subsequent Events**

The Corporation evaluated all events and transactions that occurred after June 30, 2016 and through October 26, 2017, the date the consolidated financial statements were issued. Other than those described below, the Corporation did not have any material recognizable subsequent events during the period.

Effective September 1, 2017, the Corporation entered into an affiliation agreement with Dimensions Healthcare System and Subsidiaries (DHS) whereby the Corporation became the sole corporate member of DHS. DHS has changed its trade name to University of Maryland Capital Region Health (UMCRH) and is located in Prince George's County, Maryland, and includes an acute care hospital as well as several ambulatory and outpatient facilities. The Corporation, Prince George's County, the State of Maryland, and UMCRH began discussions in 2010 regarding the formation of a new regional healthcare system to serve Prince George's County and the surrounding region. The affiliation represents the culmination of this effort and includes plans to build a new state-of-the-art medical center in Largo, Maryland. The Corporation believe the residents of the region served by UMCRH will benefit from the affiliation with the Corporation through accelerated deployment of clinical programs and technologies and improved access to physicians. In accordance with the agreement, the county, the state, and the Corporation have each approved funding of \$208,000,000 towards the construction of the new medical facility, as well as ongoing annual operating support.

The transaction will be accounted for under the guidance of ASU No. 2010-07, *Not-for-Profit Entities: Mergers and Acquisitions*, and accordingly, the Corporation will consolidate UMCRH at its fair value as of September 1, 2017. Such amounts are currently being determined. The Corporation does not expect the fair value adjustment recorded during the year ended June 30, 2018 to have a material impact on the Corporation's consolidated financial statements.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

June 30, 2017 and 2016

Excluding any impact from fair value accounting which is still being evaluated, the following table summarizes the Corporation's pro forma consolidated results as through the acquisition date occurred at June 30, 2017 (in thousands):

|                                   |                     |
|-----------------------------------|---------------------|
| Operating revenues:               |                     |
| The Corporation                   | \$ 3,907,690        |
| UM Capital Region Health Combined | <u>392,562</u>      |
|                                   | <u>\$ 4,300,252</u> |
| Operating expenses:               |                     |
| The Corporation                   | \$ 3,835,610        |
| UM Capital Region Health Combined | <u>393,481</u>      |
|                                   | <u>\$ 4,229,091</u> |
| Net nonoperating revenues:        |                     |
| The Corporation                   | \$ 111,279          |
| UM Capital Region Health Combined | <u>2,146</u>        |
|                                   | <u>\$ 113,425</u>   |
| Total net assets:                 |                     |
| The Corporation                   | \$ 2,016,864        |
| UM Capital Region Health Combined | <u>475,612</u>      |
|                                   | <u>\$ 2,492,476</u> |

Total net assets of UMCRH include \$416,000,000 of restricted net assets, representing legislative commitments from Prince George's County and the State of Maryland to fund the construction of the new medical facility.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division

June 30, 2017

(In thousands)

| Assets  | University of<br>Maryland<br>Medical<br>Center<br>& Affiliates | Rehabilitation<br>& Orthopaedic<br>Institute | Midtown | Baltimore-<br>Washington<br>Medical<br>System | Shore<br>Regional | Charles<br>Regional | St. Joseph<br>Health | Upper<br>Chesapeake | UM Health<br>Plans | UMMS<br>Foundation | Community<br>Med. Group | ECARE | Eliminations | Consolidated<br>total |
|---|--|--|---------|---|-------------------|---------------------|----------------------|---------------------|--------------------|--------------------|-------------------------|-------|--------------|-----------------------|
| Current assets:   |  |  |         |   |                   |                     |                      |                     |                    |                    |                         |       |              |                       |
| Cash and cash equivalents   | \$ 332,747   | (83)   | 3,641   | 18,578  | 7,967             | 11,317              | 5,198                | 55,906              | 40,876             | —                  | 22                      | —     | —            | 476,201               |
| Assets limited as to use, current portion   | 46,797   | —  | 432     | 1,228   | 814               | 342                 | 1,327                | —                   | —                  | —                  | —                       | —     | —            | 50,940                |
| Accounts receivable:  |  |  |         |   |                   |                     |                      |                     |                    |                    |                         |       |              |                       |
| Patient accounts receivable, less allowance for doubtful<br>accounts of \$219,805 | 173,672  | 11,530                                       | 14,421  | 48,169  | 26,499            | 8,614               | 43,388               | 45,634              | —                  | —                  | 5,221                   | —     | —            | 378,148               |
| Other   | 275,913  | 22,384                                       | 32,713  | 19,824  | 21,823            | 2,638               | 23,446               | 13,320              | 18,056             | —                  | 3,141                   | 120   | (348,668)    | 84,708                |
| Inventories   | 28,598   | 1,106  | 3,071   | 6,131   | 4,588             | 1,381               | 5,613                | 10,385              | —                  | —                  | —                       | —     | —            | 60,883                |
| Prepaid expenses and other current assets   | 16,082   | 116  | 1,048   | 1,132   | 1,854             | 818                 | 2,040                | 8,958               | 331                | 1,500              | 571                     | 563   | —            | 36,023                |
| Total current assets  | 873,819  | 35,053                                       | 55,326  | 96,063  | 63,575            | 25,120              | 81,013               | 135,203             | 59,263             | 1,500              | 8,855                   | 683   | (348,668)    | 1,086,804             |
| Investments   | 232,394  | 29,013                                       | 3       | 136,194                                       | 89,570            | 33,535              | 11,539               | 190,493             | 10,208             | —                  | —                       | —     | —            | 742,949               |
| Assets limited as to use, less current portion:                                   |  |  |         |   |                   |                     |                      |                     |                    |                    |                         |       |              |                       |
| Investments held for collateral   | 81,987   | —  | 3,700   | 8,000   | —                 | —                   | —                    | 28,958              | —                  | —                  | —                       | —     | —            | 122,646               |
| Debt service funds  | 10,438   | —  | —       | —   | —                 | —                   | —                    | —                   | —                  | —                  | —                       | —     | —            | 10,438                |
| Construction funds  | 46,264   | 14,203                                       | 8,081   | 10,051  | 9,870             | 10,651              | 8,270                | —                   | —                  | —                  | —                       | —     | —            | 107,480               |
| Board designated and escrow funds   | —  | —  | —       | —   | 74,632            | (107)               | —                    | 22,383              | —                  | 12,548             | 10                      | —     | —            | 108,466               |
| Self-insurance trust funds  | 72,828   | —  | 16,776  | 23,028  | 33,120            | 6,707               | 7,891                | 12,803              | —                  | —                  | —                       | —     | —            | 173,253               |
| Funds restricted by donor   | —  | —  | 1,116   | —   | 32,756            | —                   | 1,525                | —                   | —                  | 25,354             | —                       | —     | —            | 60,751                |
| Economic and beneficial interests in the net assets of<br>related organizations   | 197,124  | 31,446                                       | 442     | 9,222   | 3,366             | —                   | 9,503                | —                   | —                  | —                  | —                       | —     | (58,790)     | 182,343               |
| Total investments   | 408,841  | 45,649                                       | 30,115  | 50,301  | 153,874           | 17,251              | 27,189               | 64,245              | —                  | 37,902             | 10                      | —     | (58,790)     | 776,387               |
| Property and equipment, net   | 915,834  | 45,624                                       | 103,973 | 263,057                                       | 173,371           | 109,487             | 211,700              | 254,177             | 4,451              | —                  | 8,553                   | 1,576 | —            | 2,092,103             |
| Investments in joint ventures and other assets                                    | 672,137  | —  | 8,870   | 18,010  | 10,385            | 6,364               | 32,525               | 218,706             | 208,503            | 10,038             | —                       | —     | (776,691)    | 410,861               |
| Total assets  | \$ 3,102,825   | 155,639                                      | 189,387 | 563,625                                       | 500,785           | 181,757             | 363,968              | 862,827             | 283,425            | 48,441             | 17,518                  | 2,259 | (1,184,150)  | 5,108,304             |

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Schedule 1

Consolidating Balance Sheet Information by Division

June 30, 2017

(In thousands)

| Liabilities and Net Assets                                    | University of Maryland Medical Center & Affiliates | Rehabilitation & Orthopaedic Institute | Midtown        | Baltimore Washington Medical System | Shore Regional | Charles Regional | St. Joseph Health | Upper Chesapeake | UM Health Plans | UMMS Foundation | Community Med. Group | ECARE          | Eliminations       | Consolidated total |
|---|--|--|----------------|-------------------------------------|----------------|------------------|-------------------|------------------|-----------------|-----------------|----------------------|----------------|--------------------|--------------------|
| <b>Current liabilities:</b>                                   |  |  |                |                                     |                |                  |                   |                  |                 |                 |                      |                |                    |                    |
| Trade accounts payable  | \$ 141,737   | 9,248                                  | 17,285         | 22,456                              | 21,183         | 9,160            | 26,554            | 18,628           | 933             | 154             | 3,703                | 560            | —                  | 271,602            |
| Accrued payroll and benefits                                  | 108,519  | 5,489                                  | 10,144         | 21,106                              | 19,681         | 4,206            | 25,538            | 26,567           | 2,378           | —               | 9,916                | —              | —                  | 233,544            |
| Advances from third-party payors                              | 79,155   | 3,568                                  | 10,706         | 9,951                               | 6,466          | 2,593            | 11,089            | 8,413            | —               | —               | —                    | —              | —                  | 131,941            |
| Lines of credit   | 125,000  | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —              | —                  | 125,000            |
| Short-term financing  | —  | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —              | —                  | —                  |
| Other current liabilities                                     | 149,514  | 7,236                                  | 12,553         | 37,771                              | 28,522         | 10,693           | 105,256           | 59,194           | 103,118         | —               | 6,056                | 11,444         | (348,668)          | 182,688            |
| Long-term debt subject to short-term remarketing arrangements | 28,440   | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —              | —                  | 28,440             |
| Current portion of long-term debt                             | 13,271   | 505                                    | 1,010          | 4,187                               | 2,839          | 3,033            | 6,260             | 4,832            | 5,000           | —               | —                    | —              | —                  | 49,937             |
| <b>Total current liabilities</b>                              | <b>645,636</b>                                     | <b>26,047</b>                          | <b>51,698</b>  | <b>95,471</b>                       | <b>78,691</b>  | <b>29,685</b>    | <b>174,697</b>    | <b>117,634</b>   | <b>111,429</b>  | <b>154</b>      | <b>19,675</b>        | <b>12,004</b>  | <b>(348,668)</b>   | <b>1,014,152</b>   |
| Long-term debt, less current portion                          | 719,215  | 20,486                                 | 31,865         | 163,722                             | 85,426         | 59,464           | 238,172           | 196,474          | 36,667          | —               | —                    | —              | —                  | 1,550,490          |
| Other long-term liabilities                                   | 123,123  | 144                                    | 21,226         | 38,913                              | 18,208         | 15,398           | 25,628            | 40,371           | 53,263          | —               | —                    | —              | —                  | 334,274            |
| Interest rate swap liabilities                                | 194,524  | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —              | —                  | 194,524            |
| <b>Total liabilities</b>                                      | <b>1,881,498</b>                                   | <b>46,677</b>                          | <b>104,789</b> | <b>296,106</b>                      | <b>182,324</b> | <b>104,547</b>   | <b>438,497</b>    | <b>354,479</b>   | <b>201,359</b>  | <b>154</b>      | <b>19,675</b>        | <b>12,004</b>  | <b>(348,668)</b>   | <b>3,093,440</b>   |
| <b>Net assets:</b>  |  |  |                |                                     |                |                  |                   |                  |                 |                 |                      |                |                    |                    |
| Unrestricted  | 1,200,794  | 77,383                                 | 93,040         | 258,297                             | 279,315        | 87,117           | (95,139)          | 350,019          | 82,066          | 17,777          | (2,157)              | (9,745)        | (627,438)          | 1,711,329          |
| Temporarily restricted  | 218,844  | 31,579                                 | 1,558          | 9,222                               | 23,429         | 63               | 19,810            | 157,053          | —               | 11,404          | —                    | —              | (206,767)          | 286,025            |
| Permanently restricted  | 1,689  | —                                      | —              | —                                   | 15,717         | —                | 966               | 1,276            | —               | 20,106          | —                    | —              | (1,276)            | 38,510             |
| <b>Total net assets</b>                                       | <b>1,421,327</b>                                   | <b>108,962</b>                         | <b>94,598</b>  | <b>267,519</b>                      | <b>318,461</b> | <b>87,210</b>    | <b>(74,531)</b>   | <b>508,349</b>   | <b>82,066</b>   | <b>49,287</b>   | <b>(2,157)</b>       | <b>(9,745)</b> | <b>(835,481)</b>   | <b>2,015,864</b>   |
| <b>Total liabilities and net assets</b>                       | <b>\$ 3,102,825</b>                                | <b>155,639</b>                         | <b>199,387</b> | <b>563,625</b>                      | <b>500,785</b> | <b>191,757</b>   | <b>363,966</b>    | <b>862,827</b>   | <b>283,425</b>  | <b>49,441</b>   | <b>17,518</b>        | <b>2,259</b>   | <b>(1,184,150)</b> | <b>5,109,304</b>   |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland Medical Center & Affiliates (UMMC)

June 30, 2017

(In thousands)

| Assets  | University<br>of Maryland<br>Medical<br>Center | 36 South<br>Paca | University<br>CARE | Eliminations    | University of<br>Maryland<br>Medical<br>Center<br>& Affiliates<br>consolidated<br>total |
|---|--|------------------|--------------------|-----------------|---|
| Current assets:   |  |                  |                    |                 |   |
| Cash and cash equivalents   | \$ 328,162                                     | 2,543            | 2,042              | —               | 332,747   |
| Assets limited as to use, current portion                                     | 46,797   | —                | —                  | —               | 46,797  |
| Accounts receivable:  |  |                  |                    |                 |   |
| Patient accounts receivable, less allowance for doubtful accounts of \$88,957 | 173,649  | —                | 23                 | —               | 173,672   |
| Other   | 283,680  | 42               | —                  | (7,809)         | 275,913   |
| Inventories   | 28,559   | —                | 39                 | —               | 28,598  |
| Prepaid expenses and other current assets                                     | 16,035   | —                | 57                 | —               | 16,092  |
| Total current assets  | <u>876,882</u>                                 | <u>2,585</u>     | <u>2,161</u>       | <u>(7,809)</u>  | <u>873,819</u>  |
| Investments   | 232,394  | —                | —                  | —               | 232,394   |
| Assets limited as to use, less current portion:                               |  |                  |                    |                 |   |
| Investment held for collateral  | 81,987   | —                | —                  | —               | 81,987  |
| Debt service funds  | 10,438   | —                | —                  | —               | 10,438  |
| Construction funds  | 46,264   | —                | —                  | —               | 46,264  |
| Board designated and escrow funds   | —  | —                | —                  | —               | —   |
| Self-insurance trust funds  | 72,828   | —                | —                  | —               | 72,828  |
| Funds restricted by donor   | —  | —                | —                  | —               | —   |
| Economic interests in the net assets of related organizations                 | 197,124  | —                | —                  | —               | 197,124   |
|   | <u>408,641</u>                                 | <u>—</u>         | <u>—</u>           | <u>—</u>        | <u>408,641</u>  |
| Property and equipment, net   | 907,068  | 8,707            | 59                 | —               | 915,834   |
| Investments in joint ventures and other assets                                | 676,447  | 3,277            | —                  | (7,587)         | 672,137   |
| Total assets  | <u>\$ 3,101,432</u>                            | <u>14,569</u>    | <u>2,220</u>       | <u>(15,396)</u> | <u>3,102,825</u>  |



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland Medical Center & Affiliates (UMMC)

June 30, 2017

(In thousands)

| Liabilities and Net Assets                                    | University<br>of Maryland<br>Medical<br>Center | 36 South<br>Paca | University<br>CARE | Eliminations | University of<br>Maryland<br>Medical<br>Center<br>& Affiliates<br>consolidated<br>total |
|---|--|------------------|--------------------|--------------|---|
| <b>Current liabilities:</b>                                   |  |                  |                    |              |   |
| Trade accounts payable  | \$ 140,720                                     | 159              | 858                | —            | 141,737   |
| Accrued payroll and benefits                                  | 108,479  | —                | 40                 | —            | 108,519   |
| Advances from third-party payors                              | 79,155   | —                | —                  | —            | 79,155  |
| Lines of credit   | 125,000  | —                | —                  | —            | 125,000   |
| Short-term financing  | —  | —                | —                  | —            | —   |
| Other current liabilities                                     | 149,408  | 6,902            | 1,013              | (7,809)      | 149,514   |
| Long-term debt subject to short-term remarketing arrangements | 28,440   | —                | —                  | —            | 28,440  |
| Current portion of long-term debt                             | 13,271   | —                | —                  | —            | 13,271  |
| Total current liabilities                                     | 644,473  | 7,061            | 1,911              | (7,809)      | 645,636   |
| Long-term debt, less current portion                          | 718,215  | —                | —                  | —            | 718,215   |
| Other long-term liabilities                                   | 123,107  | 16               | —                  | —            | 123,123   |
| Interest rate swaps   | 194,524  | —                | —                  | —            | 194,524   |
| Total liabilities   | 1,680,319                                      | 7,077            | 1,911              | (7,809)      | 1,681,498   |
| <b>Net assets:</b>  |  |                  |                    |              |   |
| Unrestricted  | 1,200,580                                      | 7,492            | 309                | (7,587)      | 1,200,794   |
| Temporarily restricted  | 218,844  | —                | —                  | —            | 218,844   |
| Permanently restricted  | 1,689  | —                | —                  | —            | 1,689   |
| Total net assets  | 1,421,113                                      | 7,492            | 309                | (7,587)      | 1,421,327   |
| Total liabilities and net assets                              | \$ 3,101,432                                   | 14,569           | 2,220              | (15,396)     | 3,102,825   |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Midtown Health, Inc. (Midtown)

June 30, 2017

(In thousands)

| <b>Assets</b>  | <b>UM Midtown<br/>Health<br/>Systems, Inc.</b> | <b>UMMC<br/>Midtown<br/>Campus</b> | <b>UM Midtown<br/>Clin. Prac.<br/>Group</b> | <b>Eliminations</b> | <b>Midtown<br/>consolidated<br/>total</b> |
|--|--|------------------------------------|---|---------------------|---|
| Current assets:  |  |                                    |   |                     |   |
| Cash and cash equivalents  | \$ 726   | 2,970                              | (55)  | —                   | 3,641                                     |
| Assets limited as to use, current portion  | —  | 432                                | —   | —                   | 432                                       |
| Accounts receivable:   |  |                                    |   |                     |   |
| Patient accounts receivable, less allowance for doubtful<br>accounts of \$17,621 | 287  | 14,012                             | 122   | —                   | 14,421                                    |
| Other  | 1,749  | 30,964                             | —   | —                   | 32,713                                    |
| Inventories  | —  | 3,071                              | —   | —                   | 3,071                                     |
| Prepaid expenses and other current assets  | 549  | 499                                | —   | —                   | 1,048                                     |
| Total current assets   | <u>3,311</u>                                   | <u>51,948</u>                      | <u>67</u>                                   | <u>—</u>            | <u>55,326</u>                             |
| Investments  | —  | 3                                  | —   | —                   | 3   |
| Assets limited as to use, less current portion:                                  |  |                                    |   |                     |   |
| Investment held for collateral   | —  | 3,700                              | —   | —                   | 3,700                                     |
| Debt service funds   | —  | —                                  | —   | —                   | —   |
| Construction funds   | —  | 8,081                              | —   | —                   | 8,081                                     |
| Board designated and escrow funds  | —  | —                                  | —   | —                   | —   |
| Self-insurance trust funds   | —  | 16,776                             | —   | —                   | 16,776                                    |
| Funds restricted by donor  | —  | 1,116                              | —   | —                   | 1,116                                     |
| Economic interests in the net assets of related organizations                    | —  | 442                                | —   | —                   | 442                                       |
|  | —  | <u>30,115</u>                      | —   | —                   | <u>30,115</u>                             |
| Property and equipment, net  | 4,630  | 99,343                             | —   | —                   | 103,973                                   |
| Investments in joint ventures and other assets                                   | 3,403  | 6,567                              | —   | —                   | 9,970                                     |
| Total assets   | <u>\$ 11,344</u>                               | <u>187,976</u>                     | <u>67</u>                                   | <u>—</u>            | <u>199,387</u>                            |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Midtown Health, Inc. (Midtown)

June 30, 2017

(In thousands)

| Liabilities and Net Assets           | UM Midtown<br>Health<br>Systems, Inc. | UMMC<br>Midtown<br>Campus | UM Midtown<br>Clin. Prac.<br>Group | Eliminations | Midtown<br>consolidated<br>total |
|--------------------------------------|---------------------------------------|---------------------------|------------------------------------|--------------|----------------------------------|
| Current liabilities:                 |                                       |                           |                                    |              |                                  |
| Trade accounts payable               | \$ 235                                | 17,046                    | 4                                  | —            | 17,285                           |
| Accrued payroll and benefits         | —                                     | 10,144                    | —                                  | —            | 10,144                           |
| Advances from third-party payors     | —                                     | 10,706                    | —                                  | —            | 10,706                           |
| Lines of credit                      | —                                     | —                         | —                                  | —            | —                                |
| Other current liabilities            | 5,658                                 | 6,839                     | 56                                 | —            | 12,553                           |
| Current portion of long-term debt    | 228                                   | 782                       | —                                  | —            | 1,010                            |
| Total current liabilities            | 6,121                                 | 45,517                    | 60                                 | —            | 51,698                           |
| Long-term debt, less current portion | 140                                   | 31,725                    | —                                  | —            | 31,865                           |
| Other long-term liabilities          | —                                     | 21,226                    | —                                  | —            | 21,226                           |
| Total liabilities                    | 6,261                                 | 98,468                    | 60                                 | —            | 104,789                          |
| Net assets:                          |                                       |                           |                                    |              |                                  |
| Unrestricted                         | 5,083                                 | 87,950                    | 7                                  | —            | 93,040                           |
| Temporarily restricted               | —                                     | 1,558                     | —                                  | —            | 1,558                            |
| Permanently restricted               | —                                     | —                         | —                                  | —            | —                                |
| Total net assets                     | 5,083                                 | 89,508                    | 7                                  | —            | 94,598                           |
| Total liabilities and net assets     | \$ 11,344                             | 187,976                   | 67                                 | —            | 199,387                          |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Baltimore Washington Medical System (BWMS)

June 30, 2017

(In thousands)

| Assets   | Baltimore<br>Washington<br>Medical<br>System, Inc. | Baltimore<br>Washington<br>Medical<br>Center | Baltimore<br>Washington<br>Healthcare<br>Services | Baltimore<br>Washington<br>Health<br>Enterprises | North<br>County<br>Corporation | Shipley's | Eliminations     | BWMS<br>consolidated<br>total |
|--|--|--|---|--|--------------------------------|-----------|------------------|-------------------------------|
| Current assets:  |  |  |   |  |                                |           |                  |                               |
| Cash and cash equivalents  | \$ —   | 18,724                                       | 187   | —  | (332)                          | —         | —                | 18,579                        |
| Assets limited as to use, current portion  | —  | 1,228  | —   | —  | —                              | —         | —                | 1,228                         |
| Accounts receivable:   |  |  |   |  |                                |           |                  |                               |
| Patient accounts receivable, less allowance<br>for doubtful accounts of \$37,330 | —  | 41,501                                       | 6,369   | 1,299  | —                              | —         | —                | 49,169                        |
| Other  | 151  | 1,408  | 14,475  | 2,000  | 1,790                          | —         | —                | 19,824                        |
| Inventories  | —  | 6,131  | —   | —  | —                              | —         | —                | 6,131                         |
| Prepaid expenses and other current assets  | —  | 1,138  | 22  | (36)   | 8                              | —         | —                | 1,132                         |
| Total current assets   | <u>151</u>   | <u>70,130</u>                                | <u>21,053</u>                                     | <u>3,263</u>                                     | <u>1,466</u>                   | <u>—</u>  | <u>—</u>         | <u>96,063</u>                 |
| Investments  | —  | 136,194                                      | —   | —  | —                              | —         | —                | 136,194                       |
| Assets limited as to use, less current portion:                                  |  |  |   |  |                                |           |                  |                               |
| Investment held for collateral   | —  | 8,000  | —   | —  | —                              | —         | —                | 8,000                         |
| Debt service funds   | —  | —  | —   | —  | —                              | —         | —                | —                             |
| Construction funds   | —  | 10,051                                       | —   | —  | —                              | —         | —                | 10,051                        |
| Board designated and escrow funds  | —  | —  | —   | —  | —                              | —         | —                | —                             |
| Self-insurance trust funds   | —  | 23,028                                       | —   | —  | —                              | —         | —                | 23,028                        |
| Funds restricted by donor  | —  | —  | —   | —  | —                              | —         | —                | —                             |
| Economic interests in the net assets of<br>related organizations                 | —  | 9,222  | —   | —  | —                              | —         | —                | 9,222                         |
|  | <u>—</u>   | <u>50,301</u>                                | <u>—</u>  | <u>—</u>   | <u>—</u>                       | <u>—</u>  | <u>—</u>         | <u>50,301</u>                 |
| Property and equipment, net  | —  | 243,492                                      | —   | 2,597  | 16,968                         | —         | —                | 263,057                       |
| Investments in joint ventures and other assets                                   | 262,322  | 17,672                                       | —   | (310)  | 248                            | —         | (261,922)        | 18,010                        |
| Total assets   | <u>\$ 262,473</u>                                  | <u>517,789</u>                               | <u>21,053</u>                                     | <u>5,550</u>                                     | <u>18,682</u>                  | <u>—</u>  | <u>(261,922)</u> | <u>563,625</u>                |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Baltimore Washington Medical System (BWMS)

June 30, 2017

(In thousands)

| Liabilities and Net Assets           | Baltimore<br>Washington<br>Medical<br>System, Inc. | Baltimore<br>Washington<br>Medical<br>Center | Baltimore<br>Washington<br>Healthcare<br>Services | Baltimore<br>Washington<br>Health<br>Enterprises | North<br>County<br>Corporation | Shipley's | Eliminations | BWMS<br>consolidated<br>total |
|--------------------------------------|--|--|---|--|--------------------------------|-----------|--------------|-------------------------------|
| Current liabilities:                 |  |  |   |  |                                |           |              |                               |
| Trade accounts payable               | \$ (139)   | 22,259                                       | 241   | 836  | (741)                          | —         | —            | 22,456                        |
| Accrued payroll and benefits         | 1,401  | 18,847                                       | 858   | —  | —                              | —         | —            | 21,106                        |
| Advances from third-party payors     | —  | 9,951  | —   | —  | —                              | —         | —            | 9,951                         |
| Lines of credit                      | —  | —  | —   | —  | —                              | —         | —            | —                             |
| Other current liabilities            | —  | 31,343                                       | —   | 6,377  | 51                             | —         | —            | 37,771                        |
| Current portion of long-term debt    | —  | 3,962  | —   | —  | 225                            | —         | —            | 4,187                         |
| Total current liabilities            | 1,262  | 86,362                                       | 1,099   | 7,213  | (465)                          | —         | —            | 95,471                        |
| Long-term debt, less current portion | —  | 161,116                                      | —   | —  | 2,606                          | —         | —            | 163,722                       |
| Other long-term liabilities          | —  | 36,049                                       | —   | 864  | —                              | —         | —            | 36,913                        |
| Total liabilities                    | 1,262  | 283,527                                      | 1,099   | 8,077  | 2,141                          | —         | —            | 296,106                       |
| Net assets:                          |  |  |   |  |                                |           |              |                               |
| Unrestricted                         | 261,211  | 225,040                                      | 19,954  | (2,527)  | 16,541                         | —         | (261,922)    | 258,297                       |
| Temporarily restricted               | —  | 9,222  | —   | —  | —                              | —         | —            | 9,222                         |
| Permanently restricted               | —  | —  | —   | —  | —                              | —         | —            | —                             |
| Total net assets                     | 261,211  | 234,262                                      | 19,954  | (2,527)  | 16,541                         | —         | (261,922)    | 267,519                       |
| Total liabilities and net assets     | \$ 262,473   | 517,789                                      | 21,053  | 5,550  | 18,682                         | —         | (261,922)    | 563,625                       |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Shore Regional Health (Shore Regional)

June 30, 2017

(In thousands)

| Assets   | Shore<br>Health<br>System, Inc. | Shore<br>Orthopedics | UM Shore<br>Home Care | Queenstown<br>ASC | UM Shore<br>Nursing and<br>Rehab. | Memorial<br>Hospital<br>Foundation, Inc.<br>and Subsidiary | Chester<br>River<br>Consolidated<br>Total | Eliminations    | Shore<br>Regional<br>consolidated<br>total |
|--|---------------------------------|----------------------|-----------------------|-------------------|-----------------------------------|--|---|-----------------|--|
| Current assets:  |                                 |                      |                       |                   |                                   |  |   |                 |  |
| Cash and cash equivalents  | \$ 8,955                        | 298                  | 35                    | —                 | 368                               | —  | (1,659)                                   | —               | 7,997                                      |
| Assets limited as to use, current portion  | 572                             | —                    | —                     | —                 | —                                 | —  | 242                                       | —               | 814  |
| Accounts receivable:   |                                 |                      |                       |                   |                                   |  |   |                 |  |
| Patient accounts receivable, less allowance<br>for doubtful accounts of \$22,262 | 22,473                          | 568                  | 344                   | 49                | 579                               | —  | 2,486                                     | —               | 26,499                                     |
| Other  | 2,692                           | 2                    | 1,221                 | —                 | 20                                | 4,277  | 13,611                                    | —               | 21,823                                     |
| Inventories  | 3,892                           | —                    | —                     | —                 | —                                 | —  | 696                                       | —               | 4,588                                      |
| Prepaid expenses and other current assets  | 1,476                           | 251                  | 26                    | —                 | 42                                | 27   | 32  | —               | 1,854                                      |
| Total current assets   | <u>40,060</u>                   | <u>1,119</u>         | <u>1,626</u>          | <u>49</u>         | <u>1,009</u>                      | <u>4,304</u>   | <u>15,408</u>                             | <u>—</u>        | <u>63,575</u>                              |
| Investments  | 83,553                          | —                    | —                     | —                 | —                                 | 338  | 15,679                                    | —               | 99,570                                     |
| Assets limited as to use, less current portion:                                  |                                 |                      |                       |                   |                                   |  |   |                 |  |
| Debt service funds   | —                               | —                    | —                     | —                 | —                                 | —  | —   | —               | —  |
| Construction funds   | 5,432                           | —                    | —                     | —                 | —                                 | —  | 4,538                                     | —               | 9,970                                      |
| Board designated and escrow funds  | 25,000                          | —                    | —                     | —                 | —                                 | 43,835   | 5,797                                     | —               | 74,632                                     |
| Self-insurance trust funds   | 25,492                          | —                    | —                     | —                 | 301                               | —  | 7,327                                     | —               | 33,120                                     |
| Funds restricted by donor  | 5,029                           | —                    | —                     | —                 | —                                 | 23,644   | 4,083                                     | —               | 32,756                                     |
| Economic and beneficial interests<br>in the net assets of related organizations  | 78,558                          | —                    | —                     | —                 | 81                                | —  | 6,509                                     | (81,752)        | 3,396                                      |
|  | <u>139,511</u>                  | <u>—</u>             | <u>—</u>              | <u>—</u>          | <u>382</u>                        | <u>67,479</u>  | <u>28,254</u>                             | <u>(81,752)</u> | <u>153,874</u>                             |
| Property and equipment, net  | 142,380                         | 480                  | 250                   | 35                | 1,549                             | 3,206  | 25,471                                    | —               | 173,371                                    |
| Investments in joint ventures and other assets                                   | 9,822                           | —                    | —                     | —                 | —                                 | 15   | 2,183                                     | (1,625)         | 10,395                                     |
| Total assets   | <u>\$ 415,326</u>               | <u>1,599</u>         | <u>1,876</u>          | <u>84</u>         | <u>2,940</u>                      | <u>75,342</u>  | <u>86,995</u>                             | <u>(83,377)</u> | <u>500,785</u>                             |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Shore Regional Health (Shore Regional)

June 30, 2017

(In thousands)

| Liabilities and Net Assets           | Shore<br>Health<br>System, Inc. | Shore<br>Orthopedics | UM Shore<br>Home Care | Queenstown<br>ASC | UM Shore<br>Nursing and<br>Rehab. | Memorial<br>Hospital<br>Foundation, Inc.<br>and Subsidiary | Chester<br>River<br>Consolidated<br>Total | Eliminations | Shore<br>Regional<br>consolidated<br>total |
|--------------------------------------|---------------------------------|----------------------|-----------------------|-------------------|-----------------------------------|--|---|--------------|--|
| Current liabilities:                 |                                 |                      |                       |                   |                                   |  |   |              |  |
| Trade accounts payable               | \$ 17,471                       | 173                  | 10                    | 18                | 544                               | 2  | 2,965                                     | —            | 21,183                                     |
| Accrued payroll and benefits         | 15,175                          | 750                  | 241                   | —                 | 296                               | 22   | 3,197                                     | —            | 19,681                                     |
| Advances from third-party payors     | 5,618                           | —                    | —                     | —                 | 111                               | —  | 737                                       | —            | 6,466                                      |
| Lines of credit                      | —                               | —                    | —                     | —                 | —                                 | —  | —   | —            | —  |
| Other current liabilities            | 23,406                          | 2,810                | —                     | 176               | 827                               | 155  | 1,148                                     | —            | 28,522                                     |
| Current portion of long-term debt    | 2,705                           | —                    | —                     | —                 | 30                                | —  | 104                                       | —            | 2,839                                      |
| Total current liabilities            | 64,375                          | 3,733                | 251                   | 194               | 1,808                             | 179  | 8,151                                     | —            | 78,691                                     |
| Long-term debt, less current portion | 81,081                          | —                    | —                     | —                 | 36                                | —  | 4,308                                     | —            | 85,425                                     |
| Other long-term liabilities          | 12,374                          | —                    | —                     | —                 | 379                               | —  | 5,455                                     | —            | 18,208                                     |
| Total liabilities                    | 157,830                         | 3,733                | 251                   | 194               | 2,223                             | 179  | 17,914                                    | —            | 182,324                                    |
| Net assets:                          |                                 |                      |                       |                   |                                   |  |   |              |  |
| Unrestricted                         | 222,367                         | (2,134)              | 1,625                 | (110)             | 674                               | 48,572   | 61,128                                    | (52,807)     | 279,315                                    |
| Temporarily restricted               | 20,708                          | —                    | —                     | —                 | 43                                | 15,225   | 5,361                                     | (17,908)     | 23,429                                     |
| Permanently restricted               | 14,421                          | —                    | —                     | —                 | —                                 | 11,366   | 2,592                                     | (12,662)     | 15,717                                     |
| Total net assets                     | 257,496                         | (2,134)              | 1,625                 | (110)             | 717                               | 75,163   | 69,081                                    | (83,377)     | 318,461                                    |
| Total liabilities and net assets     | \$ 415,326                      | 1,599                | 1,876                 | 84                | 2,940                             | 75,342   | 86,995                                    | (83,377)     | 500,785                                    |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Chester River Health System, Inc. (CRHS) a subsidiary of Shore Regional Health

June 30, 2017

(In thousands)

| <b>Assets</b>   | <b>Chester<br/>River<br/>Hospital<br/>Center</b> | <b>Chester<br/>River<br/>Manor</b> | <b>UM Chester<br/>River<br/>Home Care</b> | <b>Chester<br/>River<br/>Health<br/>Foundation</b> | <b>Chester<br/>River<br/>consolidated<br/>total</b> |
|---|--|------------------------------------|---|--|---|
| Current assets:   |  |                                    |   |  |   |
| Cash and cash equivalents   | \$ (1,901)                                       | —                                  | 242                                       | —  | (1,659)   |
| Assets limited as to use, current portion                                       | 242  | —                                  | —   | —  | 242   |
| Accounts receivable:  |  |                                    |   |  |   |
| Patient accounts receivable, less allowance for doubtful accounts<br>of \$3,306 | 2,208  | —                                  | 278                                       | —  | 2,486   |
| Other   | 13,308   | —                                  | 300                                       | 3  | 13,611  |
| Inventories   | 696  | —                                  | —   | —  | 696   |
| Prepaid expenses and other current assets                                       | 20   | —                                  | 12  | —  | 32  |
| Total current assets  | <u>14,573</u>                                    | <u>—</u>                           | <u>832</u>                                | <u>3</u>   | <u>15,408</u>                                       |
| Investments   | 12,230   | —                                  | 1,577                                     | 1,872  | 15,679  |
| Assets limited as to use, less current portion:                                 |  |                                    |   |  |   |
| Debt service funds  | —  | —                                  | —   | —  | —   |
| Construction funds  | 4,538  | —                                  | —   | —  | 4,538   |
| Board designated and escrow funds   | 5,000  | —                                  | —   | 797  | 5,797   |
| Self-insurance trust funds  | 7,327  | —                                  | —   | —  | 7,327   |
| Funds restricted by donor   | 105  | —                                  | —   | 3,978  | 4,083   |
| Economic interests in the net assets of related organizations                   | 6,270  | —                                  | 239                                       | —  | 6,509   |
|   | <u>23,240</u>                                    | <u>—</u>                           | <u>239</u>                                | <u>4,775</u>                                       | <u>28,254</u>                                       |
| Property and equipment, net   | 25,257   | —                                  | 214                                       | —  | 25,471  |
| Investments in joint ventures and other assets                                  | 2,183  | —                                  | —   | —  | 2,183   |
| Total assets  | <u>\$ 77,483</u>                                 | <u>—</u>                           | <u>2,862</u>                              | <u>6,650</u>                                       | <u>86,995</u>                                       |



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Chester River Health System, Inc. (CRHS) a subsidiary of Shore Regional Health

June 30, 2017

(In thousands)

| <b>Liabilities and Net Assets</b>    | <b>Chester<br/>River<br/>Hospital<br/>Center</b> | <b>Chester<br/>River<br/>Manor</b> | <b>UM Chester<br/>River<br/>Home Care</b> | <b>Chester<br/>River<br/>Health<br/>Foundation</b> | <b>Chester<br/>River<br/>consolidated<br/>total</b> |
|--------------------------------------|--|------------------------------------|---|--|---|
| <b>Current liabilities:</b>          |  |                                    |   |  |   |
| Trade accounts payable               | \$ 2,893   | —                                  | 57  | 15   | 2,965   |
| Accrued payroll and benefits         | 3,007  | —                                  | 190                                       | —  | 3,197   |
| Advances from third-party payors     | 737  | —                                  | —   | —  | 737   |
| Lines of credit                      | —  | —                                  | —   | —  | —   |
| Other current liabilities            | 1,102  | —                                  | —   | 46   | 1,148   |
| Current portion of long-term debt    | 104  | —                                  | —   | —  | 104   |
| Total current liabilities            | 7,843  | —                                  | 247                                       | 61   | 8,151   |
| Long-term debt, less current portion | 4,308  | —                                  | —   | —  | 4,308   |
| Other long-term liabilities          | 5,455  | —                                  | —   | —  | 5,455   |
| Total liabilities                    | 17,606   | —                                  | 247                                       | 61   | 17,914  |
| <b>Net assets:</b>                   |  |                                    |   |  |   |
| Unrestricted                         | 55,913   | —                                  | 2,606                                     | 2,609  | 61,128  |
| Temporarily restricted               | 2,668  | —                                  | 9   | 2,684  | 5,361   |
| Permanently restricted               | 1,296  | —                                  | —   | 1,296  | 2,592   |
| Total net assets                     | 59,877   | —                                  | 2,615                                     | 6,589  | 69,081  |
| Total liabilities and net assets     | \$ 77,483  | —                                  | 2,862                                     | 6,650  | 86,995  |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Charles Regional Health System, Inc. (Charles Regional)

June 30, 2017

(In thousands)

| Assets  | Charles<br>Regional<br>Health, Inc. | Charles<br>Regional<br>Medical<br>Center, Inc. | Charles<br>Regional<br>Urgent<br>Care | Charles<br>Regional<br>Care Partners,<br>Inc. and<br>Subsidiary | Charles<br>Regional<br>Health<br>Foundation,<br>Inc. | Charles<br>Regional<br>Imaging<br>Center | Eliminations    | Charles<br>Regional<br>consolidated<br>total |
|---|-------------------------------------|--|---------------------------------------|---|--|--|-----------------|--|
| Current assets:   |                                     |  |                                       |   |  |  |                 |  |
| Cash and cash equivalents   | \$ —                                | 8,548  | 1                                     | 431   | 1,171  | 1,166                                    | —               | 11,317                                       |
| Assets limited as to use, current portion                                       | —                                   | 342  | —                                     | —   | —  | —  | —               | 342  |
| Accounts receivable:  |                                     |  |                                       |   |  |  |                 |  |
| Patient accounts receivable, less allowance<br>for doubtful accounts of \$6,689 | —                                   | 8,396  | 166                                   | —   | —  | 52                                       | —               | 8,614  |
| Other   | (1,050)                             | 4,586  | —                                     | (920)   | 7  | 15                                       | —               | 2,638  |
| Inventories   | —                                   | 1,391  | —                                     | —   | —  | —  | —               | 1,391  |
| Prepaid expenses and other current assets                                       | 1                                   | 784  | 10                                    | —   | 23   | —  | —               | 818  |
| Total current assets  | <u>(1,049)</u>                      | <u>24,047</u>                                  | <u>177</u>                            | <u>(489)</u>  | <u>1,201</u>   | <u>1,233</u>                             | <u>—</u>        | <u>25,120</u>                                |
| Investments   | —                                   | 31,145   | —                                     | —   | 2,390  | —  | —               | 33,535                                       |
| Assets limited as to use, less current portion:                                 |                                     |  |                                       |   |  |  |                 |  |
| Debt service funds  | —                                   | —  | —                                     | —   | —  | —  | —               | —  |
| Construction funds  | —                                   | 10,651   | —                                     | —   | —  | —  | —               | 10,651                                       |
| Board designated and escrow funds   | (107)                               | —  | —                                     | —   | —  | —  | —               | (107)  |
| Self-insurance trust funds  | —                                   | 6,707  | —                                     | —   | —  | —  | —               | 6,707  |
| Funds restricted by donor   | —                                   | —  | —                                     | —   | —  | —  | —               | —  |
| Economic interests in the net assets of<br>related organizations                | —                                   | 5,179  | —                                     | —   | —  | —  | (5,179)         | —  |
| Total assets limited as to use, less current portion                            | <u>(107)</u>                        | <u>22,537</u>                                  | <u>—</u>                              | <u>—</u>  | <u>—</u>   | <u>—</u>                                 | <u>(5,179)</u>  | <u>17,251</u>                                |
| Property and equipment, net   | 26,468                              | 75,087   | 638                                   | —   | 2,489  | 4,805                                    | —               | 109,487                                      |
| Investments in joint ventures and other assets                                  | 903                                 | 6,976  | —                                     | 3,763   | —  | —  | (5,278)         | 6,364  |
| Total assets  | <u>\$ 26,215</u>                    | <u>159,792</u>                                 | <u>815</u>                            | <u>3,274</u>  | <u>6,080</u>   | <u>6,038</u>                             | <u>(10,457)</u> | <u>191,757</u>                               |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – Charles Regional Health System, Inc. (Charles Regional)

June 30, 2017

(In thousands)

| Liabilities and Net Assets           | Charles<br>Regional<br>Health, Inc. | Charles<br>Regional<br>Medical<br>Center, Inc. | Charles<br>Regional<br>Urgent<br>Care | Charles<br>Regional<br>Care Partners,<br>Inc. and<br>Subsidiary | Charles<br>Regional<br>Health<br>Foundation,<br>Inc. | Charles<br>Regional<br>Imaging<br>Center | Eliminations | Charles<br>Regional<br>consolidated<br>total |
|--------------------------------------|-------------------------------------|--|---------------------------------------|---|--|--|--------------|--|
| Current liabilities:                 |                                     |  |                                       |   |  |  |              |  |
| Trade accounts payable               | \$ 1                                | 8,268  | 195                                   | 1   | (13)   | 708                                      | —            | 9,160  |
| Accrued payroll and benefits         | —                                   | 4,206  | —                                     | —   | —  | —  | —            | 4,206  |
| Advances from third-party payors     | —                                   | 2,593  | —                                     | —   | —  | —  | —            | 2,593  |
| Lines of credit                      | —                                   | —  | —                                     | —   | —  | —  | —            | —  |
| Other current liabilities            | 3,341                               | 1,047  | 1,904                                 | 4,193   | 156  | 52                                       | —            | 10,693                                       |
| Current portion of long-term debt    | 670                                 | 2,337  | —                                     | —   | 26   | —  | —            | 3,033  |
| Total current liabilities            | 4,012                               | 18,451   | 2,099                                 | 4,194   | 169  | 760                                      | —            | 29,685                                       |
| Long-term debt, less current portion | 6,274                               | 52,457   | —                                     | —   | 733  | —  | —            | 59,464                                       |
| Other long-term liabilities          | —                                   | 15,398   | —                                     | —   | —  | —  | —            | 15,398                                       |
| Total liabilities                    | 10,286                              | 86,306   | 2,099                                 | 4,194   | 902  | 760                                      | —            | 104,547                                      |
| Net assets:                          |                                     |  |                                       |   |  |  |              |  |
| Unrestricted                         | 15,929                              | 73,393   | (1,284)                               | (920)   | 5,085  | 5,278                                    | (10,364)     | 87,117                                       |
| Temporarily restricted               | —                                   | 93   | —                                     | —   | 93   | —  | (93)         | 93   |
| Permanently restricted               | —                                   | —  | —                                     | —   | —  | —  | —            | —  |
| Total net assets                     | 15,929                              | 73,486   | (1,284)                               | (920)   | 5,178  | 5,278                                    | (10,457)     | 87,210                                       |
| Total liabilities and net assets     | \$ 26,215                           | 159,792  | 815                                   | 3,274   | 6,080  | 6,038                                    | (10,457)     | 191,757                                      |

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division – University of Maryland St. Joseph Health System (SJHS)

June 30, 2017

(In thousands)

| Assets   | St. Joseph<br>Medical<br>Center | St. Joseph<br>Medical<br>Group | St. Joseph<br>Properties | St. Joseph<br>Orthopaedics | O'Dea<br>Medical Arts | St. Joseph<br>Foundation | UM Regional<br>Supplier svcs | UM Regional<br>Prof svcs | Eliminations   | St. Joseph<br>consolidated<br>total |
|--|---------------------------------|--------------------------------|--------------------------|----------------------------|-----------------------|--------------------------|------------------------------|--------------------------|----------------|-------------------------------------|
| Current assets:  |                                 |                                |                          |                            |                       |                          |                              |                          |                |                                     |
| Cash and cash equivalents  | \$ (1,201)                      | (464)                          | —                        | —                          | 1,784                 | 5,079                    | 1                            | —                        | —              | 5,199                               |
| Assets limited as to use, current portion  | 1,327                           | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —              | 1,327                               |
| Accounts receivable:   |                                 |                                |                          |                            |                       |                          |                              |                          |                |                                     |
| Patient accounts receivable, less allowance for<br>doubtful accounts of \$16,045 | 37,685                          | 3,572                          | —                        | 1,328                      | —                     | —                        | 500                          | 303                      | —              | 43,388                              |
| Other  | 20,341                          | 48                             | —                        | —                          | 4                     | 2,726                    | —                            | 327                      | —              | 23,446                              |
| Inventories  | 5,435                           | —                              | —                        | —                          | —                     | —                        | 175                          | 3                        | —              | 5,613                               |
| Prepaid expenses and other current assets  | 1,026                           | 545                            | 181                      | 115                        | 137                   | —                        | —                            | 36                       | —              | 2,040                               |
| Total current assets   | <u>64,613</u>                   | <u>3,701</u>                   | <u>181</u>               | <u>1,443</u>               | <u>1,925</u>          | <u>7,805</u>             | <u>676</u>                   | <u>669</u>               | <u>—</u>       | <u>81,013</u>                       |
| Investments  | —                               | —                              | —                        | —                          | —                     | 11,539                   | —                            | —                        | —              | 11,539                              |
| Assets limited as to use, less current portion:                                  |                                 |                                |                          |                            |                       |                          |                              |                          |                |                                     |
| Debt service funds   | —                               | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —              | —                                   |
| Construction funds   | 8,270                           | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —              | 8,270                               |
| Board designated and escrow funds  | —                               | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —              | —                                   |
| Self-insurance trust funds   | 7,891                           | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —              | 7,891                               |
| Funds restricted by donor  | —                               | —                              | —                        | —                          | —                     | 1,525                    | —                            | —                        | —              | 1,525                               |
| Economic interests in the net assets of related<br>organizations                 | 9,503                           | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —              | 9,503                               |
|  | <u>25,664</u>                   | <u>—</u>                       | <u>—</u>                 | <u>—</u>                   | <u>—</u>              | <u>1,525</u>             | <u>—</u>                     | <u>—</u>                 | <u>—</u>       | <u>27,189</u>                       |
| Property and equipment, net  | 198,818                         | 850                            | 219                      | 280                        | 11,242                | —                        | 151                          | 140                      | —              | 211,700                             |
| Investments in joint ventures and other assets                                   | 25,627                          | —                              | 2,322                    | —                          | —                     | 4,052                    | 895                          | 1,951                    | (2,322)        | 32,525                              |
| Total assets   | <u>\$ 314,722</u>               | <u>4,551</u>                   | <u>2,722</u>             | <u>1,723</u>               | <u>13,167</u>         | <u>24,921</u>            | <u>1,722</u>                 | <u>2,760</u>             | <u>(2,322)</u> | <u>363,966</u>                      |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Schedule 1-g

Consolidating Balance Sheet Information by Division – University of Maryland St. Joseph Health System (SJHS)

June 30, 2017

(In thousands)

| <b>Liabilities and Net Assets</b>    | <b>St. Joseph<br/>Medical<br/>Center</b> | <b>St. Joseph<br/>Medical<br/>Group</b> | <b>St. Joseph<br/>Properties</b> | <b>St. Joseph<br/>Orthopaedics</b> | <b>O'Dea<br/>Medical Arts</b> | <b>St. Joseph<br/>Foundation</b> | <b>UM Regional<br/>Supplier svcs</b> | <b>UM Regional<br/>Prof svcs</b> | <b>Eliminations</b> | <b>St. Joseph<br/>consolidated<br/>total</b> |
|--------------------------------------|--|---|----------------------------------|------------------------------------|-------------------------------|----------------------------------|--------------------------------------|----------------------------------|---------------------|--|
| Current liabilities:                 |  |   |                                  |                                    |                               |                                  |                                      |                                  |                     |  |
| Trade accounts payable               | \$ 25,140                                | 866                                     | 591                              | (332)                              | (19)                          | 26                               | 230                                  | 52                               | —                   | 26,554                                       |
| Accrued payroll and benefits         | 20,743                                   | 2,428                                   | —                                | 2,017                              | —                             | —                                | 167                                  | 183                              | —                   | 25,538                                       |
| Advances from third-party payors     | 11,089                                   | —                                       | —                                | —                                  | —                             | —                                | —                                    | —                                | —                   | 11,089                                       |
| Lines of credit                      | —  | —                                       | —                                | —                                  | —                             | —                                | —                                    | —                                | —                   | —  |
| Other current liabilities            | 2,950                                    | 67,831                                  | 5,233                            | 25,452                             | 29                            | 109                              | 3,451                                | 201                              | —                   | 105,256                                      |
| Current portion of long-term debt    | 6,260                                    | —                                       | —                                | —                                  | —                             | —                                | —                                    | —                                | —                   | 6,260  |
| Total current liabilities            | 66,182                                   | 71,125                                  | 5,824                            | 27,137                             | 10                            | 135                              | 3,848                                | 436                              | —                   | 174,697                                      |
| Long-term debt, less current portion | 229,474                                  | —                                       | —                                | —                                  | 8,698                         | —                                | —                                    | —                                | —                   | 238,172                                      |
| Other long-term liabilities          | 25,628                                   | —                                       | —                                | —                                  | —                             | —                                | —                                    | —                                | —                   | 25,628                                       |
| Total liabilities                    | 321,284                                  | 71,125                                  | 5,824                            | 27,137                             | 8,708                         | 135                              | 3,848                                | 436                              | —                   | 438,497                                      |
| Net assets:                          |  |   |                                  |                                    |                               |                                  |                                      |                                  |                     |  |
| Unrestricted                         | (6,563)                                  | (66,574)                                | (3,102)                          | (25,414)                           | 4,459                         | 4,179                            | (2,126)                              | 2,324                            | (2,322)             | (95,139)                                     |
| Temporarily restricted               | 1  | —                                       | —                                | —                                  | —                             | 19,609                           | —                                    | —                                | —                   | 19,610                                       |
| Permanently restricted               | —  | —                                       | —                                | —                                  | —                             | 998                              | —                                    | —                                | —                   | 998  |
| Total net assets                     | (6,562)                                  | (66,574)                                | (3,102)                          | (25,414)                           | 4,459                         | 24,786                           | (2,126)                              | 2,324                            | (2,322)             | (74,531)                                     |
| Total liabilities and net assets     | \$ 314,722                               | 4,551                                   | 2,722                            | 1,723                              | 13,167                        | 24,921                           | 1,722                                | 2,760                            | (2,322)             | 363,966                                      |

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division – University of Maryland Upper Chesapeake Health System (UCHS)

June 30, 2017

(In thousands)

| Assets   | Upper<br>Chesapeake<br>Medical<br>Center | Harford<br>Memorial<br>Hospital | UCHS<br>Properties | Health<br>Ventures | Medical<br>Services | Residential<br>Hospice<br>House | Upper<br>Chesapeake<br>Health<br>Foundation | Upper<br>Chesapeake<br>Health<br>System | Hospice<br>of Harford<br>County | Upper<br>Chesapeake<br>Insurance Co. | Upper<br>Chesapeake<br>Land Trust | Eliminations | Upper<br>Chesapeake<br>consolidated<br>total |
|--|--|---------------------------------|--------------------|--------------------|---------------------|---------------------------------|---|---|---------------------------------|--------------------------------------|-----------------------------------|--------------|--|
| Current assets:  |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |              |  |
| Cash and cash equivalents  | \$ 26,476                                | 27,804                          | 23                 | —                  | 178                 | 6                               | 1,419                                       | —                                       | —                               | —                                    | —                                 | —            | 55,906                                       |
| Assets limited as to use, current portion  | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | —  |
| Accounts receivable:   |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |              |  |
| Patient accounts receivable, less allowance for<br>doubtful accounts of \$21,034 | 32,509                                   | 7,456                           | —                  | —                  | 5,659               | 10                              | —   | —                                       | —                               | —                                    | —                                 | —            | 45,634                                       |
| Other  | 12,094                                   | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | 1,226                                | —                                 | —            | 13,320                                       |
| Inventories  | 6,959                                    | 2,743                           | —                  | —                  | 683                 | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | 10,385                                       |
| Prepaid expenses and other current assets  | 1,915                                    | 2,191                           | 16                 | 37                 | 516                 | 5                               | 4,135                                       | 29                                      | —                               | 1,114                                | —                                 | —            | 9,958  |
| Total current assets   | 79,953                                   | 40,194                          | 39                 | 37                 | 7,036               | 21                              | 5,554                                       | 29                                      | —                               | 2,340                                | —                                 | —            | 135,203                                      |
| Investments  | 110,900                                  | 79,066                          | —                  | —                  | —                   | 527                             | —   | —                                       | —                               | —                                    | —                                 | —            | 190,493                                      |
| Assets limited as to use, less current portion:                                  |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |              |  |
| Investments held for swap collateral   | 28,959                                   | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | 28,959                                       |
| Debt service funds   | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | —  |
| Construction funds   | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | —  |
| Board designated and escrow funds  | —  | —                               | —                  | —                  | —                   | —                               | 22,383                                      | —                                       | —                               | —                                    | —                                 | —            | 22,383                                       |
| Self-insurance trust funds   | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | 12,903                               | —                                 | —            | 12,903                                       |
| Funds restricted by donor  | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | —  |
| Economic interests in the net assets of<br>related organizations                 | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | —  |
| Total investments limited as to use  | 28,959                                   | —                               | —                  | —                  | —                   | —                               | 22,383                                      | —                                       | —                               | 12,903                               | —                                 | —            | 64,245                                       |
| Property and equipment, net  | 217,332                                  | 28,913                          | —                  | 10                 | 1,987               | 1,761                           | 59  | 1,114                                   | —                               | —                                    | 3,001                             | —            | 254,177                                      |
| Investments in joint ventures and other assets                                   | 228,151                                  | —                               | —                  | 3,901              | —                   | —                               | 21  | —                                       | —                               | 9,101                                | —                                 | (22,465)     | 218,708                                      |
| Total assets   | \$ 665,295                               | 148,173                         | 39                 | 3,948              | 9,023               | 2,309                           | 28,017                                      | 1,143                                   | —                               | 24,344                               | 3,001                             | (22,465)     | 862,827                                      |

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Schedule 1-h

Consolidating Balance Sheet Information by Division – University of Maryland Upper Chesapeake Health System (UCHS)

June 30, 2017

(In thousands)

|   | Upper<br>Chesapeake<br>Medical<br>Center | Harford<br>Memorial<br>Hospital | UCHS<br>Properties | Health<br>Ventures | Medical<br>Services | Residential<br>Hospice<br>House | Upper<br>Chesapeake<br>Health<br>Foundation | Upper<br>Chesapeake<br>Health<br>System | Hospice<br>of Harford<br>County | Upper<br>Chesapeake<br>Insurance Co. | Upper<br>Chesapeake<br>Land Trust | Eliminations    | Upper<br>Chesapeake<br>consolidated<br>total |
|---|--|---------------------------------|--------------------|--------------------|---------------------|---------------------------------|---|---|---------------------------------|--------------------------------------|-----------------------------------|-----------------|--|
| <b>Liabilities and Net Assets</b>       |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |                 |  |
| <b>Current liabilities:</b>             |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |                 |  |
| Trade accounts payable                  | \$ 8,627                                 | 6,834                           | —                  | —                  | 2,849               | —                               | —   | 282                                     | —                               | 36                                   | —                                 | —               | 18,628                                       |
| Accrued payroll and benefits            | 19,737                                   | 5,532                           | —                  | —                  | —                   | —                               | —   | 1,298                                   | —                               | —                                    | —                                 | —               | 26,567                                       |
| Advances from third-party payors        | 6,715                                    | 1,698                           | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —               | 8,413  |
| Other current liabilities               | 12,958                                   | 22,153                          | 23                 | —                  | 6,136               | 495                             | 9,789                                       | 2,305                                   | —                               | 2,168                                | 3,102                             | 65              | 59,194                                       |
| Current portion of long-term debt       | 4,832                                    | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —               | 4,832  |
| <b>Total current liabilities</b>        | <b>52,869</b>                            | <b>36,217</b>                   | <b>23</b>          | <b>—</b>           | <b>8,985</b>        | <b>495</b>                      | <b>9,789</b>                                | <b>3,885</b>                            | <b>—</b>                        | <b>2,204</b>                         | <b>3,102</b>                      | <b>65</b>       | <b>117,634</b>                               |
| Long-term debt, less current portion    | 171,619                                  | 24,855                          | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —               | 196,474                                      |
| Other long-term liabilities             | 22,528                                   | 1,134                           | —                  | —                  | —                   | —                               | —   | 1                                       | —                               | 20,945                               | —                                 | (4,237)         | 40,371                                       |
| <b>Total liabilities</b>                | <b>247,016</b>                           | <b>62,206</b>                   | <b>23</b>          | <b>—</b>           | <b>8,985</b>        | <b>495</b>                      | <b>9,789</b>                                | <b>3,886</b>                            | <b>—</b>                        | <b>23,149</b>                        | <b>3,102</b>                      | <b>(4,172)</b>  | <b>354,479</b>                               |
| <b>Net assets:</b>                      |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |                 |  |
| Unrestricted                            | 250,051                                  | 85,967                          | 16                 | 3,948              | 38                  | 1,287                           | 10,426                                      | (2,743)                                 | —                               | 1,195                                | (101)                             | (65)            | 350,019                                      |
| Temporarily restricted                  | 168,228                                  | —                               | —                  | —                  | —                   | 527                             | 6,526                                       | —                                       | —                               | —                                    | —                                 | (18,228)        | 157,053                                      |
| Permanently restricted                  | —  | —                               | —                  | —                  | —                   | —                               | 1,276                                       | —                                       | —                               | —                                    | —                                 | —               | 1,276  |
| <b>Total net assets</b>                 | <b>418,279</b>                           | <b>85,967</b>                   | <b>16</b>          | <b>3,948</b>       | <b>38</b>           | <b>1,814</b>                    | <b>18,228</b>                               | <b>(2,743)</b>                          | <b>—</b>                        | <b>1,195</b>                         | <b>(101)</b>                      | <b>(18,293)</b> | <b>508,348</b>                               |
| <b>Total liabilities and net assets</b> | <b>\$ 665,295</b>                        | <b>148,173</b>                  | <b>39</b>          | <b>3,948</b>       | <b>9,023</b>        | <b>2,309</b>                    | <b>28,017</b>                               | <b>1,143</b>                            | <b>—</b>                        | <b>24,344</b>                        | <b>3,001</b>                      | <b>(22,465)</b> | <b>862,827</b>                               |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland Health Plans

June 30, 2017

(In thousands)

| <b>Assets</b>  | <b>UM Health<br/>Ventures</b> | <b>UM Health<br/>Plans</b> | <b>Eliminations</b> | <b>UM Health<br/>Plans<br/>consolidated<br/>total</b> |
|--|-------------------------------|----------------------------|---------------------|---|
| Current assets:  |                               |                            |                     |   |
| Cash and cash equivalents  | \$ —                          | 40,876                     | —                   | 40,876  |
| Assets limited as to use, current portion                                | —                             | —                          | —                   | —   |
| Accounts receivable:   |                               |                            |                     |   |
| Patient accounts receivable, less allowance for doubtful accounts of \$0 | —                             | —                          | —                   | —   |
| Other  | —                             | 18,056                     | —                   | 18,056  |
| Inventories  | —                             | —                          | —                   | —   |
| Prepaid expenses and other current assets                                | —                             | 331                        | —                   | 331   |
| Total current assets   | <u>—</u>                      | <u>59,263</u>              | <u>—</u>            | <u>59,263</u>   |
| Investments  | —                             | 10,208                     | —                   | 10,208  |
| Assets limited as to use, less current portion:                          |                               |                            |                     |   |
| Investment held for collateral   | —                             | —                          | —                   | —   |
| Debt service funds   | —                             | —                          | —                   | —   |
| Construction funds   | —                             | —                          | —                   | —   |
| Board designated and escrow funds  | —                             | —                          | —                   | —   |
| Self-insurance trust funds   | —                             | —                          | —                   | —   |
| Funds restricted by donor  | —                             | —                          | —                   | —   |
| Economic interests in the net assets of related organizations            | —                             | —                          | —                   | —   |
| Property and equipment, net  | —                             | 4,451                      | —                   | 4,451   |
| Investments in joint ventures and other assets                           | 120,880                       | 88,623                     | —                   | 209,503   |
| Total assets   | <u>\$ 120,880</u>             | <u>162,545</u>             | <u>—</u>            | <u>283,425</u>  |



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Balance Sheet Information by Division – University of Maryland Health Plans

June 30, 2017

(In thousands)

| Liabilities and Net Assets           | UM Health<br>Ventures | UM Health<br>Plans | Eliminations | UM Health<br>Plans<br>consolidated<br>total |
|--------------------------------------|-----------------------|--------------------|--------------|---|
| Current liabilities:                 |                       |                    |              |   |
| Trade accounts payable               | \$ 216                | 717                | —            | 933   |
| Accrued payroll and benefits         | —                     | 2,378              | —            | 2,378                                       |
| Advances from third-party payors     | —                     | —                  | —            | —   |
| Lines of credit                      | —                     | —                  | —            | —   |
| Other current liabilities            | 53,885                | 49,233             | —            | 103,118                                     |
| Current portion of long-term debt    | 5,000                 | —                  | —            | 5,000                                       |
| Total current liabilities            | 59,101                | 52,328             | —            | 111,429                                     |
| Long-term debt, less current portion | 36,667                | —                  | —            | 36,667                                      |
| Other long-term liabilities          | 35,700                | 17,563             | —            | 53,263                                      |
| Total liabilities                    | 131,468               | 69,891             | —            | 201,359                                     |
| Net assets:                          |                       |                    |              |   |
| Unrestricted                         | (10,588)              | 92,654             | —            | 82,066                                      |
| Temporarily restricted               | —                     | —                  | —            | —   |
| Permanently restricted               | —                     | —                  | —            | —   |
| Total net assets                     | (10,588)              | 92,654             | —            | 82,066                                      |
| Total liabilities and net assets     | \$ 120,880            | 162,545            | —            | 283,425                                     |

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Consolidating Balance Sheet Information by Division

June 30, 2016

(In thousands)

| Assets   | University of Maryland Medical Center & Affiliates | Rehabilitation & Orthopaedic Institute | Midtown        | Baltimore Washington Medical System | Shore Regional | Charles Regional | St. Joseph Health | Upper Chesapeake | UM Health Plans | UMMS Foundation | Community Med. Group | ECARE        | Eliminations     | Consolidated total |
|--|--|--|----------------|-------------------------------------|----------------|------------------|-------------------|------------------|-----------------|-----------------|----------------------|--------------|------------------|--------------------|
| <b>Current assets:</b>   |  |  |                |                                     |                |                  |                   |                  |                 |                 |                      |              |                  |                    |
| Cash and cash equivalents  | \$ 385,209   | 6,218                                  | 11,807         | 28,231                              | 22,038         | 13,790           | 3,910             | 49,428           | 1,540           | —               | 898                  | —            | —                | 523,169            |
| Assets limited as to use, current portion                                      | 47,477   | —                                      | 528            | 1,183                               | 850            | 404              | 860               | —                | —               | —               | —                    | —            | —                | 51,412             |
| Accounts receivable:   |  |  |                |                                     |                |                  |                   |                  |                 |                 |                      |              |                  |                    |
| Patient accounts receivable, less allowance for doubtful accounts of \$202,183 | 169,672  | 9,849                                  | 16,255         | 35,459                              | 17,894         | 7,721            | 34,817            | 35,816           | —               | —               | 4,572                | —            | —                | 331,055            |
| Other  | 172,525  | 8,666                                  | 15,991         | 40,626                              | 14,838         | 2,786            | 14,345            | 9,377            | 22,770          | —               | 2,147                | 209          | (207,393)        | 97,887             |
| Inventories  | 28,226   | 1,072                                  | 2,860          | 6,150                               | 4,776          | 1,487            | 5,560             | 9,607            | —               | —               | —                    | —            | —                | 59,738             |
| Prepaid expenses and other current assets                                      | 12,806   | 128                                    | 325            | 1,480                               | 1,550          | 477              | 1,833             | 4,140            | 776             | 1,500           | 324                  | 42           | —                | 25,381             |
| <b>Total current assets</b>  | <b>614,915</b>                                     | <b>26,933</b>                          | <b>47,866</b>  | <b>113,129</b>                      | <b>61,956</b>  | <b>26,665</b>    | <b>61,425</b>     | <b>108,368</b>   | <b>25,086</b>   | <b>1,500</b>    | <b>7,941</b>         | <b>251</b>   | <b>(207,393)</b> | <b>1,088,642</b>   |
| <b>Investments</b>   | <b>195,252</b>                                     | <b>25,304</b>                          | <b>—</b>       | <b>121,768</b>                      | <b>80,315</b>  | <b>30,003</b>    | <b>10,341</b>     | <b>172,343</b>   | <b>10,208</b>   | <b>—</b>        | <b>—</b>             | <b>—</b>     | <b>—</b>         | <b>646,534</b>     |
| <b>Assets limited as to use, less current portion:</b>                         |  |  |                |                                     |                |                  |                   |                  |                 |                 |                      |              |                  |                    |
| Investments held for collateral  | 125,487  | —                                      | 3,700          | 8,000                               | —              | —                | —                 | 40,811           | —               | —               | —                    | —            | —                | 177,898            |
| Debt service funds   | 22,290   | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —            | —                | 22,290             |
| Construction funds   | 335  | 10,360                                 | 5,259          | 4,895                               | 4,772          | 10,449           | 5,316             | —                | —               | —               | —                    | —            | —                | 41,896             |
| Board designated and escrow funds  | —  | —                                      | —              | —                                   | 78,209         | 3,576            | —                 | 17,757           | —               | 17,950          | 10                   | —            | —                | 117,502            |
| Self-insurance trust funds   | 53,064   | —                                      | 16,337         | 23,205                              | 28,738         | 4,820            | 10,107            | 11,066           | —               | —               | —                    | —            | —                | 147,337            |
| Funds restricted by donor  | —  | —                                      | 1,113          | —                                   | 29,598         | —                | 1,357             | —                | —               | 23,413          | —                    | —            | —                | 55,181             |
| Economic and beneficial interests in the net assets of related organizations   | 197,438  | 28,355                                 | 437            | 7,960                               | 3,105          | —                | 9,503             | —                | —               | —               | —                    | —            | (58,813)         | 187,885            |
| <b>Total investments limited as to use</b>                                     | <b>398,614</b>                                     | <b>38,715</b>                          | <b>26,846</b>  | <b>44,160</b>                       | <b>144,422</b> | <b>18,845</b>    | <b>26,483</b>     | <b>69,634</b>    | <b>—</b>        | <b>41,363</b>   | <b>10</b>            | <b>—</b>     | <b>(58,813)</b>  | <b>750,179</b>     |
| <b>Property and equipment, net</b>   | <b>913,959</b>                                     | <b>48,190</b>                          | <b>98,306</b>  | <b>262,303</b>                      | <b>178,578</b> | <b>97,781</b>    | <b>210,395</b>    | <b>259,210</b>   | <b>5,306</b>    | <b>—</b>        | <b>9,346</b>         | <b>2,169</b> | <b>—</b>         | <b>2,086,546</b>   |
| <b>Investments in joint ventures and other assets</b>                          | <b>676,735</b>                                     | <b>—</b>                               | <b>12,908</b>  | <b>18,733</b>                       | <b>9,875</b>   | <b>7,919</b>     | <b>17,579</b>     | <b>218,812</b>   | <b>86,587</b>   | <b>6,561</b>    | <b>—</b>             | <b>—</b>     | <b>(680,528)</b> | <b>395,181</b>     |
| <b>Total assets</b>  | <b>\$ 2,999,475</b>                                | <b>138,142</b>                         | <b>186,929</b> | <b>580,093</b>                      | <b>475,146</b> | <b>181,213</b>   | <b>328,223</b>    | <b>828,367</b>   | <b>127,167</b>  | <b>49,424</b>   | <b>17,297</b>        | <b>2,420</b> | <b>(926,834)</b> | <b>4,966,082</b>   |

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Schedule 2

Consolidating Balance Sheet Information by Division

June 30, 2016

(In thousands)

| Liabilities and Net Assets                                    | University of Maryland Medical Center & Affiliates | Rehabilitation & Orthopaedic Institute | Midtown        | Baltimore Washington Medical System | Shore Regional | Charles Regional | St. Joseph Health | Upper Chesapeake | UM Health Plans | UMMS Foundation | Community Med. Group | ECARE          | Eliminations     | Consolidated total |
|---|--|--|----------------|-------------------------------------|----------------|------------------|-------------------|------------------|-----------------|-----------------|----------------------|----------------|------------------|--------------------|
| <b>Current liabilities:</b>                                   |  |  |                |                                     |                |                  |                   |                  |                 |                 |                      |                |                  |                    |
| Trade accounts payable  | \$ 127,644   | 7,961                                  | 14,452         | 21,089                              | 17,971         | 9,361            | 29,367            | 16,663           | 109             | 14              | 4,461                | 151            | —                | 249,543            |
| Accrued payroll and benefits                                  | 119,204  | 5,181                                  | 12,501         | 25,273                              | 22,335         | 3,944            | 28,124            | 25,470           | 1,656           | —               | 9,649                | —              | —                | 253,337            |
| Advances from third-party payors                              | 72,546   | 2,910                                  | 9,660          | 9,667                               | 6,789          | 3,735            | 10,633            | 8,777            | —               | —               | —                    | —              | —                | 124,717            |
| Lines of credit   | 180,000  | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —              | —                | 180,000            |
| Short-term financing  | 150,000  | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —              | —                | 150,000            |
| Other current liabilities                                     | 86,581   | 1,268                                  | 7,565          | 43,706                              | 7,304          | 7,742            | 82,502            | 63,259           | 40,129          | —               | 5,685                | 9,174          | (207,393)        | 147,522            |
| Long-term debt subject to short-term remarketing arrangements | 32,515   | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —              | —                | 32,515             |
| Current portion of long-term debt                             | 11,846   | 465                                    | 719            | 3,870                               | 3,213          | 2,875            | 5,159             | 4,445            | 5,000           | —               | —                    | —              | —                | 37,592             |
| <b>Total current liabilities</b>                              | <b>780,636</b>                                     | <b>17,785</b>                          | <b>44,897</b>  | <b>103,605</b>                      | <b>57,612</b>  | <b>27,657</b>    | <b>155,785</b>    | <b>118,614</b>   | <b>46,894</b>   | <b>14</b>       | <b>19,795</b>        | <b>9,325</b>   | <b>(207,393)</b> | <b>1,175,226</b>   |
| Long-term debt, less current portion                          | 568,363  | 20,991                                 | 33,022         | 168,096                             | 88,243         | 60,306           | 242,609           | 201,307          | 41,667          | —               | —                    | —              | —                | 1,422,604          |
| Other long-term liabilities                                   | 124,130  | 144                                    | 29,724         | 47,978                              | 22,971         | 16,919           | 15,652            | 41,788           | 53,300          | —               | —                    | —              | —                | 352,605            |
| Interest rate swap liabilities                                | 273,037  | —                                      | —              | —                                   | —              | —                | —                 | —                | —               | —               | —                    | —              | —                | 273,037            |
| <b>Total liabilities</b>                                      | <b>1,744,166</b>                                   | <b>38,920</b>                          | <b>107,643</b> | <b>319,679</b>                      | <b>168,826</b> | <b>104,891</b>   | <b>414,046</b>    | <b>361,709</b>   | <b>141,861</b>  | <b>14</b>       | <b>19,795</b>        | <b>9,325</b>   | <b>(207,393)</b> | <b>3,223,472</b>   |
| <b>Net assets:</b>  |  |  |                |                                     |                |                  |                   |                  |                 |                 |                      |                |                  |                    |
| Unrestricted  | 1,035,728  | 71,734                                 | 77,736         | 232,454                             | 287,012        | 78,238           | (97,850)          | 308,990          | (14,674)        | 22,599          | (2,498)              | (6,905)        | (511,275)        | 1,459,280          |
| Temporarily restricted  | 217,892  | 28,488                                 | 1,550          | 7,960                               | 23,811         | 93               | 9,375             | 156,392          | —               | 7,584           | —                    | —              | (206,890)        | 246,265            |
| Permanently restricted  | 1,689  | —                                      | —              | —                                   | 15,497         | —                | 862               | 1,276            | —               | 19,217          | —                    | —              | (1,276)          | 37,065             |
| <b>Total net assets</b>                                       | <b>1,255,309</b>                                   | <b>100,222</b>                         | <b>79,286</b>  | <b>240,414</b>                      | <b>306,320</b> | <b>78,332</b>    | <b>(87,823)</b>   | <b>466,658</b>   | <b>(14,674)</b> | <b>49,410</b>   | <b>(2,498)</b>       | <b>(6,905)</b> | <b>(719,441)</b> | <b>1,742,610</b>   |
| <b>Total liabilities and net assets</b>                       | <b>\$ 2,999,475</b>                                | <b>139,142</b>                         | <b>186,929</b> | <b>560,093</b>                      | <b>475,146</b> | <b>181,213</b>   | <b>326,223</b>    | <b>828,367</b>   | <b>127,187</b>  | <b>49,424</b>   | <b>17,297</b>        | <b>2,420</b>   | <b>(926,834)</b> | <b>4,966,082</b>   |

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

## Consolidating Operations Information by Division

Year ended June 30, 2017.

(In thousands)

|  | University of<br>Maryland<br>Medical<br>Center<br>& Affiliates | Rehabilitation<br>& Orthopaedic<br>Institute | Midtown  | Baltimore<br>Washington<br>Medical<br>System | Shore<br>Regional | Charles<br>Regional | St. Joseph<br>Health | UCHS     | UM Health<br>Plans | UMMS<br>Foundation | Community<br>Med. Group | ECARE   | Eliminations | Consolidated<br>total |
|--|--|--|----------|--|-------------------|---------------------|----------------------|----------|--------------------|--------------------|-------------------------|---------|--------------|-----------------------|
| Unrestricted revenues, gains and other support:          |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| Patient Service Revenue (net of contractual adjustments) | \$ 1,482,557   | 115,107                                      | 226,153  | 423,060                                      | 325,782           | 137,828             | 434,315              | 452,276  | —                  | —                  | 73,474                  | —       | (1,033)      | 3,668,619             |
| Provision for bad debts                                  | (73,831)   | (7,266)                                      | (20,133) | (35,205)                                     | (11,488)          | (6,462)             | (13,646)             | (16,455) | —                  | —                  | (1)                     | —       | —            | (184,597)             |
| Net patient service revenue                              | 1,408,626  | 107,841                                      | 206,020  | 387,855                                      | 314,284           | 131,466             | 420,669              | 435,821  | —                  | —                  | 73,473                  | —       | (1,033)      | 3,485,022             |
| Other operating revenue:                                 |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| State support  | 18,200   | —  | —        | —  | —                 | —                   | —                    | —        | —                  | —                  | —                       | —       | —            | 18,200                |
| Premium Revenue  | —  | —  | —        | —  | —                 | —                   | —                    | —        | 268,060            | —                  | —                       | —       | —            | 268,060               |
| Other revenue  | 105,443  | 2,602  | 11,228   | 5,450  | 5,547             | 746                 | 4,750                | 271      | —                  | —                  | 59,222                  | 2,842   | (61,783)     | 136,408               |
| Total unrestricted revenue, gains and other support      | 1,532,269  | 110,443                                      | 217,248  | 393,305                                      | 319,831           | 132,212             | 425,419              | 436,092  | 268,060            | —                  | 132,695                 | 2,942   | (62,826)     | 3,907,690             |
| Operating expenses:                                      |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| Salaries, wages and benefits                             | 747,544  | 52,003                                       | 93,615   | 182,165                                      | 157,714           | 57,397              | 198,026              | 244,970  | 13,854             | —                  | 89,146                  | —       | —            | 1,836,434             |
| Expendable supplies                                      | 354,148  | 15,379                                       | 29,905   | 61,498                                       | 46,202            | 19,020              | 82,507               | 83,351   | —                  | —                  | 12,651                  | 63      | —            | 704,724               |
| Purchased services                                       | 119,167  | 23,500                                       | 46,688   | 93,658                                       | 78,364            | 30,671              | 103,220              | 58,623   | —                  | —                  | 26,173                  | 4,837   | (62,826)     | 538,698               |
| Medical Claims Expense                                   | —  | —  | —        | —  | —                 | —                   | —                    | —        | 252,118            | —                  | —                       | —       | —            | 252,118               |
| Contracted services                                      | 134,767  | 8,867  | 23,146   | 9,560  | 17,049            | 6,091               | 8,241                | 13,253   | —                  | —                  | 5,716                   | —       | —            | 226,690               |
| Depreciation and amortization                            | 96,054   | 6,535  | 12,875   | 27,565                                       | 22,705            | 7,762               | 19,716               | 22,137   | 2,278              | —                  | 1,427                   | 685     | —            | 218,749               |
| Interest expense   | 24,525   | 722  | 1,148    | 5,811  | 3,141             | 2,175               | 10,034               | 8,150    | 1,304              | —                  | —                       | 186     | —            | 57,197                |
| Total operating expenses                                 | 1,476,205  | 107,006                                      | 207,378  | 390,257                                      | 325,175           | 123,116             | 421,744              | 430,484  | 286,177            | —                  | 135,113                 | 5,781   | (62,826)     | 3,835,610             |
| Operating income (loss)                                  | 56,064   | 3,437  | 9,870    | 13,048                                       | (5,344)           | 9,096               | 3,675                | 5,608    | (18,117)           | —                  | (2,418)                 | (2,839) | —            | 72,080                |
| Nonoperating income and expenses, net:                   |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| Loss on early extinguishment of debt                     | (26,427)   | —  | —        | —  | —                 | —                   | —                    | —        | —                  | —                  | —                       | —       | —            | (26,427)              |
| Change in fair value of undesignated interest rate swaps | 76,797   | —  | —        | —  | —                 | —                   | —                    | —        | —                  | —                  | —                       | —       | —            | 76,797                |
| Other nonoperating gains and losses:                     |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| Contributions  | —  | —  | —        | —  | 326               | 200                 | 279                  | 228      | —                  | 4,392              | —                       | —       | —            | 5,425                 |
| Equity in net income of joint ventures                   | 3,039  | —  | —        | (115)  | (166)             | 48                  | 834                  | 217      | —                  | —                  | —                       | —       | —            | 3,856                 |
| Investment income  | 10,454   | 1,106  | 102      | 4,501  | 9,374             | 810                 | 360                  | 7,607    | 182                | 1,000              | —                       | —       | —            | 35,496                |
| Change in fair value of investments                      | 13,983   | 2,607  | —        | 10,139                                       | 9,161             | 2,539               | 962                  | 12,813   | —                  | 1,971              | —                       | —       | —            | 54,175                |
| Other nonoperating gains and losses                      | (10,812)   | (363)  | (564)    | (3,213)                                      | (7,261)           | (648)               | (5,262)              | (2,225)  | (2,339)            | (5,356)            | —                       | —       | —            | (38,043)              |
| Total other nonoperating gains and losses                | 16,663   | 3,350  | (462)    | 11,312                                       | 11,434            | 2,849               | (2,827)              | 18,640   | (2,157)            | 2,007              | —                       | —       | —            | 60,909                |
| Excess (deficiency) of revenue over expenses             | \$ 123,087   | 6,787  | 9,408    | 24,360                                       | 6,090             | 12,045              | 848                  | 24,248   | (20,274)           | 2,007              | (2,418)                 | (2,839) | —            | 183,359               |

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Schedule 3-a

Consolidating Operations Information by Division for University of Maryland Medical Center & Affiliates (UMMC)

Year ended June 30, 2017

(In thousands)

|  | University of Maryland Medical Center |                        |           | 36 South<br>Paca | University<br>CARE | Eliminations | University of<br>Maryland<br>Medical<br>Center<br>& Affiliates<br>consolidated<br>total |
|--|---------------------------------------|------------------------|-----------|------------------|--------------------|--------------|---|
|  | University<br>Hospital                | Shock Trauma<br>Center | Subtotal  |                  |                    |              |   |
| Unrestricted revenues, gains and other support:          |                                       |                        |           |                  |                    |              |   |
| Patient service revenue (net of contractual adjustments) | \$ 1,261,576                          | 219,539                | 1,481,115 | —                | 1,442              | —            | 1,482,557   |
| Provision for bad debts                                  | (60,800)                              | (13,014)               | (73,814)  | —                | (117)              | —            | (73,931)  |
| Net patient service revenue                              | 1,200,776                             | 206,525                | 1,407,301 | —                | 1,325              | —            | 1,408,626   |
| Other operating revenue:                                 |                                       |                        |           |                  |                    |              |   |
| State support  | 15,000                                | 3,200                  | 18,200    | —                | —                  | —            | 18,200  |
| Other revenue  | 102,963                               | 276                    | 103,239   | 929              | 1,275              | —            | 105,443   |
| Total unrestricted revenue, gains and other support      | 1,318,739                             | 210,001                | 1,528,740 | 929              | 2,600              | —            | 1,532,269   |
| Operating expenses:                                      |                                       |                        |           |                  |                    |              |   |
| Salaries, wages and benefits                             | 678,468                               | 67,458                 | 745,926   | 130              | 1,488              | —            | 747,544   |
| Expendable supplies                                      | 324,277                               | 29,571                 | 353,848   | 191              | 109                | —            | 354,148   |
| Purchased services                                       | 74,090                                | 41,633                 | 115,723   | 746              | 2,698              | —            | 119,167   |
| Contracted services                                      | 122,497                               | 12,270                 | 134,767   | —                | —                  | —            | 134,767   |
| Depreciation and amortization                            | 83,438                                | 12,227                 | 95,665    | 389              | —                  | —            | 96,054  |
| Interest expense   | 24,165                                | —                      | 24,165    | 360              | —                  | —            | 24,525  |
| Total operating expenses                                 | 1,306,935                             | 163,159                | 1,470,094 | 1,816            | 4,295              | —            | 1,476,205   |
| Operating income (loss)                                  | 11,804                                | 46,842                 | 58,646    | (887)            | (1,695)            | —            | 56,064  |
| Nonoperating income and expenses, net:                   |                                       |                        |           |                  |                    |              |   |
| Loss on early extinguishment of debt                     | (26,427)                              | —                      | (26,427)  | —                | —                  | —            | (26,427)  |
| Change in fair value of undesignated interest rate swaps | 76,797                                | —                      | 76,797    | —                | —                  | —            | 76,797  |
| Other nonoperating gains and losses:                     |                                       |                        |           |                  |                    |              |   |
| Contributions  | —                                     | —                      | —         | —                | —                  | —            | —   |
| Equity in net income of joint ventures                   | 630                                   | —                      | 630       | —                | —                  | 2,408        | 3,038   |
| Investment income  | 10,454                                | —                      | 10,454    | —                | —                  | —            | 10,454  |
| Change in fair value of investments                      | 13,983                                | —                      | 13,983    | —                | —                  | —            | 13,983  |
| Other nonoperating gains and losses                      | (10,981)                              | —                      | (10,981)  | —                | —                  | 169          | (10,812)  |
| Total other nonoperating gains and losses                | 14,086                                | —                      | 14,086    | —                | —                  | 2,577        | 16,663  |
| Excess (deficiency) of revenues over expenses            | \$ 76,260                             | 46,842                 | 123,102   | (887)            | (1,695)            | 2,577        | 123,097   |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Operations Information by Division for Midtown Health, Inc. (Midtown)

Year ended June 30, 2017

(In thousands)

|  | UM Midtown<br>Health<br>Systems, Inc. | UMMC<br>Midtown<br>Campus | UM Midtown<br>Clin. Prac.<br>Group | Eliminations | Midtown<br>consolidated<br>total |
|--|---------------------------------------|---------------------------|------------------------------------|--------------|----------------------------------|
| Unrestricted revenues, gains and other support:          |                                       |                           |                                    |              |                                  |
| Patient service revenue (net of contractual adjustments) | \$ 661                                | 224,909                   | 3,400                              | (2,817)      | 226,153                          |
| Provision for bad debts                                  | (52)                                  | (19,757)                  | (324)                              | —            | (20,133)                         |
| Net patient service revenue                              | 609                                   | 205,152                   | 3,076                              | (2,817)      | 206,020                          |
| Other operating revenue:                                 |                                       |                           |                                    |              |                                  |
| State support  | —                                     | —                         | —                                  | —            | —                                |
| Other revenue  | 963                                   | 10,221                    | 44                                 | —            | 11,228                           |
| Total unrestricted revenue, gains and other support      | 1,572                                 | 215,373                   | 3,120                              | (2,817)      | 217,248                          |
| Operating expenses:                                      |                                       |                           |                                    |              |                                  |
| Salaries, wages and benefits                             | 795                                   | 92,820                    | —                                  | —            | 93,615                           |
| Expendable supplies                                      | 52                                    | 29,853                    | —                                  | —            | 29,905                           |
| Purchased services                                       | 1,558                                 | 44,827                    | 303                                | —            | 46,688                           |
| Contracted services                                      | —                                     | 23,146                    | 2,817                              | (2,817)      | 23,146                           |
| Depreciation and amortization                            | 411                                   | 12,464                    | —                                  | —            | 12,875                           |
| Interest expense   | 33                                    | 1,116                     | —                                  | —            | 1,149                            |
| Total operating expenses                                 | 2,849                                 | 204,226                   | 3,120                              | (2,817)      | 207,378                          |
| Operating income (loss)                                  | (1,277)                               | 11,147                    | —                                  | —            | 9,870                            |
| Nonoperating income and expenses, net:                   |                                       |                           |                                    |              |                                  |
| Loss on early extinguishment of debt                     | —                                     | —                         | —                                  | —            | —                                |
| Change in fair value of undesignated interest rate swaps | —                                     | —                         | —                                  | —            | —                                |
| Other nonoperating gains and losses:                     |                                       |                           |                                    |              |                                  |
| Contributions  | —                                     | —                         | —                                  | —            | —                                |
| Equity in net income of joint ventures                   | —                                     | —                         | —                                  | —            | —                                |
| Investment income  | —                                     | 102                       | —                                  | —            | 102                              |
| Change in fair value of investments                      | —                                     | —                         | —                                  | —            | —                                |
| Other nonoperating gains and losses                      | —                                     | (564)                     | —                                  | —            | (564)                            |
| Total other nonoperating gains and losses                | —                                     | (462)                     | —                                  | —            | (462)                            |
| Excess (deficiency) of revenues over expenses            | \$ (1,277)                            | 10,685                    | —                                  | —            | 9,408                            |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Operations Information by Division for Baltimore Washington Medical System (BWMS)

Year ended June 30, 2017

(In thousands)

|  | <b>Baltimore<br/>Washington<br/>Medical<br/>System, Inc.</b> | <b>Baltimore<br/>Washington<br/>Medical<br/>Center</b> | <b>Baltimore<br/>Washington<br/>Healthcare<br/>Services</b> | <b>Baltimore<br/>Washington<br/>Health<br/>Enterprises</b> | <b>North<br/>County<br/>Corporation</b> | <b>Shipley's</b> | <b>Eliminations</b> | <b>BWMS<br/>consolidated<br/>total</b> |
|--|--|--|---|--|---|------------------|---------------------|--|
| Unrestricted revenues, gains and other support:          |  |  |   |  |   |                  |                     |  |
| Patient service revenue (net of contractual adjustments) | \$ —   | 382,961  | 35,797  | 6,388  | —                                       | —                | (2,086)             | 423,060                                |
| Provision for bad debts                                  | —  | (19,775)   | (15,193)  | (237)  | —                                       | —                | —                   | (35,205)                               |
| Net patient service revenue                              | —  | 363,186  | 20,604  | 6,151  | —                                       | —                | (2,086)             | 387,855                                |
| Other operating revenue:                                 |  |  |   |  |   |                  |                     |  |
| State support  | —  | —  | —   | —  | —                                       | —                | —                   | —                                      |
| Other revenue  | 4,150  | 3,681  | —   | —  | 2,592                                   | —                | (4,973)             | 5,450                                  |
| Total unrestricted revenue, gains and other support      | 4,150  | 366,867  | 20,604  | 6,151  | 2,592                                   | —                | (7,059)             | 393,305                                |
| Operating expenses:                                      |  |  |   |  |   |                  |                     |  |
| Salaries, wages and benefits                             | 4,149  | 165,110  | 11,640  | 1,266  | —                                       | —                | —                   | 182,165                                |
| Expendable supplies                                      | —  | 60,895   | —   | 461  | 142                                     | —                | —                   | 61,498                                 |
| Purchased services                                       | 24,254   | 66,602   | 5,323   | 3,208  | 1,330                                   | —                | (7,059)             | 93,658                                 |
| Contracted services                                      | —  | 9,560  | —   | —  | —                                       | —                | —                   | 9,560                                  |
| Depreciation and amortization                            | —  | 26,386   | —   | 421  | 758                                     | —                | —                   | 27,565                                 |
| Interest expense   | —  | 5,657  | —   | 67   | 87                                      | —                | —                   | 5,811                                  |
| Total operating expenses                                 | 28,403   | 334,210  | 16,963  | 5,423  | 2,317                                   | —                | (7,059)             | 380,257                                |
| Operating income (loss)                                  | (24,253)   | 32,657   | 3,641   | 728  | 275                                     | —                | —                   | 13,048                                 |
| Nonoperating income and expenses, net:                   |  |  |   |  |   |                  |                     |  |
| Loss on early extinguishment of debt                     | —  | —  | —   | —  | —                                       | —                | —                   | —                                      |
| Change in fair value of undesignated interest rate swaps | —  | —  | —   | —  | —                                       | —                | —                   | —                                      |
| Other nonoperating gains and losses:                     |  |  |   |  |   |                  |                     |  |
| Contributions  | —  | —  | —   | —  | —                                       | —                | —                   | —                                      |
| Equity in net income of joint ventures                   | 48,611   | (115)  | —   | —  | —                                       | —                | (48,611)            | (115)                                  |
| Investment income  | —  | 4,501  | —   | —  | —                                       | —                | —                   | 4,501                                  |
| Change in fair value of investments                      | —  | 10,139   | —   | —  | —                                       | —                | —                   | 10,139                                 |
| Other nonoperating gains and losses                      | —  | (2,854)  | —   | (359)  | —                                       | —                | —                   | (3,213)                                |
| Total other nonoperating gains and losses                | 48,611   | 11,671   | —   | (359)  | —                                       | —                | (48,611)            | 11,312                                 |
| Excess (deficiency) of revenues over expenses            | \$ 24,358  | 44,328   | 3,641   | 369  | 275                                     | —                | (48,611)            | 24,360                                 |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Operations Information by Division for Shore Regional Health (Shore Regional)

Year ended June 30, 2017

(In thousands)

|  | Shore<br>Health<br>System, Inc. | Shore<br>Orthopedics | UM Shore<br>Home Care | Queenstown<br>ASC | UM Shore<br>Nursing and<br>Rehab. | Shore<br>Med. Group | Memorial<br>Hospital<br>Foundation, Inc.<br>and Subsidiary | Chester<br>River<br>Consolidated<br>Total | Eliminations | SHS<br>consolidated<br>total |
|--|---------------------------------|----------------------|-----------------------|-------------------|-----------------------------------|---------------------|--|---|--------------|------------------------------|
| Unrestricted revenues, gains and other support:          |                                 |                      |                       |                   |                                   |                     |  |   |              |                              |
| Patient service revenue (net of contractual adjustments) | \$ 249,692                      | 7,691                | 3,480                 | 257               | 8,012                             | —                   | —  | 56,650                                    | —            | 325,782                      |
| Provision for bad debts                                  | (8,531)                         | —                    | 56                    | (125)             | (100)                             | —                   | —  | (2,797)                                   | —            | (11,496)                     |
| Net patient service revenue                              | 241,161                         | 7,691                | 3,536                 | 131               | 7,912                             | —                   | —  | 53,853                                    | —            | 314,284                      |
| Other operating revenue:                                 |                                 |                      |                       |                   |                                   |                     |  |   |              |                              |
| State support  | —                               | —                    | —                     | —                 | —                                 | —                   | —  | —   | —            | —                            |
| Other revenue  | 4,576                           | 68                   | —                     | 427               | 71                                | —                   | —  | 405                                       | —            | 5,547                        |
| Total unrestricted revenue, gains and other support      | 245,737                         | 7,759                | 3,536                 | 558               | 7,983                             | —                   | —  | 54,258                                    | —            | 319,831                      |
| Operating expenses:                                      |                                 |                      |                       |                   |                                   |                     |  |   |              |                              |
| Salaries, wages and benefits                             | 120,913                         | 7,635                | 3,760                 | 383               | 5,106                             | —                   | —  | 19,917                                    | —            | 157,714                      |
| Expendable supplies                                      | 38,148                          | 751                  | 82                    | 152               | 827                               | —                   | —  | 6,242                                     | —            | 46,202                       |
| Purchased services                                       | 42,398                          | 1,462                | 606                   | 11                | 2,735                             | 19,302              | —  | 11,850                                    | —            | 78,364                       |
| Contracted services                                      | 11,137                          | —                    | —                     | 118               | 12                                | —                   | —  | 5,782                                     | —            | 17,049                       |
| Depreciation and amortization                            | 17,976                          | 43                   | 76                    | 3                 | 255                               | —                   | —  | 4,352                                     | —            | 22,705                       |
| Interest expense   | 2,983                           | —                    | —                     | —                 | 6                                 | —                   | —  | 152                                       | —            | 3,141                        |
| Total operating expenses                                 | 233,555                         | 9,891                | 4,524                 | 667               | 8,941                             | 19,302              | —  | 48,295                                    | —            | 325,175                      |
| Operating income (loss)                                  | 12,182                          | (2,132)              | (988)                 | (109)             | (958)                             | (19,302)            | —  | 5,963                                     | —            | (5,344)                      |
| Nonoperating income and expenses, net:                   |                                 |                      |                       |                   |                                   |                     |  |   |              |                              |
| Loss on early extinguishment of debt                     | —                               | —                    | —                     | —                 | —                                 | —                   | —  | —   | —            | —                            |
| Change in fair value of undesignated interest rate swaps | —                               | —                    | —                     | —                 | —                                 | —                   | —  | —   | —            | —                            |
| Other nonoperating gains and losses:                     |                                 |                      |                       |                   |                                   |                     |  |   |              |                              |
| Contributions  | 25                              | —                    | —                     | —                 | —                                 | —                   | 151  | 150                                       | —            | 326                          |
| Equity in net income of joint ventures                   | (166)                           | —                    | —                     | —                 | —                                 | —                   | —  | —   | —            | (166)                        |
| Investment income (loss)                                 | 5,786                           | —                    | —                     | —                 | —                                 | —                   | 3,002  | 586                                       | —            | 9,374                        |
| Change in fair value of investments                      | 5,237                           | —                    | —                     | —                 | —                                 | —                   | 2,440  | 1,484                                     | —            | 9,161                        |
| Other nonoperating gains and losses                      | (3,407)                         | —                    | —                     | —                 | —                                 | —                   | (3,302)  | (552)                                     | —            | (7,261)                      |
| Total other nonoperating gains and losses                | 7,475                           | —                    | —                     | —                 | —                                 | —                   | 2,291  | 1,668                                     | —            | 11,434                       |
| Excess (deficiency) of revenues over expenses            | \$ 19,657                       | (2,132)              | (988)                 | (109)             | (958)                             | (19,302)            | 2,291  | 7,631                                     | —            | 6,090                        |

See accompanying independent auditors' report.



**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Operations Information by Division for Chester River Health System, Inc. (CRHS) a subsidiary of Shore Regional Health

Year ended June 30, 2017

(In thousands)

|   | Chester<br>River<br>Hospital<br>Center | Chester<br>River<br>Manor | UM Chester<br>River<br>Home Care | Chester<br>River<br>Health<br>Foundation | Chester<br>River<br>consolidated<br>total |
|---|--|---------------------------|----------------------------------|--|---|
| Unrestricted revenues, gains and other support:         |  |                           |                                  |  |   |
| Patient service revenue (net of contractual allowances) | \$ 54,588                              | —                         | 2,062                            | —  | 56,650                                    |
| Provision for bad debts                                 | (2,777)                                | —                         | (18)                             | (2)                                      | (2,797)                                   |
| Net patient service revenue                             | 51,811                                 | —                         | 2,044                            | (2)                                      | 53,853                                    |
| Other operating revenue:                                |  |                           |                                  |  |   |
| State support   | —                                      | —                         | —                                | —  | —   |
| Other revenue   | 403                                    | —                         | —                                | 2  | 405                                       |
| Total unrestricted revenue, gains and other support     | 52,214                                 | —                         | 2,044                            | —  | 54,258                                    |
| Operating expenses:                                     |  |                           |                                  |  |   |
| Salaries, wages and benefits                            | 18,097                                 | —                         | 1,820                            | —  | 19,917                                    |
| Expendable supplies                                     | 6,191                                  | —                         | 47                               | 4  | 6,242                                     |
| Purchased services                                      | 11,488                                 | —                         | 366                              | (4)                                      | 11,850                                    |
| Contracted services                                     | 5,782                                  | —                         | —                                | —  | 5,782                                     |
| Depreciation and amortization                           | 4,338                                  | —                         | 14                               | —  | 4,352                                     |
| Interest expense  | 152                                    | —                         | —                                | —  | 152                                       |
| Total operating expenses                                | 46,048                                 | —                         | 2,247                            | —  | 48,295                                    |
| Operating income  | 6,166                                  | —                         | (203)                            | —  | 5,963                                     |
| Nonoperating income and expenses, net:                  |  |                           |                                  |  |   |
| Loss on early extinguishment of debt                    | —                                      | —                         | —                                | —  | —   |
| Other nonoperating gains and losses:                    |  |                           |                                  |  |   |
| Contributions   | —                                      | —                         | —                                | 150                                      | 150                                       |
| Equity in net income of joint ventures                  | —                                      | —                         | —                                | —  | —   |
| Investment income                                       | 516                                    | —                         | 48                               | 22                                       | 586                                       |
| Change in fair value of investments                     | 1,240                                  | —                         | 116                              | 128                                      | 1,484                                     |
| Other nonoperating gains and losses                     | (72)                                   | —                         | —                                | (480)                                    | (552)                                     |
| Total other nonoperating gains and losses               | 1,684                                  | —                         | 164                              | (180)                                    | 1,668                                     |
| Excess (deficiency) of revenues over expenses           | \$ 7,850                               | —                         | (39)                             | (180)                                    | 7,631                                     |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Operations Information by Division for Charles Regional Health (Charles Regional)

Year ended June 30, 2017

(In thousands)

|  | Charles<br>Regional<br>Health, Inc. | Charles<br>Regional<br>Medical<br>Center, Inc. | Charles<br>Regional<br>Urgent Care | Charles<br>Regional<br>Care Partners,<br>Inc. and<br>Subsidiary | Charles<br>Regional<br>Health<br>Foundation,<br>Inc. | Charles<br>Regional<br>Imaging<br>Center | Eliminations | Charles<br>Regional<br>consolidated<br>total |
|--|-------------------------------------|--|------------------------------------|---|--|--|--------------|--|
| Unrestricted revenues, gains and other support:          |                                     |  |                                    |   |  |  |              |  |
| Patient service revenue (net of contractual adjustments) | \$ —                                | 136,289  | 1,584                              | —   | —  | 55                                       | —            | 137,928                                      |
| Provision for bad debts                                  | —                                   | (6,428)  | (32)                               | —   | —  | (2)                                      | —            | (6,462)                                      |
| Net patient service revenue                              | —                                   | 129,861  | 1,552                              | —   | —  | 53                                       | —            | 131,466                                      |
| Other operating revenue:                                 |                                     |  |                                    |   |  |  |              |  |
| State support  | —                                   | —  | —                                  | —   | —  | —  | —            | —  |
| Other revenue  | 239                                 | 507  | —                                  | —   | —  | —  | —            | 746  |
| Total unrestricted revenue, gains and other support      | 239                                 | 130,368  | 1,552                              | —   | —  | 53                                       | —            | 132,212                                      |
| Operating expenses:                                      |                                     |  |                                    |   |  |  |              |  |
| Salaries, wages and benefits                             | —                                   | 57,397   | —                                  | —   | —  | —  | —            | 57,397                                       |
| Expendable supplies                                      | —                                   | 18,879   | 90                                 | —   | —  | 51                                       | —            | 19,020                                       |
| Purchased services                                       | 1,544                               | 27,006   | 1,941                              | (1)   | —  | 181                                      | —            | 30,671                                       |
| Contracted services                                      | —                                   | 6,067  | 1                                  | —   | —  | 23                                       | —            | 6,091  |
| Depreciation and amortization                            | 1,767                               | 5,543  | 123                                | 192   | —  | 137                                      | —            | 7,762  |
| Interest expense   | 288                                 | 1,887  | —                                  | —   | —  | —  | —            | 2,175  |
| Total operating expenses                                 | 3,599                               | 116,779  | 2,155                              | 191   | —  | 392                                      | —            | 123,116                                      |
| Operating income   | (3,360)                             | 13,589   | (603)                              | (191)   | —  | (339)                                    | —            | 9,096  |
| Nonoperating income and expenses, net:                   |                                     |  |                                    |   |  |  |              |  |
| Loss on early extinguishment of debt                     | —                                   | —  | —                                  | —   | —  | —  | —            | —  |
| Other nonoperating gains and losses:                     |                                     |  |                                    |   |  |  |              |  |
| Contributions  | —                                   | 200  | —                                  | —   | —  | —  | —            | 200  |
| Equity in net income of joint ventures                   | —                                   | 48   | —                                  | (238)   | —  | —  | 238          | 48   |
| Investment income  | 63                                  | 702  | —                                  | —   | 45   | —  | —            | 810  |
| Change in fair value of investments                      | —                                   | 2,268  | —                                  | —   | 271  | —  | —            | 2,539  |
| Other nonoperating gains and losses                      | —                                   | (434)  | —                                  | —   | (34)   | —  | (180)        | (648)  |
| Total other nonoperating gains and losses                | 63                                  | 2,784  | —                                  | (238)   | 282  | —  | 58           | 2,949  |
| Excess (deficiency) of revenues over expenses            | \$ (3,297)                          | 16,373   | (603)                              | (429)   | 282  | (339)                                    | 58           | 12,045                                       |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Consolidating Operations Information by Division for University of Maryland St. Joseph Health System (SJHS)

Year ended June 30, 2017

(In thousands)

|  | St. Joseph<br>Medical<br>Center | St. Joseph<br>Medical<br>Group | St. Joseph<br>Properties | St. Joseph<br>Orthopaedics | O'Dea<br>Medical Arts | St. Joseph<br>Foundation | UM Regional<br>Supplier Svcs | UM Regional<br>Prof SVCS | Eliminations | St. Joseph<br>consolidated<br>total |
|--|---------------------------------|--------------------------------|--------------------------|----------------------------|-----------------------|--------------------------|------------------------------|--------------------------|--------------|-------------------------------------|
| Unrestricted revenues, gains and other support:          |                                 |                                |                          |                            |                       |                          |                              |                          |              |                                     |
| Patient service revenue (net of contractual adjustments) | \$ 370,211                      | 34,177                         | —                        | 24,281                     | —                     | —                        | 2,004                        | 3,642                    | —            | 434,315                             |
| Provision for bad debts                                  | (10,577)                        | (1,562)                        | —                        | (1,464)                    | —                     | —                        | (43)                         | —                        | —            | (13,646)                            |
| Net patient service revenue                              | 359,634                         | 32,615                         | —                        | 22,817                     | —                     | —                        | 1,961                        | 3,642                    | —            | 420,669                             |
| Other operating revenue:                                 |                                 |                                |                          |                            |                       |                          |                              |                          |              |                                     |
| State support  | —                               | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —            | —                                   |
| Other revenue  | 3,231                           | 9,052                          | 1,600                    | —                          | 2,666                 | —                        | —                            | 115                      | (11,914)     | 4,750                               |
| Total unrestricted revenue, gains and other support      | 362,865                         | 41,667                         | 1,600                    | 22,817                     | 2,666                 | —                        | 1,961                        | 3,757                    | (11,914)     | 425,419                             |
| Operating expenses:                                      |                                 |                                |                          |                            |                       |                          |                              |                          |              |                                     |
| Salaries, wages and benefits                             | 135,718                         | 43,306                         | —                        | 15,174                     | —                     | —                        | 1,179                        | 2,649                    | —            | 198,026                             |
| Expendable supplies                                      | 80,461                          | 1,147                          | —                        | 9                          | —                     | —                        | 820                          | 70                       | —            | 82,507                              |
| Purchased services                                       | 77,393                          | 12,747                         | 2,420                    | 11,427                     | 1,336                 | —                        | 575                          | 461                      | (3,139)      | 103,220                             |
| Contracted services                                      | 16,946                          | 70                             | —                        | —                          | —                     | —                        | —                            | —                        | (8,775)      | 8,241                               |
| Depreciation and amortization                            | 18,955                          | 146                            | 32                       | 40                         | 475                   | —                        | 47                           | 21                       | —            | 19,716                              |
| Interest expense   | 9,620                           | —                              | —                        | —                          | 414                   | —                        | —                            | —                        | —            | 10,034                              |
| Total operating expenses                                 | 339,093                         | 57,416                         | 2,452                    | 26,650                     | 2,225                 | —                        | 2,621                        | 3,201                    | (11,914)     | 421,744                             |
| Operating income (loss)                                  | 23,772                          | (15,749)                       | (852)                    | (3,833)                    | 441                   | —                        | (660)                        | 556                      | —            | 3,675                               |
| Nonoperating income and expenses, net:                   |                                 |                                |                          |                            |                       |                          |                              |                          |              |                                     |
| Loss on early extinguishment of debt                     | —                               | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —            | —                                   |
| Other nonoperating gains and losses:                     |                                 |                                |                          |                            |                       |                          |                              |                          |              |                                     |
| Contributions  | —                               | —                              | —                        | —                          | —                     | 279                      | —                            | —                        | —            | 279                                 |
| Equity in net income of joint ventures                   | 834                             | —                              | —                        | —                          | —                     | —                        | —                            | —                        | —            | 834                                 |
| Investment income  | —                               | —                              | —                        | —                          | —                     | 360                      | —                            | —                        | —            | 360                                 |
| Change in fair value of investments                      | —                               | —                              | —                        | —                          | —                     | 962                      | —                            | —                        | —            | 962                                 |
| Other nonoperating gains and losses                      | (4,040)                         | 5                              | —                        | —                          | —                     | (1,227)                  | —                            | —                        | —            | (5,262)                             |
| Total other nonoperating gains and losses                | (3,206)                         | 5                              | —                        | —                          | —                     | 374                      | —                            | —                        | —            | (2,827)                             |
| Excess (deficiency) of revenues over expenses            | \$ 20,566                       | (15,744)                       | (852)                    | (3,833)                    | 441                   | 374                      | (660)                        | 556                      | —            | 848                                 |

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**  
Consolidating Operations Information by Division for Upper Chesapeake Health System (UCHS)  
Year ended June 30, 2017  
(In thousands)

|  | Upper<br>Chesapeake<br>Medical<br>Center | Harford<br>Memorial<br>Hospital | UCHS<br>Properties | Health<br>Ventures | Medical<br>Services | Residential<br>Hospice<br>House | Upper<br>Chesapeake<br>Health<br>Foundation | Upper<br>Chesapeake<br>Health<br>System | Hospice<br>of Harford<br>County | Upper<br>Chesapeake<br>Insurance Co. | Upper<br>Chesapeake<br>Land Trust | Eliminations | Upper<br>Chesapeake<br>consolidated<br>total |
|--|--|---------------------------------|--------------------|--------------------|---------------------|---------------------------------|---|---|---------------------------------|--------------------------------------|-----------------------------------|--------------|--|
| <b>Unrestricted revenues, gains and other support:</b>   |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |              |  |
| Patient service revenue (net of contractual adjustments) | \$ 306,683                               | 94,328                          | —                  | —                  | 50,918              | 347                             | —   | —                                       | —                               | —                                    | —                                 | —            | 452,276                                      |
| Provision for bad debts                                  | (9,849)                                  | (5,207)                         | —                  | —                  | (1,361)             | (38)                            | —   | —                                       | —                               | —                                    | —                                 | —            | (16,455)                                     |
| Net patient service revenue                              | 296,834                                  | 89,121                          | —                  | —                  | 49,557              | 309                             | —   | —                                       | —                               | —                                    | —                                 | —            | 435,821                                      |
| <b>Other operating revenue:</b>                          |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |              |  |
| State support  | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | —  |
| Other revenue  | 3,937                                    | 1,162                           | —                  | (321)              | 6,342               | 400                             | —   | 16,067                                  | —                               | 671                                  | —                                 | (27,987)     | 271  |
| Total unrestricted revenue, gains and other support      | 300,771                                  | 90,283                          | —                  | (321)              | 55,899              | 709                             | —   | 16,067                                  | —                               | 671                                  | —                                 | (27,987)     | 436,092                                      |
| <b>Operating expenses:</b>                               |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |              |  |
| Salaries, wages and benefits                             | 140,964                                  | 48,855                          | —                  | —                  | 43,151              | 798                             | —   | 11,202                                  | —                               | —                                    | —                                 | —            | 244,970                                      |
| Expendable supplies                                      | 67,028                                   | 8,246                           | —                  | —                  | 7,803               | 49                              | —   | 225                                     | —                               | —                                    | —                                 | —            | 83,351                                       |
| Purchased services                                       | 42,999                                   | 18,156                          | 305                | 105                | 12,695              | 132                             | —   | 3,994                                   | —                               | 682                                  | 13                                | (20,458)     | 58,623                                       |
| Contracted services                                      | 10,016                                   | 3,902                           | —                  | —                  | 5,774               | —                               | —   | 81                                      | —                               | —                                    | —                                 | (6,520)      | 13,253                                       |
| Depreciation and amortization                            | 16,311                                   | 4,518                           | —                  | —                  | 506                 | 271                             | —   | 531                                     | —                               | —                                    | —                                 | —            | 22,137                                       |
| Interest expense   | 6,301                                    | 1,249                           | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | 8,150  |
| Total operating expenses                                 | 284,219                                  | 84,926                          | 305                | 105                | 69,929              | 1,250                           | —   | 16,033                                  | —                               | 682                                  | 13                                | (26,978)     | 430,484                                      |
| Operating income (loss)                                  | 16,552                                   | 5,357                           | (305)              | (426)              | (14,030)            | (541)                           | —   | 34                                      | —                               | (11)                                 | (13)                              | (1,009)      | 5,608  |
| <b>Nonoperating income and expenses, net:</b>            |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |              |  |
| Loss on early extinguishment of debt                     | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | —  |
| Change in fair value of undesignated interest rate swaps | —  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | —  |
| <b>Other nonoperating gains and losses:</b>              |  |                                 |                    |                    |                     |                                 |   |   |                                 |                                      |                                   |              |  |
| Contributions  | —  | —                               | —                  | —                  | —                   | —                               | 228   | —                                       | —                               | —                                    | —                                 | —            | 228  |
| Equity in net income of joint ventures                   | —  | —                               | —                  | 217                | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | 217  |
| Investment income  | 2,889                                    | 2,409                           | —                  | —                  | —                   | 53                              | 2,245                                       | —                                       | —                               | 11                                   | —                                 | —            | 7,607  |
| Change in fair value of investments                      | 6,995                                    | 5,733                           | —                  | —                  | —                   | (4)                             | 89  | —                                       | —                               | —                                    | —                                 | —            | 12,813                                       |
| Other nonoperating gains and losses                      | (2,225)                                  | —                               | —                  | —                  | —                   | —                               | —   | —                                       | —                               | —                                    | —                                 | —            | (2,225)                                      |
| Total other nonoperating gains and losses                | 7,659                                    | 8,142                           | —                  | 217                | —                   | 49                              | 2,562                                       | —                                       | —                               | 11                                   | —                                 | —            | 18,640                                       |
| Excess (deficiency) of revenues over expenses            | \$ 24,211                                | 13,499                          | (305)              | (209)              | (14,030)            | (492)                           | 2,562                                       | 34                                      | —                               | —                                    | (13)                              | (1,009)      | 24,248                                       |

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Consolidating Operations Information by Division for University of Maryland Health Plans

Year ended June 30, 2017

(In thousands)

|  | UM Health<br>Ventures | UM Health<br>Plans | Eliminations | UM Health<br>Plans<br>consolidated<br>total |
|--|-----------------------|--------------------|--------------|---|
| Unrestricted revenues, gains and other support:          |                       |                    |              |   |
| Patient service revenue (net of contractual adjustments) | \$ —                  | —                  | —            | —   |
| Provision for bad debts                                  | —                     | —                  | —            | —   |
| Net patient service revenue                              | —                     | —                  | —            | —   |
| Other operating revenue:                                 |                       |                    |              |   |
| State support  | —                     | —                  | —            | —   |
| Premium revenue  | (4,411)               | 272,471            | —            | 268,060                                     |
| Other revenue  | —                     | —                  | —            | —   |
| Total unrestricted revenue, gains and other support      | <u>(4,411)</u>        | <u>272,471</u>     | <u>—</u>     | <u>268,060</u>                              |
| Operating expenses:                                      |                       |                    |              |   |
| Salaries, wages and benefits                             | 220                   | 13,634             | —            | 13,854                                      |
| Expendable supplies                                      | —                     | —                  | —            | —   |
| Purchased services                                       | 37                    | 16,586             | —            | 16,623                                      |
| Medical Claims Expense                                   | —                     | 252,118            | —            | 252,118                                     |
| Contracted services                                      | —                     | —                  | —            | —   |
| Depreciation and amortization                            | —                     | 2,278              | —            | 2,278                                       |
| Interest expense   | 1,304                 | —                  | —            | 1,304                                       |
| Total operating expenses                                 | <u>1,561</u>          | <u>284,616</u>     | <u>—</u>     | <u>286,177</u>                              |
| Operating income (loss)                                  | <u>(5,972)</u>        | <u>(12,145)</u>    | <u>—</u>     | <u>(18,117)</u>                             |
| Nonoperating income and expenses, net:                   |                       |                    |              |   |
| Loss on early extinguishment of debt                     | —                     | —                  | —            | —   |
| Change in fair value of undesignated interest rate swaps | —                     | —                  | —            | —   |
| Other nonoperating gains and losses:                     |                       |                    |              |   |
| Contributions  | —                     | —                  | —            | —   |
| Equity in net income of joint ventures                   | —                     | —                  | —            | —   |
| Investment income  | —                     | 182                | —            | 182   |
| Change in fair value of investments                      | —                     | —                  | —            | —   |
| Other nonoperating gains and losses                      | —                     | (2,339)            | —            | (2,339)                                     |
| Total other nonoperating gains and losses                | <u>—</u>              | <u>(2,157)</u>     | <u>—</u>     | <u>(2,157)</u>                              |
| Excess (deficiency) of revenues over expenses            | <u>\$ (5,972)</u>     | <u>(14,302)</u>    | <u>—</u>     | <u>(20,274)</u>                             |

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Consolidating Operations Information by Division

Year ended June 30, 2015

(In thousands)

|  | University of<br>Maryland<br>Medical<br>Center<br>& Affiliates | Rehabilitation<br>& Orthopaedic<br>Institute | Midtown  | Baltimore<br>Washington<br>Medical<br>System | Shore<br>Regional | Charles<br>Regional | St. Joseph<br>Health | UCHS     | UM Health<br>Plans | UMMS<br>Foundation | Community<br>Med. Group | ECARE   | Eliminations | Consolidated<br>total |
|--|--|--|----------|--|-------------------|---------------------|----------------------|----------|--------------------|--------------------|-------------------------|---------|--------------|-----------------------|
| Unrestricted revenues, gains and other support           |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| Patient Service Revenue (net of contractual adjustments) | \$ 1,429,329   | 108,435                                      | 208,573  | 419,168                                      | 318,817           | 133,783             | 425,406              | 436,284  | —                  | —                  | 64,007                  | —       | (852)        | 3,544,050             |
| Provision for bad debts                                  | (64,664)   | (7,015)                                      | (18,354) | (36,972)                                     | (13,070)          | (5,146)             | (16,131)             | (14,848) | —                  | —                  | —                       | —       | —            | (176,198)             |
| Net patient service revenue                              | 1,364,665  | 101,420                                      | 191,219  | 382,196                                      | 305,847           | 128,637             | 409,275              | 421,438  | —                  | —                  | 64,007                  | —       | (852)        | 3,367,852             |
| Other operating revenue:                                 |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| State support  | 3,200  | —  | —        | —  | —                 | —                   | —                    | —        | —                  | —                  | —                       | —       | —            | 3,200                 |
| Premium Revenue  | —  | —  | —        | —  | —                 | —                   | —                    | —        | 140,958            | —                  | —                       | —       | —            | 140,958               |
| Other revenue  | 121,601  | 5,719  | 2,670    | 5,507  | 3,240             | 666                 | 6,839                | 3,364    | 3                  | —                  | 49,525                  | 2,975   | (45,470)     | 156,939               |
| Total unrestricted revenue, gains and other support      | 1,489,456  | 107,139                                      | 194,189  | 387,703                                      | 309,087           | 129,303             | 416,114              | 424,802  | 140,961            | —                  | 113,532                 | 2,975   | (46,322)     | 3,668,949             |
| Operating expenses:                                      |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| Salaries, wages and benefits                             | 725,096  | 50,763                                       | 89,088   | 179,444                                      | 139,771           | 58,728              | 195,905              | 221,243  | 14,358             | —                  | 77,460                  | —       | —            | 1,751,856             |
| Expendable supplies                                      | 343,261  | 14,096                                       | 23,206   | 61,858                                       | 40,614            | 17,075              | 81,820               | 81,781   | —                  | —                  | 11,087                  | 96      | —            | 674,994               |
| Purchased services                                       | 138,443  | 23,430                                       | 45,671   | 91,785                                       | 77,612            | 29,432              | 97,257               | 56,262   | 137,240            | —                  | 24,901                  | 4,351   | (46,322)     | 690,062               |
| Contracted services                                      | 130,634  | 9,126  | 20,881   | 9,469  | 13,941            | 5,086               | 7,437                | 15,309   | —                  | —                  | 4,679                   | —       | —            | 216,562               |
| Depreciation and amortization                            | 91,131   | 5,675  | 12,515   | 24,616                                       | 19,979            | 6,056               | 17,598               | 19,893   | 1,663              | —                  | 984                     | 654     | —            | 200,754               |
| Interest expense   | 23,923   | 766  | 1,232    | 6,156  | 3,320             | 2,143               | 10,110               | 8,580    | 1,047              | —                  | —                       | 187     | —            | 57,464                |
| Total operating expenses                                 | 1,452,488  | 103,856                                      | 192,593  | 373,428                                      | 295,237           | 118,520             | 410,127              | 403,068  | 154,308            | —                  | 119,111                 | 5,288   | (46,322)     | 3,581,702             |
| Operating income (loss)                                  | 36,978   | 3,283  | 1,596    | 14,275                                       | 13,850            | 10,783              | 5,987                | 21,734   | (13,347)           | —                  | (5,579)                 | (2,313) | —            | 87,247                |
| Nonoperating income and expenses, net                    |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| Loss on early extinguishment of debt                     | —  | —  | —        | —  | —                 | —                   | —                    | —        | —                  | —                  | —                       | —       | —            | —                     |
| Change in fair value of undesignated interest rate swaps | (78,429)   | —  | —        | —  | —                 | —                   | —                    | —        | —                  | —                  | —                       | —       | —            | (78,429)              |
| Other nonoperating gains and losses:                     |  |  |          |  |                   |                     |                      |          |                    |                    |                         |         |              |                       |
| Contributions  | —  | —  | —        | —  | 787               | —                   | 456                  | —        | —                  | 2,526              | —                       | —       | —            | 3,769                 |
| St. Joseph escrow settlement                             | 34,275   | —  | —        | —  | —                 | —                   | —                    | —        | —                  | —                  | —                       | —       | —            | 34,275                |
| Equity in net income of joint ventures                   | (1,629)  | —  | —        | —  | (178)             | 470                 | 654                  | 375      | —                  | —                  | —                       | —       | —            | (298)                 |
| Investment income  | 10,642   | 636  | 38       | 2,343  | 6,153             | 316                 | 145                  | 409      | 148                | 281                | —                       | —       | —            | 21,111                |
| Change in fair value of investments                      | (21,818)   | (1,303)                                      | 23       | (4,770)                                      | (10,540)          | (964)               | (429)                | 4,446    | —                  | (988)              | —                       | —       | —            | (36,443)              |
| Other nonoperating gains and losses                      | (10,382)   | (390)  | (605)    | (3,297)                                      | (3,077)           | (675)               | (5,246)              | (3,384)  | (1,614)            | (2,353)            | —                       | —       | —            | (31,033)              |
| Total other nonoperating gains and losses                | 10,978   | (1,057)                                      | (544)    | (5,724)                                      | (6,855)           | (853)               | (4,410)              | 1,846    | (1,466)            | (534)              | —                       | —       | —            | (8,619)               |
| Excess (deficiency) of revenues over expenses            | \$ (30,473)  | 2,226  | 1,052    | 8,551  | 6,995             | 9,930               | 1,577                | 23,590   | (14,813)           | (534)              | (5,579)                 | (2,313) | —            | 199                   |

See accompanying independent auditors' report.

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Schedule 5

Combining Balance Sheet Information – Obligated Group

June 30, 2017

(In thousands)

| Assets   | University of Maryland Medical Center | Rehabilitation & Orthopaedic Institute | University of Maryland Midtown Campus | Baltimore Washington Medical Center, Inc. | Shore Health System, Inc. | Chester River Medical Center | Charles Regional Medical Center | St. Joseph Medical Center | Upper Chesapeake Hospitals* | UMMS Foundation | Eliminations | Obligated group total |
|--|---------------------------------------|--|---------------------------------------|---|---------------------------|------------------------------|---------------------------------|---------------------------|-----------------------------|-----------------|--------------|-----------------------|
| Current assets:  |                                       |  |                                       |   |                           |                              |                                 |                           |                             |                 |              |                       |
| Cash and cash equivalents  | \$ 328,162                            | (83)                                   | 2,970                                 | 18,724                                    | 8,955                     | (1,901)                      | 8,548                           | (1,201)                   | 54,280                      | —               | —            | 418,454               |
| Assets limited as to use, current portion                                      | 46,797                                | —                                      | 432                                   | 1,228                                     | 572                       | 242                          | 342                             | 1,327                     | —                           | —               | —            | 50,940                |
| Accounts receivable:   |                                       |  |                                       |   |                           |                              |                                 |                           |                             |                 |              |                       |
| Patient accounts receivable, less allowance for doubtful accounts of \$188,977 | 173,649                               | 11,530                                 | 14,012                                | 41,501                                    | 22,473                    | 2,208                        | 8,396                           | 37,685                    | 39,965                      | —               | —            | 351,419               |
| Other  | 283,680                               | 576                                    | 30,964                                | 1,408                                     | 2,692                     | 13,308                       | 4,586                           | 20,341                    | 12,094                      | —               | (125,283)    | 244,366               |
| Inventories  | 28,559                                | 1,106                                  | 3,071                                 | 6,131                                     | 3,892                     | 696                          | 1,391                           | 5,435                     | 9,702                       | —               | —            | 59,983                |
| Prepaid expenses and other current assets                                      | 16,035                                | 21,924                                 | 499                                   | 1,138                                     | 1,476                     | 20                           | 784                             | 1,026                     | 4,106                       | 1,500           | —            | 48,508                |
| Total current assets   | 876,882                               | 35,053                                 | 51,948                                | 70,130                                    | 40,060                    | 14,573                       | 24,047                          | 64,613                    | 120,147                     | 1,500           | (125,283)    | 1,173,670             |
| Investments  | 232,394                               | 29,013                                 | 3                                     | 136,194                                   | 83,553                    | 12,230                       | 31,145                          | —                         | 189,966                     | —               | —            | 714,498               |
| Assets limited as to use, less current portion:                                |                                       |  |                                       |   |                           |                              |                                 |                           |                             |                 |              |                       |
| Investments held for collateral  | 81,987                                | —                                      | 3,700                                 | 8,000                                     | —                         | —                            | —                               | —                         | 28,959                      | —               | —            | 122,646               |
| Debt service funds   | 10,438                                | —                                      | —                                     | —   | —                         | —                            | —                               | —                         | —                           | —               | —            | 10,438                |
| Construction funds   | 46,264                                | 14,203                                 | 8,081                                 | 10,051                                    | 5,432                     | 4,538                        | 10,651                          | 8,270                     | —                           | —               | —            | 107,490               |
| Board designated and escrow funds  | —                                     | —                                      | —                                     | —   | 25,000                    | 5,000                        | —                               | —                         | —                           | 12,548          | —            | 42,548                |
| Self-insurance trust funds   | 72,828                                | —                                      | 16,776                                | 23,028                                    | 25,492                    | 7,327                        | 6,707                           | 7,891                     | —                           | —               | —            | 160,049               |
| Funds restricted by donor  | —                                     | —                                      | 1,116                                 | —   | 5,029                     | 105                          | —                               | —                         | —                           | 25,354          | —            | 31,604                |
| Economic interests in the net assets of related organizations                  | 197,124                               | 31,446                                 | 442                                   | 9,222                                     | 78,558                    | 6,270                        | 5,179                           | 9,503                     | —                           | —               | (59,790)     | 277,954               |
| Property and equipment, net  | 408,641                               | 45,649                                 | 30,115                                | 50,301                                    | 139,511                   | 23,240                       | 22,537                          | 25,664                    | 28,959                      | 37,902          | (59,790)     | 752,729               |
| Investments in joint ventures and other assets                                 | 907,068                               | 45,924                                 | 99,343                                | 243,492                                   | 142,380                   | 25,257                       | 75,087                          | 198,818                   | 246,245                     | —               | —            | 1,983,614             |
| Investments in joint ventures and other assets                                 | 676,447                               | —                                      | 6,567                                 | 17,672                                    | 9,822                     | 2,183                        | 6,976                           | 25,627                    | 228,151                     | 10,039          | (650,528)    | 322,956               |
| Total assets   | \$ 3,101,432                          | 155,639                                | 187,976                               | 517,789                                   | 415,326                   | 77,483                       | 159,792                         | 314,722                   | 813,468                     | 49,441          | (845,601)    | 4,947,467             |

\* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Combining Balance Sheet Information – Obligated Group

June 30, 2017

(In thousands)

| Liabilities and Net Assets                                       | University of<br>Maryland<br>Medical<br>Center | Rehabilitation &<br>Orthopaedic<br>Institute | University of<br>Maryland<br>Midtown<br>Campus | Baltimore<br>Washington<br>Medical<br>Center, Inc. | Shore<br>Health<br>System, Inc. | Chester<br>River<br>Medical<br>Center | Charles<br>Regional<br>Medical<br>Center | St. Joseph<br>Medical<br>Center | Upper<br>Chesapeake<br>Hospitals* | UMMS<br>Foundation | Eliminations | Obligated<br>group<br>total |
|--|--|--|--|--|---------------------------------|---------------------------------------|--|---------------------------------|-----------------------------------|--------------------|--------------|-----------------------------|
| Current liabilities:   |  |  |  |  |                                 |                                       |  |                                 |                                   |                    |              |                             |
| Trade accounts payable   | \$ 140,720                                     | 9,220  | 17,046   | 22,259   | 17,471                          | 2,893                                 | 8,268                                    | 25,140                          | 15,461                            | 154                | —            | 258,632                     |
| Accrued payroll and benefits                                     | 108,479  | 5,384  | 10,144   | 18,847   | 15,175                          | 3,007                                 | 4,206                                    | 20,743                          | 25,269                            | —                  | —            | 211,254                     |
| Advances from third-party payors                                 | 79,155   | 3,568  | 10,706   | 9,951  | 5,618                           | 737                                   | 2,593                                    | 11,089                          | 8,413                             | —                  | —            | 131,830                     |
| Short-term financing   | —  | —  | —  | —  | —                               | —                                     | —  | —                               | —                                 | —                  | —            | —                           |
| Lines of credit  | 125,000  | —  | —  | —  | —                               | —                                     | —  | —                               | —                                 | —                  | —            | 125,000                     |
| Other current liabilities  | 149,408  | 1,040  | 6,839  | 31,343   | 23,406                          | 1,102                                 | 1,047                                    | 2,950                           | 35,111                            | —                  | (125,283)    | 126,963                     |
| Long-term debt subject to short-term remarketing<br>arrangements | 28,440   | —  | —  | —  | —                               | —                                     | —  | —                               | —                                 | —                  | —            | 28,440                      |
| Current portion of long-term debt                                | 13,271   | 505  | 782  | 3,962  | 2,705                           | 104                                   | 2,337                                    | 6,260                           | 4,832                             | —                  | —            | 34,758                      |
| Total current liabilities  | 644,473  | 19,717                                       | 45,517   | 86,362   | 64,375                          | 7,843                                 | 18,451                                   | 66,182                          | 89,086                            | 154                | (125,283)    | 916,677                     |
| Long-term debt, less current portion                             | 718,215  | 20,486                                       | 31,725   | 161,116  | 81,081                          | 4,308                                 | 52,457                                   | 229,474                         | 196,474                           | —                  | —            | 1,495,336                   |
| Other long-term liabilities                                      | 123,107  | 144  | 21,226   | 36,049   | 12,374                          | 5,455                                 | 15,398                                   | 25,628                          | 23,662                            | —                  | —            | 263,043                     |
| Interest rate swap liabilities                                   | 194,524  | —  | —  | —  | —                               | —                                     | —  | —                               | —                                 | —                  | —            | 194,524                     |
| Total liabilities  | 1,680,319                                      | 40,347                                       | 98,468   | 283,527  | 157,830                         | 17,606                                | 86,306                                   | 321,284                         | 309,222                           | 154                | (125,283)    | 2,869,780                   |
| Net assets:  |  |  |  |  |                                 |                                       |  |                                 |                                   |                    |              |                             |
| Unrestricted   | 1,200,580                                      | 83,846                                       | 87,950   | 225,040  | 222,367                         | 55,913                                | 73,393                                   | (6,563)                         | 336,018                           | 17,777             | (511,275)    | 1,785,046                   |
| Temporarily restricted   | 218,844  | 31,446                                       | 1,558  | 9,222  | 20,708                          | 2,668                                 | 93                                       | 1                               | 168,228                           | 11,404             | (207,767)    | 256,405                     |
| Permanently restricted   | 1,689  | —  | —  | —  | 14,421                          | 1,296                                 | —  | —                               | —                                 | 20,106             | (1,276)      | 36,236                      |
| Total net assets   | 1,421,113                                      | 115,292                                      | 89,508   | 234,262  | 257,496                         | 59,877                                | 73,486                                   | (6,562)                         | 504,246                           | 49,287             | (720,318)    | 2,077,687                   |
| Total liabilities and net assets                                 | \$ 3,101,432                                   | 155,639                                      | 187,976  | 517,789  | 415,326                         | 77,483                                | 159,792                                  | 314,722                         | 813,468                           | 49,441             | (845,601)    | 4,947,467                   |

\* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

See accompanying independent auditors' report.



UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

Schedule 6

Combining Balance Sheet Information – Obligated Group

June 30, 2016

(In thousands)

| Assets   | University of Maryland Medical Center | Rehabilitation & Orthopaedic Institute | University of Maryland Midtown Campus | Baltimore Washington Medical Center, Inc. | Shore Health System, Inc. | Chester River Medical Center | Charles Regional Medical Center | St. Joseph Medical Center | Upper Chesapeake Hospitals* | UMMS Foundation | Eliminations | Obligated group total |
|--|---------------------------------------|--|---------------------------------------|---|---------------------------|------------------------------|---------------------------------|---------------------------|-----------------------------|-----------------|--------------|-----------------------|
| Current assets:  |                                       |  |                                       |   |                           |                              |                                 |                           |                             |                 |              |                       |
| Cash and cash equivalents  | \$ 383,678                            | 6,218                                  | 11,362                                | 27,186                                    | 14,619                    | 5,214                        | 11,285                          | 1,443                     | 49,052                      | —               | —            | 510,057               |
| Assets limited as to use, current portion                                      | 44,007                                | —                                      | 528                                   | 1,183                                     | 627                       | 233                          | 404                             | 960                       | —                           | —               | —            | 47,942                |
| Accounts receivable:   |                                       |  |                                       |   |                           |                              |                                 |                           |                             |                 |              |                       |
| Patient accounts receivable, less allowance for doubtful accounts of \$174,267 | 168,652                               | 9,849                                  | 15,268                                | 29,646                                    | 12,830                    | 3,928                        | 7,390                           | 30,765                    | 30,778                      | —               | —            | 309,106               |
| Other  | 178,002                               | 333                                    | 14,293                                | 1,926                                     | 6,296                     | 2,964                        | 976                             | 12,345                    | —                           | —               | (84,596)     | 132,539               |
| Inventories  | 28,187                                | 1,072                                  | 2,860                                 | 6,150                                     | 4,077                     | 699                          | 1,487                           | 5,537                     | 8,985                       | —               | —            | 59,054                |
| Prepaid expenses and other current assets                                      | 12,789                                | 128                                    | 319                                   | 1,261                                     | 1,429                     | 63                           | 478                             | 968                       | 3,265                       | 1,500           | —            | 22,200                |
| Total current assets   | 815,315                               | 17,600                                 | 44,630                                | 67,352                                    | 39,878                    | 13,101                       | 22,020                          | 52,018                    | 92,080                      | 1,500           | (84,596)     | 1,080,898             |
| Investments  | 195,252                               | 25,304                                 | —                                     | 121,768                                   | 67,312                    | 10,461                       | 27,923                          | —                         | 171,865                     | —               | —            | 619,885               |
| Assets limited as to use, less current portion:                                |                                       |  |                                       |   |                           |                              |                                 |                           |                             |                 |              |                       |
| Investments held for collateral  | 125,487                               | —                                      | 3,700                                 | 8,000                                     | —                         | —                            | —                               | —                         | 40,811                      | —               | —            | 177,998               |
| Debt service funds   | 22,290                                | —                                      | —                                     | —   | —                         | —                            | —                               | —                         | —                           | —               | —            | 22,290                |
| Construction funds   | 335                                   | 10,360                                 | 5,259                                 | 4,995                                     | 234                       | 4,538                        | 10,449                          | 5,816                     | —                           | —               | —            | 41,986                |
| Board designated and escrow funds  | —                                     | —                                      | —                                     | —   | 25,000                    | 5,000                        | —                               | —                         | —                           | 17,950          | —            | 47,950                |
| Self-insurance trust funds   | 53,064                                | —                                      | 16,337                                | 23,205                                    | 22,603                    | 6,051                        | 4,820                           | 10,107                    | —                           | —               | —            | 136,187               |
| Funds restricted by donor  | —                                     | —                                      | 1,113                                 | —   | 4,683                     | 105                          | —                               | —                         | —                           | 23,413          | —            | 29,314                |
| Economic interests in the net assets of related organizations                  | 197,438                               | 30,838                                 | 437                                   | 7,960                                     | 78,090                    | 5,196                        | 4,898                           | 9,503                     | —                           | —               | (58,913)     | 275,447               |
| Total investments limited as to use  | 398,614                               | 41,198                                 | 26,846                                | 44,160                                    | 130,610                   | 20,890                       | 20,167                          | 25,426                    | 40,811                      | 41,363          | (58,913)     | 731,172               |
| Property and equipment, net  | 905,247                               | 48,190                                 | 97,302                                | 241,592                                   | 145,237                   | 27,736                       | 74,373                          | 197,090                   | 250,348                     | —               | —            | 1,987,115             |
| Investments in joint ventures and other assets                                 | 683,709                               | —                                      | 7,805                                 | 18,703                                    | 10,395                    | 2,077                        | 6,985                           | 14,207                    | 225,127                     | 6,561           | (660,528)    | 315,041               |
| Total assets   | \$ 2,998,137                          | 132,292                                | 176,563                               | 493,575                                   | 393,432                   | 74,265                       | 151,468                         | 288,741                   | 780,231                     | 49,424          | (804,037)    | 4,734,111             |

\* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES

## Combining Balance Sheet Information – Obligated Group

June 30, 2016

(In thousands)

| Liabilities and Net Assets                                    | University of Maryland Medical Center | Rehabilitation & Orthopaedic Institute | University of Maryland Midtown Campus | Baltimore Washington Medical Center, Inc. | Shore Health System, Inc. | Chester River Medical Center | Charles Regional Medical Center | St. Joseph Medical Center | Upper Chesapeake Hospitals* | UMMS Foundation | Eliminations     | Obligated group total |
|---|---------------------------------------|--|---------------------------------------|---|---------------------------|------------------------------|---------------------------------|---------------------------|-----------------------------|-----------------|------------------|-----------------------|
| <b>Current liabilities:</b>                                   |                                       |  |                                       |   |                           |                              |                                 |                           |                             |                 |                  |                       |
| Trade accounts payable  | \$ 126,770                            | 7,949                                  | 14,432                                | 21,886                                    | 13,688                    | 3,546                        | 8,996                           | 27,488                    | 13,987                      | 14              | —                | 238,756               |
| Accrued payroll and benefits                                  | 119,166                               | 5,076                                  | 12,501                                | 23,101                                    | 18,990                    | 2,694                        | 3,944                           | 23,338                    | 23,995                      | —               | —                | 232,805               |
| Advances from third-party payors                              | 72,546                                | 2,910                                  | 9,860                                 | 9,667                                     | 5,946                     | 778                          | 3,735                           | 10,633                    | 8,777                       | —               | —                | 124,652               |
| Short-term financing  | 180,000                               | —                                      | —                                     | —   | —                         | —                            | —                               | —                         | —                           | —               | —                | 180,000               |
| Lines of credit   | 150,000                               | —                                      | —                                     | —   | —                         | —                            | —                               | —                         | —                           | —               | —                | 150,000               |
| Other current liabilities                                     | 86,475                                | (13,954)                               | 5,676                                 | 37,506                                    | 2,147                     | 3,873                        | 3,338                           | 2,984                     | 41,360                      | —               | (84,596)         | 84,809                |
| Long-term debt subject to short-term remarketing arrangements | 32,515                                | —                                      | —                                     | —   | —                         | —                            | —                               | —                         | —                           | —               | —                | 32,515                |
| Current portion of long-term debt                             | 11,846                                | 465                                    | 719                                   | 3,645                                     | 3,087                     | 96                           | 2,207                           | 5,159                     | 4,445                       | —               | —                | 31,669                |
| <b>Total current liabilities:</b>                             | <b>779,318</b>                        | <b>2,446</b>                           | <b>42,988</b>                         | <b>95,805</b>                             | <b>43,858</b>             | <b>10,987</b>                | <b>22,220</b>                   | <b>69,602</b>             | <b>92,564</b>               | <b>14</b>       | <b>(84,596)</b>  | <b>1,075,206</b>      |
| Long-term debt, less current portion                          | 566,363                               | 20,991                                 | 32,654                                | 165,078                                   | 83,786                    | 4,412                        | 54,797                          | 233,727                   | 201,307                     | —               | —                | 1,363,115             |
| Other long-term liabilities                                   | 124,114                               | 144                                    | 29,724                                | 46,874                                    | 12,696                    | 10,009                       | 16,918                          | 15,652                    | 25,648                      | —               | —                | 281,779               |
| Interest rate swap liabilities                                | 273,037                               | —                                      | —                                     | —   | —                         | —                            | —                               | —                         | —                           | —               | —                | 273,037               |
| <b>Total liabilities</b>                                      | <b>1,742,832</b>                      | <b>23,581</b>                          | <b>105,366</b>                        | <b>307,757</b>                            | <b>140,340</b>            | <b>25,408</b>                | <b>93,935</b>                   | <b>318,981</b>            | <b>319,519</b>              | <b>14</b>       | <b>(84,596)</b>  | <b>2,993,137</b>      |
| <b>Net assets:</b>  |                                       |  |                                       |   |                           |                              |                                 |                           |                             |                 |                  |                       |
| Unrestricted  | 1,035,724                             | 77,873                                 | 69,667                                | 177,858                                   | 216,600                   | 46,082                       | 57,440                          | (30,241)                  | 293,810                     | 22,599          | (511,275)        | 1,456,137             |
| Temporarily restricted  | 217,892                               | 30,838                                 | 1,550                                 | 7,960                                     | 22,283                    | 1,487                        | 93                              | 1                         | 166,902                     | 7,594           | (206,890)        | 249,710               |
| Permanently restricted  | 1,689                                 | —                                      | —                                     | —   | 14,209                    | 1,288                        | —                               | —                         | —                           | 19,217          | (1,276)          | 35,127                |
| <b>Total net assets</b>                                       | <b>1,255,305</b>                      | <b>108,711</b>                         | <b>71,217</b>                         | <b>185,818</b>                            | <b>253,092</b>            | <b>48,857</b>                | <b>57,533</b>                   | <b>(30,240)</b>           | <b>460,712</b>              | <b>49,410</b>   | <b>(719,441)</b> | <b>1,740,974</b>      |
| <b>Total liabilities and net assets</b>                       | <b>\$ 2,998,137</b>                   | <b>132,292</b>                         | <b>176,583</b>                        | <b>493,575</b>                            | <b>393,432</b>            | <b>74,265</b>                | <b>151,468</b>                  | <b>288,741</b>            | <b>780,231</b>              | <b>49,424</b>   | <b>(804,037)</b> | <b>4,734,111</b>      |

\* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

See accompanying independent auditors' report.  
Unrestricted

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Combining Operations and Changes in Net Assets Information – Obligated Group

Year ended June 30, 2017

(In thousands)

|  | University of Maryland Medical Center | Rehabilitation & Orthopaedic Institute | University of Maryland Midtown Campus | Baltimore Washington Medical Center | Memorial Hospital | Shore Health System |                |                | Chester River Hospital Center | Charles Regional Medical Center | St. Joseph Medical Center | Upper Chesapeake Hospitals* | UMMS Foundation | Eliminations   | Obligated group total |
|--|---------------------------------------|--|---------------------------------------|-------------------------------------|-------------------|---------------------|----------------|----------------|-------------------------------|---------------------------------|---------------------------|-----------------------------|-----------------|----------------|-----------------------|
|  |                                       |  |                                       |                                     |                   | Dorchester          | QAEC           | Subtotal       |                               |                                 |                           |                             |                 |                |                       |
| <b>Unrestricted revenues, gains and other support:</b>                                   |                                       |  |                                       |                                     |                   |                     |                |                |                               |                                 |                           |                             |                 |                |                       |
| Patient service revenue (net of contractual adjustments)                                 | \$ 1,481,115                          | 114,438                                | 224,909                               | 382,961                             | 198,566           | 45,354              | 5,772          | 248,692        | 54,568                        | 136,288                         | 370,211                   | 401,011                     | —               | (1,033)        | 3,414,181             |
| Provision for bad debts  | (73,814)                              | (7,188)                                | (19,757)                              | (19,775)                            | (5,861)           | (2,044)             | (626)          | (8,531)        | (2,777)                       | (5,428)                         | (10,577)                  | (15,056)                    | —               | —              | (163,903)             |
| <b>Net patient service revenue</b>   | <b>1,407,301</b>                      | <b>107,250</b>                         | <b>205,152</b>                        | <b>363,186</b>                      | <b>192,705</b>    | <b>43,310</b>       | <b>5,146</b>   | <b>241,161</b> | <b>51,811</b>                 | <b>129,861</b>                  | <b>359,634</b>            | <b>385,955</b>              | <b>—</b>        | <b>(1,033)</b> | <b>3,250,278</b>      |
| Other operating revenues:  |                                       |  |                                       |                                     |                   |                     |                |                |                               |                                 |                           |                             |                 |                |                       |
| State support  | 18,200                                | —                                      | —                                     | —                                   | —                 | —                   | —              | —              | —                             | —                               | —                         | —                           | —               | —              | 18,200                |
| Other revenue  | 103,239                               | 2,583                                  | 10,221                                | 3,681                               | 4,220             | 335                 | 11             | 4,576          | 403                           | 507                             | 3,231                     | 5,099                       | —               | —              | 133,540               |
| <b>Total unrestricted revenue, gains and other support</b>                               | <b>1,528,740</b>                      | <b>109,833</b>                         | <b>215,373</b>                        | <b>366,867</b>                      | <b>196,925</b>    | <b>43,645</b>       | <b>5,157</b>   | <b>245,737</b> | <b>52,214</b>                 | <b>130,368</b>                  | <b>362,865</b>            | <b>381,054</b>              | <b>—</b>        | <b>(1,033)</b> | <b>3,402,018</b>      |
| <b>Operating expenses:</b>   |                                       |  |                                       |                                     |                   |                     |                |                |                               |                                 |                           |                             |                 |                |                       |
| Salaries, wages, and benefits  | 745,926                               | 51,275                                 | 92,820                                | 165,110                             | 81,466            | 25,767              | 3,680          | 120,913        | 18,097                        | 57,397                          | 135,718                   | 188,819                     | —               | —              | 1,577,075             |
| Expendable supplies  | 353,848                               | 15,357                                 | 29,853                                | 80,885                              | 34,202            | 3,441               | 505            | 38,148         | 6,191                         | 18,879                          | 80,461                    | 75,274                      | —               | —              | 678,906               |
| Purchased services   | 115,723                               | 23,315                                 | 44,827                                | 66,602                              | 33,965            | 7,372               | 1,061          | 42,388         | 11,488                        | 27,006                          | 77,393                    | 61,155                      | —               | (1,033)        | 468,874               |
| Contracted services  | 134,787                               | 8,987                                  | 23,146                                | 8,560                               | 7,254             | 2,977               | 806            | 11,137         | 5,782                         | 6,067                           | 16,846                    | 13,818                      | —               | —              | 230,180               |
| Depreciation and amortization  | 85,665                                | 6,535                                  | 12,454                                | 25,386                              | 14,137            | 3,182               | 647            | 17,876         | 4,358                         | 5,543                           | 18,855                    | 20,829                      | —               | —              | 206,691               |
| Interest expense   | 24,165                                | 722                                    | 1,116                                 | 5,857                               | 2,480             | 160                 | 343            | 2,983          | 152                           | 1,887                           | 9,620                     | 8,150                       | —               | —              | 54,452                |
| <b>Total operating expenses</b>  | <b>1,470,084</b>                      | <b>106,071</b>                         | <b>204,226</b>                        | <b>334,210</b>                      | <b>183,504</b>    | <b>42,909</b>       | <b>7,142</b>   | <b>233,555</b> | <b>46,048</b>                 | <b>116,779</b>                  | <b>338,063</b>            | <b>388,145</b>              | <b>—</b>        | <b>(1,033)</b> | <b>3,218,188</b>      |
| <b>Operating income (loss)</b>   | <b>58,646</b>                         | <b>3,762</b>                           | <b>11,147</b>                         | <b>32,657</b>                       | <b>13,431</b>     | <b>736</b>          | <b>(1,985)</b> | <b>12,182</b>  | <b>6,166</b>                  | <b>13,589</b>                   | <b>23,772</b>             | <b>21,909</b>               | <b>—</b>        | <b>—</b>       | <b>183,830</b>        |
| <b>Nonoperating income and expenses, net:</b>  |                                       |  |                                       |                                     |                   |                     |                |                |                               |                                 |                           |                             |                 |                |                       |
| Loss on early extinguishment of debt   | (26,427)                              | —                                      | —                                     | —                                   | —                 | —                   | —              | —              | —                             | —                               | —                         | —                           | —               | —              | (26,427)              |
| Change in fair value of undesignated interest rate swaps                                 | 76,797                                | —                                      | —                                     | —                                   | —                 | —                   | —              | —              | —                             | —                               | —                         | —                           | —               | —              | 76,797                |
| <b>Other nonoperating gains and losses:</b>  |                                       |  |                                       |                                     |                   |                     |                |                |                               |                                 |                           |                             |                 |                |                       |
| Contributions  | —                                     | —                                      | —                                     | —                                   | 25                | —                   | —              | 25             | —                             | 200                             | —                         | —                           | 4,392           | —              | 4,617                 |
| Equity in net income of joint ventures   | 630                                   | —                                      | —                                     | (115)                               | (126)             | (35)                | (5)            | (166)          | —                             | 48                              | 834                       | —                           | —               | —              | 1,231                 |
| Investment income  | 10,454                                | 1,108                                  | 102                                   | 4,501                               | 5,786             | —                   | —              | 5,786          | 516                           | 702                             | —                         | 5,298                       | 1,000           | —              | 29,485                |
| Change in fair value of investments  | 13,883                                | 2,607                                  | —                                     | 10,139                              | 5,237             | —                   | —              | 5,237          | 1,240                         | 2,268                           | —                         | 12,728                      | 1,971           | —              | 50,173                |
| Other nonoperating gains and losses  | (10,881)                              | (363)                                  | (584)                                 | (2,854)                             | (2,589)           | (716)               | (102)          | (3,407)        | (72)                          | (434)                           | (4,040)                   | (2,225)                     | (5,356)         | —              | (30,296)              |
| <b>Total other nonoperating gains and losses</b>   | <b>14,086</b>                         | <b>3,350</b>                           | <b>(462)</b>                          | <b>11,671</b>                       | <b>8,333</b>      | <b>(751)</b>        | <b>(107)</b>   | <b>7,475</b>   | <b>1,884</b>                  | <b>2,784</b>                    | <b>(3,206)</b>            | <b>15,801</b>               | <b>2,007</b>    | <b>—</b>       | <b>55,180</b>         |
| <b>Excess (deficiency) of revenues over expenses</b>                                     | <b>123,102</b>                        | <b>7,112</b>                           | <b>10,685</b>                         | <b>44,328</b>                       | <b>21,764</b>     | <b>(15)</b>         | <b>(2,092)</b> | <b>18,657</b>  | <b>7,850</b>                  | <b>16,373</b>                   | <b>20,566</b>             | <b>37,710</b>               | <b>2,007</b>    | <b>—</b>       | <b>288,380</b>        |
| <b>Net assets released from restrictions used for purchase of property and equipment</b> | <b>21,500</b>                         | <b>—</b>                               | <b>1,529</b>                          | <b>—</b>                            | <b>7,692</b>      | <b>—</b>            | <b>—</b>       | <b>7,692</b>   | <b>423</b>                    | <b>—</b>                        | <b>2,063</b>              | <b>—</b>                    | <b>—</b>        | <b>—</b>       | <b>33,207</b>         |
| Change in unrealized gains on investments  | —                                     | —                                      | —                                     | —                                   | —                 | —                   | —              | —              | —                             | —                               | —                         | —                           | —               | —              | —                     |
| Change in economic and beneficial interest in the net assets of related organizations    | —                                     | —                                      | —                                     | —                                   | —                 | —                   | —              | —              | —                             | —                               | —                         | —                           | —               | —              | —                     |
| Change in ownership interest of joint ventures   | 397                                   | —                                      | —                                     | —                                   | 1,304             | —                   | —              | 1,304          | —                             | —                               | —                         | —                           | —               | —              | 1,304                 |
| Capital transfers (to) from affiliate  | 18,280                                | (1,137)                                | (248)                                 | (3,454)                             | (22,886)          | —                   | —              | (22,886)       | (180)                         | (1,121)                         | 1,268                     | (15,330)                    | (6,833)         | —              | (31,641)              |
| Amortization of accumulated loss of discontinued designated interest rate swap           | 1,794                                 | —                                      | —                                     | —                                   | —                 | —                   | —              | —              | —                             | —                               | —                         | —                           | —               | —              | 1,794                 |
| Change in funded status of defined benefit pension plans                                 | —                                     | —                                      | 4,570                                 | 6,308                               | —                 | —                   | —              | —              | 1,738                         | 705                             | —                         | 21,032                      | —               | —              | 34,353                |
| Asset reclassifications at request of donor  | —                                     | —                                      | —                                     | —                                   | —                 | —                   | —              | —              | —                             | —                               | —                         | (1,326)                     | —               | —              | (1,326)               |
| Other  | (217)                                 | (2)                                    | 1,746                                 | —                                   | —                 | —                   | —              | —              | —                             | (4)                             | (220)                     | (59)                        | 4               | —              | 1,251                 |
| <b>Increase (decrease) in unrestricted net assets</b>                                    | <b>\$ 164,856</b>                     | <b>5,873</b>                           | <b>19,283</b>                         | <b>47,182</b>                       | <b>7,874</b>      | <b>(15)</b>         | <b>(2,092)</b> | <b>5,767</b>   | <b>9,831</b>                  | <b>15,953</b>                   | <b>23,678</b>             | <b>42,028</b>               | <b>(4,822)</b>  | <b>—</b>       | <b>328,729</b>        |

\* Includes both Upper Chesapeake Medical Center and Harford Memorial Hospital

See accompanying independent auditors' report.

**UNIVERSITY OF MARYLAND MEDICAL SYSTEM CORPORATION  
AND SUBSIDIARIES**

Combining Operations and Changes in Net Assets Information – Obligated Group

Year ended June 30, 2016

(In thousands)

|  | University of Maryland Medical Center | Rehabilitation & Orthopaedic Institute | University of Maryland Midtown Campus | Baltimore Washington Medical Center | Shore Health System |                    |         |          | Chester River Hospital Center | Charles Regional Medical Center | St. Joseph Medical Center | Upper Chesapeake Hospitals* | UMMS Foundation | Eliminations | Obligated group total |
|--|---------------------------------------|--|---------------------------------------|-------------------------------------|---------------------|--------------------|---------|----------|-------------------------------|---------------------------------|---------------------------|-----------------------------|-----------------|--------------|-----------------------|
|  |                                       |  |                                       |                                     | Memorial Hospital   | Dorchester General | QAEC    | Subtotal |                               |                                 |                           |                             |                 |              |                       |
| <b>Unrestricted revenues, gains and other support:</b>                                   |                                       |  |                                       |                                     |                     |                    |         |          |                               |                                 |                           |                             |                 |              |                       |
| Patient service revenue (net of contractual adjustments)                                 | \$ 1,427,659                          | 107,692                                | 208,590                               | 375,219                             | 196,846             | 46,056             | 5,646   | 248,548  | 56,080                        | 132,762                         | 361,730                   | 367,529                     | --              | (852)        | 3,304,857             |
| Provision for bad debts  | (64,713)                              | (6,848)                                | (17,986)                              | (17,584)                            | (7,230)             | (2,101)            | (695)   | (10,026) | (2,774)                       | (4,803)                         | (13,108)                  | (12,593)                    | --              | --           | (150,246)             |
| Net patient service revenue  | 1,362,946                             | 100,744                                | 190,604                               | 357,635                             | 189,616             | 43,955             | 4,951   | 238,522  | 53,306                        | 127,959                         | 348,622                   | 374,936                     | --              | (852)        | 3,154,711             |
| Other operating revenue:   |                                       |  |                                       |                                     |                     |                    |         |          |                               |                                 |                           |                             |                 |              |                       |
| State support  | 3,200                                 | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | --              | --           | 3,200                 |
| Other revenue  | 118,197                               | 5,719                                  | 1,990                                 | 3,596                               | 2,425               | 327                | 6       | 2,758    | 255                           | 451                             | 5,196                     | 5,720                       | --              | (441)        | 144,441               |
| Total unrestricted revenue, gains and other support                                      | 1,485,343                             | 106,463                                | 192,594                               | 361,231                             | 192,041             | 44,282             | 4,957   | 241,280  | 53,561                        | 128,310                         | 353,817                   | 380,656                     | --              | (1,293)      | 3,302,352             |
| <b>Operating expenses:</b>   |                                       |  |                                       |                                     |                     |                    |         |          |                               |                                 |                           |                             |                 |              |                       |
| Salaries, wages, and benefits  | 723,438                               | 50,054                                 | 89,088                                | 162,722                             | 86,401              | 22,826             | 3,207   | 112,434  | 18,011                        | 58,728                          | 134,867                   | 172,901                     | --              | --           | 1,521,943             |
| Expendable supplies  | 342,851                               | 14,078                                 | 23,206                                | 61,531                              | 30,320              | 3,255              | 608     | 34,184   | 5,484                         | 16,976                          | 80,224                    | 74,195                      | --              | --           | 652,809               |
| Purchased services   | 134,423                               | 23,244                                 | 44,630                                | 67,989                              | 32,420              | 8,074              | 731     | 41,225   | 15,571                        | 26,247                          | 70,455                    | 56,981                      | --              | (1,293)      | 479,472               |
| Contracted services  | 130,834                               | 8,126                                  | 20,881                                | 9,469                               | 5,388               | 2,285              | 886     | 8,569    | 5,435                         | 5,066                           | 15,382                    | 13,010                      | --              | --           | 217,592               |
| Depreciation and amortization  | 90,687                                | 5,674                                  | 12,273                                | 23,109                              | 11,965              | 2,784              | 913     | 15,662   | 3,971                         | 4,652                           | 15,877                    | 18,432                      | --              | --           | 191,347               |
| Interest expense   | 23,558                                | 766                                    | 1,185                                 | 6,003                               | 2,484               | 155                | 515     | 3,154    | 160                           | 1,874                           | 9,685                     | 6,580                       | --              | --           | 54,966                |
| Total operating expenses   | 1,445,702                             | 102,942                                | 181,263                               | 330,823                             | 188,878             | 39,379             | 6,871   | 215,228  | 48,612                        | 113,563                         | 327,490                   | 343,799                     | --              | (1,293)      | 3,118,129             |
| Operating income (loss)  | 39,641                                | 3,521                                  | 1,721                                 | 30,408                              | 23,063              | 4,903              | (1,914) | 26,052   | 4,949                         | 14,747                          | 26,327                    | 36,857                      | --              | --           | 184,223               |
| <b>Nonoperating income and expenses, net:</b>  |                                       |  |                                       |                                     |                     |                    |         |          |                               |                                 |                           |                             |                 |              |                       |
| Loss on early extinguishment of debt   | --                                    | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | --              | --           | --                    |
| Change in fair value of undesignated interest rate swaps                                 | (78,429)                              | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | --              | --           | (78,429)              |
| Other nonoperating gains and losses:   |                                       |  |                                       |                                     |                     |                    |         |          |                               |                                 |                           |                             |                 |              |                       |
| Contributions  | --                                    | --                                     | --                                    | --                                  | 71                  | --                 | --      | 71       | 333                           | --                              | --                        | --                          | 2,526           | --           | 2,930                 |
| St. Joseph escrow settlement   | 34,275                                | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | --              | --           | 34,275                |
| Equity in net income of joint ventures   | (4,305)                               | --                                     | --                                    | --                                  | (136)               | (37)               | (5)     | (178)    | --                            | 202                             | 664                       | --                          | --              | --           | (3,817)               |
| Investment income  | 10,642                                | 636                                    | 38                                    | 2,343                               | 3,716               | --                 | --      | 3,715    | 57                            | 206                             | --                        | 628                         | 281             | --           | 18,547                |
| Change in fair value of investments  | (21,818)                              | (1,303)                                | 23                                    | (4,770)                             | (6,261)             | --                 | --      | (6,261)  | (382)                         | (855)                           | --                        | 4,388                       | (688)           | --           | (32,066)              |
| Other nonoperating gains and losses  | (10,582)                              | (390)                                  | (605)                                 | (3,064)                             | (1,111)             | (287)              | (39)    | (1,437)  | (411)                         | (740)                           | (4,168)                   | (3,738)                     | (2,353)         | --           | (27,464)              |
| Total other nonoperating gains and losses  | 8,112                                 | (1,057)                                | (544)                                 | (5,491)                             | (3,721)             | (324)              | (44)    | (4,089)  | (403)                         | (1,187)                         | (3,502)                   | 1,280                       | (534)           | --           | (7,415)               |
| Excess (deficiency) of revenues over expenses  | (30,676)                              | 2,464                                  | 1,177                                 | 24,917                              | 18,342              | 4,579              | (1,958) | 21,963   | 4,546                         | 13,560                          | 22,825                    | 36,137                      | (534)           | --           | 98,379                |
| <b>Net assets released from restrictions used for purchase of property and equipment</b> | 4,384                                 | --                                     | 87                                    | --                                  | 1,466               | --                 | --      | 1,465    | 564                           | 1,150                           | 1,768                     | --                          | --              | --           | 8,389                 |
| Change in unrealized gains on investments  | --                                    | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | --              | --           | --                    |
| Change in economic and beneficial interest in the net assets of related organizations    | --                                    | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | --              | --           | --                    |
| Change in ownership interest of joint ventures   | 498                                   | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | --              | --           | 498                   |
| Capital transfers (to) from affiliates   | (16,212)                              | 1,100                                  | 400                                   | (3,200)                             | (11,285)            | --                 | --      | (11,285) | --                            | --                              | (2,800)                   | 12,331                      | (2,250)         | (2,500)      | (24,416)              |
| Amortization of accumulated loss of discontinued designated interest rate swap           | 1,716                                 | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | --              | --           | 1,716                 |
| Change in funded status of defined benefit pension plans                                 | --                                    | --                                     | (6,419)                               | (6,225)                             | --                  | --                 | --      | --       | (413)                         | (3,697)                         | --                        | 8,111                       | --              | --           | (10,643)              |
| Asset reclassifications at request of donor  | --                                    | --                                     | --                                    | --                                  | --                  | --                 | --      | --       | --                            | --                              | --                        | --                          | (947)           | --           | (947)                 |
| Other  | (233)                                 | 8                                      | (14)                                  | 500                                 | (1)                 | --                 | --      | (1)      | (1)                           | 2                               | 225                       | (505)                       | (6)             | --           | (25)                  |
| Increase (decrease) in unrestricted net assets   | \$ (40,543)                           | 3,572                                  | (6,768)                               | 15,992                              | 7,679               | 4,579              | (1,958) | 10,303   | 4,135                         | 11,148                          | 22,018                    | 58,074                      | (3,737)         | (2,500)      | 71,690                |

\* Includes both Upper Chesapeake Medical Center and Harbor Memorial Hospital

See accompanying independent auditors' report.